# 39th

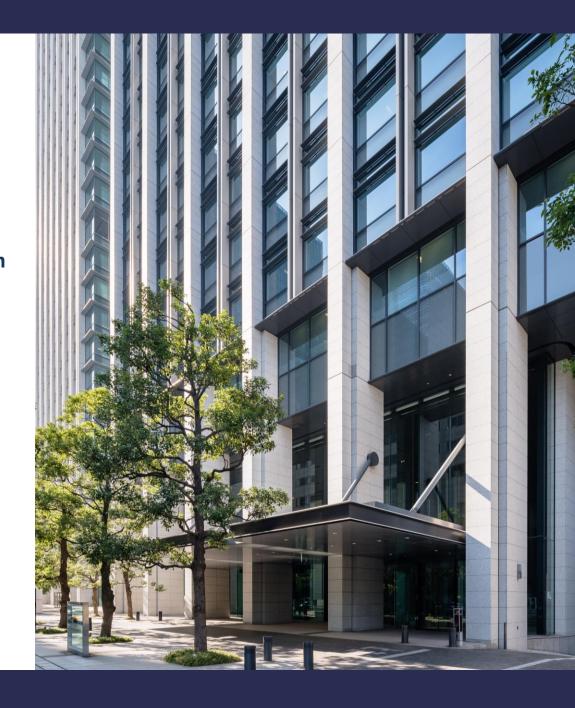
## **Japan Prime Realty Investment Corporation**



Security code 8955

Presentation Material For the 39th Fiscal Period Ended June 2021

(Asset Manager)
Tokyo Realty Investment Management, Inc.



## **Table of Contents**



Overviews of JPR	3				
1. Summary of Financial Results		3. Financial Results and Operating For	ecast	<u>ts</u>	
Financial Results for the Jun. '21 Fiscal Period and Operating Forecasts	5	Overview of Financial Results for the comparison)	Jun.	'21 Fiscal Period (period-on-period	25
Fluctuation in Distribution per Unit  Operating Environment and JPR's View  Changes in Environment	7 8	forecast) Forecasts of Financial Results for the 21 period)	e Dec.	'21 Fiscal Period (compared with	28
Characteristics of JPR Portfolio Growth Strategy DPU Strategy	12	Change in Rental Business Profits ar	nd Gai	'22 Fiscal Period (compared within or loss on the sale of properties	30
2. Operational Status and Growth Strategy 2-1. Internal Strategy	, -	4. Appendix			
Occupancy Status  Leasing Enhanced Real Estate  Status of Rent	- 16	Fund Summary Portfolio Diversification of Tenants	34	Governance Unitholders	46
Retail Property	·· 18	Move-Ins/Move-Outs of Tenants Yields	36 37	Investment Unit Price and DPU Asset Manager Office Property Leasing Market	48
Main Sponsor Pipeline2-3. Financial Strategy	- 20	Occupancy Rate and Rent  Value Enhancing Construction Work  Appraisal Value	38 39 40	For-Sale Property Market  Portfolio Map  Portfolio List	51
Financial Status Diverse Status of Lenders2-4. Sustainability		Appraisal Value by Property  JPR's Commitment to Sustainability		Introduction to the JPR WebsiteGlossary	57 58
Highlights	23	Environment	43	2.0000	39

## Overview of JPR



## Overview of JPR

Name	Japan Prime Realty Investment Corporation (abbreviated as JPR)
Securities code	8955
Listing date	June 14, 2002 (19 years since listing)
End of fiscal period	June and December
Operational standard of portfolio (Target investment ratio)	(Ratio by asset class) Office $70{\sim}90\%$ / Urban Retail etc. $10{\sim}30\%$ (Ratio by area) Tokyo $80{\sim}90\%$ / Other cities $10{\sim}20\%$
Asset Manager	Tokyo Realty Investment Management Inc. (abbreviated as TRIM)
Sponsors (shareholding ratio)	Tokyo Tatemono (75%) Yasuda Real Estate (10%) Taisei Corporation (10%) Meiji Yasuda Life Insurance (5%)

Properties from sponsor pipelines refer to properties acquired from sponsors, etc. and properties acquired based on information provided by sponsors. Sponsors, etc. represent the four sponsor companies of JPR, their affiliated companies and special purpose companies (SPCs) in which the sponsors have made equity investment. Ratio of properties from sponsor pipelines refers to the ratio of (planned) acquisition price of properties from sponsor pipelines over the total (planned) acquisition price of the entire portfolio.

## ■ Characteristics of JPR

A track record of stable management for over 19 years

Since listing, JPR has steadily expanded its asset size while enhancing the quality of its portfolio.

2 A robust portrolle properties in Tokyo A robust portfolio focused on office

JPR has established a portfolio that is focused on office properties in Tokyo, which feature growth potential, with urban retail properties and office properties in regional cities to complement profitability.

Superiority pipeline of a developersponsored REIT

JPR has exerted its superiority of a developer-sponsored REIT to acquire properties having excellent location characteristics centering on large-scale development projects.

Continuous internal growth through high occupancy rate and upward revision of rents

JPR has maintained higher occupancy rate and continued to negotiate for the upward revision of rents.

Establishment of a financial base that is stable over the long term

With a credit rating of AA- (Stable), JPR has established a financial base centering on long-term, fixed-interest rate debts with a focus on stability.

**Commitment to sustainability** JPR aims to enhance unitholder value through sustainable growth achieved by sincerely tackling societal issues.

(as of the end of June 2021)

Asset size

65 properties 465.6 bn. ven

Ratio by asset

**85.4**%

Office 77.5 % (Asset class)

(Area)

Acquisition price and ratio of properties from sponsor pipelines

343.7 bn. yen 73.8 %

Period-average Occupancy Rate

(June 2021 Period)

40.6% LTV Credit rating

R&I **AA**- (stable)

(stable)

Ratio of long-term, fixed interest rate debts

99.0%

Inclusion in MSCI ESG Select **Leaders Index** 

5 Stars, the highest mark, in **GRESB Real Estate Assessment**  JAPAN PRIME REALTY INVESTMENT CORPORATION

1. Summary of Financial Results



(million yen)	December 2020 Period Result	June 2021 Period Result		n-period arison Rate of Change		red with cast Rate of Change	December 2021 Period Forecast	June 2022 Period Forecast
Operating revenue	17,129	17,305	+175	+1.0%	+50	+0.3%	16,228 -6.2% (period-on-period)	16,192 -0.2% (period-on-period)
Rental income-real estate	9,103	9,021	-81	-0.9%	+74	+0.8%	8,623 -4.4% (period-on-period)	8,728 +1.2% (period-on-period)
Operating income	8,533	8,789	+256	+3.0%	+77	+0.9%	7,713 -12.2% (period-on-period)	7,806 +1.2% (period-on-period)
Ordinary income	7,840	8,121	+280	+3.6%	+100	+1.3%	6,964 -14.2% (period-on-period)	7,108 +2.1% (period-on-period)
Net income	7,839	8,120	+280	+3.6%	+100	+1.3%	6,963 -14.2% (period-on-period)	7,107 +2.1% (period-on-period)
Distribution per unit (yen)	7,750	<b>7,657</b>	-93	-1.2%	+107	+1.4%	*2 7,550 -1.4% (period-on-period)	*2 7,550 - % (period-on-period)

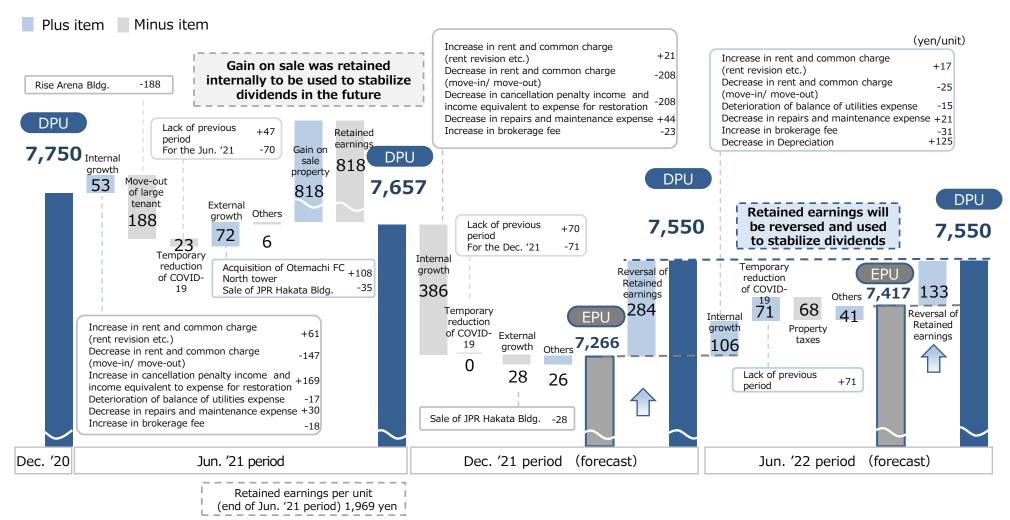
<sup>\*1</sup> Gain on sale of real estate (Dec. '20 period: 414 million yen, Jun. '21 period: 783 million yen) is reserved internally (allocated to retained earnings)

<sup>\*2</sup> Retained earnings (Dec. '21 period: 272 million yen, Jun. '22 period: 127 million yen) will be reversed and applied to distribution.

## Fluctuation in Distribution per Unit



EPU (earnings per unit) returned to the recovery path after hitting bottom in the December 2021 period. Gain on sale of real estate, which was retained internally, is used to stabilize dividends.



## **Operating Environment and JPR's View**



# Diversified, robust portfolio gives JPR strength to withstand risks in face of various changes in the environment

## Changes in environment

## COVID-19

- Restrictions on the movement of people
- Deterioration in earnings of some enterprises
- Rising vacancy rate
- · Stagnation of inbound demand

## JPR's View

- Direct effects of COVID-19 are limited
- Any issues are expected to be resolved as social and economic activity returns to normal with the rollout of vaccinations

## **Spread of telework**

- More widespread home working
- Review of office strategy by IT enterprises and certain large enterprises
- Telework is expected to take hold to some degree
- However, office-based work style will continue to be the norm

## Large-scale office supply

- Emergence of secondary office vacancy rate
- More selective approach to office properties
- Mounting concern over vacancy rate
- Assuming that office market will bottom out in January-March 2022
- Impact of large supply in 2023 needs to be borne in mind

**Diversification of grade and asset class** 

Focus on office buildings in rent zone 15 to less than 20 thousand yen per tsubo, which are in highest demand



Well-balanced geographical diversification with focus on Tokyo

Over 70% of properties are located within a 3-minute walk of the nearest station

Diversified robust portfolio focused on office properties in Tokyo

## **Changes in Environment (Impact of COVID-19)**



# Direct effects of COVID-19 are limited, and economic activity is returning to normal with the rollout of vaccinations

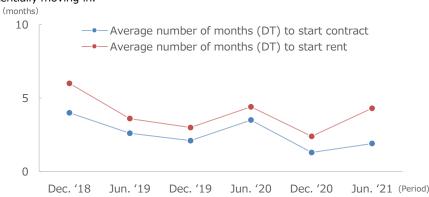
## Status of temporary rent reductions and cancellations (commercial tenants)

- In the Jun. '21 period, temporary reductions were 22 million yen higher than forecast because states of emergency and other restrictions unexpectedly dragged on.
- Effects were felt among "bars & restaurants," which were asked to shorten their business hours and to refrain from serving alcohol, and "large commercial facilities," which were asked to shut completely.
- "Office tenants" were not directly affected.
- Temporary reductions are conservatively assumed to be unchanged from the previous period in the Dec. '21 period.

	Jun. '20 period	Dec. '20 period	Jun. '21 period	Dec. '21 period (forecast)
Number of temporary reductions	61	41	39	-
Amount of temporary reductions	94 million yen	45 million yen	67 million yen	68 million yen
Number of cancellations	-	2	10	5

#### Status of Leasing

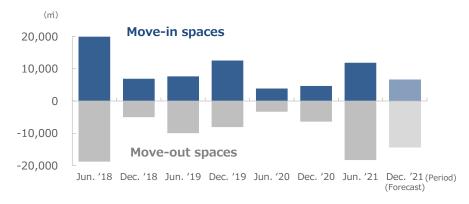
- Downtime (DT) increased, partly due to slow decision-making by enterprises potentially moving in.



#### \*1. Source: Prepared by TRIM based on data disclosed by Department of Medical Genome Sciences, Research

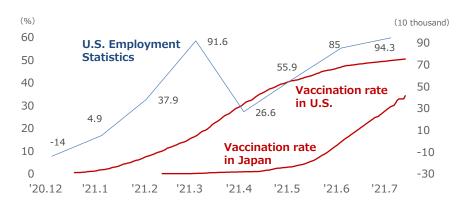
#### Status of move-ins and move-outs

 Move-outs exceeded move-ins, but occupancy rates are expected to bottom out as economic activity and decision-making by enterprises returns to normal with the rollout of vaccinations.



## Share of Population Fully Vaccinated\*1 and U.S. Employment Statistics (Change in Nonfarm Payrolls)\*2

- Economic activity is expected to return to normal with the rollout of vaccinations.



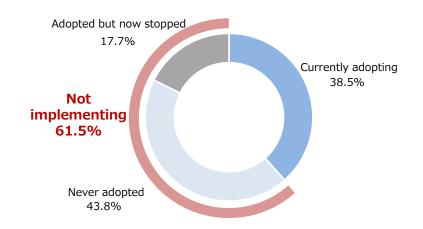
Institute for Frontier Medicine, Sapporo Medical University School of Medicine \*2. Source: Prepared by TRIM based on Refinitiv (Thomson Reuters) data

## **Changes in Environment (Impact of Telework)**

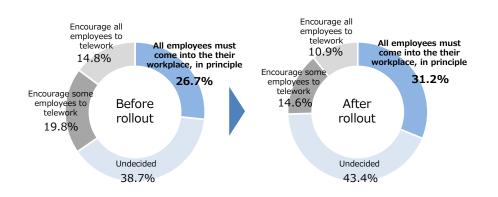


# Telework is expected to take hold to some degree but an office-based work style will continue to be the norm.

#### Status of Remote Working Implementation\*1



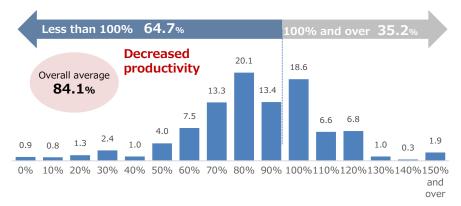
## Telework Policies of Enterprises Before and After Vaccine Rollout\*2



#### \*1. Source: TOKYO SHOKO RESEARCH, LTD. "14th COVID-19 Survey" published March 18, 2021

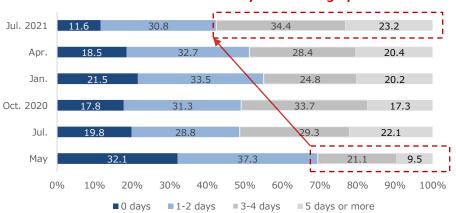
#### Remote Working Productivity\*2

How would you rate teleworking if productivity when working at workplace is 100%?



## Number of In-office Days Per Week\*3

#### Number of in-office days is trending up



Source: Persol Research Institute "4th Urgent Survey on the Effects of Telework due to COVID-19 Measures (Comprehensive Analysis)" published January 21, 2021

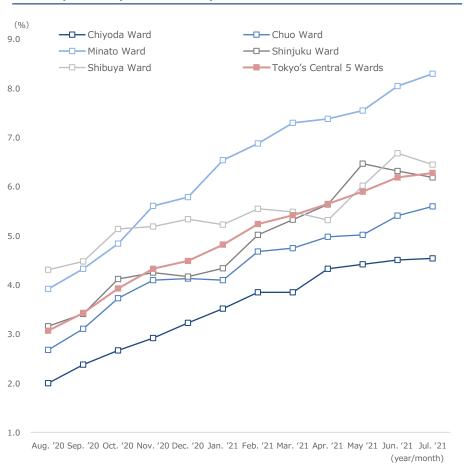
<sup>\*3.</sup> Source: Japan Productivity Center "6th Workers' Awareness Survey" published July 16, 2021

## **Changes in Environment (Large-scale Office Supply)**

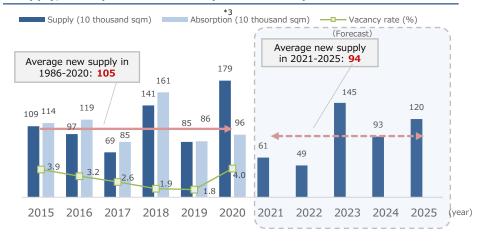


# Assuming office market will bottom out in January-March 2022. However, impact of large-scale office supply in 2023 needs to be borne in mind.

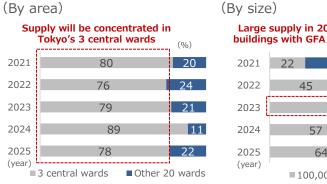
#### Monthly Vacancy Rates in Tokyo CBDs\*1

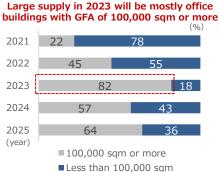


#### Supply, Absorption and Vacancy Rates in Tokyo's 23 Wards\*2



## Breakdown of Office Building Supply by Area and by Size (Forecast)\*2





<sup>\*1.</sup> Source: Prepared by TRIM based on data published by Miki Shoji Co., Ltd.

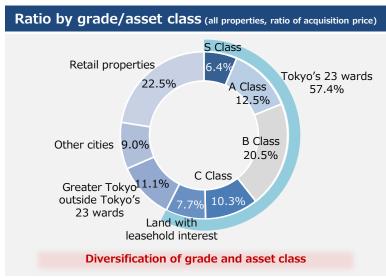
<sup>\*2.</sup> Source: Prepared by TRIM based on the 2021 Survey of Large Office Building Market Trends in Tokyo's 23 Wards published on May 27 2021.

<sup>\*3.</sup> Absorption refers to newly occupied space (Vacant space as of end of previous period + New supply – Vacant space as of end of current period.

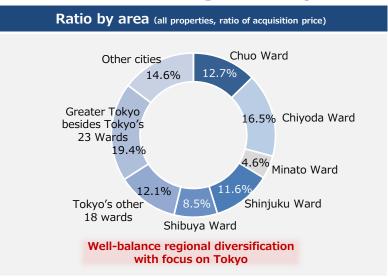
## **Characteristics of JPR Portfolio**

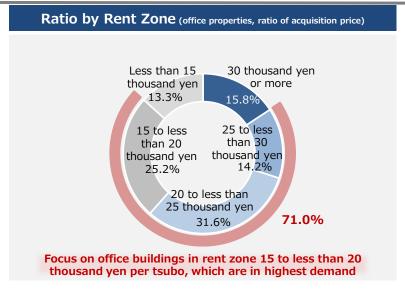


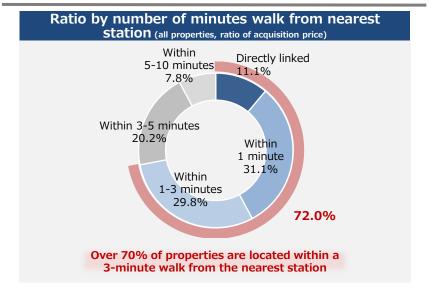
JPR has built a robust portfolio diversified in terms of area, grade, asset class and rent zone, with a focus on excellently located office buildings in Tokyo.











## **Growth Strategy**



	R	esult		Business environment perception	Outlook
Internal Growth	Occupancy rate  Rate of increase/decrease on rent revision  Rate of increase/decrease in rent upon tenant replacement  Gap in rent	+2.0%	Change -1.2pt +8.4pt -4.9pt +2.6pt	<ul> <li>Leasing activities, especially for large spaces, are behind schedule.</li> <li>The economy is expected to recover from the second half of the year with the rollout of vaccinations.</li> <li>It is assumed the office market will bottom out in the first half of next year.</li> <li>Retail will recover to previous levels when the COVID-19 pandemic is brought under control.</li> </ul>	<ul> <li>Seek to fill vacancies quickly, flexibly meeting tenant needs, while maintaining an awareness of occupancy rates.</li> <li>Continue negotiating upward rent revision where a rent gap exists.</li> <li>Strengthen property competitiveness, aiming to maintain and improve occupancy and rent levels.</li> </ul>
External Growth	<ul> <li>Sale of JPR Hakata Bldg. improved the ratio of office buildings in Tokyo and lowered the average building age.</li> <li>Gain on sale of 780 million yen was reserved internally to stabilize future dividends.</li> </ul>		red the as reserved	<ul> <li>There is still fierce competition to acquire properties.</li> <li>Opportunities to acquire properties on the open market are limited.</li> <li>Opportunities to acquire properties from sponsor are expected to increase.</li> </ul>	<ul> <li>Focus on acquiring office buildings in Tokyo, taking full advantage of the sponsor pipeline.</li> <li>Debt acquisition capacity: 38.9 billion yen (maximum LTV of 45%)</li> <li>Postpone acquisitions of retail properties and hotels for the time being.</li> <li>Seek to improve the quality of the portfolio through asset replacement.</li> </ul>
Financial Strategy	LTV Average debt interest rate Average maturity	Jun. '21 40.6% 0.73% 4.8 years	Change ±0.0pt -0.02pt +0.2 years	<ul> <li>Interest rates will remain low and debt financing environment will remain favorable.</li> <li>Market for investment units is firm and equity financing environment will remain favorable.</li> </ul>	<ul> <li>Exercise conservative LTV control.</li> <li>Reduce financial costs and manage debt based on an awareness of financial soundness.</li> <li>Further diversify fund procurement sources.</li> </ul>
Sustainability		an ESG Select Leac (highest mark) tement of Suppo		The importance of environmental issues in Japan and overseas will increase further, with the Japan's 2050 Carbon Neutral Declaration and the U.S. rejoining the Paris Agreement.	<ul> <li>Make steady progress on 2030 strategy targets and material issues through company-wide initiatives.</li> <li>Aim to achieve net zero carbon emissions by 2050 for the realization of a decarbonized society.</li> </ul>

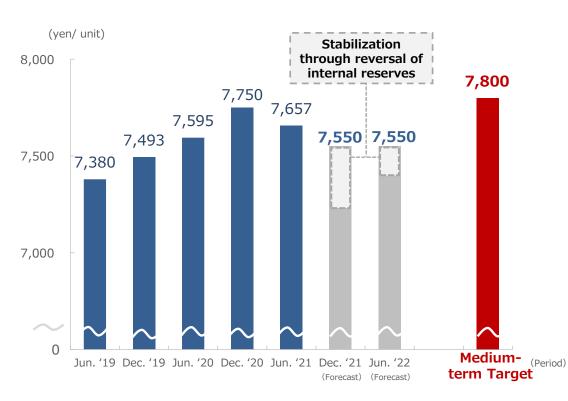
## **DPU Strategy**



Use retained earnings in the event EPU (earning per unit) temporarily drops. Assuming EPU will recover from the June 2022 period.

Aim for early achievement of medium-term target of 7,800 yen through execution of growth strategies.





## **Dividend Stabilization Strategy**

Seek to stabilize dividends through reversal of retained earnings (retained earnings per unit: 1,969 yen) in the event that EPU (earnings per unit) temporarily drops.

1. Retained earnings per unit is as of the end of the Jun. '21 period.

#### **Simulation for Medium-term Target**

# External growth Dividend contribution Around 150 yen 1. LTV as of end of Jun. '21 period is 40.6%. 2. Debt acquisition capacity is 38.9 billion yen (maximum LTV of 45%). 3. The above simulation does not include

Internal growth

Dividend contribution

Around **150 yen** 

Increase in rents and occupancy rates Every 1%

borrowing costs.

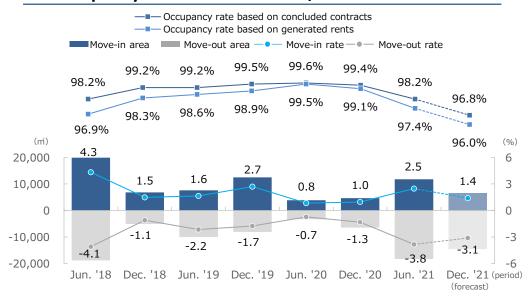
JAPAN PRIME REALTY INVESTMENT CORPORATION

2. Operational Status and Growth Strategy



Step up leasing activity with early occupancy in mind. Occupancy rate is expected to hit bottom in the December 2021 period.

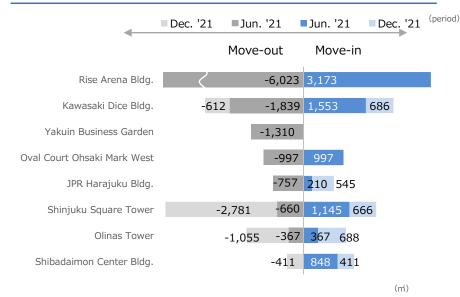
## Occupancy Rate and Move-Ins/Move-Outs



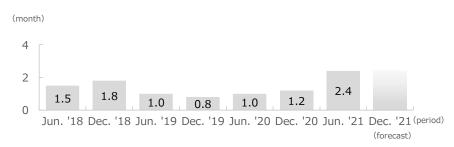
## **Fiscal Period of Vacancy Space**



## Major Move-Ins/Move-Outs



## **Average Free Rent Period**



## 2-1. Internal Strategy

## **Leasing Enhanced Real Estate**



## Rise Arena Bldg.

Office

Tokyo Square Garden Central Tokyo

Office



Greater Tokyo Dec. '20

0%

Jun. '21 52.7%

- · Connecting directly to Higashi-Ikebukuro subway station, the building has excellent transport links, and offers a standard floor area of more than 500
- The tenant which was leasing all office floors (4,769 tsubo/JPR's equity interest: 1,822 tsubo) moved out.
- · Renovate common areas to strengthen the building's competitiveness.
- Turn into a multi-tenant building and seek to fill vacant spaces guickly.



100%

Dec. '20

· Connecting directly to Kyobashi station, the building has excellent transport links, and offers a standard floor area of more than 1,000 tsubo.

Jun. '21

91.5%

- · A large tenant (2,618 tsubo/JPR's equity interest: 215 tsubo) was moving out by May.
  - Part of this space (744 tsubo/JPR's equity interest: 61 tsubo) was filled without downtime.
- · Seek to fill vacant space quickly by fully stressing location and specifications.

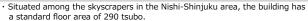
## Shinjuku Square Tower Central Tokyo

Office

100%

100%

Jan. '22 88.2%



- · A large tenant (1.028 tsubo/ JPR's equity interest: 717 tsubo) will move out by January next year.
- · Seek to fill the vacant space quickly by stressing the property size and high-

#### **Olinas Tower**

100%

Office

Mar. '22 81.0%

- This integrated office, retail, and residential development is a landmark building in the Kinshicho area, with a standard floor area of more than 500
- · A large tenant (1,592 tsubo) will move out in March next year.
- · Plan to renovate the common areas to increase the building's competitiveness.
- Seek to fill vacant space early by starting leasing activity guickly.

#### Kawasaki Dice Bldg.

Greater Tokyo

Retail

Dec. '20 100%

Jun. '21 97.8%

- · In front of JR Kawasaki Station, this building is in an extremely busy location, the route for passengers changing from the JR line to the Keikyu line
- · A retail store tenant which leases one floor (5F) (915 tsubo/JPR's equity interest: 475 tsubo) moved out but the vacant space has already been filled. Attracted a tenant with the ability to draw more customers.
- Three bar & restaurant tenants (155 tsubo/JPR's equity interest: 80 tsubo) also moved out.

#### JPR Harajuku Bldg.

Central Tokyo



**100**%

84.1%

Dec. '21 100%

- The building is located in the Jingumae area which is popular among young people and is attracting a great deal of attention
- Tenants moved out of a first-floor store and a seventh-floor office (165
- Strengthen property's competitiveness by renovating the entrance.
- The first-floor store was occupied by a new tenant without downtime and a contract for the seventh-floor office has been concluded.

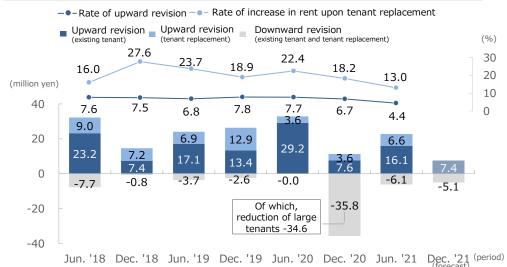
## 2-1. Internal Strategy

## **Status of Rent**

Continue to negotiate upward rent revision in cases where a rent gap exists

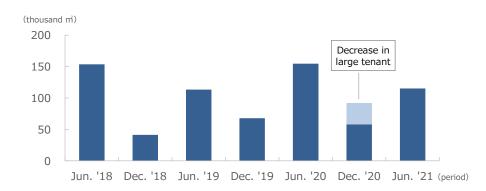
Seek to maintain and raise rent levels by increasing the competitiveness of properties through appropriate improvements

## **Monthly Rent Revision Increase/ Decease**

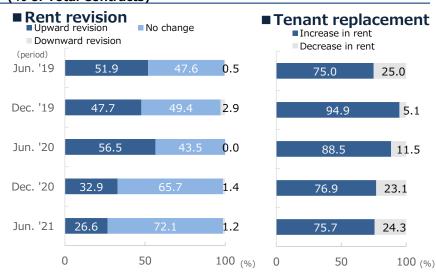


 Forecast of monthly rent increase/decrease for Dec. '21 period is sum total of upward or downward revisions and increases or decreases in rent upon tenant replacement.

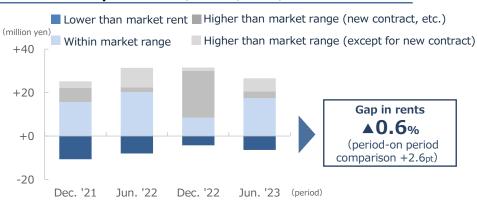
## Area subject to rent renewal



## Ratio of Increase/Decrease on Rent Revision/Tenant Replacement (% of Total Contracts)



## Status of Gap in Rent (Office/By fiscal period of rent renewal)



## 2-1. Internal Strategy

## **Retail Property**



JPR's retail properties are situated in prime locations or in areas close to stations and with high commercial potential

Retail properties have long-term fixed rents, in principle, and the occupancy rate is stable, with almost full occupancy

## **Retail Property Portfolio**

Туре	Urban type	Station-front type
Characteristics	Urban retail properties situated on prime locations in Tokyo and Osaka	Retail properties located in front of stations near Tokyo and in major regional
Number of properties Asset size	<b>9</b> properties <b>58.5</b> billion yen	6 properties 46.1 billion yen

## Average Occupancy Rate (Retail properties)



## **Main Retail properties**

**Urban type** 

ront type Station-



JPR Umeda Loft Blda.



JPR Shibuya Tower Records Blda.



JPR Ginza Namiki-dori



Yurakucho Ekimae Bldg.



**FUNDES** Ueno

Status of Lease Contract (Retail properties, Space ratio)



Type of contract

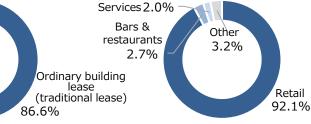


Fixed term



Housing Design Center Kobe

## Kawasaki Dice Bldg. Tanashi ASTA Musashikosugi



Tenant sectors

<sup>1.</sup> Asset size is calculated based on acquisition price.

## **External Strategy**



# Aim to achieve continuous external growth and improvement of portfolio quality by using the sponsor pipeline

2017 2016 2019 2020 JPR Ginza Tokyo Shinagawa Canal Bldg. JPR Shinsaibashi Otemachi Financial City FUNDES Suidobashi Sencity Bldg. JPR Kojimachi Bldg. FUNDES Ueno Square Garden (Additional ownership) Namiki-dori Bldg West North Tower Sponsor' Sponsor's Sponsor's Sponsor's Sponsor's Sponsor' pipeline pipeline pipeline pipeline pipeline 5.75 billion yen 3.8 billion yen 3.75 billion yen 13.87 billion yen 18.4 billion yen 0.17 billion yen 11.4 billion ven 3.25 billion yen 10.1 billion yen Gain on sale of Gain on sale Gain on sale 1.19 Asset Asset of 0.4 **Sponsors** Sponsors Sponsors of 0.2 billion replacement replacement billion billion yen support support support ven reserved reserved yen internally reserved internally Tokyo Tatemono internally JPR Hakata Chuo Bldg. Fukuoka Blda. Kvobashi Blda. JPR Hakata Bldg.

Properties sold

Properties

acquired

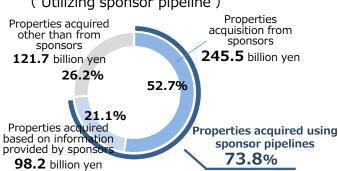
## ■ Investigation of acquisitions through negotiated deals

Utilize debt finance acquisition capacity of 38.9 billion yen (maximum

Building age

26 years

LTV of 45%) and free cash flow (Utilizing sponsor pipeline)



Building age

23years

(Top 5 portfolio properties)

	Property Name	billion yen
1	Otemachi Tower (Land with Leasehold Interest)	36.0
2	Olinas Tower	31.3
3	Shinjuku Center Bldg.	21.0
4	Tokyo Square Garden	18.4
5	Kanematsu Bldg.	16.2
	2 3 4	1 Otemachi Tower (Land with Leasehold Interest) 2 Olinas Tower 3 Shinjuku Center Bldg. 4 Tokyo Square Garden

All are sponsor pipeline properties or sponsor development properties

## **■** Continue strategic asset replacement

- Create a strong portfolio through continuous asset replacement
- Build up internal reserves (retained earnings) which will help stabilize distributions, through the realization of unrealized gains

#### JPR

Building age

38 years

- Improve portfolio quality (including reducing average building ages, enhancing earning potential and improving location)
- Build up internal reserves which will help stabilize distributions, though the realization of unrealized gains
- Acquire prime properties at a reasonable price

## Strategic sales

# Asset replacement

Acquisition of prime properties

## Main sponsor (Tokyo Tatemono)

Building age

35 years

- Tap into needs to acquire redevelopment properties
- Step up property sales to investors
- Expand group earning opportunities by strengthening fund business including affiliated REITs

19



## Fully utilize sponsor pipeline to seek to expand acquisition opportunities

## **Medium-term Business Plan of Tokyo Tatemono** (fiscal 2020-2024)

Key Strategies(excerpt)	Further expand group AUM and earnings opportunities
Expand property sales to	Balance of real estate for sale 134.4 billion
investors	yen (as of Jun. 30, 2021)
Strengthen fund business	AUM, including affiliated REITs, of 1.5
Strengthen fund business	trillion yen (forecast of '24)

## Tokyo Tatemono's pipeline

#### Real estate for long-term ownership reclassified as real estate for sale

#### [Reclassification as real estate for sale]

End of Dec. '18: just under 20 billion yen End Dec. '19: just under 10 billion yen

End of Dec. '20: 24 billion yen

#### [JPR's acquisitions]

JPR Kojimachi Blda. JPR Shinsaibashi West Otemachi Financial City North Tower

#### Real estate for sale developed as property for investors

#### [Medium-sized office]

(Tentative) Kodenmacho project scheduled to be completed Apr. '22 (Tentative) Sapporo Kita 8 Nishi 1 Redevelopment

Project

scheduled to be completed winter '23 (Tentative) Shibaura project scheduled to be completed Spring '24

#### [Urban compact retail property]

**FUNDES Ginza** 

(Tentative) Tenjin-nishidori project scheduled to be completed Mar. '22

#### [JPR's acquisitions]

FUNDES Suidobashi **FUNDES Ueno** 

## Properties owned by Tokyo Tatemono Co., Ltd. in the vicinity of Tokyo Station

Name	Completion year
Otemachi Tower	2014
Otemachi Financial City Grand Cube	2016
JA Building, Keidanren Kaikan	2009
Tokyotatemono Takaracho Bldg.	1966
<ul><li>Tokyo Tatemono No 3 Takaracho Bldg.</li></ul>	o. 1971
Nihonbashi TI Bldg.	
<ul><li>Tokyo Tatemono Nihonbashi Bldg.</li></ul>	2015
Nihonbashi First Blo	dg. 1994
Shin-gohukubashi B	ldg. 1977
Tokyo Tatemono Yaesu Bldg.	2011
NTA Nihonbashi Blo	dg. 1991
Tokyo Tatemono Yaesu-sakuradori B	ldg. <sup>1974</sup>
Kyobashi YS Bldg.	1990
© Empire Bldg.	2017
Kyobashi Edogrand Bldg.	2016
Fukuoka Bldg.	1990
n Tokyo Square Gardo	en 2013
Tokyo Tatemono ® Kyobashi Bldg.	1981

Construction completion: Up to and including 2000 2009 - 2014 2015 and thereafter



<sup>1.</sup> The balance of Tokyo Tatemono's real estate for sale is the balance of the building business and also include assets not for acquisition by JPR such as logistics facilities.

<sup>2.</sup> JPR owns the land with leasehold interest of "Otemachi Tower" and co-owns "Otemachi Financial City North Tower", "Tokyo Square Garden", "Kanematsu Building", "Kanematsu Building Annex" and "Yurakucho ITOCiA".



# Build strong financial base through lengthening of maturity and flattening of repayment amount and conservative LTV control

## Debt Procurement Results in the Jun. '21 Fiscal Period (short-term loans excepted)

	Before refinancing	Funding	Change
Average maturity	5.6 years	9.7 years	+4.1 years
Average debt interest rate	0.66%	0.59%	-0.08pt

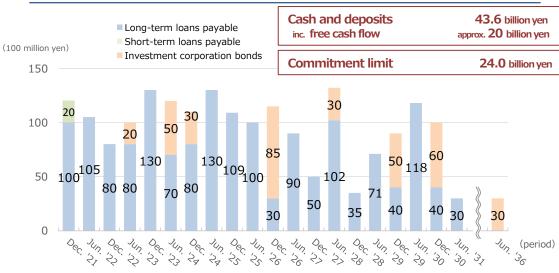
## **Status of Interest-Bearing Debts**

	Dec. '20	Jun. '21	Change
Interest-bearing debt	196.5 billion yen	196.5 billion yen	-0.02 billion yen
LTV	40.6%	40.6%	±0.0 pt
Average maturity	4.6 years	4.8 years	+0.2 years
Average debt interest rate	0.76%	0.73%	-0.02 pt
Ratio of long-term, fixed interest rate debts	96.9%	99.0%	+2.0 pt

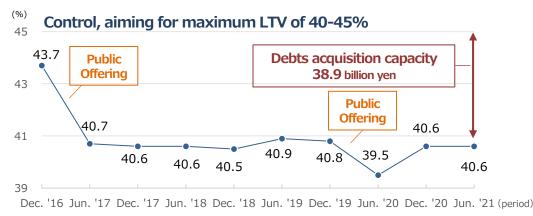
## **Status of Credit Rating** (Long term issuer rating)

R&I	S&P
AA- (Stable)	A (Stable)

## **Diversification Status of Repayment Dates**



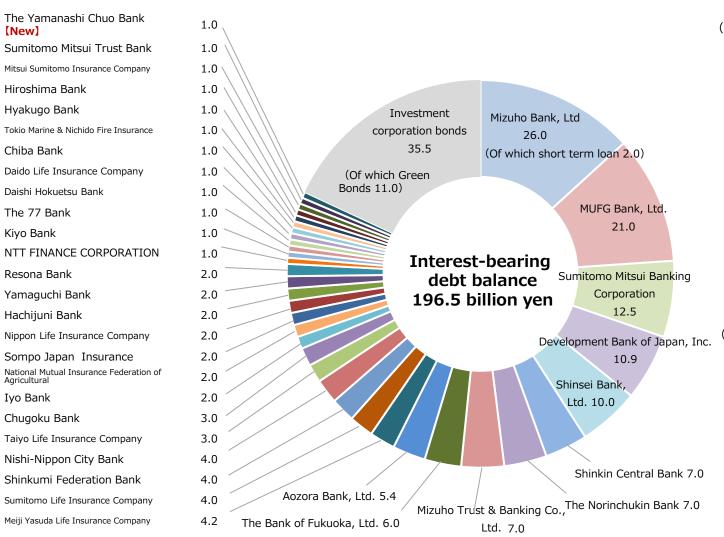
## **Change in LTV**



 <sup>&</sup>quot;Free cash flow" is the amount of cash and deposits which TRM judges to be available after deduction of distribution payments and an amount equivalent to lease deposits received.



# Diversifying fund procurement sources with a lender formation comprising 35financial institutions and through issuance of investment corporation bonds



(Breakdown of investment corporation bonds)
(billion ven)

	(5
Name	Amount
7th series of bonds	4.5
18th series of bonds	2.0
19th series of bonds	5.0
21st series of bonds	4.0
22nd series of bonds	3.0
23rd series of bonds	3.0
24th series of bonds	5.0
25th series of bonds	6.0
26th series of bonds	3.0

(Status of commitment line)

Green Bonds

Lender	Credit limit
Mizuho Bank, Ltd.	4.0
MUFG Bank, Ltd.	4.0
Sumitomo Mitsui Banking Corporation	4.0
Aozora Bank, Ltd	4.0
Mizuho Trust & Banking Co, Ltd.	4.0
Resona Bank, Ltd	4.0
Total	24.0

## **Highlights**



# Sustainability initiatives are crucially important for JPR Set new target (net zero CO<sub>2</sub> emissions by 2050)

## **Materiality and SDGs**

Materiality	2030 Target etc.	SDGs
Portfolio greening	Green certification acquisition rate of 80% or more	7 = \$4.4 - EALER
	Improving coverage over standard evaluation	
Countering climate change	Net zero CO2 emissions by 2050 Achieving 30% reduction in CO <sub>2</sub> per floor area (compared with the 2017 level)	6 ************************************
	Achieving 10% reduction in water use per floor area (compared with the 2017 level)	<b>♥</b> ♦
	Building industry-leading climate change risk response capabilities	11 bassina 13 Skredk
	Expansion of green lease agreement	
Improving tenant satisfaction with safety, security and comfort	Improving overall tenant satisfaction (safety, security and comfort)	3 MACARE  11 MACARE  WASHE
Creating a rewarding workplace environment	Fostering professionals who support corporate growth	3 TATOAK 4 MAGNAMA 5 MAGNAMA 4 AAGU
	Improvement of business efficiency and process	-W* □ □ □
	Realization of physical, mental health and work- life balance	8 WONCE
	Providing an environment where each person can play active roles	111
Strengthening corporate governance	Industry-leading information disclosure	
	Active dialogue with investors	
	Promoting dialogue with individual investors	16 PRICEE
	Obtaining industry-leading ESG valuation	<del></del>
	Maintaining strong corporate governance	
	Industry-leading risk management	

## **External Evaluation of JPR's Sustainability Initiatives**













Signatory of PRI(Principles of Responsible Investment)



- The inclusion of JPR in any MSCI index, and the use of MSCI logos, trademarks, service marks or index names in notices thereof, do not constitute a sponsorship, endorsement or promotion of JPR by MSCI or any of its affiliates. The MSCI indexes are the exclusive property of MSCI. MSCI and the MSCI index names and logos are trademarks or service marks of MSCI or its affiliates.
- 2. TRIM issued a statement of support for the TCFD recommendations and became a signatory to the PRI.



JAPAN PRIME REALTY INVESTMENT CORPORATION

3. Financial Results and Forecasts of Financial Results



## Results of the Jun. '21 fiscal period: DPU: 7,657 yen (down 93 yen period-on-period)

Results reflect contract cancellations by large tenants and action taken as a result of the declaration of further states of emergency such as temporary rent reduction, which outweighed the contribution of the replacement of assets from the Dec.'20 period through the Jun. '21 period

	Item	Dec. '20 Period	Jun. '21 Period	Change	
	Operating revenue	17,129	17,305	+175	
	Rental revenue	16,714	16,521	-193	
	Gain on sale of property	414	783	+369	(5)
5	Operating expense	8,596	8,515	-81	
Revenue	Expenses related to rent business	7,611	7,499	-111	
and profit	General and adminisutrative expenses	985	1,016	+30	
(million	Operating income	8,533	8,789	+256	
yen)	Non-operating income	46	72	+25	
	Non-operating expenses	739	740	+1	
	Ordinary income	7,840	8,121	+280	
	Net income	7,839	8,120	+280	
Reserve (million yen) Transferred from reserve		414	783	+369	
DPU (yen) (per unit)		7,750	7,657	-93	
Number o	f units outstanding	958,250	958,250	-	

#### Rental revenue

- ① [Rent and common charge] Decreased due to contract cancellations by large tenants and action taken in response to declaration of ruther states of emergency such as temporary rent reduction
- ② [Incidental income] Decreased due to seasonal factors

#### **Expenses related to rent business**

- ③ [Utilities expense] Decreased due to seasonal factors, and balance of utilities expense deteriorated (-16 million yen)
- [Property and other taxes] Increased due to occurrence of property and other taxes on properties acquired in the previous year

#### Gain on sale of property

(§) [Gain on sale of property] Appropriated partial sale of JPR Hakata Bldg. (beneficiary interest 65%)

		Dec. '20	Jun. '21				
	Item	Period	Period	Change	Replaced properties # 1	Existing properties #2	İ
Re	ntal revenue	16,714	16,521	-193	+98	-291	
	Rental revenue	15,788	15,601	-187	+96	-283	
	Rents and common charge	13,616	13,431	-185	+99	-284	1
	Land rent	1,793	1,797	+4	-	+4	
	Other fixed income	378	372	-6	-3	-3	
	Other rental revenue	926	919	-6	+1	-8	
	Incidental income	833	676	-156	+16	-173	2
	Cancellation penalty, etc.	15	66	+51	+2	+49	
	Income equivalent to expense for restoration	37	133	+95	-17	+113	
	Other variable income	40	42	+2	+0	+1	
Ex	penses related to rent business	7,611	7,499	-111	+28	-140	
	Outsourcing fees	630	630	+0	+6	-5	
	Utilities expenses	841	714	-126	+29	-156	3
	Property and other taxes	2,387	2,436	+48	+20	+27	4
	Insurance premiums	26	26	-0	+0	-0	
	Repairs and maintenance	558	504	-54	-25	-29	
	Property management fees	306	302	-3	-3	-0	
	Management association accounts	585	588	+2	-	+2	
	Depreciation	2,085	2,100	+14	-2	+17	
	Other expenses related to rent business	190	196	+6	+2	+3	
N	OI	11,188	11,121	-66	+67	-133	
1	NOI yield (book value)	5.2%	5.1%	-0.1pt			
Re	ntal income-real estate	9,103	9,021	-81	+69	-151	
1	After-depreciation (book value)	4.2%	4.1%	-0.1pt			
	cupancy rate based on cocluded contract	99.4%	98.2%	-1.2pt			

- \*1 Increase or decrease as a result of replacement of the following assets is calculated. Dec. '20 period: Acquisition of Otemachi Financial City North Tower, sale of JPR Hakata Bldg. (quasi-co-ownership equity (beneficiary interest) 35%) Jun. '21 period: Sale of JPR Hakata Bldg. (quasi-co-ownership equity (beneficiary interest) 65%)
- \*2 The figures are calculated for increase or decrease due to properties other than the above. (The main factors for increase/decrease of existing properties are described in ① to ④.)



# Result of the Jun. '21 fiscal period Total assets: 484,323 million yen, total unitholders' equity per unit: 268,295 yen

	Item	Dec. 31 '20 Period	Jun. 30 '21 Period	Change
	Current Asset	41,813	44,017	+2,203
	Cash and deposits (including trust)	41,396	43,602	+2,206
	Other current asset	417	414	-2
	Noncurrent assets	442,576	440,111	-2,465
	Property, plant and equipment	429,955	427,419	-2,535
	Intangible assets	11,805	11,804	-0
	Investments and other assets	815	886	+71
	Deferred assets	183	195	+11
	Investment corporaton bond issuance costs	153	171	+18
	Investment unit issuance expenses	30	23	-6
Balance	Total assets	484,573	484,323	-249
Sheet	Current liabilities	33,367	29,527	-3,840
(million	Short-term loans payable	6,000	2,000	-4,000
yen)	Current portion of long-term loans payable	19,820	20,500	+680
yeny	Other current liabilities	7,547	7,027	-520
	Noncurrent liabilities	194,805	197,702	+2,896
	Long-term loans payable	138,200	138,500	+300
	Investment corporation bonds	32,500	35,500	+3,000
	Tenant leasehold and security deposits	24,105	23,702	-403
	Total liabilities	228,173	227,229	-944
	Unitholders' capital	247,860	247,860	-
	Surplus	8,539	9,233	+694
	Reserve for reduction entry	689	1,103	+414
	Unappropriated retained earnings	7,849	8,129	+280
	Total net assets	256,399	257,093	+694

## Increase or decrease in cash and deposits

Item	Change
Net cash provided by operating activities	+11,850
Income before income taxes	+8,121
Depreciation and amortization	+2,100
Other, net	+1,628
Net cash provided by investing activities	-2,167
Purchase of property, plant and equipment	-1,834
Other, net	-333
Net cash provided by financing activities	-7,477
Proceeds from lisbilities	+13,768
Repayment of liabilities	-13,820
Dividends paid	-7,425
Total cash and deposits	+2,206

#### Increase or decrease in noncurrent assets

Item	Change
Sold properties	-1,866
Capital expenditures	+1,370
Depreciation	-2,100
Others	+131
. Total noncurrent assets	-2,465

#### Increase or decrease in liabilities

Item	Balance at start of period	New procurement	Repayment/ redemption	Balance at end of period	Change
Short-term loans payable	6,000	-	4,000	2,000	-4,000
Long-term loans payable	158,020	10,800	9,820	159,000	+980
Investment corporation bonds	32,500	3,000	-	35,500	+3,000
Total liabilities	196,520	13,800	13,820	196,500	-20

## 3. Financial Results and Operating Forecasts

# Overview of Financial Results for the Jun. '21 Fiscal Period (compared with forecast)



Results of the Jun. '21 fiscal period, DPU compared with the forecast: up 107 yer

Rental revenue was in line with the initial forecast mainly due to progress with leasing activities for small blocks despite the greater-than-anticipated impact of action taken as a result of the declaration of further states of emergency such as temporary rent reductions

		Jun. '21	Jun. '21		
	Item		Period (actual)	Change	
	Operating revenue	17,255	17,305	+50	
	Rental revenue	16,470	16,521	+50	
	Gain on sale of property	784	783	-0	
Daytanita	Operating expense	8,543	8,515	-27	
Revenue	Expenses related to rent business	7,523	7,499	-23	
and profit	Selling, general and adminisutrative expenses	1,019	1,016	-3	
(million yen)	Operating income	8,712	8,789	+77	
yCii)	Non-operating income	53	72	+18	4
	Non-operating expenses	745	740	-4	
	Ordinary income	8,020	8,121	+100	
	Net income	8,020	8,120	+100	·
Reserve (million yen)	Transferred from reserve	784	783	-0	
DPU (yen)	(per unit)	7,550	7,657	+107	
Number of	units outstanding (unit)	958,250	958,250	-	

#### Rental revenue

- ① [Rent and common charge] In line with the initial forecast mainly due to progress with leasing activities for small blocks despite the greater-than-anticipated impact of action taken as a result of the declaration of further states of emergency such as temporary rent reductions (initially anticipated cost of temporary rent reductions: 45 million yen: actual cost: 67 million yen)
- ② [Incidental income] Decreased due to the COVID-19 pandemic, it did not recover to the initial forecast

#### **Expenses related to rent business**

3 [Utilities expense] Decreased due to the COVID-19 pandemic, it did not recover to the initial forecast

#### Non-operating revenue and expenses

[Non-operating revenue] Increased due to recording of management association reimbursements and insurance proceeds

		Jun. '21	Jun. '21		
	Item	Period	Period	Change	
		(forecast)	(actual)		
-	Rental revenue	16,470	16,521	+50	
	Rental revenue	15,591	15,601	+10	
	Rents and common charge	13,432	13,431	-0	1
	Land rent	1,793	1,797	+4	
	Other fixed income	365	372	+6	
	Other rental revenue	879	919	+40	
	Incidental income	778	676	-101	2
	Cancellation penalty, etc	40	66	+26	
	Income equivalent to expense for restoration	20	133	+113	
	Other variable income	40	42	+2	
-	Expenses related to rent business	7,523	7,499	-23	
	Outsourcing fees	635	630	-4	
	Utilities expenses	809	714	-95	3
	Property and other taxes	2,444	2,436	-8	
	Insurance premiums	26	26	+0	
	Repairs and maintenance	415	504	+88	
	Property management fees	299	302	+2	
	Management association accounts	595	588	-7	
	Depreciation	2,098	2,100	+1	
	Other expenses related to rent business	197	196	-0	
	NOI	11,045	11,121	+76	
	NOI yield (book value)	5.1%	5.1%	- pt	
	Rental income-real estate	8,947	9,021	+74	
	After-depreciation (book value)	4.1%	4.1%	- pt	
	Occupancy rate based on cncluded contract (period average)	98.0%	98.2%	+0.2pt	

# Forecasts of Financial Results for the Dec. '21 Fiscal Period (compared with Jun. '21 period)



## Forecast of the Dec. '21 fiscal period, DPU: 7,550 yen (down 107 yen from the Jun. '21 period)

Delays in leasing activities due to COVID-19 will continue to have an impact DPU will be secured 7,550 yen though the reversal of internal reserves

	Item	Jun. '21 Period	Dec. '21 Period (forecast)	Change	
	Operating revenue	17,305	16,228	-1,077	
	Rental revenue	16,521	16,228	-293	
	Gain on sale of property	783	-	-783	(5)
	Operating expense	8,515	8,514	-1	
Revenue and	Expenses related to rent business	7,499	7,604	+105	
profit	General and administrative expenses	1,016	909	-106	
(million yen)	Operating income	8,789	7,713	-1,075	
	Non-operating income	72	3	-68	6
	Non-operating expenses	740	753	+12	
	Ordinary income	8,121	6,964	-1,156	
	Net income	8,120	6,963	-1,156	
Reserve	Transferred from reserve	783	-	-783	
(million yen)	Transferre from deferral of gains on sales property	-	272	+272	
DPU (yen)	(per unit)	7,657	7,550	-107	
Number of ur	nits outstanding	958,250	958,250	-	

#### Rental revenue

- ① [Rent and common charge] Delays in leasing activities due to COVID-19 will continue to have an impact
- ② [Incidental income] Increase chiefly due to seasonal factors etc.

#### **Expenses related to rent business**

- ③ [Utilities expense] Use will increase mainly due to seasonal factors and balance of utilities is expected to be mostly unchanged
- ④ [Other expenses related to rent business] Brokerage fees, etc. will increase

#### Gain on sale of property

(§) [Gain on sale of property] Appropriated gain on sale of property in the previous period will absent

#### Non-operating income and expense

⑥ [Non-operating revenue] Revenue will decrease in the absence of recording of settlement on management association accounts

Item		Jun. '21 Period	Dec. '21 Period	Change			
			(forecast)		Sold *1 properties	Existing *2 properties	
Re	ntal revenue	16,521	16,228	-293	-55	-238	
	Rental revenue	15,601	15,377	-223	-52	-171	
	Rents and common charge	13,431	13,203	-228	-48	-180	(1
	Land rent	1,797	1,802	+4	-	+4	
	Other fixed income	372	372	+0	-4	+4	
	Other rental revenue	919	850	-69	-2	-66	
	Incidental income	676	807	+130	-2	+132	(2
	Cancellation penalty, etc	66	-	-66	-0	-66	
	Income equivalent to expense for restoration	133	-	-133	-	-133	
	Other variable income	42	43	+0	-	+0	
Exp	penses related to rent business	7,499	7,604	+105	-27	+132	
	Outsourcing fees	630	628	-2	-3	+1	
	Utilities expenses	714	846	+132	-3	+136	(3
	Property and other taxes	2,436	2,422	-13	-6	-7	
	Insurance premiums	26	26	+0	-0	+0	
	Repairs and maintenance	504	460	-43	-0	-42	
	Property management fees	302	285	-16	-1	-15	
	Management association accounts	588	600	+12	-	+12	
	Depreciation	2,100	2,107	+7	-11	+18	
	Other expenses related to rent business	196	225	+28	-0	+28	(4
NC	)I	11,121	10,730	-391	-39	-351	
NOI yield (book value)		5.1%	4.9%	-0.2pt			
Re	ntal income-real estate	9,021	8,623	-398	-27	-370	
Α	fter-depreciation (book value)	4.1%	3.9%	-0.2pt			
Occupancy rate based on cncluded contract (period average)		98.2%	96.8%	-1.4pt			

<sup>\*1</sup> The increase/decrease due to JPR Hakata Bldg. (beneficiary interest 65%) which is due to be sold in the Jun. '21 fiscal period is calculated.

<sup>\*2</sup> Increase/decrease for existing properties, excluding the above, is calculated (the major factors behind the increase/decrease for existing properties are described in 1 to 4).

## Forecasts of Financial Results for the Jun. '22 Fiscal Period (compared with forecast Dec. '21 period)



Forecast of the Jun. '22 period, DPU: 7,550yen (even from Dec. '21 period forecast)

# Rental income is expected to recover, after hitting bottom in Dec. '21 period DPU will be secured 7,550 yen though the reversal of internal reserves

	_	-			
	Item	Dec. '21 Period (forecast)	Jun. '22 Period (forecast)	Change	
	Operating revenue	16,228	16,192	-35	
	Rental revenue	16,228	16,192	-35	
	Operating expense	8,514	8,386	-128	
	Expenses related to rent business	7,604	7,464	-140	
Revenue and	General and administrative expenses	909	921	+12	
profit (million yen)	Operating income	7,713	7,806	+92	
, , ,	Non-operating income	3	56	+52	6
	Non-operating expenses	753	754	+0	
	Ordinary income	6,964	7,108	+144	
	Net income	6,963	7,107	+144	
Reserve (million yen)	Transferre from deferral of gains on sales property	272	127	-144	
DPU (yen)	(per unit)	7,550	7,550	-	
Number of	f units outstanding	958,250	958,250	-	
Reserve (million yen) DPU (yen)	Non-operating income Non-operating expenses Ordinary income Net income Transferre from deferral of gains on sales property (per unit)	3 753 6,964 6,963 272 7,550	754 7,108 7,107 127	+52 +0 +144 +144	6

#### Rental revenue

- ① [Rent and common charge] Revenue will increase due to the resolution of decreasing income by a temporary rent reduction and rising the occupancy rate
- ② [Incidental income] Likely to decrease chiefly due to seasonal factors

#### **Expenses related to rent business**

- ③ [Utilities expense] Use will decrease mainly due to seasonal factors, and balance of utilities is expected to worsen
- 4 [Property and other taxes] Property tax will increase
- (5) [Depreciation] Existing properties will be fully depreciated

#### Non-operating income and expense

⑥ [Non-operating revenue] Likely to increase due to recording of management association reimbursements

	Item	Dec. '21 Period (forecast)	Jun. '22 Period (forecast)	Change	
F	Rental revenue	16,228	16,192	-35	
	Rental revenue	15,377	15,438	+60	
	Rents and common charge	13,203	13,264	+61	(1
	Land rent	1,802	1,802	-	
	Other fixed income	372	371	-0	
	Other rental revenue	850	753	-96	
	Incidental income	807	711	-95	(2
	Cancellation penalty, etc	-	-	-	
	Income equivalent to expense for restoration	-	-	-	
	Other variable income	43	42	-1	
- E	expenses related to rent business	7,604	7,464	-140	
	Outsourcing fees	628	621	-7	
	Utilities expenses	846	766	-80	(3
	Property and other taxes	2,422	2,493	+71	(4
	Insurance premiums	26	26	-0	
	Repairs and maintenance	460	440	-20	
	Property management fees	285	286	+0	
	Management association accounts	600	595	-4	
	Depreciation	2,107	1,986	-120	(E
	Other expenses related to rent business	225	246	+20	
Ν	OI	10,730	10,714	-15	
	NOI yield (book value)	4.9%	4.9%	-pt	
F	Rental income-real estate	8,623	8,728	+104	
	After-depreciation (book value)	3.9%	4.0%	+0.1pt	
	ccupancy rate based on cncluded contract	96.8%	97.5%	+0.7pt	



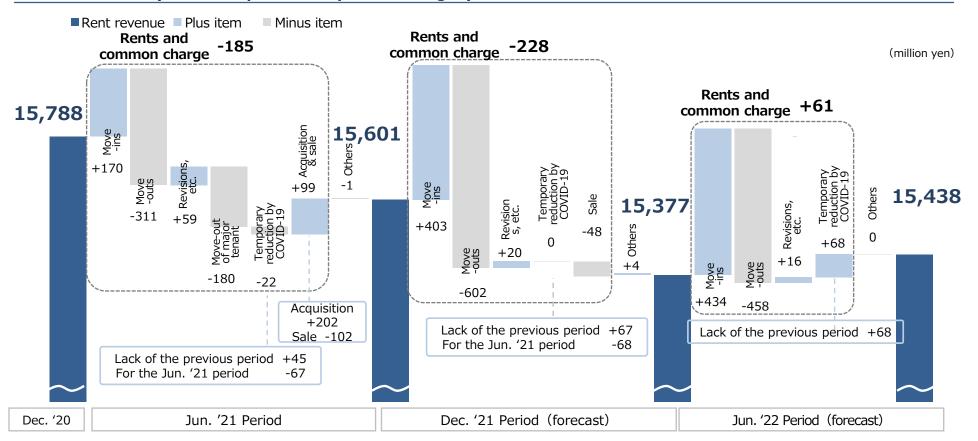
	Item	Jun. '20 Period		Dec. '20	Period	Jun. '21	Period	Dec. '21	Period	Jun. '22	Period
rem			Change		Change		Change	(forecast)	Change	(forecast)	Change
	Operating revenue	16,363	2.2%	16,714	2.1%	16,521	-1.2%	16,228	-1.8%	16,192	-0.2%
	Rental revenue (fixed income)	15,674	3.9%	15,788	0.7%	15,601	-1.2%	15,377	-1.4%	15,438	0.4%
	Rents and common charge	13,520	4.5%	13,616	0.7%	13,431	-1.4%	13,203	-1.7%	13,264	0.5%
	Land rent	1,783	0.5%	1,793	0.5%	1,797	0.3%	1,802	0.3%	1,802	0.0%
	Other fixed income	370		378		372		372		371	
	Other rental revenue (variable income)	689	-25.4%	926	34.5%	919	-0.7%	850	-7.6%	753	-11.3%
	incidental income	620	-22.5%	833	34.4%	676	-18.8%	807	19.2%	711	-11.8%
	Cancellation penalty, etc.	9		15		66		-		-	
	Income ecquivalent to expense for restoration to original condition	21		37		133		-		-	
	Other variable income	37		40		42		43		42	
	Expenses related to rent business (excluding depreciation)	5,408	-2.8%	5,526	2.2%	5,399	-2.3%	5,497	1.8%	5,477	-0.4%
Rental business	Outsourcing fees	615	1.0%	630	2.4%	630	0.1%	628	-0.3%	621	-1.2%
profits	Utilities expenses	712	-17.8%	841	18.0%	714	-15.1%	846	18.6%	766	-9.5%
(million yen)	Property and other taxes	2,358	1.0%	2,387	1.2%	2,436	2.0%	2,422	-0.6%	2,493	3.0%
	Insurance premiums	26		26		26		26		26	
	Repairs and maintenance	602	-1.3%	558	-7.3%	504	-9.7%	460	-8.6%	440	-4.4%
	Property management fees	331		306		302		285		286	
	Management association accounts	573		585		588		600		595	
	Other expenses related to rent business	187		190		196		225		246	
	NOI	10,954	4.9%	11,188	2.1%	11,121	-0.6%	10,730	-3.5%	10,714	-0.1%
	Depreciation	2,027	2.7%	2,085	2.8%	2,100	0.7%	2,107	0.3%	1,986	-5.7%
	Expenses related to rent busing	7,436	-1.4%	7,611	2.4%	7,499	-1.5%	7,604	1.4%	7,464	-1.8%
	Rental income-real estate (a)	8,927	5.4%	9,103	2.0%	9,021	-0.9%	8,623	-4.4%	8,728	1.2%
	Capital expenditures	1,380	-12.8%	1,654	19.8%	1,370	-17.2%	1,743	27.3%	1,664	-4.5%
	NCF	9,574	8.1%	9,534	-0.4%	9,751	2.3%	8,986	-7.8%	9,050	0.7%
Gain or loss on sale of	Gain on sale of real estate (b)	-		414		783		-		-	
properties (million yen)	Loss on sale of real estate (c)	-		-		-		-		-	
Rental income-real	estate, etc. (million yen, a+b-c)	8,927	5.4%	9,518	6.6%	9,805	3.0%	8,623	-12.1%	8,728	1.2%

## **Change in Rental Business Revenue**



Rental revenue for the Dec. '21 period is expected to fall approx. 228 million yen (period-on-period)
Rental revenue for the Jun. '22 period is expected to rise approx. 61 million yen (period-on-period)

## Rent revenue (factor for period-on-period changes)





JAPAN PRIME REALTY INVESTMENT CORPORATION

## 4. Appendix

## 4. Appendix

## **Fund Summary**



		Dec. 2018 Period	Jun. 2019 Period	Dec. 2019 Period	Jun. 2020 Period	Dec. 2020 Period	Jun. 2021 Period
LT)	(book value)	40.5%	40.9%	40.8%	39.5%	40.6%	40.6%
LTV	(appraisal value)	34.2%	33.9%	32.9%	32.2%	33.2%	33.1%
	(acquisition value)	4.7%	4.8%	4.7%	4.9%	4.9%	4.8%
NOI yield	(book value)	5.0%	5.1%	5.0%	5.2%	5.2%	5.1%
	(appraisal value)	4.1%	4.1%	4.0%	4.1%	4.1%	4.1%
After-	(acquisition value)	3.8%	3.9%	3.8%	4.0%	4.0%	3.9%
depreciation	(book value)	4.0%	4.1%	4.1%	4.2%	4.2%	4.1%
yield	(appraisal value)	3.4%	3.3%	3.2%	3.4%	3.4%	3.3%
Implied cap	(NOI yield)	3.7%	3.3%	3.4%	4.6%	4.3%	3.6%
rate	(After-depreciation yield)	3.0%	2.7%	2.7%	3.7%	3.5%	2.9%
FFO		8,707 million yen	8,776 million yen	8,888 million yen	9,341 million yen	9,510 million yen	9,436 million yen
AFFO		7,581 million yen	7,451 million yen	7,305 million yen	7,961 million yen	7,855 million yen	8,066 million yen
FFO per unit		9,433 yen	9,508 yen	9,630 yen	9,748 yen	9,924 yen	9,847 yen
EPU		7,324 yen	7,818 yen	7,491 yen	7,593 yen	8,181 yen	8,474 yen
Cash distribut	ion per unit	7,326 yen	7,380 yen	7,493 yen	7,595 yen	7,750 yen	7,657 yen
Dividend yield		3.5%	3.0%	3.1%	4.6%	4.5%	3.4%
ROE		5.7%	6.0%	5.8%	5.7%	6.1%	6.3%
Reserve for red	uction entry per unit	308 yen	746 yen	746 yen	719 yen	1,152 yen	1,969 yen
Net asset per	unit	258,626 yen	259,118 yen	259,230 yen	266,984 yen	267,570 yen	268,295 yen
NAV per unit		341,007 yen	353,795 yen	368,917 yen	371,053 yen	372,725 yen	375,544 yen
Investment ur (immediately befo	nit price re the ex-right date)	423,000 yen	490,500 yen	488,000 yen	329,000 yen	346,500 yen	444,000 yen
NAV multiple		1.2 times	1.4 times	1.3 times	0.9 times	0.9 times	1.2 times
PBR		1.6 times	1.9 times	1.9 times	1.2 times	1.3 times	1.7 times
PER		28.9 times	31.4 times	32.6 times	21.7 times	21.2 times	26.2 times
FFO multiple		22.4 times	25.8 times	25.3 times	16.9 times	17.5 times	22.5 times
Unitholder's e	Unitholder's equity ratio		52.9%	52.8%	54.1%	52.9%	53.1%
Pay out ratio	(FFO)	77.7%	77.6%	77.8%	77.9%	78.1%	77.8%
Pay out ratio	(AFFO)	89.2%	91.4%	94.7%	91.4%	94.5%	91.0%

<sup>1. [</sup>after-depreciation] Implied cap rate = [after depreciation] NOI (annualized, forecast 5. Dividend yield = Cash distribution per unit (annualized, most recent result x 2) / for the next fiscal period x 2) / (market capitalization + interest-bearing debts - cash and deposits + tenant leasehold and security deposits)

<sup>2.</sup> FFO = Net income + depreciation - gain on loss on sale of real estate properties (including loss on retirement of non-current assets)

<sup>3.</sup> AFFO = FFO - capital expenditures

<sup>4.</sup> EPU = Net income / number of units outstanding (end of period)

investment unit price

<sup>6.</sup> ROE (return on equity) = Net income (annualized, most recent result x 2) / net

<sup>7.</sup> NAV per unit = (Net assets + unrealized gains or losses - total cash distributions) /

number of units outstanding (end of period)

<sup>8.</sup> NAV multiple = Investment unit price / NAV per unit 9. PBR (price book-value ratio) = Investment unit price / net assets per unit

<sup>10.</sup> PER (price earnings ratio) = Investment unit price / EPS (annualized, most recent result x 2) 11. FFO multiple = Investment unit price / FFO per unit (annualized, most recent result x 2)

<sup>12.</sup> Unitholder's equity ratio = Net assets + total assets 13. FFO payout ratio = Total cash distributions / FFO

<sup>14.</sup> AFFO payout ratio = Total cash distributions / AFFO

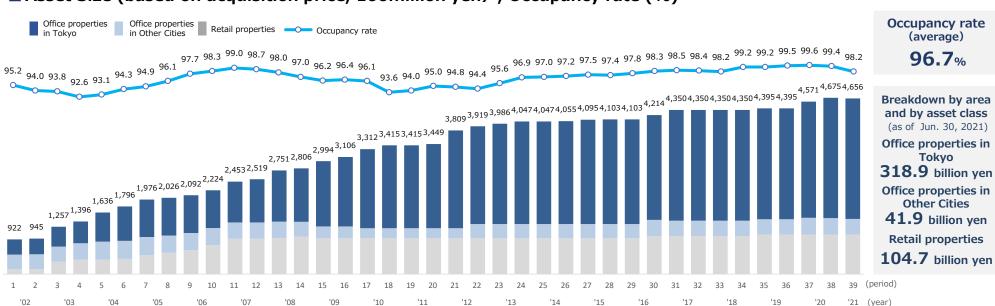
Reserve for reduction entry indicates the figure calculated by adding or subtracting the amounts brought forward or reversed in the relevant fiscal period to or from the balance at the end of the fiscal period.

## 4. Appendix

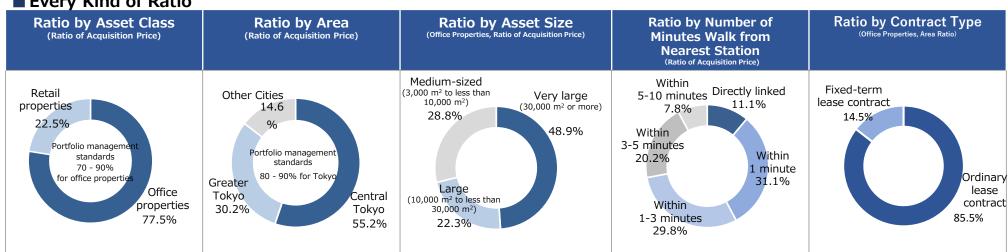
## **Portfolio**



## ■ Asset Size (based on acquisition price, 100million yen), Occupancy rate (%)



■ Every Kind of Ratio



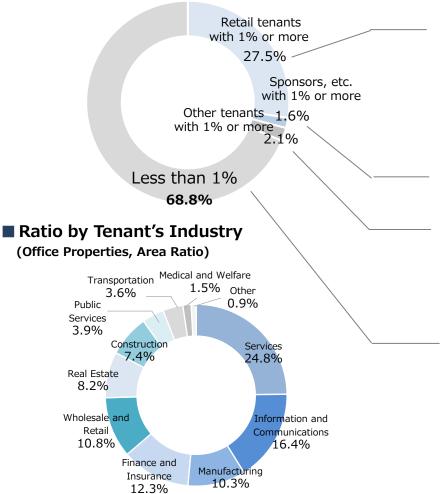
## 4. Appendix

## **Diversification of Tenants (as of June 30, 2021)**



## ■ Ratio of Tenant Occupancy

- The number of office tenants other than the sponsors, etc. with tenant occupancy of 1% or more is only 2 (combined occupancy: 2.1%) (excluding property comprising land with leasehold interest).
- Many of the retail tenants have long-term lease contracts, and the possibility for them to cancel is rather small.



## ■ 20 Largest Tenants (by property; based on end tenants)

Category (No. of tenants)	Tenant	Occupying property	Leased space (m)	Ratio of occupancy (%)
	ABC Development Corporation	Housing Design Center Kobe	35,444.13	7.3
	Seiyu GK	Tanashi ASTA	31,121.71	6.4
	Ito-Yokado Co., Ltd.	JPR Musashikosugi Bldg.	19,740.95	4.1
	The LOFT, Co., Ltd.	JPR Umeda Loft Bldg.	18,586.97	3.8
1% or more (8 companies)	Olympic Group Corporation	Musashiurawa Shopping Square	9,558.51	2.0
	Tower Records Japan Inc.	JPR Shibuya Tower Records Bldg.	8,076.85	1.7
	A company	Cupo-la Main Bldg.	5,963.00	1.2
	B company	Musashiurawa Shopping Square	5,285.40	1.1
Sponsors, etc. with 1% or more (1 company)	Tokyo Prime Stage Inc.	The Otemachi Tower (land with Leasehold Interest	7,875.50	1.6
Other tenants with	C company	Olinas Tower	5,263.77	1.1
1% or more (2 companies)	D company	JPR Nagoya Fusimi Bldg.	4,904.64	1.0
	E company	Yakuin Business Garden	4,719.50	1.0
	F company	Sompo Japan Sendai Bldg.	4,392.04	0.9
	G company	Olinas Tower	4,255.56	0.9
Less than 1%	H company	Shinjuku Square Tower	4,242.48	0.9
(793 companies)	I company	Gotanda First Bldg.	4,234.29	0.9
	J company	Oval Court Ohsaki Mark West	4,088.44	0.8
	K company	Niigata Ekinan Center Bldg.	4,078.97	0.8
	L company	Omiya Prime East	4,005.05	0.8
	M company	MS Shibaura Bldg.	3,922.74	0.8

## Move-Ins and Move-Outs of Tenants (as of June 30, 2021)

(Move-ins)-(move-out)



36

(m)

#### ■ Breakdown and Changes in Move-Ins and Move-Outs

### ■ Move-In/Move-Out Spaces by Property

Move-outs

Move-ins

773

291

-899

-291

(Move-in/move-out spaces by area and asset class: m2)

	Move-Ins	Move-Outs	Net Increase /Decrease
Office properties in Central Tokyo	4,220	-5,222	-1,002
Office properties in Greater Tokyo	5,826	-9,103	-3,276
Office properties in Other Cities	206	-2,117	-1,911
Retail properties	1,553	-1,839	-286
Total	11,805	-18,282	-6,476

(141046 1113)	(111000	with intoversuits	- IVIOVE-IIIS
Shin-Kojimachi Bldg.	-487	-589	101
JPR Crest Takebashi Bldg.	0	-396	396
MS Shibaura Bldg.	0	-40	40
Oval Court Ohsaki Mark West	0	-997	997
Shinjuku Square Tower	484	-660	1,145
BYGS Shinjuku Bldg.	-211	-211	0
Across Shinkawa Bldg. Annex	-286	-286	0
Shinjuku Center Bldg.	-319	-319	0
Shinagawa Canal Bldg.	-171	-171	0
JPR Harajuku Bldg.	-546	-757	210
Ginza Sanwa Bldg.	151	0	151
Science Plaza - Yonbancho Plaza	-56	-56	0
Shibadaimon Center Bldg.	848	0	848
Tokyo Square Garden	-509	-736	<b>2</b> 27
Otemachi Financial City North Tower	100	0	100
JPR Yokohama Nihon Odori Bldg.	-74	-149	74
Shinyokohama 2nd Center Bldg.	63	-525	588

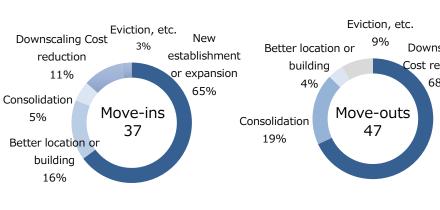
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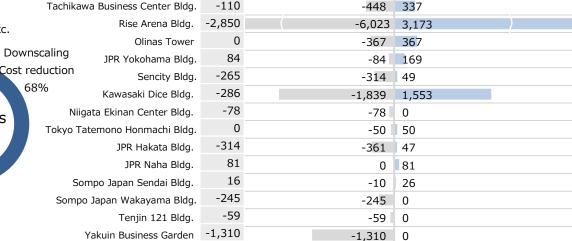
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Kawaguchi Center Bldg.

JPR Ueno East Bldg.

#### ■ Reasons for move-ins and move-outs

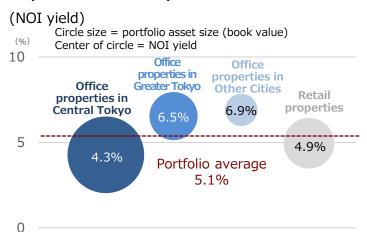




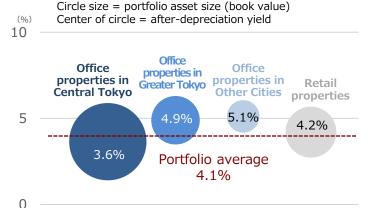
### **Yields (as of June 30, 2021)**



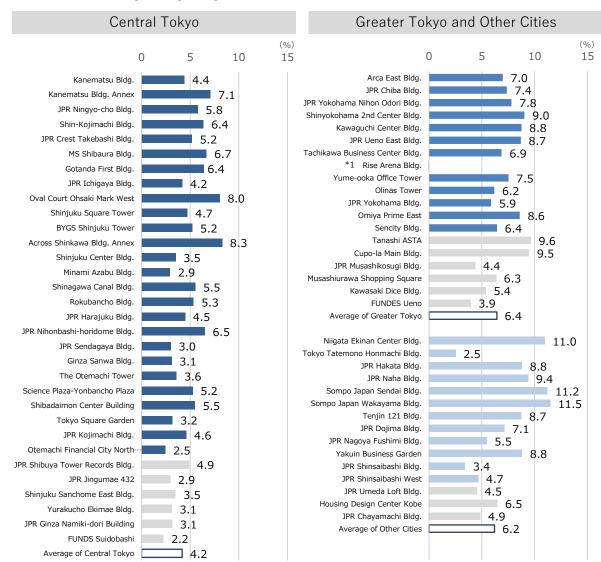
# ■ Yields by Area and by Asset Class (based on book value)



#### (After-depreciation yield)



#### ■ NOI Yield by Property (based on book value)



<sup>\*1.</sup> The NOI yield of Rise Arena Bldg. is -0.1%.

# **Occupancy Rate and Rent**



### ■ Change in Occupancy Rate and Rents

	Item	Jun. 2018 (33rd period)	Dec. 2018 (34th period)	Jun. 2019 (35th period)	Dec. 2019 (36th period)	Jun. 2020 (37th period)	Dec. 2020 (38th period)	Jun. 2021 (39th period)
	Occupancy rate based on concluded contracts (period average),%	97.6	98.8	98.8	99.2	99.4	99.1	97.7
	Occupancy rate based on generated rents (period average),%	95.8	97.8	98.1	98.3	99.3	98.7	96.5
a	Average rent (entire area), yen	17,859	17,980	18,177	18,477	18,801	18,977	19,166
Office	Average rent (central Tokyo), yen	20,882	21,053	21,459	21,833	22,183	22,313	22,451
O	Average rent (greater Tokyo), yen	17,134	17,233	17,240	17,403	18,139	18,196	18,217
	Average rent (other cities), yen	13,032	13,149	13,375	13,562	13,720	13,912	14,067
	Gap in rent (%)	-3.2	-4.1	-5.1	-6.9	-4.8	-3.2	-0.6
Retail	Occupancy rate based on concluded contracts (period average),%	99.4	99.9	99.9	100.0	100.0	100.0	99.3
Ref	Occupancy rate based on generated rents (period average),%	99.2	99.4	99.8	99.9	100.0	100.0	99.2

# ■ Status of Rent revision, Rent Through Tenant Replacement and Contribution Rate (Jun. '21)

Item	Number of contracts	Area (thousand ㎡)	Area ratio	Increase/ Decrease (million yen)	Increase/ Decrease Ratio (%)
Rent revision subtotal	244	117.9	91.0	+13.8	+2.0
Upward revision of rent	65	58.6	45.3	+16.1	+4.4
Downward revision of rent	3	2.6	2.0	-2.2	-10.9
Neither upward or downward revision of rent	176	56.6	43.7	-	-
Tenant replacement subtotal	37	11.6	9.0	+2.8	+3.8
Increase through tenant replacement	28	7.6	5.9	+6.6	+13.0
Decrease through tenant replacements	9	4.0	3.1	-3.8	-16.6
Total (Rent revision + Tenant replacement)	281	129.6	100.0	+16.7	+2.1

# ■ Leased Area by Rent Level/Ratio of Contracts with Upward Rent Revision (Contracts renewed Jun. '21 period)

Item	Area (thousand ㎡)	Area ratio (%)	Ratio of contracts with upward revision (%)	
Less than market rent	42.0	52.8	32.1	
Within market rent	18.0	22.7	31.3	
Market rent more	19.4	24.4	15.5	

#### ■ Leased Area by Rent Level (Contracts renewed Dec. '21 period - Jun. '23 period)

Item	Area (thousand m³)	Area ratio (%)
Less than market rent	76.0	29.2
Within market rent	79.8	30.7
Market rent more	104.4	40.1

## **Value Enhancing Construction Work**



# Pursuing electricity savings by switching to LED lighting Strengthening competitiveness of properties through value enhancing construction work aimed at improving tenant satisfaction

#### Progress of switch to LED

 Used non-operating hours of tenants and move-in/move-out construction work as opportunity to switch to LED lighting

	Exclusively owned	Common areas					
	areas	(Corridors)	(Toilets and hot water supply rooms)				
Rate of progress	43.6%	90.5%	88.1%				
Change from previous period	(+4.7pt)	(+6.7pt)	(+1.0pt)				

1. Lighting classed as tenant assets is excluded from the calculation of rate of progress.

#### ■ Value enhancing construction work at Kanematsu Bldg.

- In the tenant satisfaction survey, requests about toilets were common and were dealt with as appropriate through consultation with the PM.
- Focusing on improving the comfort of toilets to meet the needs of female workers.

#### Powder room



Created a changing/hairstyling corner in response to requests from female workers. Installed mirrors with LED lights and lockers.

#### **Toilet cubicles**



Installed fitting boards in ladies' toilet cubicles to facilitate changing.

#### ■ Construction work to enhance value of JPR Yokohama Bldg.

- Completed complete refurbishment of aging building, including its exterior walls, to enhance JPR's brand image
- Installed wooden decking (rooftop) for users to relax on

#### **Exterior view**





#### **Entrance**





#### Wooden decking (rooftop)

Created a relaxation space out of consideration for the health and comfort of office workers.



# Appraisal Value (as of June 30, 2021)



# Unrealized gains grew due to increase in appraisal value Unrealized gains and ratio of unrealized gains remained at a high level

#### **Appraisal Value and Unrealized Gains**

Appraisal Value	Unrealized Gains	Ratio of unrealized gains
<b>549.3</b> billion yen (up 1.9 billion yen from 38th period (Dec. '20))	<b>110.1</b> billion yen (up 2.6 billion yen from 38th period (Dec. '20))	<b>25.1</b> % (up 0.6pt from 38th period (Dec. '20))

<sup>1.</sup> Impact of sold properties is not included in calculation of change from previous period.

#### **Status of Change in Appraisal Value**

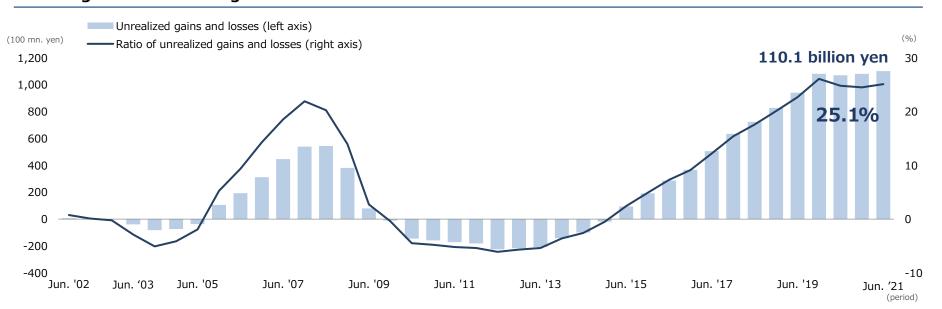
> Cap rates were mostly unchanged. Cash flow improved for some properties due to the revaluation of property tax

(Appraisal Value) (number of property) (Direct Cap Rate) (number of property)

	Dec. '20	Jun. '21
Increase	34	37
Same	20	14
Decrease	12	14

	Dec. '20	Jun. '21
Lowering	0	0
Same	65	63
Rising	1	2

#### Changes in unrealized gains and losses



# Appraisal Value by Property (as of June 30, 2021)

Central Tokyo

Greater Tokyo



	Appraisal	Change	On ect cap	Change	DCF discount	Change	DCF terminal	Change	Book	Unrealized
Property name	value (mn yen)	(mn yen)	Cap) (%)	(% pt)	rate (%)	(% pt)	cap (%)	(% pt)	value (mn yen)	gain or loss (mn yen)
Kanematsu Bldg.	14,800	-100	3.4	0.0	3.2	0.0	3.6	0.0	14,611	+188
Kanematsu Bldg. Annex	3,520	-	3.8	0.0	3.6	0.0	4.0	0.0	2,405	+1,114
JPR Ningyo-cho Bldg.	2,930	+30	3.8	0.0	3.6	0.0	4.0	0.0	2,126	+803
Shin-Kojimachi Bldg.	4,270	-	3.6	0.0	3.3	0.0	3.8	0.0	2,412	+1,857
JPR Crest Takebashi Bldg.	3,790	+10	3.8	0.0	3.6	0.0	4.0	0.0	3,205	+584
MS Shibaura Bldg.	15,300	-	4.1	0.0	3.8	0.0	4.3	0.0	10,797	+4,502
Gotanda First Bldg.	4,180	+10	3.7	0.0	3.4	0.0	3.9	0.0	2,978	+1,201
JPR Ichigaya Bldg.	4,850	-	3.7	0.0	3.5	0.0	3.9	0.0	5,277	-427
Oval Court Ohsaki Mark West	5,050	-380	3.9	0.1	3.7	0.1	4.1	0.1	2,740	+2,309
Shinjuku Square Tower	14,800	+100	3.7	0.0	3.5	0.0	3.9	0.0	12,996	+1,803
BYGS Shinjuku Bldg.	20,100	+100	3.6	0.0	3.4	0.0	3.8	0.0	15,382	+4,717
Across Shinkawa Bldg. Annex	781	+2	4.5	0.0	4.3	0.0	4.7	0.0	577	+203
Shinjuku Center Bldg.	18,100	+200	3.2	0.0	2.9	0.0	3.4	0.0	22,110	-4,010
Minami Azabu Bldg.	3,170	+10	3.8	0.0	3.6	0.0	4.0	0.0	3,808	-638
Shinagawa Canal Bldg.	2,360	-50	3.9	0.0	3.6	0.0	4.1	0.0	1,889	+470
Rokubancho Bldg.	3,500	-	4.0	0.0	3.7	0.0	4.1	0.0	2,890	+609
JPR Harajuku Bldg.	10,500	-	3.7	0.0	3.5	0.0	3.9	0.0	8,768	+1,731
JPR Nihonbashi-horidome Bldg.	6,810	-30	4.2	0.0	4.0	0.0	4.4	0.0	4,850	+1,959
JPR Sendagaya Bldg.	11,900	-	3.8	0.0	3.6	0.0	4.0	0.0	14,706	-2,806
Ginza Sanwa Bldg.	3,750	+60	3.0	0.0	2.7	0.0	3.1	0.0	3,678	+71
The Otemachi Tower (Land with Leasehold Interest)	52,500	+700	2.6	0.0	2.5	0.0	2.7	0.0	38,388	+14,111
Science Plaza - Yonbancho Plaza	3,320	+10	3.8	0.0	3.4	0.0	4.0	0.0	2,777	+542
Shibadaimon Center Bldg.	6,290	+110	3.5	0.0	3.2	0.0	3.7	0.0	4,165	+2,124
Tokyo Square Garden	21,400	+100	2.6	0.0	2.4	0.0	2.8	0.0	18,393	+3,006
JPR Kojimachi Bldg.	6,440	-	3.3	0.0	3.0	0.0	3.4	0.0	5,809	+630
Otemachi Financial City North Tower	12,100	+200	2.5	0.0	2.2	0.0	2.7	0.0	11,555	+544
JPR Shibuya Tower Records Bldg.	14,100	-	3.4	0.0	3.2	0.0	3.6	0.0	11,418	+2,681
JPR Jingumae 432	4,270	+20	2.9	0.0	3.0	0.0	3.1	0.0	4,266	+3
Shinjuku Sanchome East Bldg.	2,700	-10	3.2	0.0	2.7	0.0	3.4	0.0	2,540	+159
Yurakucho Ekimae Bidg. (Yurakucho Itocia)	3,330	+70	2.9	0.0	2.5	0.0	3.1	0.0	3,271	+58
JPR Ginza Namiki-dori Bldg.	11,100	+100	2.8	0.0	2.5	0.0	2.8	0.0	10,143	+956
FUNDES Suidoubashi	3,480	-	3.5	0.0	3.3	0.0	3.7	0.0	3,183	+296
Arca East	6,930	-	3.8	0.0	3.5	0.0	4.0	0.0	4,178	+2,751
JPR Chiba Bldg.	1,830	+10	5.3	0.1	5.1	0.1	5.5	0.1	2,214	-384
JPR Yokohama Nihon Odori Bldg.	2,350	+10	4.9	0.0	4.7	0.0	5.1	0.0	2,347	+2
Shinyokohama 2nd Center Bldg.	2,380	+30	4.5	0.0	4.3	0.0	4.7	0.0	1,399	+980
Kawaguchi Center Bldg.	10,300	+300	4.7	0.0	4.4	0.0	4.9	0.0	7,223	+3,076
JPR Ueno East Bldg.	5,520	+120	3.7	0.0	3.5	0.0	3.9	0.0	2,880	+2,639

										JIK
Property name	Appraisal value (mn yen)	Change (mn yen)	cap (NCF Cap) (%)	Change (% pt)	DCF discount rate (%)	Change (% pt)	DCF terminal cap (%)	Change (% pt)	Book value (mn yen)	Unrealized gain or loss (mn yen)
Tachikawa Business Center Bldg.	4,650	+180	4.1	0.0	3.8	0.0	4.3	0.0	2,889	+1,760
Rise Arena Bldg.	9,900	+10	3.8	0.0	3.5	0.0	3.9	0.0	5,166	+4,733
Yume-ooka Office Tower	7,250	+30	4.0	0.0	3.7	0.0	4.2	0.0	5,194	+2,055
Olinas Tower	39,600	-500	3.6	0.0	3.3	0.0	3.8	0.0	25,998	+13,601
JPR Yokohama Bldg.	9,930	+210	4.0	0.0	3.8	0.0	4.2	0.0	7,479	+2,450
Omiya Prime East	9,680	+20	4.3	0.0	4.1	0.0	4.5	0.0	5,550	+4,129
Sencity Bldg.	14,600	+100	4.3	0.0	4.0	0.0	4.5	0.0	13,983	+616
Tanashi ASTA	11,000	-	5.2	0.0	5.1	0.0	5.4	0.0	7,022	+3,977
Cupo-la Main Bldg.	2,890	-80	4.9	0.0	4.7	0.0	5.1	0.0	1,590	+1,299
JPR Musashikosugi Bldg.	5,500	-40	4.7	0.0	4.5	0.0	4.9	0.0	7,134	-1,634
Musashiurawa Shopping Square	4,290	-10	4.9	0.0	4.8	0.0	5.1	0.0	3,472	+817
Kawasaki Dice Bldg.	15,700	-600	4.1	0.0	4.0	0.0	4.3	0.0	12,950	+2,749
FUNDES Ueno	4,000	-	3.7	0.0	3.4	0.0	3.9	0.0	3,766	+233
Niigata Ekinan Center Bldg.	2,260	-	5.6	0.0	5.6	0.0	5.8	0.0	1,566	+693
Tokyo Tatemono Honmachi Bldg.	3,580	-30	4.4	0.0	4.1	0.0	4.6	0.0	4,419	-839
JPR Naha Bldg.	2,180	+10	5.0	0.0	5.0	0.0	5.2	0.0	1,649	+530
Sompo Japan Sendai Bldg.	4,730	+50	4.9	0.0	4.6	0.0	5.1	0.0	2,290	+2,439
Sompo Japan Wakayama Bidg.	1,640	-20	6.2	0.0	6.0	0.0	6.5	0.0	1,326	+313
Tenjin 121 Bldg.	3,730	+50	4.2	0.0	3.8	0.0	4.4	0.0	1,997	+1,732
JPR Dojima Bldg.	3,580	+20	4.1	0.0	3.9	0.0	4.2	0.0	2,107	+1,472
JPR Nagoya Fushimi Bldg.	3,420	+50	4.8	0.0	4.4	0.0	4.8	0.0	3,814	-394
Yakuin Business Garden	21,400	+800	4.0	0.0	3.8	0.0	4.2	0.0	9,956	+11,443
JPR Shinsaibashi Bldg.	4,660	+10	3.7	0.0	3.4	0.0	3.8	0.0	5,162	-502
JPR Shinsaibashi West	4,360	+180	4.1	0.0	3.9	0.0	4.3	0.0	3,804	+555
JPR Umeda Loft Bldg.	14,000	-200	3.8	0.0	3.5	0.0	4.0	0.0	12,458	+1,541
Housing Design Center Kobe	7,590	-50	5.4	0.0	5.2	0.0	5.5	0.0	6,083	+1,506
JPR Chayamachi Bldg.	8,410	+40	3.3	0.0	3.0	0.0	3.4	0.0	6,011	+2,398
- · ·	E40 221	. 1.000							420.222	. 110 100

549,331 +1,962 295,491 +1,262

168,300 -210

+41,360

122,443 +45,856

254,130

Other Cities 85,540 +910 62,647 +22,892

1. Direct cap indicates the capitalization rate that serves as the standard for calculating the value estimated by income

approach based on the direct capitalization method.

2. DCF discount rate and DCF terminal cap indicate the period income discount rate and the terminal capitalization rate that serve as the standard for calculating the value estimated by income approach based on the discounted cash flow (DCF) method.

<sup>3.</sup> Calculated change in period-on-period doesn't include JPR Hakata Bldg. which is sold in the Jun. '21 fiscal period.

## JPR's Commitment to Sustainability

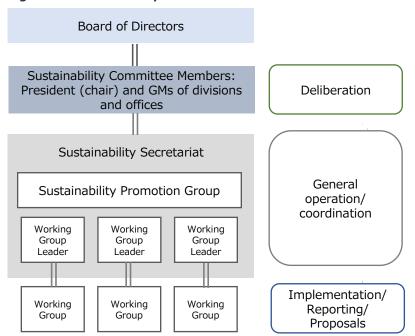


# Aiming to improve the quality of initiatives and disclosures through the development of a sustainability promotion framework

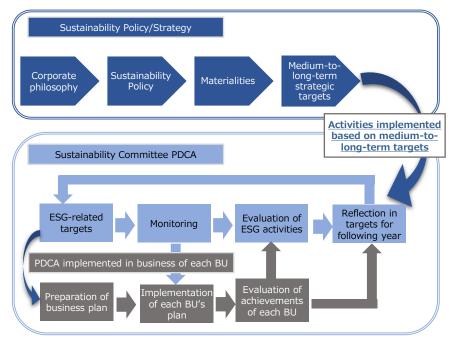
#### ■ Sustainability Promotion Framework

- The Sustainability Committee is chaired by the President & CEO and made up of managerial personnel.
- The Sustainability Committee is convened 4 times a year, in principle, and details of key initiatives are reported to JPR's Board of Directors and TRIM's Board of Directors.
- The Sustainability Secretariat is established as a subordinate organization of the Sustainability Committee and Working Groups have also been established as organizations tackling each material issue.
- An organization dedicated to sustainability (Sustainability Promotion Group) has been established focus on running the Sustainability Committee.

#### **Diagram of Sustainability Framework**

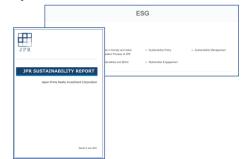


#### Overview of activities to promote sustainability



#### Active disclosure of sustainability information

- Periodic issuance of Sustainability Report
- Creation of ESG page on JPR website
- Disclosure of quantitative information such as environment-related data and TRIM employee data



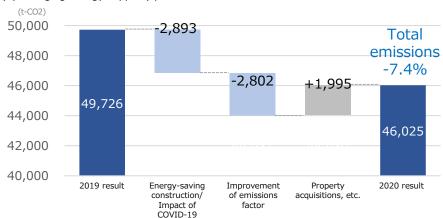
### **Environment**



# Building a greener portfolio by gradually switching to 100% renewable power through RE100

#### ■ Reduction of CO2 emissions in 2020

Implementation of energy-saving construction and improvement of emissions factor (by changing energy supplier) proved effective



#### ■ Progress towards 2030 target

- Aim to achieve 2030 target (30% reduction in CO2 emissions intensity) ahead of schedule
- Began adoption of 100% renewable power through RE100 in 2021 and plan to adopt at 22 properties in 2022



#### Acquisition of environmental certification

Aim to achieve 2030 target (certification acquisition rate 80%) ahead of schedule

(%)

80.0

80.0

53.4 54.4

60.1

53.4 54.4

Dec. '18 Jun. '19 Dec. '19 Jun. '20 Dec. '20 Jun. '21

'30 (month/year)

#### [CASBEE Real Estate Certification]



****	11 properties
***	10 properties
***	1 property

#### [DBJ Green Building Certification]



#### **[BELS Certification]**



****	2 properties
***	3 properties
***	7 properties
**	2 properties

***	1 property
**	1 property

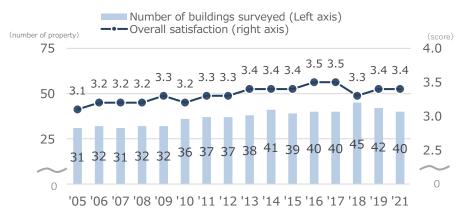
## Society



### Contributing to the resolution of societal issues through dialogue with stakeholders

#### Regular tenant satisfaction surveys and scheme for improvement

- Efforts were made to respond quickly to feedback from tenants and PM
- Communication was strengthened to make improvements in response to requests from tenants



\* The 2020 CS Survey was cancelled due to the effects of the COVID-19 pandemic.

[Overview of the 2021 CS survey]

Average value with 4 points being the highest

Survey period: May-Jun. 2021

Surveyed building: 40 building with 432 tenant

Questionnaire item: management and administration, responses to tenants, crime prevention and safety, emergency responses and environmental preservation, etc.

#### (Inspection Flow Chart for CS)

#### Tenant satisfaction survey TRIM brand study session and inspection Verify the questionnaire results and Conduct periodical questionnaires check how popular the brand has become Improvement of Periodical liaison meeting management issues Improve problematic situations in Clarify managerial issues and cooperation with property managers discuss countermeasures among the and building managers of respective AM, PM and BM properties

#### ■ Measures to strengthen respect for human rights

- As a member of the Tokyo Tatemono Group, TRIM established a "Human Rights Policy" based on the UN Guiding Principles on Business and Human Riahts
- Sustainability Procurement Standards were established due to the need to incorporate sustainable procurement across the entire supply chain

#### ■ COVID-19 infection prevention measures by TRIM

- Provision of workplace vaccinations to help central and local governments improve vaccination rate
- · Daily health check
- Encouragement of staggered commuting, telecommuting and web meetings (loan of PCs and monitors)
- Distribution of masks, provision of disinfectant solution and enforcement of social distancing
- Installation of acrylic partitions (meeting rooms)



#### Activities to support local bars and restaurants

- The Tokyo Tatemono Group has consistently purchased takeouts and bentos from bars and restaurants in the Yaesu. Nihonbashi and Kyobashi areas which have been affected by the COVID-19 pandemic as a means of supporting them
- The Group uses local bars and restaurants as a means of procuring lunches for employees whilst minimizes the risk of infection
- TRIM supports the activities of the Tokyo Tatemono Group and actively takes part in group activities including partially subsidizing employee expenses

### Governance



# Focusing on further ensuring sound management as a trusted investment corporation/company

■ JPR's Corporate Governance
Criteria for appointing investment corporation officers and Remuneration etc.

 None of the grounds for disqualification stipulated in the laws concerning investment trusts and investment corporations

 The remuneration for executive officers and supervising officers is stipulated in the investment corporation regulations as the amount decided by the Board of Directors (up to a maximum of 500,000 yen per month for executive officer and 400,000 yen per month for each supervising officer).

Position	Name	Current Assignment			
Executive Officer	Yoshihiro Jozaki	President and CEO Tokyo Realty Investment Management, Inc.			
	Masato Denawa	Partner Attorney, Spring Partners			
Supervising	Nobuhisa Kusanagi	Group Representative Partner of Gyosei Certified Public Tax & Accountants' Co. Representative Partner of Nobuhisa Kusanagi Office			
Officer	[Plan to increase the number of supervising officers to strengthen the oversight function including sustainability initiatives) ]				
	Konomi Ikebe (dandidate of appointment)	Professor, Graduate School of Horticulture, Chiba University			

 Supervising officers may be directors of corporations other than those indicated above, but have no conflict of interest with JPR at those and the above positions. Candidates are expected to be appointed by resolution of the General Meeting of Unitholders on September 7, 2021.

#### **Asset Management Fee**

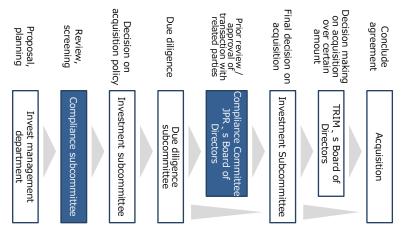
Employing a management fee system linked to unitholders' interests

Item	Calculation of Compensation	Remuneration (Jun. '21)	Share
Management fee 1 (Asset-linked fee)	Total acquisition price×0.05%	233 million yen	29.1%
Management fee 2 (Revenue-linked fee)	Total revenue×1.2%	199 million yen	24.8%
Management fee 3 (Cash distribution-linked fee)	Distributable base amount ×3.8%×Rate of fluctuation of distributable base amount per unit	355 million yen	44.4%
Management fees 4/5 (Acquisition/Merger fee) (Sale fee)	Property value×0.5%	13 million yen	1.7%

# ■ TRIM's Corporate Governance Decision-making process for property acquisitions

The following procedures are taken for cases of transactions with interested parties:

- An outside attorney is appointed as a special member of the Compliance Committee and examines and verifies the adequacy and rationality of transactions at the Committee.
- Upon implementing the approved transactions, approval by JPR's board of directors, comprising directors who are independent from the shareholders of TRIM, must be obtained in advance.



#### Decision-making based on stringent processes

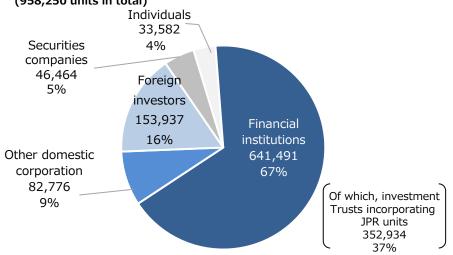
(Interested parties: Sponsors companies and their parent company es, subsidiaries and affiliates)

- Acquisition of properties or assets from interested parties
- Sale of properties or assets to interested parties
- Consignment of property management to interested parties
- Brokerage or agency by interested parties for transactions
- Placement of orders for construction works (costing over 10 million yen) to interested parties
- · Leasing of properties to interested parties

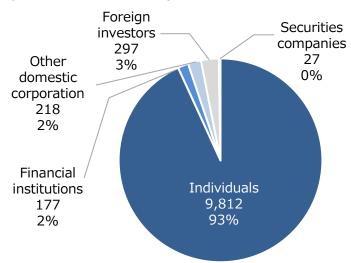
# Unitholders (as of June 30, 2021)



# ■ Number of Units by Unitholder Type (958,250 units in total)



# ■ Number of Unitholders by Unitholder Type (10,531 unitholders in total)



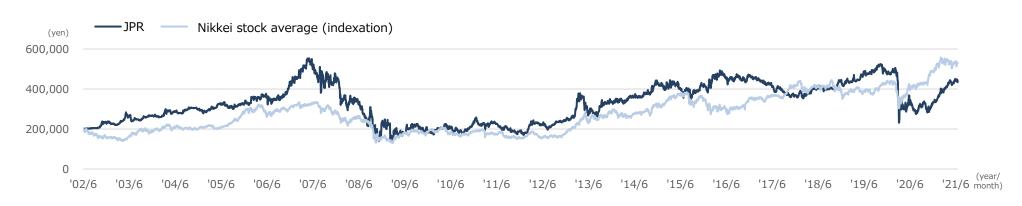
#### **■** Top Unitholders

Rank	Name	Number of Owned Units	Share (%)
1	Custody Bank of Japan, Ltd. (Trust Account)	244,685	25.5
2	The Master Trust Bank of Japan, Ltd. (Trust Account)	160,193	16.7
3	The Nomura Trust and Banking Co., Ltd. (Investment Trust Account)	37,472	3.9
4	Tokyo Tatemono Co., Ltd.	29,300	3.1
5	Kawasaki Gakuen	25,000	2.6
6	Custody Bank of Japan, Ltd. (Securities Investment Trust Account)	24,478	2.6
7	Meiji Yasuda Life Insurance Company	24,000	2.5
8	JPMorgan Securities Japan Co., Ltd.	14,350	1.5
9	SSBTC CLIENT OMNIBUS ACCOUNT	13,398	1.4
10	Custody Bank of Japan, Ltd. (Trust Account 7)	12,602	1.3
	Total	585,478	61.1

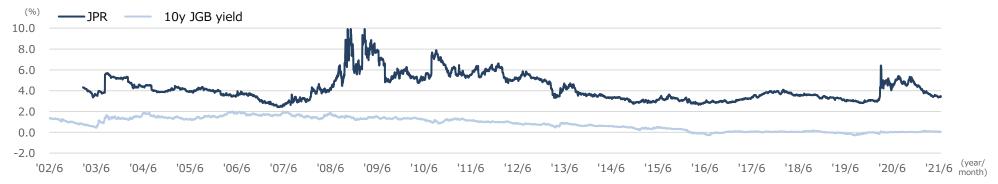
# **Investment Unit Price and Distribution per Unit**



### **■**Changes in Unit Price



### ■ Changes in JPR Dividend Yield



#### ■ Changes in cash distribution per unit



<sup>1.</sup> Prepared by TRIM based on Refinitiv (Thomson Reuters) data.

<sup>2.</sup> Nikkei stock average (indexation) in Changes in Unit Price is calculated on the basis that June 14, 2002 = 200,000 yen.

<sup>3.</sup> JPR dividend yield is calculated by dividing the sum of dividend for the last two periods by daily unit price.

## **Asset Manager**



### ■ Summary of Asset Manager

(as of June 30, 2021)

Name	Tokyo Realty Investment Management, Inc. (TRIM)
Address	4-16 Yaesu 1-Chome, Chuo-ku, Tokyo
Date of Foundation	April 28, 2000
Paid-in Capital	350 million yen
Business Description	Asset management for investment corporation
President and CEO	Yoshihiro Jozaki
Directors	7 (3 full-time and 4 part-time)
Number of Officers	44

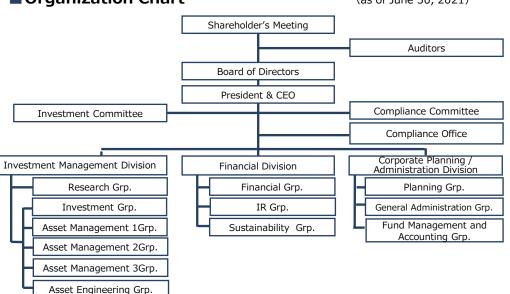
#### **■**Sponsors

(as of June 30, 2021)

Name	Shareholding ratio	No. of seconded staff from sponsors
Tokyo Tatemono	75%	8
Yasuda Real Estate	10%	-
Taisei Corporation	10%	-
Meiji Yasuda Life Insurance	5%	-

### **■**Organization Chart

(as of June 30, 2021)



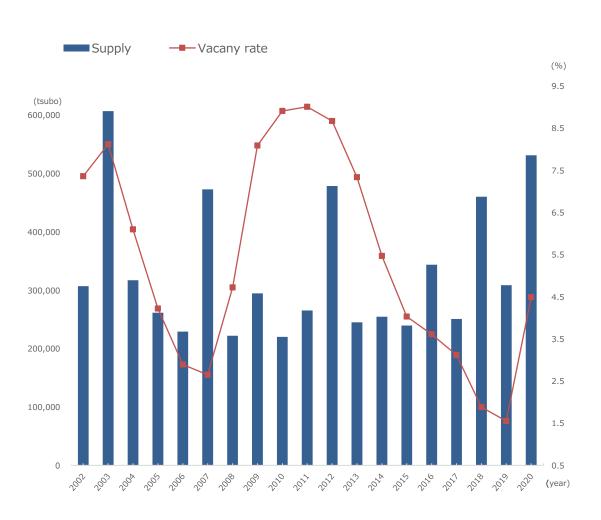
### **■** Sponsors Support

No.	Summary of sponsor's support
1	Personnel support through dispatching personnel to TRIM and other measures
2	Provision of know-how on real estate management in general, including tenant leasing and technical support
3	Supply of properties and provision on information on property acquisition
4	Fund procurement support including funding through debt finance

# **Office Property Leasing Market**



#### ■ Changes in the supply and the vacancy rate of Tokyo CBDs



<sup>1.</sup> Prepared by TRIM based on the office market information published by Miki Shoji Co., Ltd.

#### ■ Changes in the average rent of Tokyo CBDs



- Prepared by TRIM based on the statistics data publicized by Sanko Estate Co., Ltd. and NLI Research Institute.
- 2. Please refer to glossary for definition of building classes.

#### Changes in the vacancy rate of Tokyo CBDs

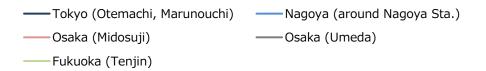


- 1. Prepared by TRIM based on the statistics data publicized by Sanko Estate Co., Ltd. and NLI Research Institute.
- 2. Please refer to glossary for definition of building classes.

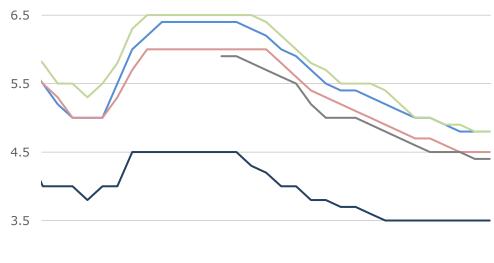
# **For-Sale Property Market**



#### **■** Expected Cap Rate of Office (major cities)

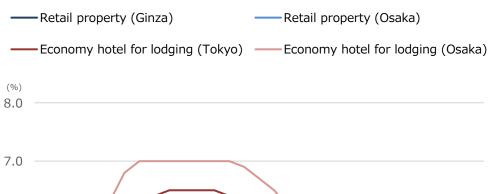


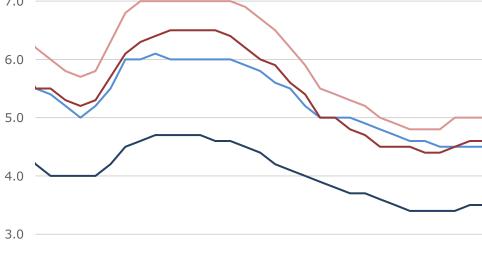






# ■ Expected Cap Rate of Retail Properties and Economy Hotel for Lodging





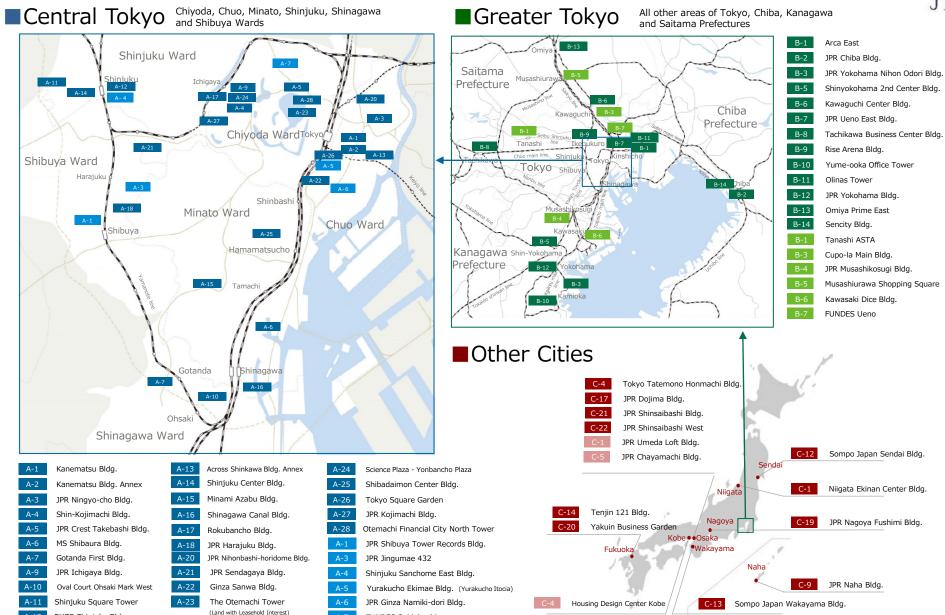


<sup>1.</sup> Prepared by TRIM based on the Japanese real estate investor survey publicized Japan Real Estate Institute.

BYGS Shinjuku Bldg.

### **Portfolio Map**





FUNDES Suidobashi

# **Portfolio List (Central Tokyo)**



							JPR
	A-1 Kanematsu Bldg.	A-2 Kanematsu Bldg. Annex	A-3 JPR Ningyo-cho Bldg.	A-4 Shin-Kojimachi Bldg.	A-5 JPR Crest Takebashi Bldg.	A-6 MS Shibaura Bldg.	A-7 Gotanda First Bldg.
The exterior of a building							
Acquisition Price	16,276 million yen	2,874 million yen	2,100 million yen	2,420 million yen	4,000 million yen	11,200 million yen	2,920 million yen
Total Floor Space*	14,995㎡	4,351m²	4,117m²	5,152m²	4,790m²	31,020㎡	10,553㎡
Period-end occupancy rate	100.0%	100.0%	100.0%	85.3%	100.0%	100.0%	100.0%
Address	Kyobashi, Chuo-ku	Kyobashi, Chuo-ku	Nihonbashiningyocho, Chuo-ku	Kojimachi, Chiyoda-ku	Kandanishikicho, Chiyoda-ku	Shibaura, Minato-ku	Nishigotanda, Shinagawa-ku
Acquisition Date	2001.12	2001.12	2001.11	′01.11/′02.11/′04.11	2002.6	2003.3	2003.7
Completed	1993.2	1993.2	1989.12	1984.10	1999.9	1988.2	1989.7
	A-9 JPR Ichigaya Bldg.	A-10 Oval Court Ohsaki Mark West	A-11 Shinjuku Square Tower	A-12 BYGS Shinjuku Bldg.	A-13 Across Shinkawa Bldg. Annex	A-14 Shinjuku Center Bldg.	A-15 Minami Azabu Bldg.
The exterior of a building		Oval Court Ohsaki Mark			Across Shinkawa Bldg.		
		Oval Court Ohsaki Mark			Across Shinkawa Bldg.		
of a building	JPR Ichigaya Bldg.	Oval Court Ohsaki Mark West	Shinjuku Square Tower	BYGS Shinjuku Bldg.	Across Shinkawa Bldg. Annex	Shinjuku Center Bldg.	Minami Azabu Bldg.
of a building  Acquisition Price	JPR Ichigaya Bldg.  5,100 million yen	Oval Court Ohsaki Mark West  3,500 million yen	Shinjuku Square Tower  14,966 million yen  78,796m²	BYGS Shinjuku Bldg.  15,121 million yen	Across Shinkawa Bldg. Annex  710 million yen	Shinjuku Center Bldg.  21,000 million yen	Minami Azabu Bldg.  3,760 million yen
of a building  Acquisition Price  Total Floor Space*  Period-end	JPR Ichigaya Bldg.  5,100 million yen  5,888m	Oval Court Ohsaki Mark West  3,500 million yen  28,575m	14,966 million yen  78,796m  (entire redevelopment area)	BYGS Shinjuku Bldg.  15,121 million yen  25,733m²	Across Shinkawa Bldg. Annex  710 million yen  5,535m	21,000 million yen  176,607m	Minami Azabu Bldg.  3,760 million yen  4,570m
of a building  Acquisition Price  Total Floor Space*  Period-end occupancy rate	5,100 million yen 5,888mi 100.0%	3,500 million yen  28,575m  100.0%	14,966 million yen  78,796m² (entire redevelopment area)  100.0%	15,121 million yen 25,733m² 96.9%	710 million yen 5,535m 77.1%	21,000 million yen  176,607m  94.4%	3,760 million yen 4,570m 100.0%

2013.12

1995.2

Acquisition Date

Completed

# Portfolio List (Central Tokyo)



							JPR
	A-16 Shinagawa Canal Bldg.	A-17 Rokubancho Bldg.	A-18 JPR Harajuku Bldg.	A-20 JPR Nihonbashi-horidome Bldg.	A-21 JPR Sendagaya Bldg.	A-22 Ginza Sanwa Bldg.	A-23 The Otemachi Tower (Land with Leasehold Interest)
The exterior of a building							
Acquisition Price	2,041 million yen	2,800 million yen	8,400 million yen	5,100 million yen	15,050 million yen	3,400 million yen	36,000 million yen
Total Floor Space*	5,216㎡	4,205m²	6,466m²	7,190㎡	7,683m²	8,851m <sup>2</sup>	11,034m (ground area)
Period-end occupancy rate	90.8%	100.0%	88.5%	100.0%	100.0%	100.0%	100.0%
Address	Konan, Minato-ku	Rokubancho, Chiyoda-ku	Jingumae, Shibuya-ku	Nihonbashihoridomecho, Chuo-ku	Sendagaya, Shibuya-ku	Ginza, Chuo-ku	Otemachi, Chiyoda-ku
Acquisition Date	'08.12/'19.3	2009.12	2009.12	2010.3	2010.5	2011.8	2012.3
Completed	2008.7	1991.10	1989.3	2002.6	2009.5	1982.10	2014.4(reference)
	A-24 Science Plaza - Yonbancho Plaza	A-25 Shibadaimon Center Bldg.	A-26 Tokyo Square Garden	A-27 JPR Kojimachi Bldg.	A-28 Otemachi Financial City North Tower		
The exterior of a building							
Acquisition Price	2,660 million yen	4,220 million yen	18,400 million yen	5,750 million yen	11,400 million yen		
Total Floor Space*	24,560m <sup>2</sup>	11,419㎡	112,645m <sup>2</sup>	4,438m <sup>²</sup>	239,769.07m		
Period-end occupancy rate	98.3%	100.0%	91.5%	100.0%	100.0%		
Address	Yonbancho, Chiyoda-ku	Shibadaimon, Minato-ku	Kyobashi, Chuo-ku	Kojimachi, Chiyoda-ku	Otemachi, Chiyoda-ku		

53

'17.2/'17.4

2013.2

2019.6

1999.2

2020.12

2012.10

'13.12/'14.7

1993.7

# Portfolio List (Central Tokyo, Greater Tokyo)



	A-1 JPR Shibuya Tower Records Bldg.	A-3 JPR Jingumae 432	A-4 Shinjuku Sanchome East Bldg.	A-5 (Yurakucho Itocia) Yurakucho Ekimae Building	A-6 JPR Ginza Namiki-dori Bldg.	A-7 FUNDES Suidobashi	
The exterior of a building					Rojas		
Acquisition Price	12,000 million yen	4,275 million yen	2,740 million yen	3,400 million yen	10,100 million yen	3,250 million yen	
Total Floor Space*	8,449m²	1,066m²	24,617m²	71,957m²	1,821m <sup>2</sup>	1,477m <sup>2</sup>	
Period-end occupancy rate	100.0%	100.0%	100.0%	100.0%	100.0%	87.2%	
Address	Jinnan, Shibuya-ku	Jingumae, Shibuya-ku	Shinjuku, Shinjuku-ku	Yurakucho, Chiyoda-ku	Ginza, Chuo-ku	Kandamisakicho, Chiyoda-ku	
Acquisition Date	2003.6	2006.3	'07.3/'08.4	2008.8	2016.12	2016.12	
		2006.2	2007.1	2007.10	2000 C	2015.7	
Completed	1992.2	2006.2	2007.1	2007.10	2008.6	2015.7	
Completed	1992.2 B-1 Arca East	B-2 JPR Chiba Bldg.	B-3 JPR Yokohama Nihon Odori Bldg.	B-5 Shinyokohama 2nd Center Bldg.	B-6 Kawaguchi Center Bldg.	B-7 JPR Ueno East Bldg.	B-8 Tachikawa Business Center Bldg.
The exterior of a building	B-1	B-2	B-3 JPR Yokohama Nihon	B-5 Shinyokohama 2nd Center	B-6	B-7	Tachikawa Business
The exterior	B-1	B-2	B-3 JPR Yokohama Nihon	B-5 Shinyokohama 2nd Center	B-6	B-7	Tachikawa Business
The exterior of a building	B-1 Arca East	B-2 JPR Chiba Bldg.	B-3 JPR Yokohama Nihon Odori Bldg.	B-5 Shinyokohama 2nd Center Bldg.	B-6 Kawaguchi Center Bldg.	B-7 JPR Ueno East Bldg.	Tachikawa Business Center Bldg.
The exterior of a building	B-1 Arca East	B-2 JPR Chiba Bldg.  2,350 million yen	B-3 JPR Yokohama Nihon Odori Bldg.  2,927 million yen	B-5 Shinyokohama 2nd Center Bldg.  1,490 million yen	B-6 Kawaguchi Center Bldg.  8,100 million yen	B-7 JPR Ueno East Bldg.  3,250 million yen	Tachikawa Business Center Bldg.  3,188 million y
The exterior of a building  Acquisition Price  Total Floor Space*  Period-end	B-1 Arca East  5,880 million yen  34,281m	B-2 JPR Chiba Bldg.  2,350 million yen 9,072m	B-3 JPR Yokohama Nihon Odori Bldg.  2,927 million yen 9,146m	B-5 Shinyokohama 2nd Center Bidg.  1,490 million yen  7,781m	B-6 Kawaguchi Center Bldg.  8,100 million yen  28,420m	B-7 JPR Ueno East Bldg.  3,250 million yen  8,490m	Tachikawa Business Center Bldg.  3,188 million y  14,706m
The exterior of a building  Acquisition Price  Total Floor Space*  Period-end occupancy rate	5,880 million yen 34,281m 100.0%	B-2 JPR Chiba Bldg.  2,350 million yen  9,072m  97.6%	B-3 JPR Yokohama Nihon Odori Bldg.  2,927 million yen  9,146m  98.8%	B-5 Shinyokohama 2nd Center Bldg.  1,490 million yen  7,781m  98.1%	8,100 million yen 28,420m 99.2%	B-7 JPR Ueno East Bldg.  3,250 million yen  8,490m  100.0%	Tachikawa Business Center Bldg.  3,188 million y  14,706m  97.6%

<sup>54</sup> 

# **Portfolio List (Greater Tokyo)**



	B-9 Rise Arena Bldg.	B-10 Yume-ooka Office Tower	B-11 Olinas Tower	B-12 JPR Yokohama Bldg.	B-13 Omiya Prime East	B-14 Sencity Bldg.
The exterior of a building	A CALLEGE CONTROLLER C					
Acquisition Price	5,831 million yen	6,510 million yen	31,300 million yen	7,000 million yen	6,090 million yen	13,870 million yen
Total Floor Space*	91,280㎡	185,974m²	257,842m <sup>2</sup>	8,772m²	9,203m²	158,663m²
Period-end occupancy rate	52.7%	100.0%	100.0%	100.0%	100.0%	98.0%
Address	Higashiikebukuro, Toshima-ku	Yokohama, Kanagawa	Taihei, Sumida-ku	Yokohama, Kanagawa	Saitama, Saitama	Chiba, Chiba
Acquisition Date	2007.3	2007.7	2009.6	2010.12	2013.3	2020.3
Completed	2007.1	1997.3	2006.2	1981.5	2009.2	1993.4
	B-1 Tanashi ASTA	B-3 Cupo-la Main Bldg.	B-4 JPR Musashikosugi Bldg.	B-5 Musashiurawa Shopping Square	B-6 Kawasaki Dice Bldg.	B-7 FUNDES Ueno
The exterior of a building				Musashiurawa Shopping		
				Musashiurawa Shopping		
of a building	Tanashi ASTA	Cupo-la Main Bldg.	JPR Musashikosugi Bldg.	Musashiurawa Shopping Square	Kawasaki Dice Bldg.	FUNDES Ueno
of a building  Acquisition Price	Tanashi ASTA  10,200 million yen	Cupo-la Main Bldg.  2,100 million yen	JPR Musashikosugi Bldg.  7,254 million yen	Musashiurawa Shopping Square  Clympia  4,335 million yen	15,080 million yen	FUNDES Ueno  3,800 million yen
of a building  Acquisition Price  Total Floor Space*  Period-end	10,200 million yen 80,675m	Cupo-la Main Bldg.  2,100 million yen  48,321m	7,254 million yen 18,394m	Musashiurawa Shopping Square  Olympia  4,335 million yen  28,930m²	15,080 million yen 36,902m	3,800 million yen
of a building  Acquisition Price  Total Floor Space*  Period-end occupancy rate	10,200 million yen 80,675m <sup>2</sup> 100.0%	2,100 million yen 48,321m 100.0%	7,254 million yen 18,394m 100.0%	Musashiurawa Shopping Square  4,335 million yen  28,930m  100.0%	15,080 million yen 36,902m 97.8%	3,800 million yen 2,235m 100.0%

<sup>\*</sup> The "Total Floor Space" indicates the area of the entire building (including the interests owned by other sectional owners or co-owners) based on the registry.

# **Portfolio List (Other Cities)**



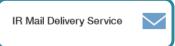
Acquisition Prize  2,140 million yen  4,150 million yen  1,560 million yen  3,150 million yen  1,670 million yen  2,810 million yen  2,810 million yen  2,140 million yen  3,150 million yen  3,150 million yen  3,150 million yen  3,150 million yen  2,810 million yen  2,140 million yen  2,140 million yen  2,140 million yen  3,169 million yen  3,169 million yen  3,150 million			C-4					
Acquisition Price   2,140 million yen   4,150 million yen   1,560 million yen   3,150 million yen   1,670 million yen   2,810 million yen   2,140 million yen   3,150 million yen   1,670 million yen   2,810 million yen   2,140 million yen   3,696mi   5,696mi   5,69		Nilgata Ekinan Center Bidg.	Tokyo Tatemono					
19,950m	The exterior of a building							
Particulated   Part	Acquisition Price	2,140 million yen	4,150 million yen	1,560 million yen	3,150 million yen	1,670 million yen	2,810 million yen	2,140 million yen
Address Niigata, Niigata Osaka, Osaka Naha, Okinawa Sendai, Miyagi Wakayama, Wakayama Fukuoka, Fukuoka Osaka, Osaka Address Nama, Okinawa Sendai, Miyagi Wakayama, Wakayama Fukuoka, Fukuoka Osaka, Osaka Os	Total Floor Space*	19,950m <sup>2</sup>	14,619㎡	5,780m²	10,783m <sup>2</sup>	6,715m <sup>2</sup>	8,690m <sup>2</sup>	5,696m²
C-19   PR Nagoya Fushimi Bldg.   C-20   The exterior of a building   Proceeded   10,201ml   10,201ml   10,201ml   10,201ml   22,286ml   5,303ml   7,738ml   17,897ml   33,877ml   33,219ml   200.0%   1	Period-end occupancy rate	98.5%	94.3%	100.0%	99.9%	95.0%	98.2%	92.1%
Completed   1996.3   1970.2   1991.10   1997.12   1996.7   2000.7   1993.10	Address	Niigata, Niigata	Osaka, Osaka	Naha, Okinawa	Sendai, Miyagi	Wakayama, Wakayama	Fukuoka, Fukuoka	Osaka, Osaka
C-19 JPR Nagoya Fushimi Bldg.  C-20 Yakuin Business Garden  C-21 JPR Shinsaibashi Bldg.  C-22 JPR Shinsaibashi West  C-11 JPR Umeda Loft Bldg.  C-4 Housing Design Center Kobe  C-5 JPR Chayamachi Bldg.  C-10 JPR Chayamachi Bldg.  C-11 JPR Shinsaibashi West  The exterior of a building  Acquisition Price  4,137 million yen  10,996 million yen  5,430 million yen  3,750 million yen  13,000 million yen  7,220 million yen  6,000 million yen  10,201m  22,286m  5,303m  7,738m  17,897m  33,877m  33,219m  Acquisition Price  99.5%  92.1%  100.0%  100.0%  100.0%	Acquisition Date	2001.11	2001.11	2001.11	2002.6	2002.6	2002.6	2004.1
The exterior of a building  Acquisition Price 4,137 million yen 10,996 million yen 5,430 million yen 10,201ml 22,286ml 5,303ml 7,738ml 17,897ml 33,877ml 3,219ml 200,00%  Period-end 99.5% 92.1% 100.0% 99.9% 100.0% 100.0% 100.0%	Completed	1996.3	1970.2	1991.10	1997.12	1996.7	2000.7	1993.10
Acquisition Price 4,137 million yen 10,996 million yen 5,430 million yen 3,750 million yen 13,000 million yen 7,220 million yen 6,000 million yen Total Floor Space* 10,201m 22,286m 5,303m 7,738m 17,897m 33,877m 3,219m 200,000 million yen 99.5% 92.1% 100.0% 99.9% 100.0% 100.0%					-			
Total Floor Space* 10,201m 22,286m 5,303m 7,738m 17,897m 33,877m 3,219m 33,877m 3,219m 100.0% 99.5% 92.1% 100.0% 99.9% 100.0% 100.0%	The exterior of a building							
Period-end occupancy rate 99.5% 92.1% 100.0% 99.9% 100.0% 100.0% 100.0%	Acquisition Price	4,137 million yen	10,996 million yen	5,430 million yen	3,750 million yen	13,000 million yen	7,220 million yen	6,000 million yen
occupancy rate 99.3 70 92.1 70 100.0 70 93.9 70 100.0 70 100.0 70	Total Floor Space*	10,201㎡	22,286m²	5,303m²	7,738m²	17,897m	33,877m²	3,219m²
Address Nagoya, Aichi Fukuoka, Fukuoka Osaka, Osaka Osaka, Osaka Osaka, Osaka Osaka, Osaka Kobe, Hyogo Osaka, Osaka	Period-end occupancy rate	99.5%	92.1%	100.0%	99.9%	100.0%	100.0%	100.0%
	Address	Nagoya, Aichi	Fukuoka, Fukuoka	Osaka, Osaka	Osaka, Osaka	Osaka, Osaka	Kobe, Hyogo	Osaka, Osaka
Acquisition Date 2005.3 2012.8 2005.5 2020.1 '03.5/'03.7 2005.9 2006.8	Acquisition Date	2005.3	2012.8	2005.5	2020.1	'03.5/'03.7	2005.9	2006.8
	Completed	1991.3	2009.1	2003.2	1986.9	1990.4	1994.6	1994.6

56

### Introduction to the JPR Website https://www.jpr-reit.co.jp/







# Having expanded IR information by adding a variety of contents, JPR provides information in a timely manner





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About Us	Characteristics and
To Our Investors	Strategies
Corporate Profile	Growth of Portfolio
Basic Policies	Characteristics of JPR's
Basic Structure	Sponsors
Asset Management	Office and Retail Portfolio
Company	External Growth Strategy
	Internal Growth Strategy
	Financial Strategy
	Stability of Cash

Long-term: A

TOKYO TATEMONO

Portfolio Fin
Portfolio Map Ba
Fortfolio List
Occupancy Rate Lie
Portfolio Data Ma
Property Data Library In
Major Properries
Major Properries

Financials In Basic Financial Information Information In List of Interest-Bearing Debts Financial Investment Units Investment Units Information Investment Units Information Investment Units Information Investment Units In

Investor Relations
News Release
Information
Financial Schedule
Financial Results and
Cash Distributions
IR Library

ESG
ESG d'JPR
Initiatives on Behalf of the
Environment
Initiatives for Society
Corporate Governance
Initiatives
Sustainability report
GRI Standards Content

#### **Property Information**

- [Occupancy Rate]
  Occupancy Rate: data for each property (Excel)
  updated monthly
- [Property Data Library]
   Property Data Book, Property Appraisal Summary, Historical Data
- [Portfolio data]
   Asset class, Area, Ratio of Properties by Property Acquisition Channel, Ratio of Tenant Occupancy
- [Video Presentation of Major Properties]

Property		Location	Acquisition Price (JPY million)	Ratio (%)	Appraisal Value (JPY million)	Building Age (Years)		tal Leasable page (m²)	NOI Yield (%)		
A-1 Kanematsu Bidg. Large Sporeer		Chuo-ku, Tokyo	16,276	3.6	15,200	26.9		8,090.42	2.7	7	
Median-size Spi Angua	Ŧ					36th	Т	37th		38th	39th
Medium-size Spi Area	Type		Proper	ty		Dec-19	T	Jun-20		Dec-20	Jun-21
Median-size Sol		Kanematsu 8	Bldg.			100.	0%	100.	0%	100.0%	100.0%
Medium-scal Spi		Kanematsu B	Bldg. Anne:	x		100.	0%	100.	.0%	100.0%	100.0%
A-4 Shin-Kojim		JPR Ningyo-o	ho Bldg.			100.	0%	100.	.0%	100.0%	100.0%
Medium-size Spi		Shin-Kojima		100.	0%	100.	.0%	100.0%	85.3%		
A-5 JPR Crest		JPR Crest Ta	kebashi Bl	dg.		100.	0%	100.	.0%	100.0%	100.0%
Medium-size Spr		MS Shibaura	Bldg.			100.	0%	100.	.0%	100.0%	100.0%

#### Overview of Property · Access Map

- [Property Overview]
   Basic Information, Management Status, Major Characteristics
- [Access Map]
   Search function for routes from the nearest stations (applicable for mobile phones)
- Other than these, latest topics regarding management status are posted at any time



#### **Information of ESG**

- ESG of JPR
- · Initiatives on behalf of the environment
- Initiatives for Society
- Corporate Governance Initiatives
- Sustainability report
- GRI Standards Content Index

Extensive ESG related information Regularly announce updated data





Term	Meaning
Acquisition price	The sales price (not including acquisition costs, fixed property taxes and consumption taxes) stated in the sales agreement concerning acquisition of a property owned by JPR (hereinafter referred to as the "owned properties") or a property to be acquired by JPR.
Asset size	The total acquisition prices of the owned properties.
Investment ratio	The investment ratio refers to the ratio of the acquisition price of relevant properties owned by JPR to the total acquisition price of its portfolio.
Occupancy rate / occupancy rate based on concluded contracts	Total leased space / total leasable space When simply stated as occupancy rate, it represents the occupancy rate based on concluded contracts. When occupancy rate for each fiscal period is indicated, it represents the average occupancy rate as of the end of each month that belongs to the relevant fiscal period (period average of occupancy rate at end of month). Furthermore, it may be described as "average occupancy rate" in order to distinguish it from "periodend occupancy rate."
Occupancy rate based on generated rents	(Total leased space – total leased space during rent-free periods) / total leasable space
Average unit rent	Total monthly rent / total leased space Calculated based on the monthly rents (including common charges) indicated in the lease contracts with tenants; for certain properties, the figure includes common charges, etc. received by master lessees without being recorded as JPR's revenue
Rate of rent revision	Rate of rent revision indicates the sum total of monthly rent after revision minus monthly rent before revision upon contract renewal with rent revision (including neither upward or down revision of rent ) in each fiscal period, divided by monthly rent before revision.
Rate of tenant replacement	Rate of tenant replacement indicates the sum total of monthly rent after tenant replacement minus monthly rent before tenant replacement in each fiscal period, divided by monthly rent before tenant replacement.
Rent revision	Rent revision indicates the sum total of monthly rent after revision minus monthly rent before revision upon contract renewal with rent revision in each fiscal period.
Tenant replacement	Tenant replacement indicates the sum total of monthly rent after tenant replacement minus monthly rent before tenant replacement in each fiscal period.
Target rent	Target rent refers to the rent level (the highest limit) TRIM sets for each fiscal period as the target for inviting new tenants and revising rents for existing tenants, and are set at roughly the same level as the highest limit of market rent.
Base rent	Base rent refers to the rent level (the lowest limit) TRIM sets for each fiscal period as the base for inviting new tenants and revising rents for existing tenants, and are set at roughly the same level as market rent.
Rent gap	The rent gap for a month refers to, in lease contracts due for renewal during the four periods from the period ending in December 2021, the ratio obtained by subtracting the total difference between the lower limit of rent in the market range and the existing rent that is lower than the lower limit of rent in the market range from the total difference between the upper limit of rent in the market range and the existing rent (excluding new contracts, etc.) that exceeds the upper limit of rent in the market range and dividing that monthly difference by the monthly rent for the month in question.
Tokyo/ Other cities	"Tokyo" defined by JPR as its investment area collectively refers to "Central Tokyo" and "Greater Tokyo" as defined below, and "Other Cities" refers to other regions.  -Central Tokyo: Chiyoda, Chuo, Minato, Shinjuku, Shinagawa and Shibuya Wards  -Greater Tokyo: All other areas of Tokyo Prefecture, and Chiba, Kanagawa and Saitama Prefectures

	JPR
Term	Meaning
	The definitions of building classes used in "Ratio by grade/asset class" on page 11 is as follows, which TRIM sets.  Target area: Tokyo's 23 ward  Class S: Comprehensive consideration from Bldg. Scale, location, Bldg. age, etc. of the following Class A Class A: Total floor area of 10,000 tsubo or more, floor size of 300 tsubo or more  Class B: Floor size of 200 tsubo or more  Class C: Floor size of 100 tsubo or more but less than 200 tsubo
Definition of building classes	The definitions of building classes used in "Changes in the average rent of Tokyo CBDs" and "Changes in the vacancy rate of Tokyo CBDs" on page 49 are as follows, which Sanko Estate Co., Ltd. And NLI Research Institute sets.  Target area: Major business districts in 5 central wards of Tokyo and areas with high percentage of office buildings in surrounding wards (Gotanda/ Osaki, Kita-shinagawa/ Higashi-shinagawa, Yushima/ Hongo/ Koraku, Meguro-ku)  Class A: Total floor area of 10,000 tsubo or more, floor size of 300 tsubo or more, age less than 15 years  Class B: Floor size of 200 tsubo or more, not applicable of A class building (including of building except for A class of age more over 15 years)  Class C: Floor size of 100 tsubo or more but less than 200 tsubo
NOI yield	(Rental revenue - expenses related to rent business + depreciation) / acquisition price (book value or market value, depending on the case)  NOI yield is calculated using the above formula, by dividing acquisition price (book value or market value, depending on the case) in the formula by 365 days and multiplying it by the number of business days of the relevant fiscal period.
After-depreciation yield	(Rental revenue - expenses related to rent business) / book value
Number of tenants	The number of tenants counts the parties with whom JPR has concluded lease contracts for the building floors. When a single tenant leases multiple rooms, it is counted as one if the tenant uses the same property. If the leased rooms are in multiple buildings, the tenant is counted in plural.
Ratio of long-term, fixed interest rate debts	Long-term interest-bearing debts with fixed interests / total interest-bearing debts
Average maturity	Weighted average calculated by dividing the remaining periods to the repayment dates and redemption dates of borrowings and investment corporation bonds at the end of each fiscal period by the balance of respective borrowings and investment corporation bonds at the end of each fiscal period For borrowings with scheduled repayment in installments, the weighted average of the remaining period to the scheduled repayment dates of each installment payment in accordance with the relevant repayment amount
Average debt cost	(Sum total of interest expenses, interest expenses for investment corporation bonds, borrowing-related expenses (excluding expenses related to early repayment of debts and expenses related to the commitment line agreement), amortization of investment corporation bond issuance costs and investment corporation bond administration expenses incurred in each fiscal period), divided by the business days of the relevant fiscal period or the said period, and annualized by multiplying by 365 days / average balance of debts and investment corporation bonds for each fiscal period or for the said period
LTV	Interest-bearing debts / total assets at end of period (based on book value) There are other methods for calculating LTV. LTV (based on valuation) = Interest-bearing debt / (total assets at end of period + unrealized gains or losses from valuation) (based on market value) Unrealized gains or losses from valuation refer to the difference between appraisal value and book value. Based on book value unless otherwise specified.
Ratio of unrealized gains or losses	(Appraisal value – book value) / book value
Cap rate	Capitalization rate by the direct capitalization method Direct capitalization method is one of the methods to calculate the value estimated by income approach (a method to estimate the value of the target property by calculating the sum total of present value of the net operating income which the target property is expected to generate in the future), and capitalizes the net operating income of a certain period by using the capitalization rate.



- This material contains information that constitutes forward-looking statements. Such forward-looking statements are made by Japan Prime Realty Investment Corporation (JPR) and Tokyo Realty Investment Management, Inc. (TRIM) based on information currently available, and are therefore not guarantees of future performance. Actual results may differ materially from those in the forward-looking statements as a result of various factors including known or unknown risks and uncertainties.
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