

37th

# **Japan Prime Realty Investment Corporation**

Presentation Material For the 37th Fiscal Period Ended June 2020

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JAPAN PRIME REALTY INVESTMENT CORPORATION

1. Summary of Financial Results

# Financial Results for the 37th Fiscal Period and Operating forecasts



(million yen)	December 2019 Period Result	June 2020 Period Result	comp Increase/	n-period arison Rate of	fore Increase/	red with cast Rate of
Operating revenue	16,005	16,363	Decrease +357	Change +2.2%	Decrease   -76	Change
Rental income-real estate	8,467	8,927	+460	+5.4%	+25	+0.3%
Operating income	7,684	8,013	+328	+4.3%	+23	+0.3%
Ordinary income	6,915	7,277	+362	+5.2%	-9	-0.1%
Net income	6,914	7,276	+362	+5.2%	-9	-0.1%
Distribution per unit (yen)	7,493	7,595	+102	+1.4%	+5	+0.1%

December	June
2020 Period	2021 Period
Forecast	Forecast
16,695	16,475
+2.0%	-1.3%
(period-on-period)	(period-on-period)
9,045	8,806
+1.3%	-2.6%
(period-on-period)	(period-on-period)
8,100	7,866
+1.1%	-2.9%
(period-on-period)	(period-on-period)
7,399	7,188
+1.7%	-2.8%
(period-on-period)	(period-on-period)
7,398	7,187
+1.7%	-2.8%
(period-on-period)	(period-on-period)
7,720	7,500
+1.6%	-2.8%
(period-on-period)	(period-on-period)

# **Summary of Operating Results**



#### **Internal Growth**

	Jun. '20 period (37th)	Change Increase or decrease
Occupancy rate (period average)	99.6%	+0.1%pt
Monthly upward revision (net)	+32.8 million yen	+9.1 million yen
Rate of upward revision (net)	+4.3%	-0.8%pt
Gap in rent	-4.8%	+2.1%pt

#### **Business environment perception/ Outlook**

- The economy experienced a sharp downturn primarily due to the effects of COVID-19.
- Following the declaration of a state of emergency, many commercial tenants voluntarily suspended operations or shortened their operating hours. As a result, JPR also temporarily reduced rents or offered rent payment holidays. Rents for office tenants were not reduced.
- Properties owned by JPR maintained high levels of occupancy and the upward revision of rents also progressed well.
- The temporary reduction of rents in response to COVID-19 is expected to end in the Dec. '20 period.
- Delays in leasing activities and slowdown in the upward revision of rents are expected for the time being.
- Aim to keep raising rents by strengthening relations with tenants and keep costs at a reasonable level.

#### **External Growth**

	End of Jun. '20 (37th)	Change Increase or decrease
Asset size	<b>457.1</b> billion yen	+17.62 billion yen
Number of Properties	65	+2

Properties to be acquired in Jun. '20 (37th) period



Sencity Bldg. Acquisition price 13.87 billion yen



Minami Semba Bldg. Acquisition price 3.75 billion yen

#### **Business environment perception/ Outlook**

- On the office investment market, it is still hard to acquire properties. There is little information about prime properties for sale and no sign of any fall in prices.
- Make selective investments focusing on sponsors' pipelines.
- Hotels and commercial property acquisitions will be postponed for the time being.

### **Financial Strategy**

		_
	End of Jun. '20 (37th)	Change Increase or decrease
LTV	39.5%	-1.3%pt
Average debt cost	0.78%	-0.03%pt
Average maturity	<b>4.6</b> years	- years
Ratio of long-term, fixed interest rate debts	100%	+0.5%pt

#### **Business environment perception/ Outlook**

- Lowered LTV to 39.5% through capital increase by way of public offering.
- Financing environment does not appear to have changed dramatically due to COVID-19.
- Continue to conduct operations conservatively using long-term loans with fixed interest rates, in principle.

#### **ESG**

GRESB 5 Star Public Disclosure Level A

Reduction in GHG intensity

(based on  $tCO_2/m$ ) **2.8**% (down 4.0%pt in previous period)

Percentage of properties with environmental certification **60.1**% (up 5.7%pt, period-on-period)

#### **Business environment perception/ Outlook**

- The importance of resilience, health and comfort have increased through the experience of COVID-19.
- Focus on acquiring further environmental certification and strengthening measures to address climate change.

## **Impact of Voluntary Restraint Due to COVID-19**



# The impact on office tenants, which account for the majority of tenants, was limited but commercial tenants were impacted to some extent.

Rent reductions, payment holidays and contract cancellations due to the effects of COVID-19

#### Action taken

- In response to calls for business restraint following the declaration of a state of emergency, primarily commercial tenants voluntary suspended operations or shortened their operating hours.
- Provided business continuity support to tenants which suffered decline in sales or were otherwise affected, based upon comprehensive consideration of requests from the relevant authorities and impact on future performance.

#### Status as of the end of Jun. 30, 2020

- · Impact on office tenants was slight.
- Among commercial tenants, many bars and restaurants and some service outlets suffered sharp decline in sales and <u>appropriate measures</u> such as rent reduction <u>were promptly taken</u> based on an assessment of individual circumstances. <u>This</u> <u>action will strengthen relationships with tenants in the future and prevent them</u> <u>from moving out.</u>
- Impact of temporary rent reduction on rental revenue in Jun. '20 period: <u>-94</u> million ven
- ⇒ Ratio of operating revenue for Jun. '20 period: **0.6**%
- The recovery of bars and restaurants is currently slower than retail which appears to be recovering comparatively well, however, <u>bars and restaurants</u> account for a 2.5% share of the portfolio.

#### Other effects

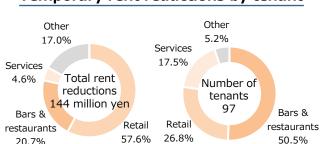
- Delays in leasing activities due to cancellation of viewings, review of relocation plans, etc.
- Lengthier rent revision negotiations and smaller upward rent revisions due to deterioration in corporate earnings

			Office Tenants	Commercial Tenants
Rent component ratio		73.8%	26.2%	
	Number of tenants/ Ratio of total number of tenants (851)		-	97 / 11.4%
Temporary rent reduction	ent	Jun. '20 period	-	-94 million yen / 0.6%
		Dec. '20 period	-	-49 million yen / 0.3%
Payment holiday	Number of tenants/ Ratio of total number of tenants (851)		2 / 0.2%	28 / 3.3%
Contract cancellation	Number of tenants / Ratio of total number of tenants (851)		7 / 0.8%	2 / 0.2%

#### **Portfolio composition**



#### Temporary rent reductions by tenant



- 1. Tenant classifications are determined by TRIM based on actual use, and commercial tenants include tenants of office buildings.
- 2. "Portfolio composition" is based on ratios of total rent.

## **Effects of COVID-19 and Growth Strategies**



#### Status and Outlook of Office Market

		Before COVID-19 outbreak
Corporate stance		Strong demand against backdrop of competition for human resources and workstyle reform
side	Type of use	Implementation of initiatives such as free address facilities and telework (mobile work, satellite offices, work from home) by forward-thinking enterprises against backdrop of workstyle reform
Supply side	Office supply in central Tokyo	<ul> <li>Large supply from 2018 to 2020</li> <li>Contracts concluded for most properties supplied in 2020</li> </ul>
	Vacancy rate	Extremely tight market with hardly any vacancies
Market	New rents, etc.	Level of rents had been rising gradually for a long time

## State of emergency

Mar. 2020 - May 2020

- Temporary shutdown of all activity except working from home as people refrained from going out
- → Slowdown of leasing activities and postponement of relocation and office expansion
- → Rapid adoption of working from home to prevent the spread of COVID-19

# After COVID-19 outbreak

- Continued wait-and-see attitude amid uncertainty over the future
- Reduction of demand in absolute terms despite certain level of demand for office expansion among strongly performing enterprises and for BCP in response to COVID-19
- Reassessment of importance of office work
- Development of IT environment to take advantage of telework
- → Stance of expecting employees to work at office, in principle, but allowing flexible ways of working is expected to become the norm

Limited supply from 2021 to 2022

Steady supply-demand balance despite slight rise in vacancy rate

- Peaking of rent level
- · Increase in downtime
- → Greater selectivity based on location/spec is expected

#### JPR's growth strategies

· Maintain internal growth

Focus on continuing to raise office rents. Although pace of increase will slow, upward revision is possible due to large rent gap.

Bar & restaurant type commercial tenants will be dealt with flexibly depending on future circumstances.

Keep costs at reasonable level

Make repair and value enhancement investments based on rigorous examination of timing and details.

· Achieve DPU growth through external growth

Use low LTV to acquire prime office buildings focusing on sponsor's pipeline.

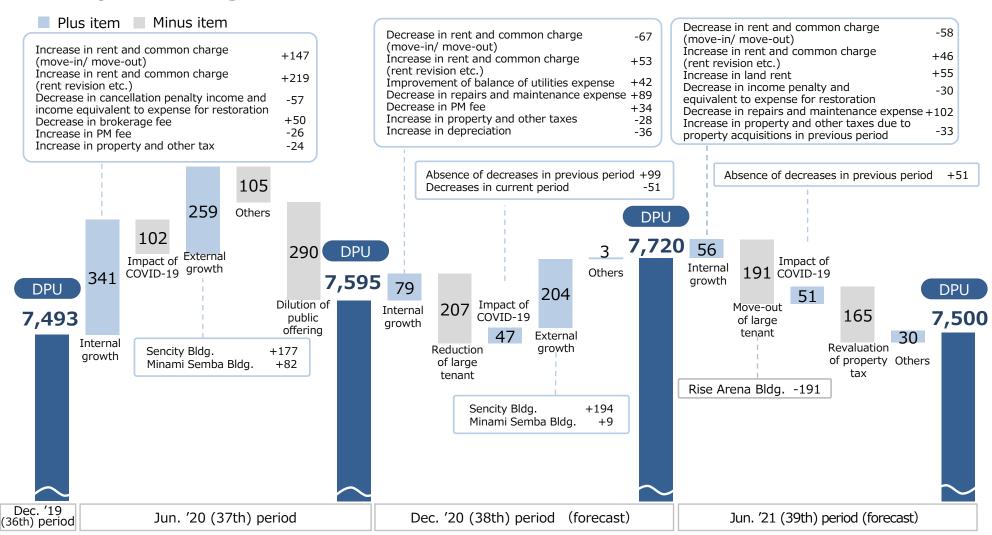
Postpone acquisition of hotel and commercial facilities for the time being.

Aim to maintain DPU growth through cost control and external growth, despite slowdown of internal growth.

# Fluctuation in Distribution per Unit



# Steady internal growth momentum was maintained.



<sup>1.</sup> Fluctuations in distribution per unit are shown in the amount of the change in the variable cost for each fiscal period divided by the number of investment units outstanding as of the end of the fiscal period preceding each such period (for the fiscal period ending June 2020, the number at the end of fiscal period ended December 2019 is shown).

# Change in Major Items (Jun. '21)



# Move-out and status of leasing activities at Rise Arena Building

#### <Summary of Property>



5,831 million. yen / Mar. 2007
Jan. 2007
0m from Higashi-Ikebukuro Sta.
4,769 tsubo 6-14 Floor : Standard floor space 500 tsubo more over Part of 1F: 14 tsubo

1,822 tsubo

(corresponding 38.2%)

• Large-scale redevelopment projects are underway in the surrounding area, including the new home of the Toshima Ward Office, and the area is expected to develop further in future.

Ownership interest

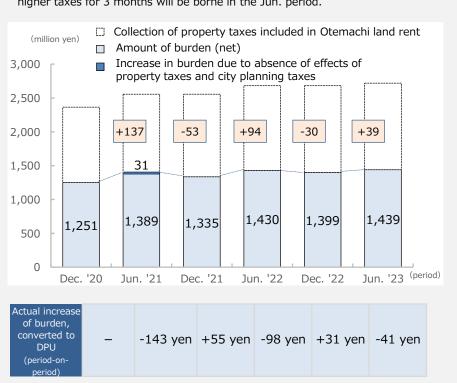
 The property connects directly to Higashi-Ikebukuro subway station and offers excellent access to both central Tokyo and Saitama.

#### <Move-out and status of leasing activities>

- A tenant which had been leasing all office floors will move out at the end of Jan. 2021.
- Leasing activities were delayed due to effects of COVID-19 such as cancellation of viewings.
- Of the 9 standard floors (each floor is 500 tsubo more over), 3 have already been contracted with an increase in rent upon tenant replacement, 1 is under application and leasing activities are underway for 5.
- · Aim to fill vacancy by the end of 2021.
- Aim to raise rent further through measures such as renovation of common areas.
- Impact of the move-out on DPU for <u>Jun. '21 period is expected to be **-191** yen per unit.</u>

#### **Forecast of Property Taxes and City Planning Taxes**

- Property taxes and city planning taxes in the Jun. '21 period are expected to increase 137 million yen.
- This increase reflects impact of reevaluation of property taxes and city planning taxes of 105 million yen and impact of absence of effects of property taxes and city planning taxes on properties newly acquired in Jun. '20 period of 31 million yen.
- The increase for Otemachi Tower (land with leasehold interest) can be passed through to the land rent but since the land rent will be raised 3 months later, higher taxes for 3 months will be borne in the Jun. period.



<sup>1. &</sup>quot;Forecast of property taxes and city planning taxes" are based on TRIM's estimates.

## **Management Policy**



# Basic Policy Sustainable Growth of JPR

### **Internal Growth**

**Improve profitability** 

Strategically utilize target rents

Reinforce property competitiveness

through investments for value enhancement

Continuously enhance tenant satisfaction

Increase NOI by reviewing property management and operation methods

### **External Growth**

Expand size of assets and improve portfolio quality

Focus on office properties
in Tokyo
Make vigorously
selective investments
Expand acquisition opportunities
through utilization of sponsor
pipeline and preferential
negotiation right
Promote strategic
asset replacement

## **Financial Strategy**

**Build strong financial base** 

Lengthen maturity of debts and borrow funds at fixed interest rates

Flatten repayment amounts

Diversify means of fund procurement

**Conservatively control LTV** 

# **Sustainability**

Increase social value and sustainability

Reduce environmental impact
Improve convenience and services for tenants and facility users
Develop human resources

## **Medium-term Target**



Distribution per unit has continued to increase steadily over a long period of time.

Aim for medium-term target of 7,800 yen through sustainable growth based on growth strategies.

#### Change in Distribution per Unit and Medium-term Target



<sup>1.</sup> Distribution per unit as medium-term target is a management target set by TRIM, and there is no guarantee that the figure is achieved.



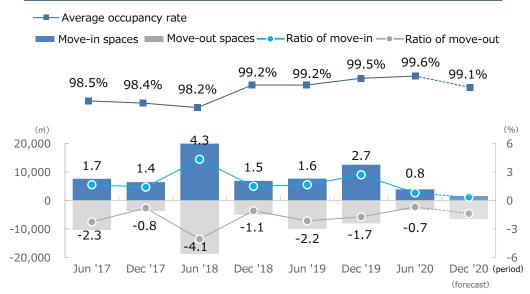
JAPAN PRIME REALTY INVESTMENT CORPORATION

2. Operational Status and Growth Strategy

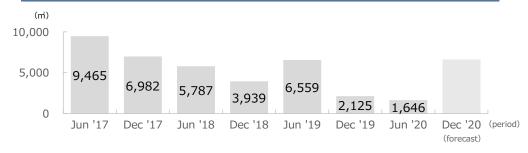


# Occupancy rate continued to reach new heights in Jun. '20 period Rate is also expected to remain at a high level in Dec. '20 period

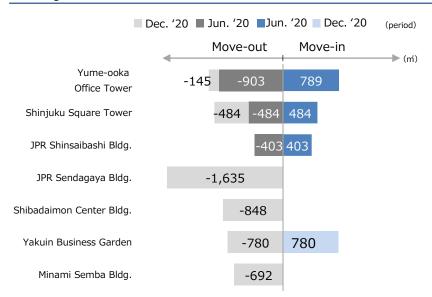
#### Occupancy Rate and Move-Ins/Move-Outs



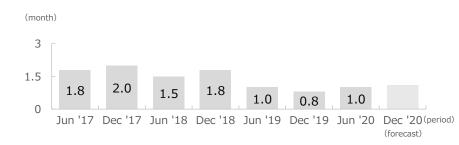
#### **Fiscal Period of Vacancy Space**



#### Major Move-Ins/Move-Outs



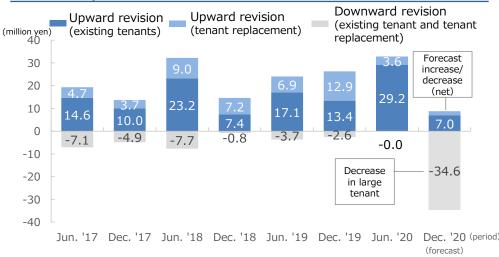
#### **Average Rent Free Period**



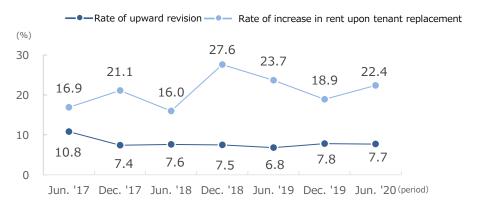
<sup>1.</sup> The figures for the occupancy rate for the Dec. '20 period are estimated based on assumptions by JPR regarding move-ins and move-outs becoming effective in the fiscal period.

# With steady progress made in upward revision of rents and raising of rents upon tenant replacement, rents continued to increase

#### **Monthly Rent Revision Increase/ Decease**

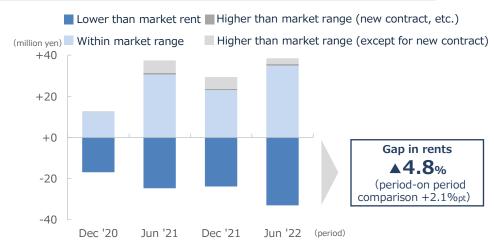


#### Rate of upward revision of monthly rents

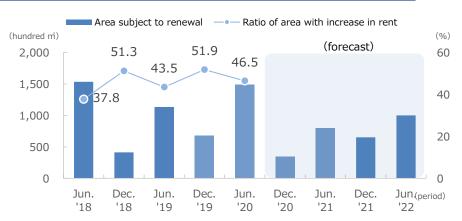


<sup>1.</sup> Forecast of monthly rent increase/decrease for Dec. '20 period is sum total of upward or downward revisions and increases or decreases in rent upon tenant replacement.

#### Status of Gap in Rent (Office/By fiscal period of rent renewal)



#### Area subject to rent renewal each fiscal period/ Ratio of area with increase in rent



<sup>2.</sup> Forecast of monthly rent increase/ decrease for Dec. '20 period is estimates that reflect consents regarding move-ins and move-outs that will become effective in the fiscal period.

### **Status of Retail Properties**



JPR's retail properties are situated in prime locations or in areas close to stations and with high commercial potential Lease contracts are long-term fixed rent contracts, in principle, and occupancy rate remains stable at almost full occupancy

#### **Retail Portfolio**

Type	Urban type	Station-front type
Characteristics	Urban retail properties situated on prime locations in Tokyo and Osaka	Retail properties located in front of stations near Tokyo and in major regional
Number of properties Asset size	<b>9</b> properties <b>58.5</b> billion yen	6 properties 46.1 billion yen

#### **Main Retail properties**

**Urban type** 



JPR Umeda Loft Blda.



JPR Shibuya Tower Records Blda.



JPR Ginza Namiki-dori



Yurakucho Ekimae Bldg.



**FUNDES** Ueno

Fixed term

# ront type Station-

Kawasaki Dice Bldg.



Tanashi ASTA

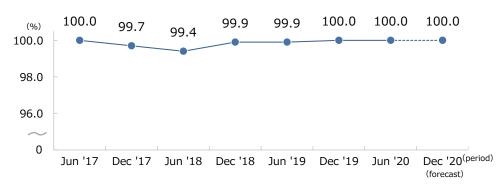


Musashikosugi

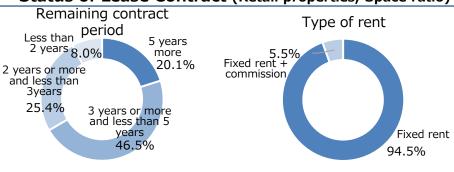


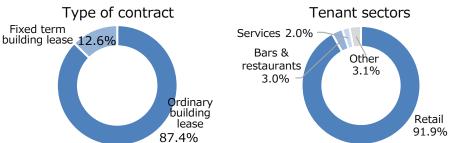
Housing Design Center Kobe

#### Average Occupancy Rate (Retail properties)



#### Status of Lease Contract (Retail properties, Space ratio)





<sup>1.</sup> Asset size is calculated based on acquisition price.

## **Results of Acquisitions**

# Maintain steady growth through rigorously selective investment utilizing sponsor pipeline and preferential negotiation right

**Acquisitions since 2017** 



#### Acquisition area and use ratios since 2017



Investment standard

Tokyo 80~90% Office 70~90%

Ratio by portfolio (as of Jun. '20)

Tokyo 84.5% Office 77.1%

# Investigation of acquisitions through negotiated deals

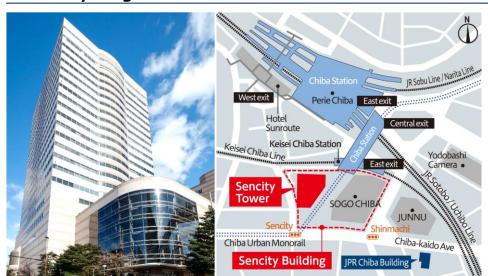
(Utilizing sponsor pipeline) Properties acquired **Properties** other than from acquisition from sponsors sponsors **121.7** billion yen **237.0** billion yen 26.6% 51.9% Properties acquired based on information **Properties acquired** provided by sponsors using sponsor pipelines 21.5% 98.2 billion yen 73.4%

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# Properties to be Acquired in June 2020 (37th) Period



#### Sencity Bldg.



#### (Acquisition Highlights)

The property is a large-scale office building with the highest degree of rarity in all aspects, including its overwhelmingly superior locational advantages and scale, convenience, high visibility and landmark characteristics, to be acquired from the subsidiary of sponsor.

Acquisition price	13.87 billion yen
Appraisal value	<b>14.6</b> billion yen
NOI yield	4.9%
After- depreciation yield	3.9%
Seller	Taisei-Yuraku Real Estate Co., Ltd.

Location	Shinmachi, Chuo-ku, Chiba-shi, Chiba, etc.
Asset class	Office / Retail
Floors	B2/23F
Total leasable floor space	13,212.98m <sup>3</sup>
Occupancy rate	99.1%
Acquisition date	Mar. 27 '20
Ownership interest	12.4% (Sencity Bldg.)

#### Minami Semba Bldg.



### (Acquisition Highlights)

Property in an ideal location in the Shinsaibashi area, an excellent commercial area in Osaka, to be acquired from the main sponsor

Acquisition price	3.75 billion yen
Appraisal value	<b>3.97</b> billion yen
NOI yield	4.7%
After- depreciation yield	3.9%
Seller	Tokyo Tatemono Co., Ltd.

Location	Minamisemba , Chuo-ku, Osaka
Asset class	Office / Retail
Floors	B1/8F
Total leasable floor space	5,695.71m <sup>2</sup>
Occupancy rate	99.9%
Acquisition date	Jan. 30 '20



# Further strengthen relationship with Tokyo Tatemono Group Future growth opportunities will increase through enhancement of sponsor pipeline

Medium-term Business Plan of Tokyo Tatemono (excerpt)

#### **Key Strategies**

Expand property sales to investors Strengthen fund business

Balance **227.1** billion yen (as of Jun. 30, 2020)

AUM 1.5 trillion yen (forecast of '24)

• Increased ratio of shares held in TRIM (effective Apr. 28, 2020)
 (Before change) 52% ⇒ (After change) 75%

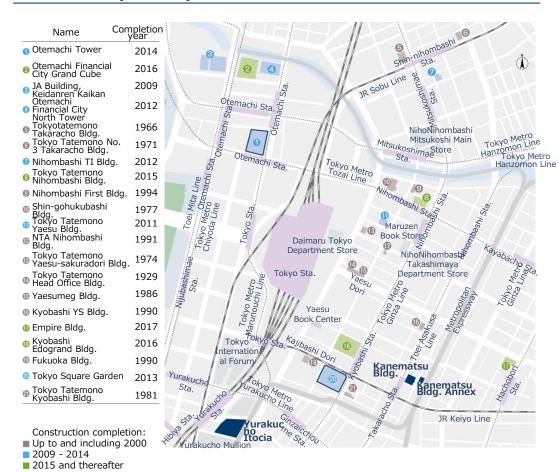


Policy of seeking further expansion of Group earning opportunities

#### Tokyo Tatemono's Real Estate for Sale

Asset class	Property name	Total floor area (m) No. guestroom (Hotel)	Completion/ planned completion
	Sendai Kakyoin Terrace	5,800m²	Jan. '20
Medium- sized office	(Name to be determined) Sapporo station area		Autumn '23
	(tentative) Kodenmacho project		Spring '22
Urban	FUNDES Gotanda	1,498m²	Jul. '19
compact retail properties	FUNDES Ginza	1,866m²	Nov. '19
	Candeo Hotels Tokyo Roppongi	149 rooms	Sep. '17
Urban	The Square Hotel Ginza	182 rooms	Aug. '18
hotel	Hotel Gracery Asakusa	125 rooms	Sep. '18
	Others		

Properties owned by Tokyo Tatemono Co., Ltd. in the vicinity of Tokyo Station



<sup>1.</sup> The balance of Tokyo Tatemono's real estate for sale is the total of the book values of properties owned or developed by Tokyo Tatemono and also include assets not targeted for investment by JPR such as logistics facilities.

<sup>2.</sup> For the properties shown in this slide other than those that are already owned by JPR, no specific negotiations for acquisition are underway with Tokyo Tatemono and JPR has no plans to acquire any of them at present.

<sup>3.</sup> JPR owns the land with leasehold interest of "Otemachi Tower" and co-owns "Tokyo Square Garden", "Kanematsu Building", "Kanematsu Building Annex" and "Yurakucho ITOCiA".



# Build strong financial base through lengthening of maturity and flattening of repayment amount and conservative LTV control

# Debt Procurement Results in the 37th Fiscal Period (short-term loans excepted)

	Before refinancing	After refinancing	Change
Average maturity	5.4 years	8.8 years	+3.4 years
Average debt interest rate	0.83%	0.53%	-0.30%pt

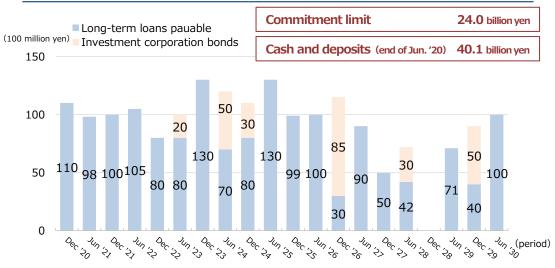
#### **Status of Interest-Bearing Debts**

	36th period (Dec. '19)	37th period (Jun. '20)	Change
Interest-bearing debt	185.0 billion yen	187.0 billion yen	+2.0 billion yen
LTV	40.8% 39.5%		-1.3%pt
Average maturity	4.6 years	4.6 years	- years
Average debt interest rate	0.80%	0.78%	-0.03%pt
Ratio of long-term, fixed interest rate debts	99.5%	100.0%	+0.5%pt

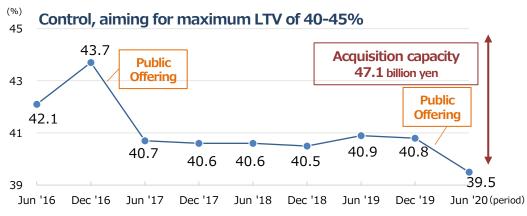
#### **Status of Credit Rating** (Long term issuer rating)

R&I	S&P
AA- (Stable)	A (Stable)

#### **Diversification of Repayment Dates**



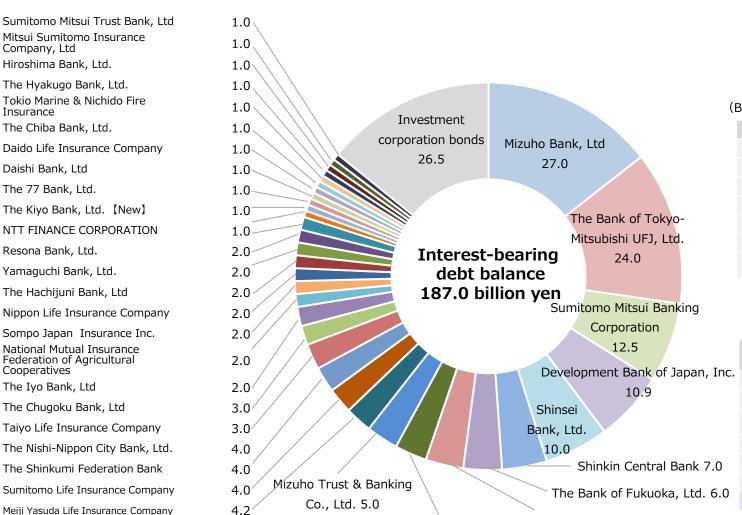
#### **Change in LTV**





# Diversifying fund procurement sources with a lender formation comprising 34financial institutions and through issuance of investment corporation bonds

The Norinchukin Bank 5.0 Aozora Bank, Ltd. 5.9



(billion yen)

#### (Breakdown of investment corporation bonds)

Name	Amount
7th series of bonds	4.5
18th series of bonds	2.0
19th series of bonds	5.0
21st series of bonds	4.0
22nd series of bonds	3.0
23rd series of bonds	3.0
24th series of bonds (Green bond)	5.0

#### ( Status of commitment line)

Lender	Credit limit
Mizuho Bank, Ltd.	4.0
MUFG Bank, Ltd.	4.0
Sumitomo Mitsui Banking Corporation	4.0
Aozora Bank, Ltd	4.0
Mizuho Trust & Banking Co, Ltd.	4.0
Resona Bank, Ltd	4.0
Total	24.0

## **Highlights**



#### ■ Achieved "5 Star" the Highest Ranking in GRESB

- Acquisition of the highest ranking of "5 Stars" rating in GRESB Rating, which is a relative rating based on overall score
- Acquisition of "Green Star," the highest ranking, for six consecutive years
- Acquisition of the highest ranking of "A" in ESG information disclosure level assessment.





#### **■ CO<sub>2</sub> Emission Data**

Third-party assurance has been received for some of the environmental data to ensure the reliability of the data.

Item	Units	FY2017	FY2018	FY2019	Change
CO <sub>2</sub>	tCO <sub>2</sub>	56,686	50,726	49,726	-2.0%
Emission	tCO <sub>2</sub> /m²	0.084	0.079	0.076	-2.8%

#### ■ Disaster initiatives

Seeking to further strengthen resilience in light of the mega-disasters in recent years

(Actions currently being taken)

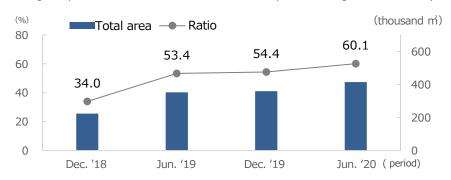
- Continuously conducting monitoring using portfolio hazard map
- Assessing latest risks in areas in which properties are located and seeking to strengthen facilities accordingly
- Conducting regular onsite assessments of disaster-prevention equipment at each property
- Sharing disaster risks with site managers, sharing current issues to be addressed, etc. and issuing instructions on actions to be taken in the future



Provision of simple emergency generators, given the importance of charging smartphones in the event of disaster

#### Acquisition of environmental certification

Focus on improving rate of acquisition of environmental certification, aiming for portfolio with low environmental impact and high sustainability



(DBJ Green Building Certification)

( as of Jun. 30 '20)

Ranking	Property name	
****	Tokyo Square Garden, Olinas Tower	
****	Oval Court Ohsaki Mark West, Shinjuku Center Bldg., JPR Sendagaya Bldg.	
***	Kanematsu Bldg., BYGS Shinjuku Bldg., Shinagawa Canal Bldg., Omiya Prime East, Rise Arena Bldg., Yume-ooka Office Tower, Kawasaki Dice Bldg.	
**	JPR Crest Takebashi Bldg., Shinjuku Square Tower, Minami Azabu Bldg., JPR Chiba Bldg.	



(CASBEE for Building Certification)

(	as	of	Jun.	30	'20)
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Ranking	Property name
****	JPR Kojimachi Bldg., FUNDES Ueno, JPR Musashikosugi Bldg., Musashiurawa Shopping Square, Sompo Japan Sendai Bldg.,JPR Umeda Loft Bldg., Housing Design Center Kobe
***	Kawaguchi Center Bldg., JPR Shibuya Tower Records Bldg., Yakuin Business Garden





JAPAN PRIME REALTY INVESTMENT CORPORATION

3. Financial Results and Forecasts of Financial Results

# Overview of Financial Results for the 37th Fiscal Period (Jun. '20) (period-on-period comparison)



#### Results of the 37th fiscal period ended June 2020

DPU: 7,595 yen (up 102 yen, period-on-period)

Previous medium-term DPU target of 7,500 yen was achieved thanks to internal and external growth, which offset effects of COVID-19 and dilution through issuance of new investment units

	Item	Dec. 31 '19 36th Period	Jun. 30 '20 37th Period	Change	
	Operating revenue	16,005	16,363	+357	
	Rental revenue	16,005	16,363	+357	
	Operating expense	8,320	8,350	+29	
Revenue	Expenses related to rent business	7,538	7,436	-102	
and profit	General and adminisutrative expenses	782	914	+131	6
(million	Operating income	7,684	8,013	+328	
yen)	Non-operating income	7	51	+43	7
	Non-operating expenses	777	787	+9	8
	Ordinary income	6,915	7,277	+362	
	Net income	6,914	7,276	+362	
DPU (yen)	(per unit)	7,493	7,595	+102	
Number of	f units outstanding	923,000	958,250	+35,250	

#### Rental revenue

- ① [Rent and common charge] Increase mainly due to full-year contribution of tenants which moved in the precious fiscal period and upward revision of rents despite rent reductions in response to COVID-19 outbreak.
- ② [Incidental income] Use decreased due to seasonal factors and the effects of COVID-19 Expenses related to rent business
- ③ [Utilities expense] Use decreased due to the effects of COVID-19, and balance of utilities expenses worsened (-9 million yen)
- ④ [Property and other taxes] Increase due mainly to occurrence and revaluation of fixed property taxes and city planning taxes on properties acquired the previous fiscal period
- (§) [Other expenses related to rent business] Brokerage fees, advertising expenses and other expenses decreased

#### General and administrative expense, non-operating revenue and expense

- © [General and administrative expense] Asset management fees increased due to changes in fee structure
- [Non-operating income] Increased mainly due to recording of settlement on management association accounts and insurance premiums
- ® [Non-operating expense] Increased due to posting of loss on retirement of non-current assets despite decrease in financial costs such as interest expense

Item	36th Period	37th Period	Change	Acquired properties*1	Existing properties**2	
Rental revenue	16,005	16,363	+357	+361	-3	
Rental revenue	15,081	15,674	+592	+343	+249	
Rents and common charge	12,939	13,520	+580	+337	+243	1
Land rent	1,774	1,783	+9	-	+9	
Other fixed income	368	370	+2	+5	-3	
Other rental revenue	924	689	-234	+18	-253	
Incidental income	799	620	-179	+16	-196	2
Cancellation penalty, etc.	21	9	-12	-	-12	
Income equivalent to expense for restoration	62	21	-40	-	-40	
Other variable income	40	37	-2	+1	-3	
Expenses related to rent business	7,538	7,436	-102	+121	-223	
Outsourcing fees	609	615	+6	+9	-3	
Utilities expenses	866	712	-154	+32	-187	3
Property and other taxes	2,335	2,358	+22	+0	+22	4
Insurance premiums	25	26	+0	+0	+0	
Repairs and maintenance	610	602	-7	+3	-11	
Property management fees	299	331	+32	+8	+24	
Management association accounts	570	573	+3	+7	-3	
Depreciation	1,973	2,027	+53	+58	-5	
Other expenses related to rent business	247	187	-59	+0	-60	(5)
NOI	10,441	10,954	+513	+298	+215	
NOI yield (book value)	5.0%	5.2%	+0.2%pt			
Rental income-real estate	8,467	8,927	+460	+239	+220	
After-depreciation (book value)	4.1%	4.2%	+0.1%pt			
Occupancy rate based on cncluded contract (period average)	99.5%	99.6%	+0.1%pt			

<sup>\*1</sup> The increase/decrease due to the acquisition of the Minami Semba Building in the 37th fiscal period and the Sencity Building that is scheduled to be acquired is calculated.

<sup>\*2</sup> Increase/decrease for existing properties, excluding the above, is calculated (the major factors behind the increase/decrease for existing properties are described in (i) to (v)).



# Result of the 37th fiscal period ended June 2020 Total assets: 473.1 billion yen, Total Unitholders' Equity per unit: 266,984 yen

		• •		
	Item	Dec. 31 '19	Jun. 30 '20	Change
	Item	36th Period	37th Period	Change
	Current Asset	38,196	40,719	+2,522
	Cash and deposits (including trust)	37,775	40,100	+2,324
	Other current asset	421	619	+197
	Noncurrent assets	415,140	432,310	+17,169
	Property, plant and equipment	402,700	419,822	+17,121
	Intangible assets	11,805	11,805	-0
	Investments and other assets	633	682	+48
	Deferred assets	130	157	+26
	Investment corporaton bond issuance costs	129	119	-9
	Investment unit issuance expenses	0	37	+36
Balance	Total assets	453,467	473,186	+19,719
Sheet	Current liabilities	29,540	27,808	-1,731
(million	Short-term loans payable	1,000	-	-1,000
yen)	Current portion of long-term loans payable	21,000	20,820	-180
yeny	Other current liabilities	7,540	6,988	-551
	Noncurrent liabilities	184,657	189,540	+4,882
	Long-term loans payable	136,520	139,700	+3,180
	Investment corporation bonds	26,500	26,500	-
	Tenant leasehold and security deposits	21,637	23,340	+1,702
	Total liabilities	214,198	217,348	+3,150
	Unitholders' capital	231,653	247,860	+16,207
	Surplus	7,616	7,977	+360
	Reserve for reduction entry	689	689	-
	Unappropriated retained earnings	6,926	7,287	+360
	Total net assets	239,269	255,838	+16,568

Procurement of funds through issuance of new investment units

New number of units 35,250 unit

purpose To acquire new propeties and repay borrowing

#### Increase or decrease in cash and deposits

Item	Change
Net cash provided by operating activities	+8,967
Income before income taxes	+7,277
Depreciation and amortization	+2,027
Other, net	-338
Net cash provided by investing activities	-17,892
Purchase of property, plant and equipmer	-19,573
Other, net	+1,681
Net cash provided by financing activities	+11,250
Proceeds from lisbilities	+13,000
Repayment of liabilities	-11,000
Proceeds from issuance of investment units	+16,165
Dividends paid	-6,915
Total cash and deposits	+2,324

#### Increase or decrease in noncurrent assets

Item	Change
Acquire properties	+17,808
Capital expenditures	+1,380
Depreciation	-2,027
Others	+8
 Total noncurrent assets	+17,169

#### Increase or decrease in liabilities

Item	New procurement	Repayment/ redemption	Balance at end of current period	Change
Short-term loans payable	-	1,000	-	-1,000
Long-term loans payable	13,000	10,000	160,520	+3,000
Investment corporation bonds	-	-	26,500	-
Total liabilities	13,000	11,000	187,020	+2,000

# Overview of Financial Results for the 37th Fiscal Period (Jun. '20) (compared with forecast)

Occupancy rate based on cncluded contract

99.5%

99.6%

+0.1%pt



Results of the 37th fiscal period ended June 2020

**DPU** compared with the forecast: up 5 yen

Average occupancy rate during the fiscal period reached a record high of 99.6% Results exceeded initial forecasts despite the effect of COVID-19

	Item		Jun. 30 '20 37th Period	Change		Item	37th Period (forecast)	37th Period (actual)	Change	
	Operating revenue	(forecast) 16,439	(actual) 16,363	-76	·····•	Rental revenue	16,439	16,363	-76	
	Rental revenue	16,439	16,363	-76		Rental revenue	15,640	15,674	+33	
	Operating expense	8,450	8,350	-100		Rents and common charge	13,490	13,520	+29	1
Revenue	Expenses related to rent business	7,538	7,436	-101		Land rent	1,783	1,783	-0	
	Selling, general and adminisutrative expenses	912	914	+1		Other fixed income	366	370	+4	
and profit (million	Operating income	7,989	8,013	+23		Other rental revenue	799	689	-110	
yen)	Non-operating income	58	51	-6		Incidental income	758	620	-137	2
, ,	Non-operating expenses	760	787	+26	(6)	Cancellation penalty, etc	-	9	+9	
	Ordinary income	7,287	7,277	-9		Income equivalent to expense for restoration to original condition	-	21	+21	
	Net income	7,286	7,276	-9		Other variable income	41	37	-3	
DPU (yen)		7,590	7,595	+5		Expenses related to rent business	7,538	7,436	-101	
		·	,			Outsourcing fees	620	615	-4	
Number o	f units outstanding (unit)	960,000	958,250	-1,750		Utilities expenses	825	712	-113	3
						Property and other taxes	2,400	2,358	-42	4
Rental rever	nue					Insurance premiums	23	26	+2	
① [Rent an	d common charge] Increased m leasing activ	nainly due to rent	revisions and pr	ogress of		Repairs and maintenance	578	602	+24	
	tal income] Use decreased due t					Property management fees	320	331	+10	
						Management association accounts	574	573	-0	
Expenses rel	ated to rent business	th - effects of CC	W/ID 10 and hale			Depreciation	2,035	2,027	-7	
③ [Utilities	expense] Use decreased due to utilities expenses wors	ened (-24 million	n yen)	ance or		Other expenses related to rent business	159	187	+28	(5)
④ [Property and other taxes] Decreased mainly due to refund associated with more			NOI	10,937	10,954	+17				
reasonable fixed-property tax valuation  (§) [Other expenses and administrative expenses] Brokerage fees, etc. increased			NOI yield (book value)	5.1%	5.2%	+0.1%pt				
	ng income and expense	inses] brokerage	riees, etc. increa	seu		Rental income-real estate	8,901	8,927	+25	i
•	erating expense] Increased due	to posting of los	s on retirement o	of non-curren	t	After-depreciation (book value)	4.2%	4.2%	- %pt	

#### Forecasts of Financial Results for the 38th Fiscal Period (Dec. '20) (compared with 37th period)



### Forecast of the 38th fiscal period ending December 2020

# DPU: 7,720 yen (up 125 yen from 37th period (Jun. '20) forecast)

Cash distributions are expected to increase thanks to the full-year occupancy of properties acquired in the previous fiscal period, despite the ongoing effects of COVID-19

	Item	Jun. 30 '20 <sup>37th Period</sup>	Dec. 31 '20 38th Period (forecast)	Change	
	Operating revenue	16,363	16,695	+332	
	Rental revenue	16,363	16,695	+332	
	Operating expense	8,350	8,595	+244	
Revenue	Expenses related to rent business	7,436	7,649	+213	
and profit	General and administrative expenses	914	945	+31	
(million	Operating income	8,013	8,100	+87	
yen)	Non-operating income	51	41	-9	
	Non-operating expenses	787	743	-44	6
	Ordinary income	7,277	7,399	+121	
	Net income	7,276	7,398	+121	
DPU (yen)	(per unit)	7,595	7,720	+125	
Number o	f units outstanding (unit)	958,250	958,250	-	

#### Rental revenue

① [Rent and common charge] Existing property's rents are expected to decrease due to late closing according to the effect of COVID-19 and discount rent by the large tenant.

2 [Incidental income] Likely to increase mainly due to seasonal factors

#### Expenses related to rent business

[Utilities expense] Likely to increase due mainly to seasonable factors, and balance of utility expenses is expected to improve

[Property and other taxes] Expected to increase in the absence of the refund of fixed property taxes and city planning taxes received in the previous period

⑤ [Property management fee] Fees for upward revision of rents will decrease

#### Non-operating income and expense

(6) [Non-operating expense] Expected to decrease mainly in the absence of loss on retirement of non-current assets recorded in the previous fiscal

		0711 0 1 1	38 th Period	01			
	Item	37th Period	(forecast)	Change	Acquired properties	Existing properties	
Rei	ntal revenue	16,363	16,695	+332	+282	+50	
	Rental revenue	15,674	15,750	+76	+219	-143	
	Rents and common charge	13,520	13,576	+56	+216	-160	1
	Land rent	1,783	1,793	+9	-	+9	
	Other fixed income	370	380	+10	+2	+7	
	Other rental revenue	689	945	+256	+62	+193	
	Incidental income	620	877	+257	+61	+195	2
	Cancellation penalty, etc	9	10	+1	-	+1	
	Income equivalent to expense for restoration	21	18	-3	-	-3	
	Other variable income	37	38	+1	+1	-0	
Ехр	enses related to rent business	7,436	7,649	+213	+92	+121	
	Outsourcing fees	615	632	+16	+1	+15	
	Utilities expenses	712	907	+195	+40	+154	3
	Property and other taxes	2,358	2,386	+27	-0	+27	4
	Insurance premiums	26	26	+0	+0	-0	
	Repairs and maintenance	602	532	-70	+15	-85	
	Property management fees	331	302	-28	+4	-33	(5)
	Management association accounts	573	589	+16	+6	+9	
	Depreciation	2,027	2,086	+58	+23	+34	
	Other expenses related to rent business	187	186	-1	-0	-1	
NO	1	10,954	11,132	+177	+213	-36	
N	OI yield (book value)	5.2%	5.1%	-0.1%pt			
Rei	ntal income-real estate	8,927	9,045	+118	+190	-71	
	fter-depreciation (book value)	4.2%	4.2%	- %pt			
	ipancy rate based on cncluded contract iod average)	99.6%	99.1%	-0.5%pt			

<sup>\*1</sup> The increase/decrease due to the acquisition of the Minami Semba Building in the 37th fiscal period and the Sencity Building that is scheduled to be acquired is calculated.

<sup>\*2</sup> Increase/decrease for existing properties, excluding the above, is calculated (the major factors behind the increase/decrease for existing properties are described in ① to ⑤).

# Forecasts of Financial Results for the 39th Fiscal Period (Jun. '21) (compared with forecast 38th period (Dec. '20))



Forecast of the 39th fiscal period ending June 2021

DPU: 7,500yen (down 220yen from 38th period (Dec. '20) forecast)

Cash distributions are expected to decrease, reflecting contract cancellation by a large tenant and increasing property and other taxes

With an eye on a new medium-term goal, aim for stable growth through the proactive upward revision of rents and cost control.

	Item	Dec. 31 '20 38th Period (forecast)	Jun. 30 '21 39th Period (forecast)	Change	
	Operating revenue	16,695	16,475	-220	
	Rental revenue	16,695	16,475	-220	
	Operating expense	8,595	8,609	+14	
	Expenses related to rent busin	ess 7,649	7,669	+19	
Revenue and	General and adminisutrative expenses	945	940	-5	
profit (million yen)	Operating income	8,100	7,866	-234	
(million yen)	Non-operating income	41	53	+12	6
	Non-operating expenses	743	731	-11	7
	Ordinary income	7,399	7,188	-210	
	Net income	7,398	7,187	-210	
DPU (yen) (per unit)		7,720	7,500	-220	
Number of u	units outstanding	958,250	958,250	-	

#### Rental revenue

- ① [Rent and common charge] Expected to decrease due to contract cancellation by a large tenant
- ② [Land rent] Land rent for Otemachi Tower (land with leasehold interest) will be revised as a result of increase in fixed property and city planning taxes (contribution for 3 months from April)
- ③ [Incidental income] Likely to decrease chiefly due to seasonal factors

#### **Expenses related to rent business**

- ④ [Utilities expense] Expected to decrease primarily due to seasonal factors, and balance of utility expenses is likely to worsen slightly
- (§) [Property and other taxes] Property and city planning taxes are expected to increase due to revaluation of property tax and occurrence of expenses for properties acquired in the previous year

#### Non-operating income and expense

- ⑥ [Non-operating revenue] Likely to increase due to recording of settlement on management association accounts
- ① [Non-operating expense] Financial costs such as interest expense will decrease

	Item	38th Period(forecast)	39th Period(forecast)	Change	
••	Rental revenue	16,695	16,475	-220	
	Rental revenue	15,750	15,658	-92	
	Rents and common charge	13,576	13,431	-145	1
	Land rent	1,793	1,846	+53	2
	Other fixed income	380	380	+0	
	Other rental revenue	945	817	-127	
	Incidental income	877	776	-101	3
	Cancellation penalty, etc.	10	-	-10	
	Income equivalent to expense for restoration to original condition	18	-	-18	
	Other variable income	38	41	+2	
••	Expenses related to rent business	7,649	7,669	+19	
	Outsourcing fees	632	624	-7	
	Utilities expenses	907	816	-91	4
	Property and other taxes	2,386	2,584	+198	(5)
	Insurance premiums	26	27	+0	
	Repairs and maintenance	532	434	-97	
	Property management fees	302	303	+1	
	Management association accounts	589	593	+3	
	Depreciation	2,086	2,099	+13	
	Other expenses related to rent business	186	186	+0	
	NOI	11,132	10,905	-226	
	NOI yield (book value)	5.1%	5.1%	- %pt	
	Rental income-real estate	9,045	8,806	-239	
	After-depreciation (book value)	4.2%	4.1%	-0.1%pt	
	Occupancy rate based on cncluded contract (period average)	99.1%	98.6%	-0.5%pt	

# Change in Rental Business Profits and Gain or loss on the sale of properties



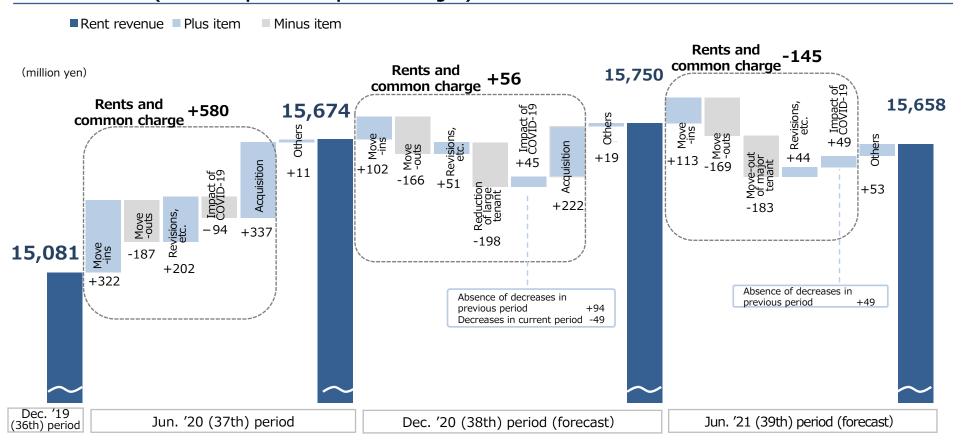
	Item	35th Period		36th Period		37th Period		38th Period		39th Period	
		(Jun. 30, '19)	Change	(Dec. 31, '19)	Change	(Jun. 30, '20)	Change	(Dec. 31, '20) (forecast)	Change	(Jun. 30, '21) (forecast)	Change
	Operating revenue	15,695	0.3%	16,005	2.0%	16,363	2.2%	16,695	2.0%	16,475	-1.3%
	Rental revenue (fixed income)	14,857	0.9%	15,081	1.5%	15,674	3.9%	15,750	0.5%	15,658	-0.6%
	Rents and common charge	12,723	0.7%	12,939	1.7%	13,520	4.5%	13,576	0.4%	13,431	-1.1%
	Land rent	1,726	2.8%	1,774	2.7%	1,783	0.5%	1,793	0.5%	1,846	3.0%
	Other fixed income	407		368		370		380		380	
	Other rental revenue (variable income)	838	-9.8%	924	10.3%	689	-25.4%	945	37.2%	817	-13.5%
	incidental income	683	-14.7%	799	17.0%	620	-22.5%	877	41.5%	776	-11.5%
	Cancellation penalty, etc.	46		21		9		10		-	
	$Income\ ecquivalent\ to\ expense\ for\ restoration\ to\ original\ condition$	71		62		21		18		-	
	Other variable income	36		40		37		38		41	
	Expenses related to rent business (excluding depreciation)	5,384	0.3%	5,564	3.4%	5,408	-2.8%	5,563	2.9%	5,570	0.1%
Dantal harringan markita	Outsourcing fees	593	-0.2%	609	2.7%	615	1.0%	632	2.8%	624	-1.3%
Rental business profits	Utilities expenses	782	-12.3%	866	10.7%	712	-17.8%	907	27.4%	816	-10.1%
(million yen)	Property and other taxes	2,349	6.3%	2,335	-0.6%	2,358	1.0%	2,386	1.2%	2,584	8.3%
	Insurance premiums	24		25		26		26		27	
	Repairs and maintenance	578	1.6%	610	5.4%	602	-1.3%	532	-11.7%	434	-18.4%
	Property management fees	293		299		331		302		303	
	Management association accounts	569		570		573		589		593	
	Other expenses related to rent business	192		247		187		186		186	
	NOI	10,311	0.3%	10,441	1.3%	10,954	4.9%	11,132	1.6%	10,905	-2.0%
	Depreciation	1,965	1.1%	1,973	0.4%	2,027	2.7%	2,086	2.9%	2,099	0.6%
	Expenses related to rent business	7,349	0.5%	7,538	2.6%	7,436	-1.4%	7,649	2.9%	7,669	0.3%
	Rental income-real estate (a)	8,346	0.1%	8,467	1.5%	8,927	5.4%	9,045	1.3%	8,806	-2.6%
	Capital expenditures	1,325	17.7%	1,582	19.5%	1,380	-12.8%	1,623	17.6%	1,569	-3.3%
	NCF	8,986	-1.9%	8,858	-1.4%	9,574	8.1%	9,508	-0.7%	9,335	-1.8%
Gain or loss on sale of	Gain on sale of real estate (b)	405		-		-		-		-	
properties (million yen)	Loss on sale of real estate (c)	-		-		-		-		-	
Rental income-rea	al estate, etc. (million yen, a+b-c)	8,751	4.9%	8,467	-3.3%	8,927	5.4%	9,045	1.3%	8,806	-2.6%

# **Change in Rental Business Profit**



Rental revenue for the Dec. '20 period is expected to rise approx. 700 million yen (period-on-period) Rental revenue for the Jun. '21 period is expected to fall approx. 900 million yen (period-on-period)

#### Rent revenue (factor for period-on-period changes)





JAPAN PRIME REALTY INVESTMENT CORPORATION

# 4. Appendix

# 4. Appendix

## **Fund Summary**



		32nd Period (Dec. 2017)	33rd Period (Jun. 2018)	34th Period (Dec. 2018)	35th Period (Jun. 2019)	36th Period (Dec. 2019)	37th Period (Jun. 2020)
LTV	(total assets)	40.6%	40.6%	40.5%	40.9%	40.8%	39.5%
LIV	(unrealized gains and losses)	35.5%	34.9%	34.2%	33.9%	32.9%	32.2%
	(acquisition value)	4.7%	4.7%	4.7%	4.8%	4.7%	4.9%
NOI yield	(book value)	4.9%	4.9%	5.0%	5.1%	5.0%	5.2%
	(appraisal value)	4.3%	4.2%	4.1%	4.1%	4.0%	4.1%
After-	(acquisition value)	3.8%	3.8%	3.8%	3.9%	3.8%	4.0%
depreciation	(book value)	4.0%	4.0%	4.0%	4.1%	4.1%	4.2%
yield	(appraisal value)	3.5%	3.4%	3.4%	3.3%	3.2%	3.4%
Implied cap	NOI yield	3.9%	3.7%	3.7%	3.3%	3.4%	4.6%
rate	After-depreciation yield	3.2%	3.0%	3.0%	2.7%	2.7%	3.7%
FFO		8,587 million yen	8,632 million yen	8,707 million yen	8,776 million yen	8,888 million yen	9,341 million yen
AFFO		7,962 million yen	7,485 million yen	7,581 million yen	7,451 million yen	7,305 million yen	7,961 million yen
FFO per unit		9,303 yen	9,352 yen	9,433 yen	9,508 yen	9,630 yen	9,748 yen
EPS		7,221 yen	7,243 yen	7,324 yen	7,818 yen	7,491 yen	7,593 yen
Cash distribution per unit		7,223 yen	7,245 yen	7,326 yen	7,380 yen	7,493 yen	7,595 yen
Dividend yield		3.9%	3.5%	3.5%	3.0%	3.1%	4.6%
ROE		5.6%	5.6%	5.7%	6.0%	5.8%	5.7%
Reserve for redu	uction entry per unit	308 yen	308 yen	308 yen	746 yen	746 yen	719 yen
Net asset per	unit	258,525 yen	258,546 yen	258,626 yen	259,118 yen	259,230 yen	266,984 yen
NAV per unit		320,060 yen	329,845 yen	341,007 yen	353,795 yen	368,917 yen	371,053 yen
Investment ur (immediately before		367,000 yen	416,500 yen	423,000 yen	490,500 yen	488,000 yen	329,000 yen
NAV multiple	<b>J</b> ,	1.1 times	1.3 times	1.2 times	1.4 times	1.3 times	0.9 times
PBR		1.4 times	1.6 times	1.6 times	1.9 times	1.9 times	1.2 times
PER		25.4 times	28.7 times	28.9 times	31.4 times	32.6 times	21.7 times
FFO multiple		19.7 times	22.3 times	22.4 times	25.8 times	25.3 times	16.9 times
Unitholder's ed	quity ratio	53.4%	53.5%	53.4%	52.9%	52.8%	54.1%
Day out wat:	(FFO)	77.6%	77.5%	77.7%	77.6%	77.8%	77.9%
Pay out ratio	(AFFO)	83.7%	89.3%	89.2%	91.4%	94.7%	91.4%

<sup>1. [</sup>after-depreciation] Implied cap rate = [after depreciation] NOI (annualized, forecast 5. Dividend yield = Cash distribution per unit (annualized, most recent result x 2) / for the next fiscal period x 2) / (market capitalization + interest-bearing debts - cash and deposits + tenant leasehold and security deposits)

<sup>2.</sup> FFO = Net income + depreciation - gain on loss on sale of real estate properties (including loss on retirement of non-current assets)

<sup>3.</sup> AFFO = FFO - capital expenditures

<sup>4.</sup> EPS = Net income / number of units outstanding (end of period)

investment unit price

<sup>6.</sup> ROE (return on equity) = Net income (annualized, most recent result x 2) / net

<sup>7.</sup> NAV per unit = (Net assets + unrealized gains or losses - total cash distributions) /

number of units outstanding (end of period)

<sup>8.</sup> NAV multiple = Investment unit price / NAV per unit

<sup>9.</sup> PBR (price book-value ratio) = Investment unit price / net assets per unit

<sup>10.</sup> PER (price earnings ratio) = Investment unit price / EPS (annualized, most recent result x 2)
11. FFO multiple = Investment unit price / FFO per unit (annualized, most recent result x 2)

<sup>12.</sup> Unitholder's equity ratio = Net assets + total assets

<sup>13.</sup> FFO payout ratio = Total cash distributions / FFO

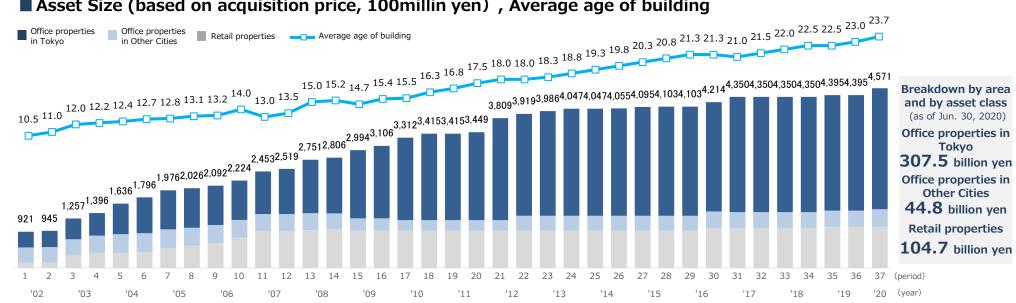
 <sup>14.</sup> AFFO payout ratio = Total cash distributions / AFFO
 15. Reserve for reduction entry indicates the figure calculated by adding or subtracting the amounts brought forward or reversed in the relevant fiscal period to or from the balance at the end of the fiscal period.

# 4. Appendix

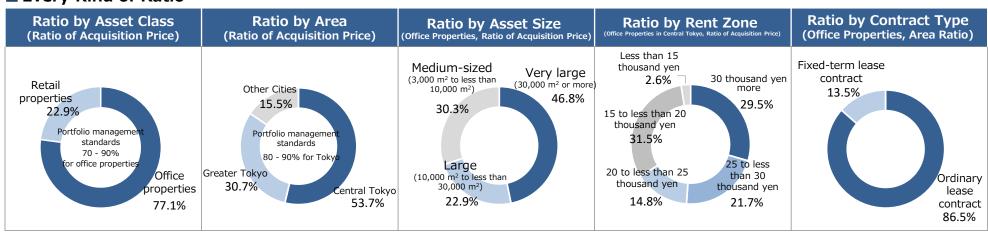
### **Portfolio**



#### ■ Asset Size (based on acquisition price, 100millin yen), Average age of building



#### Every Kind of Ratio

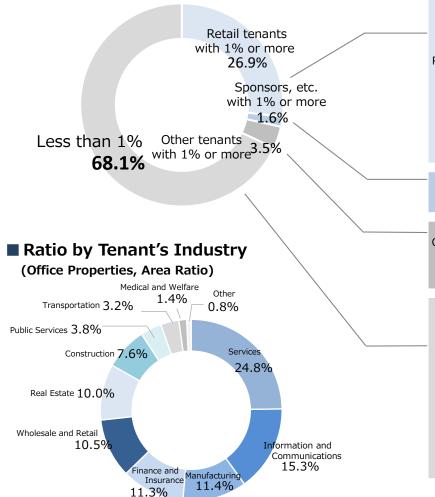


# **Diversification of Tenants (as of June 30, 2020)**



#### Ratio of Tenant Occupancy

- The number of office tenants other than the sponsors, etc. with tenant occupancy of 1% or more is only 3 (combined occupancy: 3.5%) (excluding property comprising land with leasehold interest).
- Many of the retail tenants have long-term lease contracts, and the possibility for them to cancel is rather small.



#### ■ 20 Largest Tenants (by property; based on end tenants)

7.1 6.2 3.9 3.7 1.9
3.9 3.7 1.9
3.7 1.9
1.9
1.6
1.1
1.0
1.5
1.2
1.2
1.0
0.9
0.8
0.8
0.8
0.8
0.8
0.8
0.7

# Move-Ins and Move-Outs of Tenants (as of June 30, 2020)



#### ■ Breakdown and Changes in Move-Ins and Move-Outs

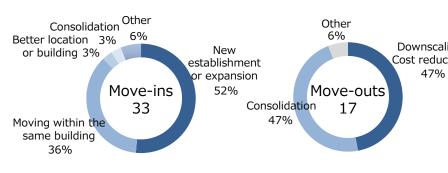
#### ■ Move-In/Move-Out Spaces by Property

(Move-in/move-out spaces by area and asset class: m²)

	Move-Ins	Move-Outs	Net Increase /Decrease
Office properties in Central Tokyo	1,021	-763	257
Office properties in Greater Tokyo	1,854	-1,274	580
Office properties in Other Cities	911	-1,289	-377
Retail properties	87	0	87
Total	3,876	-3,328	547

	(Move-ins)-(r	move-out)	Move-outs	Move-ins	(m)
	Shinjuku Square Tower	0	-484	484	
	Shinjuku Center Building	0	-199	200	
	Ginza Sanwa Bldg.	0	-40	40	
Sci	ence Plaza - Yonbancho Plaza	140		140	
	Tokyo Square Garden	-39	-39		
	JPR Kojimachi Bldg.	155		155	
	JPR Chiba Bldg.	75	-255	331	
Sh	inyokohama 2nd Center Bldg.	98	-115	213	
	Kawaguchi Center Bldg.	430		430	
Tachikawa Business Center Bldg.		90		90	
	Yume-ooka Office Tower	-114	-903	789	
	Kawasaki DICE Bldg.	87		87	
Tok	yo Tatemono Honmachi Bldg.	-25	-25		
	JPR Hakata Bldg.	-135	-208	72	
aling action	JPR Naha Bldg.	-81	-175	94	
6	Sompo Japan Sendai Bldg.	117		117	
S	ompo Japan Wakayama Bldg.	0	-168	169	
	Tenjin 121 Bldg.	54		54	
	JPR Dojima Bldg.	-308	-308		
	JPR Shinsaibashi Bldg.	0	-403	403	

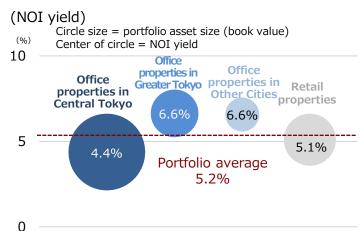
#### ■ Reasons for move-ins and move-outs

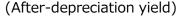


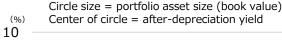
## **Yields (as of June 30, 2020)**

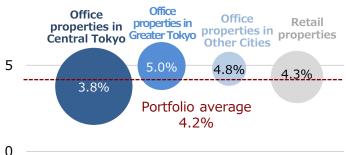


# ■ Yields by Area and by Asset Class (based on book value)

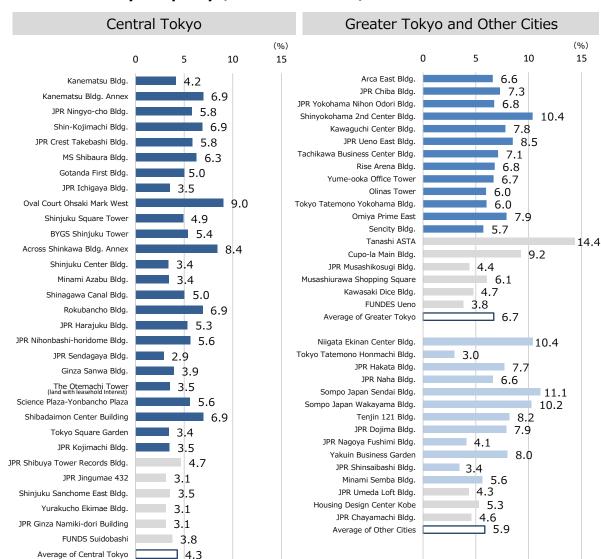








#### ■ NOI Yield by Property (based on book value)



# 4. Appendix

# **Occupancy Rate and Rent**



#### ■ Change in Occupancy Rate and Eents

Item		Jun. 2017 (31st period)	Dec. 2017 (32nd period)	Jun. 2018 (33rd period)	Dec. 2018 (34th period)	Jun. 2019 (35th period)	Dec. 2019 (36th period)	Jun. 2020 (37th period)
Office	Occupancy rate (period average),%	97.8	97.8	97.6	98.8	98.8	99.2	99.4
	Average rent (entire area), yen	17,579	17,626	17,859	17,980	18,177	18,477	18,801
	Average rent (central Tokyo), yen	20,705	20,748	20,882	21,053	21,459	21,833	22,183
	Average rent (greater Tokyo), yen	16,861	16,888	17,134	17,233	17,240	17,403	18,139
	Average rent (other cities), yen	12,164	12,322	13,032	13,149	13,375	13,562	13,720
	Gap in rent (%)	-1.1	-3.1	-3.2	-4.1	-5.1	-6.9	-4.8
Retail	Occupancy rate (period average),%	100.0	99.7	99.4	99.9	99.9	100.0	100.0

# ■ Status of Rent revision, Rent Through Tenant Replacement and Contribution Rate (Jun. '20)

Item		Number of contracts	Area (m²)	Area ratio(%)	Increase/ Decrease (million yen)	Increase/ Decrease ratio (%)
Rent revision subtotal		246	154.6	97.7	+29.2	+3.9
	Upward revision of rent	139	71.9	45.4	+29.2	+7.7
	Downward revision of rent	-	-	-	-	-
	Neither upward or downward revision of rent	107	82.7	52.2	-	-
	Tenant replacement subtotal	26	3.6	2.3	+3.6	+21.0
	Increase through tenant replacement	23	3.4	2.2	+3.6	+22.4
	Decrease through tenant replacements	3	0.1	0.1	-0.0	-9.3
Total (Rent revision + Tenant replacement)		272	158.3	100.0	+32.8	+4.3

# ■ Leased Area by Rent Level/Ratio of Contracts with Upward Rent Revision (Contracts renewed Jun. '20 period)

Item	Area (thousand m²)	Area ratio (%)	Ratio of contracts with upward revision (%)
Less than market rent	59.2	65.8	79.9
Within market rent	11.6	12.9	32.3
Market rent more	19.1	21.3	18.8

#### ■ Leased Area by Rent Level (Contracts renewed Dec. '20. period - Jun. '22 period)

Item	Area (thousand m²)	Area ratio (%)
Less than market rent	156.9	56.0
Market rent	67.3	24.0
Market rent more	55.8	19.9

### Appraisal Value (as of June 30, 2020)



### **Appraisal Value and Unrealized Gains**

> Unrealized gains remained at a high level

Appraisal value	Unrealized gains	Ratio of unrealized gains
<b>538.6</b> billion yen (up 15.9 billion yen from 36th period (Dec. '19))	<b>107.0</b> billion yen (down 1.1 billion yen from 36th period (Dec. '19))	<b>24.8</b> % (down 1.3% pt from 36th period (Dec. '19))

### **Status of Change in Appraisal Value**

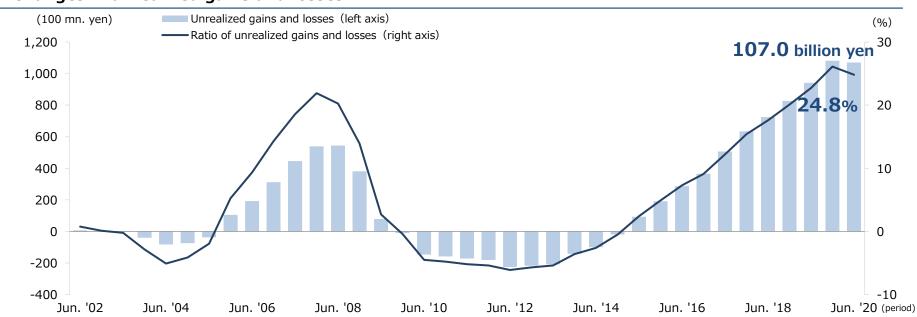
(Appraigal Value)

Appraisal value of certain properties decreased mainly reflecting revaluation of fixed property and city planning taxes in fiscal 2021

(Appraisal Value) (number of property)			(Direct	Cap Rate)	nber of property
	Dec. '19	Jun. '20		Dec. '19	Jun. '20
Increase	50	23	Lowering	48	1
Same	6	16	Same	15	63
Decrease	7	26	Rising	0	1

(Direct Can Date)

### Changes in unrealized gains and losses



### Appraisal Value by Property (as of June 30, 2020)



			Direct cap		DCF		DCF			
Property name	Appraisal value (mn yen)	Change (mn yen)	(NCF Cap) (%)	Change (% pt)	discount rate (%)	Change (% pt)	terminal cap (%)	Change (% pt)	Book value (mn yen)	Unrealized gain or loss (mn yen)
Kanematsu Bldg.	14,900	-300	3.4	0.0	3.2	0.0	3.6	0.0	14,589	+310
Kanematsu Bldg. Annex	3,500	-70	3.8	0.0	3.6	0.0	4.0	0.0	2,419	+1,080
JPR Ningyo-cho Bldg.	2,890	-	3.8	0.0	3.6	0.0	4.0	0.0	2,101	+788
Shin-Kojimachi Bldg.	4,240	+50	3.6	0.0	3.3	0.0	3.8	0.0	2,422	+1,817
JPR Crest Takebashi Bldg.	3,770	+30	3.8	0.0	3.6	0.0	4.0	0.0	3,209	+560
MS Shibaura Bldg.	15,000	+100	4.1	0.0	3.8	0.0	4.3	0.0	10,853	+4,146
Gotanda First Bldg.	4,150	+370	3.7	0.0	3.4	0.0	3.9	0.0	2,981	+1,168
JPR Ichigaya Bldg.	4,820	-150	3.7	0.0	3.5	0.0	3.9	0.0	5,266	-446
Oval Court Ohsaki Mark West	5,450	-	3.8	0.0	3.6	0.0	4.0	0.0	2,767	+2,682
Shinjuku Square Tower	14,700	-200	3.7	0.0	3.5	0.0	3.9	0.0	13,105	+1,594
BYGS Shinjuku Bldg.	21,100	-500	3.6	0.0	3.4	0.0	3.8	0.0	15,297	+5,802
Across Shinkawa Bldg. Annex	777	-13	4.5	0.0	4.3	0.0	4.7	0.0	575	+201
Shinjuku Center Bldg.	17,600	+300	3.2	0.0	2.9	0.0	3.4	0.0	22,125	-4,525
Minami Azabu Bldg.	3,050	+140	3.8	0.0	3.6	0.0	4.0	0.0	3,786	-736
Shinagawa Canal Bldg.	2,380	+20	3.9	0.0	3.6	0.0	4.1	0.0	1,881	+498
Rokubancho Bldg.	3,590	-60	3.9	-0.9	3.7	0.0	4.1	0.0	2,913	+676
JPR Harajuku Bldg.	11,100	-400	3.7	0.0	3.5	0.0	3.9	0.0	8,727	+2,372
JPR Nihonbashi-horidome Bldg.	6,800	-40	4.2	0.0	4.0	0.0	4.4	0.0	4,858	+1,941
JPR Sendagaya Bldg.	11,900	-200	3.8	0.0	3.6	0.0	4.0	0.0	14,751	-2,851
Ginza Sanwa Bldg.	3,690	-80	3.0	0.0	2.7	0.0	3.1	0.0	3,685	+4
The Otemachi Tower (Land with Leasehold Interest)	51,800	-100	2.6	0.0	2.5	0.0	2.7	0.0	38,388	+13,411
Science Plaza - Yonbancho Plaza	3,310	+10	3.8	0.0	3.4	0.0	4.0	0.0	2,761	+548
Shibadaimon Center Bldg.	6,170	-	3.5	0.0	3.2	0.0	3.7	0.0	4,154	+2,015
Tokyo Square Garden	21,400	-300	2.6	0.0	2.4	0.0	2.8	0.0	18,457	+2,942
JPR Kojimachi Bldg.	6,420	+10	3.3	0.0	3.0	0.0	3.4	0.0	5,819	+600
JPR Shibuya Tower Records Bldg.	13,800	-	3.4	0.0	3.2	0.0	3.6	0.0	11,437	+2,362
JPR Jingumae 432	4,240	+10	2.9	0.0	3.0	0.0	3.1	0.0	4,256	-16
Shinjuku Sanchome East Bldg.	2,700	-100	3.2	0.0	2.7	0.0	3.4	0.0	2,562	+137
Yurakucho Ekimae Bldg. (Yurakucho Itocia)	3,240	-	2.9	0.0	2.5	0.0	3.1	0.0	3,284	-44
JPR Ginza Namiki-dori Bldg.	11,000	-100	2.8	0.0	2.5	0.0	2.8	0.0	10,135	+864
FUNDES Suidoubashi	3,480	-90	3.5	0.0	3.3	0.0	3.7	0.0	3,199	+280
Arca East	6,880	-	3.8	0.0	3.5	0.0	4.0	0.0	4,211	+2,668
JPR Chiba Bldg.	1,820	+10	5.2	0.0	5.0	0.0	5.4	0.0	2,194	-374
JPR Yokohama Nihon Odori Bldg.	2,340	-20	4.9	0.0	4.7	0.0	5.1	0.0	2,388	-48
Shinyokohama 2nd Center Bldg.	2,330	+20	4.5	0.0	4.3	0.0	4.7	0.0	1,416	+913
Kawaguchi Center Bldg.	9,940	+200	4.7	0.0	4.4	0.0	4.9	0.0	7,338	+2,601
JPR Ueno East Bldg.	5,380	-	3.7	0.0	3.5	0.0	3.9	0.0	2,915	+2,464
	-,555		J.,	2.0	2.5	5.5	2.5	5.5	_,,,,	_,

Direct cap indicates the capitalization rate that serves as the standard for calculating the value estimated by income approach based on the direct capitalization method.

									12	JPR
Property name	Appraisal value (mn yen)	Change (mn yen)	Direct cap (NCF Cap) (%)	Change (% pt)	DCF discount rate (%)	Change (% pt)	DCF terminal cap (%)	Change (% pt)	Book value (mn yen)	Unrealized gain or loss (mn yen)
Tachikawa Business Center Bldg.	4,470	-	4.1	0.0	3.8	0.0	4.3	0.0	2,865	+1,604
Rise Arena Bldg.	9,510	-10	3.8	0.0	3.5	0.0	3.9	0.0	5,149	+4,360
Yume-ooka Office Tower	7,220	+180	4.0	0.0	3.7	0.0	4.2	0.0	5,279	+1,940
Olinas Tower	40,000	-	3.6	0.0	3.3	0.0	3.8	0.0	26,482	+13,517
Tokyo Tatemono Yokohama Bldg.	9,630	+50	4.0	0.0	3.8	0.0	4.2	0.0	7,110	+2,519
Omiya Prime East	9,640	+210	4.3	0.0	4.1	0.0	4.5	0.0	5,607	+4,032
Tanashi ASTA	11,000	-1,500	5.2	0.0	5.1	0.0	5.4	0.0	7,103	+3,896
Cupo-la Main Bldg.	2,970	-	4.9	0.0	4.7	0.0	5.1	0.0	1,625	+1,344
JPR Musashikosugi Bldg.	5,540	-140	4.7	0.0	4.5	0.0	4.9	0.0	7,175	-1,635
Musashiurawa Shopping Square	4,300	-50	4.9	0.0	4.8	0.0	5.1	0.0	3,527	+772
Kawasaki Dice Bldg.	16,300	-	4.1	0.0	4.0	0.0	4.3	0.0	13,029	+3,270
FUNDES Ueno	4,000	-	3.7	0.0	3.4	0.0	3.9	0.0	3,797	+202
Niigata Ekinan Center Bldg.	2,270	-	5.6	0.0	5.6	0.0	5.8	0.0	1,594	+675
Tokyo Tatemono Honmachi Bldg.	3,580	-40	4.4	0.0	4.1	0.0	4.6	0.0	4,359	-779
JPR Hakata Bldg.	3,980	+60	4.3	0.0	4.2	0.0	4.5	0.0	2,901	+1,078
JPR Naha Bldg.	2,150	+20	5.0	0.0	5.0	0.0	5.2	0.0	1,647	+502
Sompo Japan Sendai Bldg.	4,620	-	4.9	0.0	4.6	0.0	5.1	0.0	2,331	+2,288
Sompo Japan Wakayama Bldg.	1,670	+10	6.2	0.0	6.0	0.0	6.5	0.0	1,315	+354
Tenjin 121 Bldg.	3,640	+240	4.2	0.0	3.8	0.0	4.4	0.0	2,019	+1,620
JPR Dojima Bldg.	3,530	-	4.1	0.0	3.9	0.0	4.2	0.0	2,128	+1,401
JPR Nagoya Fushimi Bldg.	3,390	-10	4.8	0.0	4.4	0.0	4.8	0.0	3,787	-397
Yakuin Business Garden	20,100	+100	4.0	0.0	3.8	0.0	4.2	0.0	10,093	+10,006
JPR Shinsaibashi Bldg.	4,670	-20	3.7	0.0	3.4	0.0	3.8	0.0	5,184	-514
JPR Umeda Loft Bldg.	14,200	-200	3.8	0.0	3.5	0.0	4.0	0.0	12,477	+1,722
Housing Design Center Kobe	7,660	+90	5.4	0.1	5.2	0.1	5.5	0.1	6,050	+1,609
JPR Chayamachi Bldg.	8,320	-180	3.3	0.0	3.0	0.0	3.4	0.0	5,989	+2,330
Total (except for new acquired buildings.)	520,017	-2,643							413,875	+106,141
Central Tokyo	282,967	-1,663							242,776	+40,190
Greater Tokyo	153,270	-1,050							109,216	+44,053
Other Cities	83,780	+70							61,881	+21,898
Properties to be accquired in Jur	n. '20 perio	od								
Sencity Bldg.	14,600	-	4.3	0.0	4.0	0.0	4.5	0.0	13,967	+632
Minami Semba Bldg.	4,010	+40	4.1	0.0	3.9	0.0	4.3	0.0	3,782	+227
Total (as of 30 Jun, '20)	538,627	-2,603							431,625	+107,001

<sup>3.</sup> Changes for properties acquired in the Jun. '20 period are changes compared with figures which are based on the appraisal values of these properties at acquisition (Minami Semba Bldg.: as of December 1, 2019, Sencity Bldg.: as of January 1, 2020).

DCF discount rate and DCF terminal cap indicate the period income discount rate and the terminal capitalization rate that serve as the standard for calculating the value estimated by income approach based on the discounted cash flow (DCF) method.

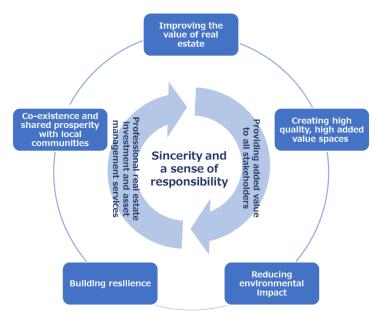
### **ESG of JPR**



#### ■ Role of JPR in Society

- Role of returning real estate rental revenues and other earnings to investors
- (Creating an environment in which a wide range of investors can participate in real estate investment and enjoy stable distributions)
- Role of supplying funds for long-term stable investment to the real estate investment market
- (Supporting activation and stabilization of the real estate investment market through the integration of real estate and finance and transparent information disclosure)
- Role of forming, regenerating and utilizing real estate stock (Promoting improvements in real estate stock through buildings with improved earthquake resistance and lower environmental impact and the creation of comfortable, convenient spaces)

### ■ Value Creation Process of JPR



#### Corporate philosophy of TRIM

TRIM provides value to all stakeholders, including customers, employees and society, by rendering professional real estate investment management services with sincerity and a sense of responsibility.

#### ■ Sustainability Policy

Based on its corporate philosophy of working with integrity and commitment to responsibilities, TRIM is resolved to contribute to the sustainable development of society and the investment management business through discussion and cooperation with its stakeholders (including investors and tenants), while aiming to maximize value for JPR's unitholders.

#### 1. Initiatives on Behalf of Tenants

We will work with integrity and responsibility in responding to tenants, and endeavor to provide them with new and distinct values as well as enhancing their satisfaction.

#### 2. Initiatives on Behalf of the Environment

Recognizing the importance of addressing environmental issues, we will aim to reduce environmental load through managing the assets owned by JPR.

- •We will promote energy saving and reduction of greenhouse gas emissions.
- •We will endeavor for effective use of water resources and work on the "3Rs" (reuse, reduce and recycle) of waste.
- •We will strive to proactively disclose information on environmental issues.

#### 3. Initiatives on Behalf of Local Communities

We will work to coordinate with local communities through managing the assets owned by JPR, in an effort to contribute to enhancing the brand value of the entire area in which such assets are located.

#### 4. Initiatives on Behalf of the Employees

We will respect each one of our employees to realize an employeefriendly workplace, helping them to enhance abilities in their specialties.

#### 5. Initiatives on Behalf of the Society

We will abide by laws and regulations as well as the rules of society, and conduct business operations with a focus on transparency and objectivity while holding on to our high moral standards.

### **Environment**



### **■ CO<sub>2</sub> Emission Data**

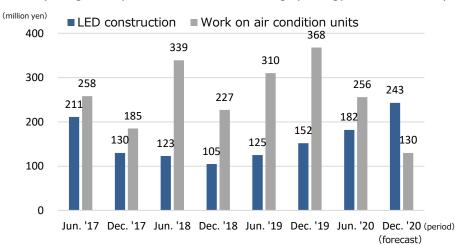
Third-party assurance has been received for some of the environmental data to ensure the reliability of the data.

Item	Units	FY2017	FY2018	FY 2019	Change
Electricity Use	MWh/m <sup>2</sup>	0.142	0.145	0.141	-2.7%
Gas Use	MWh/m²	0.027	0.028	0.026	-6.3%
Water Use	m <sup>3</sup> /m <sup>2</sup>	0.798	0.807	0.790	-2.1%
CO <sub>2</sub> Emission	tCO2/m <sup>2</sup>	0.084	0.079	0.076	-2.8%

### ■ Construction Works for Reducing Environmental Load

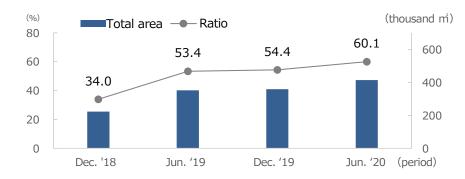
Systematically implement refurbishment to highly energy-efficient facilities

(Change in implement refurbishment to highly energy-efficient facilities)



### ■ Acquisition of environmental certification

Focus on improving rate of acquisition of environmental certification, aiming for portfolio with low environmental impact and high sustainability



### (DBJ Green Building Certification)

Ranking	Property name
****	Tokyo Square Garden, Olinas Tower
***	Oval Court Ohsaki Mark West, Shinjuku Center Bldg., JPR Sendagaya Bldg.
***	Kanematsu Bldg., BYGS Shinjuku Bldg., Shinagawa Canal Bldg., Omiya Prime East, Rise Arena Bldg., Yume-ooka Office Tower, Kawasaki Dice Bldg.
**	JPR Crest Takebashi Bldg., Shinjuku Square Tower, Minami Azabu Bldg., JPR Chiba Bldg.



#### (CASBEE for Building Certification)

Ranking	Property name
****	JPR Kojimachi Bldg., FUNDES Ueno, JPR Musashikosugi Bldg., Musashiurawa Shopping Square, Sompo Japan Sendai Bldg., JPR Umeda Loft Bldg., Housing Design Center Kobe
***	Kawaguchi Center Bldg., JPR Shibuya Tower Records Bldg., Yakuin Business Garden



<sup>1.</sup> Properties with environmental certification are as of the end of Jun. 2020.

### **Society**



#### ■ Local Community Initiatives

Example: Tokyo Square Garden

Community consideration

- · Has space to house stranded commuters
- Has disaster prevention stockpile warehouse
- Provides emergency power source during power outage
- Has comprehensive primary healthcare facility for foreigners
- · Has multilingual childcare support facility

#### Major achievements

- Good Design Award
- Certified as an "urban oasis" under SEGES in 2016
- Selected as leading projects of house and building working on carbon dioxide reduction



Tokyo Square Garden

#### **■** Improvement of tenant satisfaction (disaster response)

Installation of emergency boxes containing relief supplies inside elevators in case people are trapped inside during a disaster or power outage



[Elevator emergency box]

Provision of simple emergency generators, given the importance of charging smartphones in the event of disaster



[Emergency magnesium air battery]

#### Disaster initiatives

Seeking to further strengthen resilience in light of the mega-disasters in recent years

(Actions currently being taken)

- Continuously conducting monitoring using portfolio hazard map
- Assessing latest risks in areas in which properties are located and seeking to strengthen facilities accordingly
- Conducting regular onsite assessments of disaster-prevention equipment at each property
- Sharing disaster risks with site managers, sharing current issues to be addressed, etc. and issuing instructions on actions to be taken in the future



Portfolio hazard map (Tokyo area)

### ■ Initiatives for TRIM employees

- The Tokyo Tatemono Group, the main sponsor, has published its health management declaration and is implementing a range of initiatives.
- TRIM was recognized as a Blue-Chip Healthoriented Company and awarded the Silver Certificate for Blue Chip Health-oriented Companies.
- TRIM checks the health condition of its employees every day to fight the spread of COVID-19.
- TRIM conducts an employee satisfaction survey regularly and endeavors to improve the work environment, employee benefits and treatment.



### Governance



# ■ JPR's Corporate Governance Criteria for appointing investment corporation officers and Remuneration etc.

- None of the grounds for disqualification stipulated in the laws concerning investment trusts and investment corporations
- Officers are appointed by means of a resolution of the General Meeting of Unitholders.
   The remuneration for executive officers and supervising officers is stipulated in the investment corporation regulations as the amount decided by the Board of Directors (up to a maximum of 500,000 yen per month for each executive officer and 400,000 yen per

Position	Name	Other Current Assignments	Fee (Jun. '19)
Executive Officer	Yoshihiro Jozaki	President and CEO Tokyo Realty Investment Management, Inc.	-
	Masato Denawa	Partner Attorney, Spring Partners	
Supervising Officer	Nobuhisa Kusanagi	Group Representative Partner of Gyosei Certified Public Tax & Accountants' Co. Representative Partner of Nobuhisa Kusanagi Office	4,200
Independent Auditor	Ernst & Young ShinNihon LLC	-	13,300

- Supervising officers may be directors of corporations other than those indicated above, but have no conflict of interest with JPR at those and the above positions.
- Executive Officer Yoshihiro Jozaki does not receive remuneration from JPR.

#### **Asset Management Fee**

month for each supervising officer).

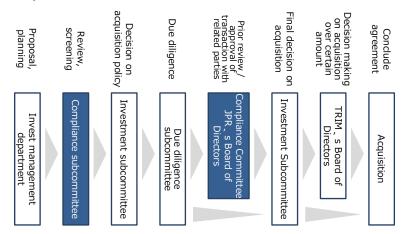
Employing a management fee system that matches unitholder's interests and benefits of the asset management company

Item	Calculation of Compensation	Remuneration (Jun '20)	Share
Management fee 1 (Asset-linked fee)	Total acquisition price×0.05%	219 million yen	27.5%
Management fee 2 (Revenue-linked fee)	Total revenue×1.2%	196 million yen	24.6%
Management fee 3 (Cash distribution-linked fee)	Distributable base amount ×3.8%×Rate of fluctuation of distributable base amount per unit	294 million yen	36.9%
Management fees 4/5 (Acquisition/Merger fee) (Sale fee)	Property value×0.5%	88 million yen	11.0%

# ■ TRIM's Corporate Governance Decision-making process for property acquisitions

The following procedures are taken for cases of transactions with interested parties:

- An outside attorney is appointed as a special member of the Compliance Committee and examines and verifies the adequacy and rationality of transactions at the Committee.
- Upon implementing the approved transactions, approval by JPR's board of directors, comprising directors who are independent from the shareholders of TRIM, must be obtained in advance.



#### Decision-making based on stringent processes

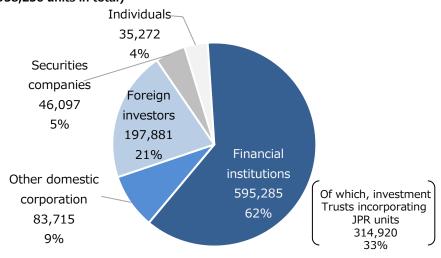
(Interested parties: Sponsors companies and their parent company es, subsidiaries and affiliates)

- · Acquisition of properties or assets from interested parties
- · Sale of properties or assets to interested parties
- Consignment of property management to interested parties
- Brokerage or agency by interested parties for transactions
- Placement of orders for construction works (costing over 10 million yen) to interested parties
- · Leasing of properties to interested parties

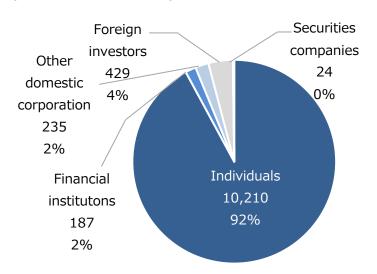
### Unitholders (as of June 30, 2020)



## ■ Number of Units by Unitholder Type (958,250 units in total)



## ■ Number of Unitholders by Unitholder Type (11,085 unitholders in total)



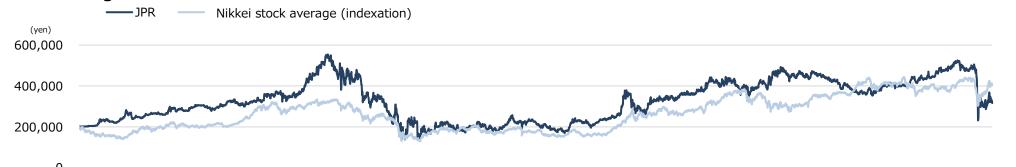
### **■** Top Unitholders

Rank	Name	Number of Owned Units	Share(%)
1	Japan Trustee Services Bank, Ltd. (Trust Account)	212,163	22.1
2	The Master Trust Bank of Japan, Ltd. (Trust Account)	136,919	14.3
3	The Nomura Trust and Banking Co., Ltd. (Investment Trust Account)	47,342	4.9
4	Tokyo Tatemono Co., Ltd.	29,300	3.1
5	Trust & Custody Services Bank, Ltd. (Securities Investment Trust Account)	25,773	2.7
6	Kawasaki Gakuen	25,000	2.6
7	Meiji Yasuda Life Insurance Company	24,000	2.5
8	STATE STREET BANK WEST CLIENT-TREATY 505234	14,009	1.5
9	SSBTC CLIENT OMNIBUS ACCOUNT	13,922	1.5
10	Japan Securities Finance Co., Ltd.	12,300	1.3
	Total	540,728	56.4

### **Investment Unit Price and Distribution per Unit**

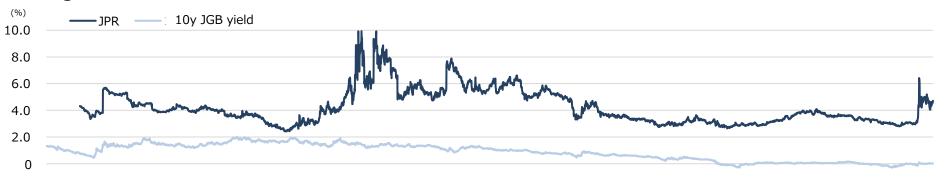


### **■**Changes in Unit Price



Jun. '02 Jun. '03 Jun. '04 Jun. '05 Jun. '06 Jun. '07 Jun. '08 Jun. '09 Jun. '10 Jun. '11 Jun. '12 Jun. '13 Jun. '14 Jun. '15 Jun. '16 Jun. '17 Jun. '18 Jun. '19 Jun. '20

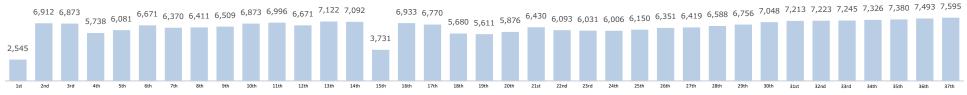
### Changes in JPR Dividend Yield



Jun. '02 Jun. '03 Jun. '04 Jun. '05 Jun. '06 Jun. '07 Jun. '08 Jun. '09 Jun. '10 Jun. '11 Jun. '12 Jun. '13 Jun. '14 Jun. '15 Jun. '16 Jun. '17 Jun. '18 Jun. '19 Jun. '20

### Changes in cash distribution per unit

■ Cash distribution per unit (yen)



 $(lun. '02) \quad (Dec. '02) \quad (lun' '03) \quad (lun' '03) \quad (lun' '03) \quad (lun' '04) \quad (Dec. '04) \quad (lun. '14) \quad (Dec. '15) \quad (lun. '15) \quad (Dec. '15) \quad (lun. '16) \quad (Dec. '15) \quad (lun. '17) \quad (Dec. '18) \quad (lun. '19) \quad (Dec. '18) \quad (lun. '19) \quad (Dec. '19) \quad (lu$ 

<sup>1.</sup> Prepared by TRIM based on Refinitiv (Thomson Reuters) data.

<sup>2.</sup> Nikkei stock average (indexation) in Changes in Unit Price is calculated on the basis that June 14, 2002 = 200,000 yen.

<sup>3.</sup> JPR dividend yield is calculated by dividing the sum of dividend for the last two periods by daily unit price.

### **Asset Manager**

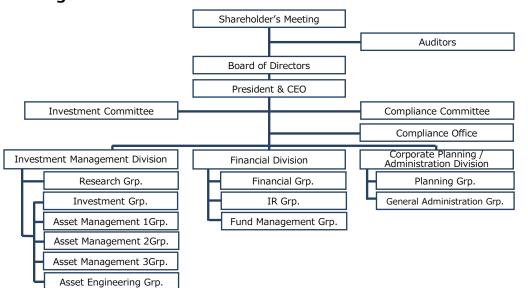


### ■ Summary of Asset Manager

(as of June 30, 2020)

	(45 61 54116 56) 2626)
Name	Tokyo Realty Investment Management, Inc. (TRIM)
Address	4-16 Yaesu 1-Chome, Chuo-ku, Tokyo
Date of Foundation	April 28, 2000
Paid-in Capital	350 million yen
Business Description	Asset management for investment corporation
President and CEO	Yoshihiro Jozaki
Directors	7 (3 full-time and 4 part-time)
Number of Officers	39

### **■** Organization Chart



### **■**Sponsors

(as of June 30, 2020)

Name	Shareholding ratio (Before change)	Shareholding ratio (after change)	No. of seconded staff from sponsors
Tokyo Tatemono	52%	75%	9名
Yasuda Real Estate	18%	10%	-
Taisei Corporation	10%	10%	-
Meiji Yasuda Life Insurance	10%	5%	-
Sompo Japan Nipponkoa Insurance	10%	_	1名

<sup>1.</sup> Shareholding ratios changed with effect April 28, 2020.

### **■** Sponsors Support

no.	Summary of sponsors support
1	Personnel support through dispatching personnel to TRIM and other measures
2	Provision of know-how on real estate management in general, including tenant leasing and technical support
3	Supply of properties and provision on information on property acquisition
4	Fund procurement support including funding through debt finance

### **Office Property Leasing Market**



## ■ Changes in New Supply/Demand Area, Leasable Floor Area and Vacancy Rate (Tokyo CBDs)



Actual results of the vacancy rate, leasable floor area and occupied area through December 2019 are based on the Office Report (Tokyo CBDs) by Miki Shoji Co., Ltd. New supply, new demand and loss areas as well as the leasable floor area and vacancy rate in 2020 and thereafter have been estimated based on surveys and simulations conducted by market research agency and TRIM.
 As an assumption for the simulation, the new supply area uses an estimate obtained by applying a certain multiplying factor to the average of

the past results. The lost area is based on the average of the past results as assumption.

#### ■ Changes in the average rent of the 23 wards of Tokyo



- Prepared by TRIM based on the statistics data publicized by Sanko Estate Co., Ltd. and NLI Research Institute.
- 2. Please refer to glossary for definition of building classes.

# ■ Comparison of employed population and occupied area ('05=100pt)

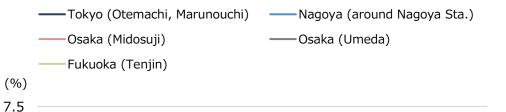


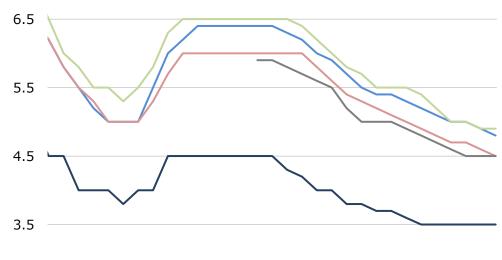
1. The employed population was prepared by TRIM based on the Labor Force Survey, the Ministry of Internal Affairs and Communications.

### **For-Sale Property Market**



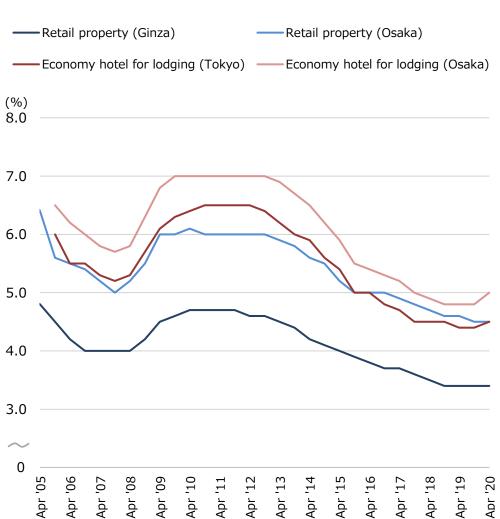
### ■ Expected Cap Rate of Office (major cities)







# ■ Expected Cap Rate of Retail Properties and Economy Hotel for Lodging



<sup>1.</sup> Prepared by TRIM based on the Japanese real estate investor survey publicized Japan Real Estate Institute.

### **Results of Survey on Working from Home**



#### ■ Did you implement working from home/teleworking to prevent the spread of COVID-19?\*1

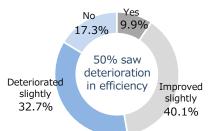
(All 14,356 enterprises)

Implemented after
COVID-19 outbreak
but now stopped
26.8%

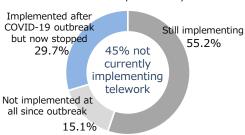
69% not
currently
implementing
telework

Not implemented at
all since outbreak

■ Did efficiency improve when employees worked from home?\*2



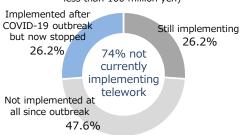
(2,400 enterprises with capital of 100 million yen or more)



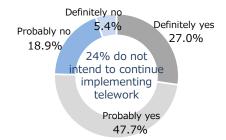
■ Were you satisfied when employees worked from home?\*2



(11,956 enterprises with capital less than 100 million yen)



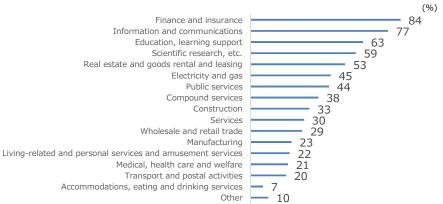
■ Do you intend to continue implementing telework after the COVID-19 crisis comes to an end?\*2



■ Issues with telework\*2



■ Ratio of employees who can work from home by industry\*3



- 1 Prepared by TRIM based on "6th COVID-19 Survey" published by Tokyo Shoko Research, Ltd. on July 14, 2020.
- 2. Prepared by TRIM based on "Second Workers Awareness Survey" published by Japan Productivity Center on July 21, 2020.
- 3. Prepared by TRIM based on report titled "The potential for home-based work in Japan" published by Mizuho Research Institute, Ltd. on May 22, 2020.

### **Overview of JPR**



### **■**Overview of JPR

Name	Japan Prime Realty Investment Corporation (abbreviated as JPR)
Securities code	8955
Listing date	June 14, 2002 (18 years since listing)
End of fiscal period	June and December
Operational standard of portfolio (Target investment ratio)	(Ratio by asset class) Office $70{\sim}90\%$ / Urban Retail etc. $10{\sim}30\%$ (Ratio by area) Tokyo $80{\sim}90\%$ / Other cities $10{\sim}20\%$
Asset Manager	Tokyo Realty Investment Management Inc. (abbreviated as TRIM)
Sponsors (shareholding ratio)	Tokyo Tatemono (75%) Yasuda Real Estate (10%) Taisei Corporation (10%) Meiji Yasuda Life Insurance (5%)

Properties from sponsor pipelines refer to properties acquired from sponsors, etc.
and properties acquired based on information provided by sponsors. Sponsors, etc.
represent the four sponsor companies of JPR, their affiliated companies and special
purpose companies (SPCs) in which the sponsors have made equity investment.
Ratio of properties from sponsor pipelines refers to the ratio of (planned) acquisition
price of properties from sponsor pipelines over the total (planned) acquisition price of
the entire portfolio.

### ■Characteristics of JPR

## **1** A track record of stable management for over 18 years

Since listing, JPR has steadily expanded its asset size while enhancing the quality of its portfolio.

# 2 A portfolio focused on office properties in Tokyo

JPR has established a portfolio that is focused on office properties in Tokyo, which feature growth potential, with urban retail properties and office properties in regional cities to complement profitability.

### **3** Superiority of a developer-sponsored REIT

JPR has exerted its superiority of a developer-sponsored REIT to acquire properties having excellent location characteristics centering on large-scale development projects.

# 4 Continuous internal growth through high occupancy rate and upward revision of rents

The average occupancy rate of the entire portfolio has stayed at 97% or higher since the 26th fiscal period ended December 2014, and upward revision of rents continued to surpass downward revision by value for 12 straight fiscal periods.

# **5** Establishment of a financial base that is stable over the long term

With a credit rating of AA- (Stable), JPR has established a financial base centering on long-term, fixed-interest rate debts with a focus on stability.

(as of the end of June 2020)

#### Asset size

(After the asset replacement)

65 properties 457.1 bn. yen

#### Ratio by asset

(After the asset replacement)

(Area)

Tokyo **84.5** %

(Asset class)

Office

**77.1** %

(planned) acquisition price and ratio of properties from sponsor pipelines (After the asset replacement)

335.3 bn. yen · 73.4 %

Upward revision of rents
12 consecutive fiscal
periods

(Dec. '14 ~ Jun. '20)

1TV 39.5 %

Ratio of long-term, fixed interest rate debts  $\textcolor{red}{\bf 100.0}\%$ 

Credit rating

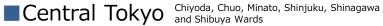
R&I **AA**- (stable)

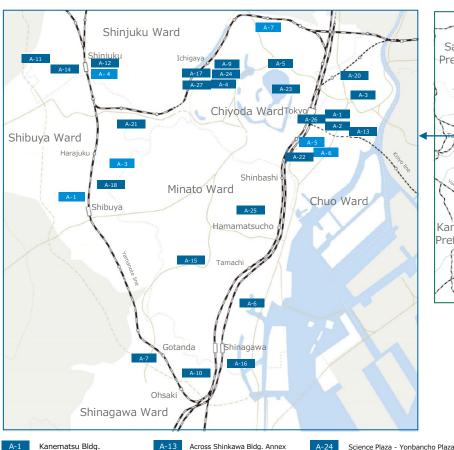
5&P **A** 

(stable)

### **Portfolio Map**







■Greater Tokyo

All other areas of Tokyo, Chiba, Kanagawa and Saitama Prefectures



Other Cities

JPR Dojima Bldg. JPR Shinsaibashi Blda. JPR Umeda Loft Bldg. JPR Chayamachi Bldg.

Tokyo Tatemono Honmachi Bldg.

Acquire in 37th Minami Semba Bldg.

JPR Hakata Bldg.

Tenjin 121 Bldg. Yakuin Business Garden Niigata Ekinan Center Bldg.

Sompo Japan Sendai Bldg.

Arca East

JPR Chiba Bldg.

JPR Ueno East Bldg.

Rise Arena Bldg.

Olinas Tower

Tanashi ASTA

**FUNDES** Ueno

Sencity Bldg.

Omiya Prime East

Cupo-la Main Bldg

JPR Musashikosugi Bldg.

Musashiurawa Shopping Square Kawasaki Dice Bldg.

Yume-ooka Office Tower

JPR Yokohama Nihon Odori Bldg.

Shinyokohama 2nd Center Bldg. Kawaguchi Center Bldg.

Tachikawa Business Center Bldg.

Tokyo Tatemono Yokohama Bldg.

B-2

B-7

B-9

B-10

B-11

B-13

B-7

Sendai

Niigata

Nagoya

C-13

Acquire in 37th B-14

J PR Nagoya Fushimi Bldg.

Fukuoka

Housing Design Center Kobe

Kobe • Osaka •Wakayama

Naha JPR Naha Bldg.

Sompo Japan Wakayama Bldg

A-20

A-17

JPR Harajuku Bldg. JPR Nihonbashi-horidome Bldg. JPR Sendagaya Bldg. A-22

Rokubancho Bldg.

Shinjuku Center Bldg.

Minami Azabu Bldg.

Shinagawa Canal Bldg.

Ginza Sanwa Bldg. The Otemachi Tower (Land with Leasehold Interest)

Yurakucho Ekimae Bldg. (Yurakucho Itocia) JPR Ginza Namiki-dori Bldg.

Shibadaimon Center Bldg

JPR Shibuya Tower Records Bldg.

Shinjuku Sanchome East Bldg.

Tokyo Square Garden

JPR Kojimachi Bldg

JPR Jingumae 432

FUNDES Suidobashi

A-26

BYGS Shinjuku Bldg.

Kanematsu Bldg. Annex

JPR Crest Takebashi Bldg.

Oval Court Ohsaki Mark West

Shinjuku Square Tower

JPR Ningyo-cho Bldg.

Shin-Kojimachi Bldg.

MS Shibaura Bldg.

Gotanda First Bldg.

JPR Ichigaya Bldg.

## Portfolio List (Central Tokyo)



JPF					
	A-1 Kanematsu Bldg.	A-2 Kanematsu Bldg. Annex	A-3 JPR Ningyo-cho Bldg.	A-4 Shin-Kojimachi Bldg.	A-5 JPR Crest Takebashi Bldg.
The exterior of a building					
Acquisition Price (million yen)	16,276	2,874	2,100	2,420	4,000
Total Floor Space*	14,995㎡	4,351m²	4,117㎡	5,152m²	4,790㎡
Period-end occupancy rate	100.0%	100.0%	100.0%	100.0%	100.0%
Address	Kyobashi, Chuo-ku	Kyobashi, Chuo-ku	Nihonbashiningyocho, Chuo-k	u Kojimachi, Chiyoda-ku	Kandanishikicho, Chiyoda-ku
Acquisition Date	2001.12	2001.12	2001.11	'01.11/'02.11/'04.11	2002.6
Completed	1993.2	1993.2	1989.12	1984.10	1999.9
Completed	133312	1995.2	1909.12	1904.10	1999.9
Completed	A-6 MS Shibaura Bldg.	A-7 Gotanda First Bldg.	A-9 JPR Ichigaya Bldg.	A-10 Oval Court Ohsaki Mark West	A-11 Shinjuku Square Tower
The exterior of a building	A-6	A-7	A-9	A-10	A-11
	A-6	A-7	A-9	A-10	A-11
The exterior of a building	A-6 MS Shibaura Bldg.	A-7 Gotanda First Bldg.	A-9 JPR Ichigaya Bldg.	A-10 Oval Court Ohsaki Mark West	A-11 Shinjuku Square Tower
The exterior of a building  Acquisition Price (million yen)	A-6 MS Shibaura Bldg.	A-7 Gotanda First Bldg.	A-9 JPR Ichigaya Bldg.	A-10 Oval Court Ohsaki Mark West	A-11 Shinjuku Square Tower  14,966 78,796m
The exterior of a building  Acquisition Price (million yen)  Total Floor Space*	A-6 MS Shibaura Bldg. 11,200 31,020m	A-7 Gotanda First Bldg. 2,920 10,553㎡	A-9 JPR Ichigaya Bldg. 5,100 5,888㎡	A-10 Oval Court Ohsaki Mark West 3,500 28,575m	A-11 Shinjuku Square Tower  14,966  78,796m (entire redevelopment area)
The exterior of a building  Acquisition Price (million yen)  Total Floor Space*  Period-end occupancy rate	A-6 MS Shibaura Bldg. 11,200 31,020m² 100.0%	A-7 Gotanda First Bldg. 2,920 10,553㎡ 100.0%	A-9 JPR Ichigaya Bldg. 5,100 5,888㎡ 100.0%	A-10 Oval Court Ohsaki Mark West  3,500  28,575m  100.0%	A-11 Shinjuku Square Tower  14,966  78,796m³ (entire redevelopment area) 100.0%

<sup>\*</sup> The "Total Floor Space" indicates the area of the entire building (including the interests owned by other sectional owners or co-owners) based on the registry.

## Portfolio List (Central Tokyo)



	A-12 BYGS Shinjuku Bldg.	A-13 Across Shinkawa Bldg. Annex	A-14 Shinjuku Center Bldg.	A-15 Minami Azabu Bldg.	A-16 Shinagawa Canal Bldg.
The exterior of a building	The second secon				
Acquisition Price (million yen)	15,121	710	21,000	3,760	2,041
Total Floor Space*	25,733m <sup>2</sup>	5,535㎡	176,607㎡	4,570m <sup>2</sup>	5,216㎡
Period-end occupancy rate	99.6%	100.0%	98.0%	100.0%	100.0%
Address	Shinjuku, Shinjuku-ku	Shinkawa, Chuo-ku	Nishishinjuku, Shinjuku-ku	Minamiazabu, Minato-ku	Konan, Minato-ku
Acquisition Date	'04.11/'05.4/'10.7	2004.11	2008.3	2008.7	'08.12/'19.3
Completed	1985.4	1994.6	1979.10	1992.6	2008.7
	A-17 Rokubancho Bldg.		20 R Nihonbashi-horidome Bldg.	A-21 JPR Sendagaya Bldg.	A-22 Ginza Sanwa Bldg.
The exterior of a building					
The exterior of a building  Acquisition Price (million yen)					
	Rokubancho Bldg.	JPR Harajuku Bldg.  JP	R Nihonbashi-horidome Bldg.	JPR Sendagaya Bldg.	Ginza Sanwa Bldg.
Acquisition Price (million yen)	Rokubancho Bldg.  2,800	JPR Harajuku Bldg.  8,400	R Nihonbashi-horidome Bldg.  5,100	JPR Sendagaya Bldg.  15,050	Ginza Sanwa Bldg.  3,400
Acquisition Price (million yen)  Total Floor Space*	Rokubancho Bldg.  2,800  4,205m	3PR Harajuku Bldg. JP  8,400 6,466m 100.0%	S,100 7,190m	JPR Sendagaya Bldg.  15,050  7,683m	Ginza Sanwa Bldg.  3,400  8,851m
Acquisition Price (million yen)  Total Floor Space*  Period-end occupancy rate	2,800 4,205m <sup>4</sup> 100.0%	3PR Harajuku Bldg. JP  8,400 6,466m 100.0%	S,100 7,190m 100.0%	15,050 7,683m 100.0%	3,400 8,851m <sup>2</sup> 100.0%

<sup>\*</sup> The "Total Floor Space" indicates the area of the entire building (including the interests owned by other sectional owners or co-owners) based on the registry.

## Portfolio List (Central Tokyo)



	A-23 The Otemachi Tower (Land with Leasehold Interest)	A-24 Science Plaza - Yonbancho Plaza	A-25 Shibadaimon Center Bldg.	A-26 Tokyo Square Garden	A-27 JPR Kojimachi Bldg.
The exterior of a building					
Acquisition Price (million yen)	36,000	2,660	4,220	18,400	5,750
Total Floor Space*	11,034㎡ (ground area)	24,560m²	11,419m²	112,645㎡	4,438m²
Period-end occupancy rate	100.0%	100.0%	100.0%	99.3%	100.0%
Address	Otemachi, Chiyoda-ku	Yonbancho, Chiyoda-ku	Shibadaimon, Minato-ku	Kyobashi, Chuo-ku	Kojimachi, Chiyoda-ku
Acquisition Date	2012.3	2013.12	′13.12/′14.7	'17.2/'17.4	2019.6
Completed	2014.4 (reference)	1995.2	1993.7	2013.2	1999.2
	A-1 JPR Shibuya Tower Records Bldg.		A-4 Shinjuku Sanchome East Bldg.	A-5 Yurakucho Ekimae Bu	ilding (Yurakucho Itocia)
The exterior of a building					ilding (Yurakucho Itocia)
The exterior of a building  Acquisition Price (million yen)				Yurakucho Ekimae Bu	ilding (Yurakucho Itocia)
	JPR Shibuya Tower Records Bldg.	JPR Jingumae 432	Shinjuku Sanchome East Bldg.	Yurakucho Ekimae Bu	
Acquisition Price (million yen)	JPR Shibuya Tower Records Bldg.  12,000	JPR Jingumae 432  4,275	Shinjuku Sanchome East Bldg.  2,740	Yurakucho Ekimae Bui	,400
Acquisition Price (million yen)  Total Floor Space*	JPR Shibuya Tower Records Bldg.  12,000  8,449m	JPR Jingumae 432  4,275  1,066m	Shinjuku Sanchome East Bldg.  2,740  24,617m²	Yurakucho Ekimae Bui	,400 ,957㎡
Acquisition Price (million yen)  Total Floor Space*  Period-end occupancy rate	12,000 8,449m² 100.0%	JPR Jingumae 432  4,275  1,066m³  100.0%	2,740 24,617m² 100.0%	Yurakucho Ekimae Bui	,400 ,957m <sup>2</sup>

<sup>\*</sup> The "Total Floor Space" indicates the area of the entire building (including the interests owned by other sectional owners or co-owners) based on the registry.

## Portfolio List (Central Tokyo, Greater Tokyo)



	A-6 JPR Ginza Namiki-dori Bldg.	A-7 FUNDES Suidoubashi
The exterior of a building		
Acquisition Price (million yen)	10,100	3,250
Total Floor Space*	1,821m²	1,477m²
Period-end occupancy rate	100.0%	100.0%
Address	Ginza, Chuo-ku	Kandamisakicho, Chiyoda-ku
Acquisition Date	2016.12	2016.12
Completed	2008.6	2015.7

	B-1 Arca East	B-2 JPR Chiba Bldg.	B-3 JPR Yokohama Nihon Odori Bldg.	B-5 Shinyokohama 2nd Center Bldg.	B-6 Kawaguchi Center Bldg.
The exterior of a building					
Acquisition Price (million yen)	5,880	2,350	2,927	1,490	8,100
Total Floor Space*	34,281m <sup>2</sup>	9,072m²	9,146㎡	7,781m²	28,420m <sup>2</sup>
Period-end occupancy rate	100.0%	97.6%	100.0%	100.0%	100.0%
Address	Kinshi, Sumida-ku	Chiba, Chiba	Yokohama, Kanagawa	Yokohama, Kanagawa	Kawaguchi, Saitama
Acquisition Date	2001.11	2001.12	2001.11	'02.9/'13.3	2004.2
Completed	1997.3	1991.1	1989.10	1991.8	1994.2

<sup>\*</sup> The "Total Floor Space" indicates the area of the entire building (including the interests owned by other sectional owners or co-owners) based on the registry.

## **Portfolio List (Greater Tokyo)**



	B-7 JPR Ueno East Bldg.	B-8 Tachikawa Business Center Bldg.	B-9 Rise Arena Bldg.	B-10 Yume-ooka Office Tower	B-11 Olinas Tower
The exterior of a building			Thirth of the state of the stat		
Acquisition Price (million yen)	3,250	3,188	5,831	6,510	31,300
Total Floor Space*	8,490m <sup>2</sup>	14,706㎡	91,280m <sup>2</sup>	185,974m <sup>2</sup>	257,842m <sup>2</sup>
Period-end occupancy rate	100.0%	100.0%	100.0%	99.1%	100.0%
Address	Matsugaya, Taito-ku	Tachikawa, Tokyo	Higashiikebukuro, Toshima-ku	Yokohama, Kanagawa	Taihei, Sumida-ku
Acquisition Date	2004.3	'05.9/'07.2	2007.3	2007.7	2009.6
Completed	1992.10	1994.12	2007.1	1997.3	2006.2

	B-12 Tokyo Tatemono Yokohama Bldg.	B-13 Omiya Prime East	B-14 Sencity Bldg.
The exterior of a building			
Acquisition Price (million yen)	7,000	6,090	13,870
Total Floor Space*	8,772m²	9,203m <sup>2</sup>	158,663m²
Period-end occupancy rate	100.0%	100.0%	99.7%
Address	Yokohama, Kanagawa	Saitama, Saitama	Chiba, Chiba
Acquisition Date	2010.12	2013.3	2020.3
Completed	1981.5	2009.2	1993.4

<sup>\*</sup> The "Total Floor Space" indicates the area of the entire building (including the interests owned by other sectional owners or co-owners) based on the registry.

## **Portfolio List (Greater Tokyo)**



	B-1 Tanashi ASTA	B-3 Cupo-la Main Bldg.	B-4 JPR Musashikosugi Bldg.	B-5 Musashiurawa Shopping Square	B-6 Kawasaki Dice Bldg.
The exterior of a building				Olympia Common across Common acros	
Acquisition Price (million yen)	10,200	2,100	7,254	4,335	15,080
Total Floor Space*	80,675m²	48,321m <sup>2</sup>	18,394m <sup>2</sup>	28,930m <sup>2</sup>	36,902m²
Period-end occupancy rate	100.0%	100.0%	100.0%	100.0%	100.0%
Address	Nishitokyo, Tokyo	Kawaguchi, Saitama	Kawasaki, Kanagawa	Saitama, Saitama	Kawasaki, Kanagawa
Acquisition Date	2001.11	2006.3	2006.9	2007.3	2007.4
Completed	1995.2	2006.1	1983.3	2005.10	2003.8

30p.0134	1333.1
	B-7 FUNDES Ueno
The exterior of a building	
Acquisition Price (million yen)	3,800
Total Floor Space*	2,235m²
Period-end occupancy rate	100.0%
Address	Ueno, Taito-ku
Acquisition Date	2019.6
Completed	2017.7

<sup>\*</sup> The "Total Floor Space" indicates the area of the entire building (including the interests owned by other sectional owners or co-owners) based on the registry.

### **Portfolio List (Other Cities)**



	C-1 Niigata Ekinan Center Bldg.	C-4 Tokyo Tatemono Honmachi Bld	C-7 g. JPR Hakata Bldg.	C-9 JPR Naha Bldg.	C-12 Sompo Japan Sendai Bldg.
The exterior of a building					
Acquisition Price (million yen)	2,140	4,150	2,900	1,560	3,150
Total Floor Space*	19,950㎡	14,619m²	9,828m²	5,780m²	10,783m²
Period-end occupancy rate	100.0%	94.3%	97.9%	97.9%	99.7%
Address	Niigata, Niigata	Osaka, Osaka	Fukuoka, Fukuoka	Naha, Okinawa	Sendai, Miyagi
Acquisition Date	2001.11	2001.11	2001.11	2001.11	2002.6
Completed	1996.3	1970.2	1985.6	1991.10	1997.12
	C-13		17	C-19	C-20

	C-13 Sompo Japan Wakayama Bldg.	C-14 Tenjin 121 Bldg.	C-17 JPR Dojima Bldg.	C-19 JPR Nagoya Fushimi Bldg.	C-20 Yakuin Business Garden
The exterior of a building					
Acquisition Price (million yen)	1,670	2,810	2,140	4,137	10,996
Total Floor Space*	6,715m <sup>2</sup>	8,690m <sup>2</sup>	5,696m <sup>2</sup>	10,201m <sup>2</sup>	22,286m <sup>2</sup>
Period-end occupancy rate	98.3%	100.0%	92.1%	99.5%	99.9%
Address	Wakayama, Wakayama	Fukuoka, Fukuoka	Osaka, Osaka	Nagoya, Aichi	Fukuoka, Fukuoka
Acquisition Date	2002.6	2002.6	2004.1	2005.3	2012.8
Completed	1996.7	2000.7	1993.10	1991.3	2009.1

<sup>\*</sup>The "Total Floor Space" indicates the area of the entire building (including the interests owned by other sectional owners or co-owners) based on the registry.

### **Portfolio List (Other Cities)**



	C-21 JPR Shinsaibashi Bldg.	C-22 Minami Semba Bldg.	C-1 JPR Umeda Loft Bldg.	C-4 Housing Design Center Kobe	C-5 JPR Chayamachi Bldg.
The exterior of a building					
Acquisition Price (million yen)	5,430	3,750	13,000	7,220	6,000
Total Floor Space*	5,303m²	7,738m²	17,897m	33,877m <sup>2</sup>	3,219m <sup>2</sup>
Period-end occupancy rate	100.0%	99.9%	100.0%	100.0%	100.0%
Address	Osaka, Osaka	Osaka, Osaka	Osaka, Osaka	Kobe, Hyogo	Osaka, Osaka
Acquisition Date	2005.5	2020.1	'03.5/'03.7	2005.9	2006.8
Completed	2003.2	1986.9	1990.4	1994.6	1994.6

Introduction to the JPR Website http://www.jpr-reit.co.jp/





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### Having expanded IR information by adding a variety of contents, JPR provides information in a timely manner



#### **Property Information**

- [Occupancy Rate] Occupancy Rate: data for each property (Excel) updated monthly
- [Property Data Library] Property Data Book, Property Appraisal Summary, Historical Data
- [Portfolio data] Asset class, Area, Ratio of Properties by Property Acquisition Channel, Ratio of Tenant Occupancy
- [Video Presentation of Major Properties]

Property		Location	Acquisition Price (JPY million)	Investment Ratio (%)	Appraisal Value (JPY million)	Building Age (Years)	Total Leasa Space (mi		NOI Yield (%)		
A-1 Kanematsu Bidg. Large Sporeer	■Mo	onthly O	ccupancy Rate								
A-2 Kanematsu Bidg, Annex											
Medium-size Sponeor	as of :	June 30, 2	2020								
Medium-size Sporeor  A-3 JPR Ningyo-cho Bidg.		June 30, 2	Prope	erty	37th	37ti			37th	37th	37th
		Туре	Prope	erty	Jan-20	Feb-	20 Mar-	20	Apr-20	May-20	Jun-20
A-3 JPR Ningyo-cho Bidg.		Туре	Prope nematsu Bidg.		Jan-20 100.0	Feb-1	0.0% Mar-	0.0%	Apr-20 100.0%	May-20 100.0%	Jun-20 100.
A-3 JPR Ningyo-cho Bidg. Median-size Sparsor		Type Kar Kar	Prope nematsu Bidg. nematsu Bidg. Ann		Jan-20 100.0 100.0	Feb-10	0.0% 10 0.0% 10	0.0%	Apr-20 100.0% 100.0%	May-20 100.0% 100.0%	Jun-20 100 100
A-3 JPR Ningyo-cho Bidg. Median-size Sparsor		Type Ka Ka	Prope nematsu Bidg. nematsu Bidg. Ann R Ningyo-cho Bidg.		Jan-20 100.0 100.0	Feb-10 9% 10 9% 10	20 Mar- 0.0% 10 0.0% 10 0.0% 10	0.0% 0.0% 0.0%	Apr-20 100.0% 100.0% 100.0%	May-20 100.0% 100.0% 100.0%	Jun-20 100 100 100
A-2 JPR Ningyo-cho Bldg, Mediun-size Sporsor  A-4 Shin-Kojimachi Bldg,		Type Kar Kar JPF Sh	Prope nematsu Bidg. nematsu Bidg. Ann R Ningyo-cho Bidg. in-Kojimachi Bidg.	ex	Jan-20 100.0 100.0 100.0	Feb-10 9% 10 9% 10 9% 10	20 Mar- 0.0% 10 0.0% 10 0.0% 10 0.0% 10	0.0% 0.0% 0.0% 0.0%	Apr-20 100.0% 100.0% 100.0% 100.0%	May-20 100.0% 100.0% 100.0% 100.0%	Jun-20 100. 100. 100.
A-5 JPR Ningyo-cho Bidg, Medur-size Sporser  A-4 Shin-Kojimachi Bidg, Medur-size Sporser		Type Kai Kai JPF Shi	Prope nematsu Bidg. nematsu Bidg. Ann t Ningyo-cho Bidg. in-Kojimachi Bidg. R Crest Takebashi B	ex	Jan-20 100.0 100.0 100.0 100.0	Feb-1096 100	20 Mar- 0.0% 10 0.0% 10 0.0% 10 0.0% 10 0.0% 10	0.0% 0.0% 0.0% 0.0% 0.0%	Apr-20 100.0% 100.0% 100.0% 100.0%	May-20 100.0% 100.0% 100.0% 100.0%	Jun-20 100 100 100 100 100
A-3_JPR Ningye-cho Bidg, Medur-siz Sower  A-4_Shin-Kojimachi Bidg, Medur-siz Sower  A-5_JPR Crest_Takebashi Bidg,		Type  Kai Kai JPF Shi JPF MS	Prope namatsu Bidg, Ann R Ningyo-cho Bidg, in-Kojimachi Bidg, R Crest Takebashi E Shibaura Bidg.	ex	Jan-20 100.0 100.0 100.0 100.0 100.0	Feb-10996 10 1996 10 1996 10 1996 10 1996 10	20 Mar- 0.0% 10 0.0% 10 0.0% 10 0.0% 10 0.0% 10 0.0% 10	0.0% 0.0% 0.0% 0.0% 0.0% 0.0%	Apr-20 100.0% 100.0% 100.0% 100.0% 100.0%	May-20 100.0% 100.0% 100.0% 100.0% 100.0%	Jun-20 100 100 100 100 100 100
A-5 JPR Ningyo-cho Bidg, Medur-size Sporser  A-4 Shin-Kojimachi Bidg, Medur-size Sporser		Type Kai Kai JPF Sh JPF MS	Prope namatsu Bidg, Ann R Ningyo-cho Bidg, In-Kojimachi Bidg, R Crest Takebashi E Shibaura Bidg, tanda First Bidg,	ex	Jan-20 100.0 100.0 100.0 100.0 100.0 100.0	Feb-10 196 10 196 10 196 10 196 10 196 10 196 10 196 10 196 10	20 Mar- 0.0% 10 0.0% 10 0.0% 10 0.0% 10 0.0% 10 0.0% 10 0.0% 10 0.0% 10	0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0%	Apr-20 100.0% 100.0% 100.0% 100.0% 100.0% 100.0%	May-20 100.0% 100.0% 100.0% 100.0% 100.0% 100.0%	Jun-20 100 100 100 100 100 100
A-3_JPR Ningye-cho Bidg, Medur-siz Sower  A-4_Shin-Kojimachi Bidg, Medur-siz Sower  A-5_JPR Crest_Takebashi Bidg,		Type Kai Kai JPF Sh JPF MS Go JPF	Prope nematsu Bidg. Ann R Ningyo-cho Bidg. In-Kojimachi Bidg. R Crest Takebashi E Sabaura Bidg. R Echigaya Bidg.	ex Bidg.	Jan-20 100.6 100.6 100.6 100.6 100.6 100.6 100.6	Feb-10 996 10 996 10 996 10 996 10 996 10 996 10 996 10 996 10	20 Mar- 0.0% 10 0.0% 10 0.0% 10 0.0% 10 0.0% 10 0.0% 10 0.0% 10 0.0% 10 0.0% 10	0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0%	Apr-20 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0%	May-20 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0%	Jun-20 100. 100. 100. 100. 100. 100. 100.
A-3.JPR Ningye-cho Bidg.  Medur-size Spareor  A-4 Shin-Kojimachi Bidg.  Medur-size Spareor  A-5.JPR Crest Takebashi Bidg.		Type  Ka Kai JPF Sh JPF MS Go JPF Ov	Prope namatsu Bidg, Ann R Ningyo-cho Bidg, In-Kojimachi Bidg, R Crest Takebashi E Shibaura Bidg, tanda First Bidg,	ex Bidg.	Jan-20 100.0 100.0 100.0 100.0 100.0 100.0	Feb-10 996 10 996 10 996 10 996 10 996 10 996 10 996 10 996 10 996 10	20 Mar- 0.0% 10 0.0% 10	0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0%	Apr-20 100.0% 100.0% 100.0% 100.0% 100.0% 100.0%	May-20 100.0% 100.0% 100.0% 100.0% 100.0% 100.0%	37th Jun-20 100. 100. 100. 100. 100. 100. 100.

#### Overview of Property · Access Map

- [Property Overview] Basic Information, Management Status, Major Characteristics
- [Access Map] Search function for routes from the nearest stations (applicable for mobile phones)
- Other than these, latest topics regarding management status are posted at any time



#### Information of initiatives on sustainability

- Sustainability policy & management
- \*Initiatives on behalf of tenants
- Initiatives on behalf of the environment
- Local community initiatives
- Safety and security initiatives
- Initiatives aimed at employees
- Initiatives aimed at unitholders/investors
- International Initiatives
- •Green Finance

Extensive ESG related information Regularly announce updated data



## Glossary



Term	Meaning
Acquisition price	The sales price (not including acquisition costs, fixed property taxes and consumption taxes) stated in the sales agreement concerning acquisition of a property owned by JPR (hereinafter referred to as the "owned properties") or a property to be acquired by JPR.
Asset size	The total acquisition prices of the owned properties.
Investment ratio	The investment ratio refers to the ratio of the acquisition price of relevant properties owned by JPR to the total acquisition price of its portfolio.
Occupancy rate	Total leased space / total leasable space
Average unit rent	Total monthly rent / total leased space Calculated based on the monthly rents (including common charges) indicated in the lease contracts with tenants; for certain properties, the figure includes common charges, etc. received by master lessees without being recorded as JPR's revenue
Average rent-free period	The average of the rent-free periods agreed upon in new lease contracts becoming effective in each fiscal period.
Revised amount of monthly rent	Revised amount of monthly rent indicates the sum total (including common charges) of monthly rent after revision minus monthly rent before revision upon contract renewal with rent revision in each fiscal period. For the revised amount of monthly rent for the 36th fiscal period (Jun. '20), the amount of increase is an estimate based on consents regarding rents becoming effective in the fiscal period, and the amount of decrease is an estimate assumed for the rents becoming effective in the fiscal period.
Change amount in monthly rent upon tenant replacement	Change amount in monthly rent upon tenant replacement indicates the sum total (including common charges) of monthly rent after tenant replacement minus monthly rent before tenant replacement in each fiscal period. The change amount of monthly rent upon tenant replacement for the 36 t h fiscal period (Jun. '20) is an estimate based on consents regarding move-ins/move-outs and rents becoming effective in the fiscal period.
Target rent	Target rent refers to the rent level (the highest limit) TRIM sets for each fiscal period as the target for inviting new tenants and revising rents for existing tenants, and are set at roughly the same level as the highest limit of market rent.
Base rent	Base rent refers to the rent level (the lowest limit) TRIM sets for each fiscal period as the base for inviting new tenants and revising rents for existing tenants, and are set at roughly the same level as market rent.
Rent gap	The rent gap for a month refers to, in lease contracts due for renewal during the four periods from the period ending in June 2020, the ratio obtained by subtracting the total difference between the lower limit of rent in the market range and the existing rent that is lower than the lower limit of rent in the market range from the total difference between the upper limit of rent in the market range and the existing rent (excluding new contracts, etc.) that exceeds the upper limit of rent in the market range and dividing that monthly difference by the monthly rent for the month in question.
Definition of building classes	The definitions of building classes used in "Changes in the average rent of the 23 wards of Tokyo on page 45 are as follows.  Target area: Major business districts in 5 central wards of Tokyo and areas with high percentage of office buildings in surrounding wards (Gotanda/ Osaki, Kita-shinagawa/ Higashi-shinagawa, Yushima/ Hongo/ Koraku, Meguro-ku)  Class A: Total floor area of 10,000 tsubo or more, floor size of 300 tsubo or more, age less than 15 years  Class B: Floor size of 200 tsubo or more, not applicable of A class building (including of building except for A class of age more over 15 years)  Class C: Floor size of 100 tsubo or more but less than 200 tsubo

Term	Meaning
NOI yield	(Rental revenue - real estate - expenses related to rent business + depreciation) / book value (or acquisition price, depending on the case)  NOI yield is calculated using the above formula, by dividing the book value (or acquisition price) in the formula by 365 days and multiplying it by the number of business days of the relevant fiscal period.
After- depreciation yield	(Rental revenue - real estate - expenses related to rent business) / book value (or acquisition price, depending on the case)
Number of tenants	The number of tenants counts the parties with whom JPR has concluded lease contracts for the building floors. When a single tenant leases multiple rooms, it is counted as one if the tenant uses the same property. If the leased rooms are in multiple buildings, the tenant is counted in plural.
Ratio of long- term, fixed interest rate debts	Long-term interest-bearing debts with fixed interests / total interest-bearing debts
Average maturity	Weighted average calculated by dividing the remaining periods to the repayment dates and redemption dates of borrowings and investment corporation bonds at the end of each fiscal period by the balance of respective borrowings and investment corporation bonds at the end of each fiscal period For borrowings with scheduled repayment in installments, the weighted average of the remaining period to the scheduled repayment dates of each installment payment in accordance with the relevant repayment amount
Average debt cost	(Sum total of interest expenses, interest expenses for investment corporation bonds, borrowing-related expenses (excluding expenses related to early repayment of debts and expenses related to the commitment line agreement), amortization of investment corporation bond issuance costs and investment corporation bond administration expenses incurred in each fiscal period), divided by the business days of the relevant fiscal period or the said period, and annualized by multiplying by 365 days / average balance of debts and investment corporation bonds for each fiscal period or for the said period
LTV	Interest-bearing debts / total assets at end of period (based on total assets) There are other methods for calculating LTV. LTV (based on valuation) = Interest-bearing debt / (total assets at end of period + unrealized gains or losses from valuation) Unrealized gains or losses from valuation refer to the difference between appraisal value and book value.
Ratio of unrealized gains or losses	(Appraisal value – book value) / book value
Cap rate	Capitalization rate by the direct capitalization method Direct capitalization method is one of the methods to calculate the value estimated by income approach (a method to estimate the value of the target property by calculating the sum total of present value of the net operating income which the target property is expected to generate in the future), and capitalizes the net operating income of a certain period by using the capitalization rate.
Tokyo/ Other cities	"Tokyo" defined by JPR as its investment area collectively refers to "Central Tokyo" and "Greater Tokyo" as defined below, and "Other Cities" refers to other regions.  •Central Tokyo: Chiyoda, Chuo, Minato, Shinjuku, Shinagawa and Shibuya Wards  •Greater Tokyo: All other areas of Tokyo Prefecture, and Chiba, Kanagawa and Saitama Prefectures



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- Unless otherwise noted, the figures indicated in this material are rounded down to the nearest specified unit for monetary amounts and space areas, and rounded off to the nearest specified unit for percentages and other figures. Accordingly, the sum totals of monetary amounts or percentages of respective items may not match the sum totals of actual figures.