Tokyo Realty Investment Management, Inc.



# **Japan Prime Realty Investment Corporation**

Financial Results Presentation for the 9th Fiscal Period (January 1, 2006 to June 30, 2006)

**Japan Prime Realty Investment Corporation (Securities Code: 8955)** 

**Tokyo Realty Investment Management, Inc.** 

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Fiscal Period

Satisfaction

Sound Financial Strategy

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#### **Highlights for the 9th Fiscal Period and Comparison with Forecasted Results**

#### **Highlights of the 9th Fiscal Period**

	9th Period	8th Period
(¥mn, unless otherwise indicated)	Jan. 1, 2006 -	July 1, 2005 -
	June 30, 2006	Dec. 31, 2005
Operating revenues	8,588	8,587
Operating profits	4,024	3,984
Recurring profits	3,450	3,399
Net income	3,449	3,398
Total consts	231,523	225,882
Total assets	(+2.5%)	(+4.3%)
	118,881	118,829
Total unitholders' equity	(0.0%)	(0.0%)
Unitholders' equity per unit (¥)	224,304	224,206
Family watio	51.3%	52.6%
Equity ratio	(-1.3%)	(-2.3%)
Total cash distributions	3,449	3,397
(DPU, ¥)	(6,509)	(6,411)
Total units outstanding (Units)	530,000	530,000

#### **Comparison of Actual and Forecasted Results**

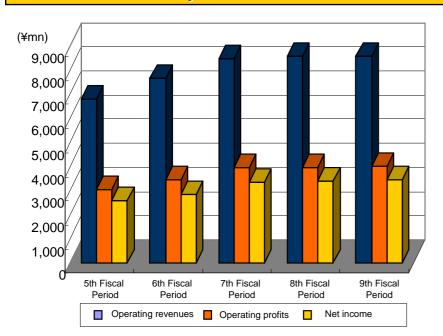
(¥mn, unless otherwise stated)	9th Period Results (Actual)	Forecasts in Nov. 2005	Difference	(Reference) Revised Forecast on June 23, 2006
Operating revenues	8,588	8,516	72	8,581
Operating profits	4,024	3,858	166	•
Recurring profits	3,450	3,287	163	3,393
Net income	3,449	3,286	163	3,392
Total cash distributions (DPU, ¥)	3,449 ( 6,509)	3,286 (6,200)	163 (309)	3,392 (6,400)
Total units outstanding (Units)	530,000	530,000	0	530,000

- An increase in profit was recorded as a result of two properties acquired in the 8th fiscal period - Housing Design Center Kobe and Tachikawa Business Center Building - contributing to revenues during the entire fiscal period and the contribution of two properties acquired during the 9th fiscal period – Cupo-la Main Building and JPR Jingumae 432.
- The cash distribution per unit was just above the ¥16,200 level based on number of units prior to the unit split (1 to 2.5 units prior to the IPO).
- Profitability of existing properties has been improved and led to an increase in profit.



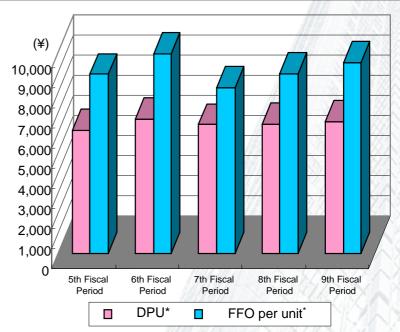
### **Primary Management Indicators over Past Five Fiscal Periods**

#### Stable Increase in Revenues and Profits with **Steady Asset Growth**



#### (¥mn) 5th Fiscal 6th Fiscal 7th Fiscal 8th Fiscal 9th Fiscal **Period Period** Period Period Period Operating revenues 7,685 8,588 6,790 8,503 8,587 Operating profits 3,061 3,469 3,954 3,984 4,024 **Net income** 2,614 2,868 3,376 3,398 3,449

#### **Continued Stable Cash Distribution**



(¥ unless otherwise indicated)

	5th Fiscal Period	6th Fiscal Period	7th Fiscal Period	8th Fiscal Period	9th Fiscal Period
DPU (Note)	6,081	6,671	6,370	6,411	6,509
FFO per unit (Note)	8,874	9,907	8,214	8,896	9,453
Total units outstanding (Units)	430,000	430,000	530,000	530,000	530,000

<sup>\*</sup> DPU and FFO per unit were calculated using the number of outstanding units as of the end of each fiscal period.



### Statements of Income for the 9th Fiscal Period

	Rental revenues Other rental revenues Real estate rental revenues ① Gain on sale of real estate Dividends income
	Operating revenues
	Property and other taxes  Other rental expenses  Outsourcing expenses  Utilities expenses  Casualty insurance  Repairs and maintenance  Property management fees  Management association accounts  Other
	Depreciation
	Real estate rental expenses ②
	Loss on sale of real estate  Asset management fees Adm. service/custodian fees Director's remuneration Trust fees Other operating expenses
	Operating expenses
	Operating profits
	Profits (1)-(2)
	Net operating income (NOI)
No	n-operating revenues
No	n-operating expenses Interest expenses (including corporate bonds) Loan arrangement fees Amortization of corporate bond issuance costs New unit-issuance costs Other non-operating expenses
	Recurring profits
	Income before income taxes
	Net income
Ret	ained earnings at the end of period
	Diatribution nor unito (V)

Distribution per units (¥)

9th Fiscal Period			
Jan. 1, 2006 – June			
Amount	%		
8,072	94.0%		
480	5.6%		
8,552	99.6%		
_	_		
35	0.4%		
8,588	100.0%		
745	8.7%		
1,706	19.9%		
456	5.3%		
472	5.5%		
33 165	0.4% 1.9%		
165	1.9%		
355	4.1%		
56	0.7%		
1,560	18.2%		
4,013	46.7%		
_	_		
350	4.1%		
68	0.8%		
5	0.1%		
50	0.6%		
75	0.9%		
4,564	53.1%		
4,024	46.9%		
4,539	52.9%		
6,100	71.0%		
67	0.8%		
640	7.5%		
574	6.7%		
18	0.2%		
42	0.5%		
6	_ 0.1%		
3,450	40.2%		
3,450	40.2%		
3,449	40.2%		
3,449	40.2%		
2,1.0	101=70		

6.509

8th Fiscal F	
July 1, 2005 – Dec	2. 31, 2005
Amount	%
7,792	90.7%
579	6.8%
8,372	97.5%
214	2.5%
8,587	100.0%
682	7.9%
1,829	21.3%
484 545	5.6% 6.4%
38	0.4%
182	2.1%
166	1.9%
345	4.0%
65	0.8%
1,531	17.8%
4,044	47.1%
_	_
345	4.0%
73	0.9%
5	0.1%
52	0.6%
81	0.9%
4,602	53.6%
3,984	46.4%
4,328	50.4%
5,860	68.2%
13	0.2%
599	7.0%
545	6.4%
5	0.1%
42	0.5%
_	
2 200	0.1%
3,399	39.6%
3,399	39.6%
3,398	39.6%
3,398	39.6%
6,411	

(¥mn, unless otherwise indicated)

Chan	ge
Amount	%
279	3.6%
-99	-17.2%
180	2.2%
-214	-100.0%
35	
1	0.0%
62	9.2%
-122	-6.7%
-28	-5.9%
-72 -5	-13.4% -13.1%
-5 -16	-13.1%
0	0.2%
9	2.9%
-9	-14.6%
28	1.9%
-31	-0.8%
	4.50/
5 -4	1.5% -6.2%
- <del>-</del> -	-0.2 /6
-1	-3.3%
-5	-7.1%
-37	-0.8%
39	1.0%
211	4.9%
240	4.1%
53	388.5%
41	6.9%
28	5.3%
12	206.2%
_	12.17.191.11
0	7.6%
51	1.5%
51	1.5%
51	1.5%
51	1.5%
110 110 011	////////

Distribution per Unit: ¥6,509

#### 1. Operating Revenues

Revenues increased by ¥279 million due to the acquisition of four properties and improved occupancy rates. Other rental revenues decreased by ¥99 million due to seasonal factors. Operating revenues totaled ¥8,588 million, a slight increase, despite not having the capital gains of the last period.

#### 2. Real Estate Rental Expenses

Utility expenses decreased ¥72 million due to seasonal factors. Property and other taxes grew ¥62 million due to acquisitions in the previous period.

### 3. Non-Operating Revenues and

**Expenses** Non-operating revenues increased ¥53 million due to revenues from settlement of management association accounts. Non-operating expenses climbed ¥28 million in the form of paid interest on increased loans.

#### 4. Net Income

Net income increased ¥51 million due to the above factors.



### **Comparison with Forecasted Results for the 9th Period**

			Rental revenues Rental revenues Common charges
			Other rental revenues
			Incidental income
		Rea	al estate rental revenues ①
		Divid	dends income
			Operating revenues
			Property and other taxes
			Other rental expenses
			Outsourcing expenses Utilities expenses
			Casualty insurance
			Repairs and maintenance Property management fees
			Management association accounts Other
			Depreciation
	'	Rea	l estate rental expenses 2
		Adr Dire	et management fees n. Service/custodian fees ectors' remuneration st fees
		Oth	er operating expenses
			Operating expenses
			Operating profits
			Profits (1)-2)
			Net operating income (NOI)
Non-	opera	ting	revenues
Non-			expenses
	Inter	est e	expenses (including corporate bonds)
			Recurring profits
			Income before income taxes
			Net income
		R	etained earnings at the end of period
			Distribution per unit (¥)

9th Fiscal Period R	esults
Jan. 1, 2006 – June 30, 2006	(44 properties)
Amount	%
8,072	94.0%
6,450	75.1%
1,381	16.1%
480	5.6%
425	5.0%
8,552	99.6%
35	0.4%
8,588	100.0%
745	8.7%
1,706	19.9%
456	5.3%
472	5.5%
33	0.4%
165	1.9%
166	1.9%
355	4.1%
56	0.7%
1,560	18.2%
4,013	46.7%
350	4.1%
68	0.8%
5	0.1%
50 75	0.6% 0.9%
4,564	53.1%
4.024	46.9%
4,539	52.9%
6,100	71.0%
67	0.8%
640	7.5%
574	6.7%
3,450	40.2%
3,450	40.2%
3,449	40.2%
3,449	40.2%
6,509	

9th Fiscal Period Forecasted Results (1)		
Jan. 1, 2006 – June	·	
Amount	%	
8,021	94.2%	
6,416	75.3%	
1,371	16.1%	
459	5.4%	
427	5.0%	
8,480	99.6%	
35	0.4%	
8,516	100.0%	
795	9.3%	
1,722	20.2%	
457	5.4%	
477	5.6%	
37	0.4%	
171	2.0%	
163 357	1.9% 4.2%	
57	0.7%	
1,567	18.4%	
4,084	48.0%	
345	4.1%	
75	0.9%	
5	0.1%	
51	0.6%	
95	1.1%	
4,657	54.7%	
3,858	45.3%	
4,396	51.6%	
5,963	70.0%	
74	0.9%	
645	7.6%	
579	6.8%	
3,287	38.6%	
3,287	38.6%	
3,286	38.6%	
3,286	38.6%	
6,200		

(¥mn, unless otherwise in	ndicated)	
Increase/Decrease from Forecast		
Amount	%	
51	0.6%	
33	0.5%	
///9	0.7%	
20	4.5%	
////-1	-0.3%	
71	0.8%	
0	2.4%	
72	0.8%	
-49	-6.3%	
-15	-0.9%	
/AH /// -1	-0.3%	
/#////// -4 //	-0.9%	
-3	-8.5%	
- <mark>6</mark>	-3.6%	
3	2.0% -0.7%	
//////////////////////////////////////	-0.7% -1.8%	
-6	-0.4%	
-71	-1.8%	
5	1.6%	
-6	-8.6%	
	DOWN MILE	
-0	-0.9%	
-20	-21.3%	
-93	-2.0%	
165	4.3%	
143	3.3%	
136	2.3%	
-6	-9.1%	
-4	-0.7%	
-4	-0.8%	
163	5.0%	
163	5.0%	
163	5.0%	
163	5.0%	

<sup>(1)</sup> The forecast for the 9th fiscal period was announced together with the 8th fiscal period results. Calculations were based on a property portfolio of 42 properties held as of the end of the 8th fiscal period plus two new acquisitions - Cupo-la Main Building and JPR Jingumae 432.



#### **Balance Sheet for the 9th Fiscal Period** As of June 30, 2006

						(¥mn)
	As of June 3		As of Dec.		Chan	
	Amount	%	Amount	%	Amount	%
Total current assets	24,345	10.5%	24,183	10.7%	162	0.7%
Cash and bank deposits	10,478	4.5%	10,875	4.8%	-396	-3.6%
Entrusted cash and deposits	13,600	5.9%	13,035	5.8%	564	4.3%
Other current assets	266	0.1%	272	0.1%	-5	-2.1%
Total fixed assets	207,118	89.5%	201,597	89.2%	5,520	2.7%
Property and equipment	205,543	88.8%	200,021	88.6%	5,521	2.8%
Real estate	38,649	16.7%	36,706	16.3%	1,943	5.3%
Buildings and structures	15,612	6.7%	14,396	6.4%	1,216	8.5%
Land	23,036	9.9%	22,309	9.9%	726	3.3%
Entrusted real estate	166,894	72.1%	163,315	72.3%	3,578	2.2%
Buildings and structures	63,228	27.3%	63,704	28.2%	-476	-0.7%
Land	103,665	44.8%	99,611	44.1%	4,054	4.1%
Total intangible assets	5	0.0%	6	0.0%	-0	-7.7%
Other intangible assets	5	0.0%	6	0.0%	-0	-7.7%
Total investments and other assets	1,568	0.7%	1,569	0.7%	-0	-0.0%
Investment securities	1,558	0.7%	1,558	0.7%	_	_
Deposits	10	0.0%	10	0.0%	_	_
Long-term prepaid expenses	0	0.0%	0	0.0%	-0	-53.9%
Total deferred assets	59	0.0%	101	0.0%	-42	-41.6%
Corporate bond issuance costs	59	0.0%	101	0.0%	-42	-41.6%
Total assets	231,523	100.0%	225,882	100.0%	5,641	2.5%
Total current liabilities	38,991	16.8%	25,030	11.1%	13,961	55.8%
Accounts payable and accrued expenses	1,545	0.7%	1,608	0.7%	-63	-3.9%
Rent received in advance	946	0.4%	921	0.4%	24	2.7%
Short-term borrowings	14,000	6.0%	7,500	3.3%	6,500	86.7%
Current portion of long-term borrow ings	22,500	9.7%	15,000	6.6%	7,500	50.0%
Total long-term liabilities	73,650	31.8%	82,022	36.3%	-8,372	-10.2%
Deposits received from tenants	12,684	5.5%	13,556	6.0%	-872	-6.4%
Long-term borrowings	18,966	8.2%	26,466	11.7%	-7,500	-28.3%
Corporate bonds	42,000	18.1%	42,000	18.6%		<b>–</b>
Total liabilities	112,641	48.7%	107,052	47.4%	5,589	5.2%
Unitholders' capital	115,431	49.9%	115,431	51.1%	_	_
Retained earnings	3,449	1.5%	3,398	1.5%	51	1.5%
Total unitholders' equity	118,881	51.3%	118,829	52.6%	51	0.0%
T - 10 100 1 10 11 1	004 500	100.004	005.000	400.004	5.044	0.504
Total liabilities and unitholders' equity	231,523	100.0%	225,882	100.0%	5,641	2.5%

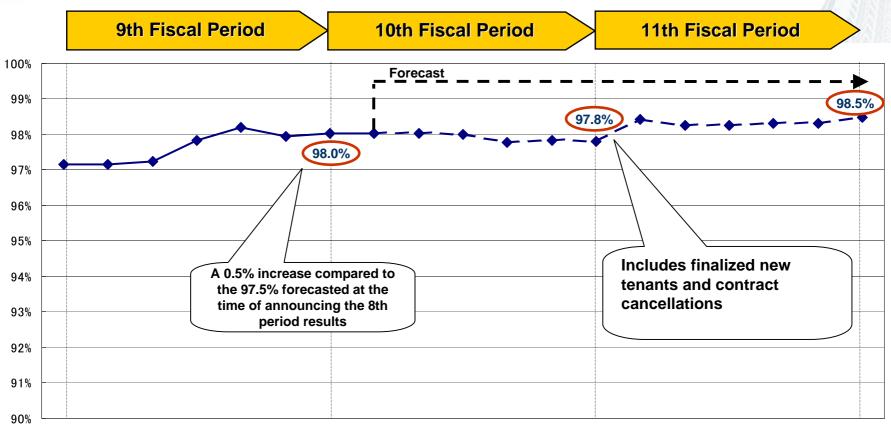
			(¥mn)
Cash and bank deposits	9th Period-End	8th Period-End	Change
Cash and bank deposits	10, 478	10, 875	-396
Deposits received from tenants	2, 718	3, 739	-1,021
Others	7, 760	7, 135	625
Entrusted cash and deposits	13, 600	13, 035	565
Deposits received from tenants	9, 965	9, 816	149
Others	3, 634	3, 218	416

Total fixed assets	8th Period-End			9th Period-End
	Book value	Increase/Decrease	Depreciation	Book value
Total property and equipment	200, 021	7, 081	1,560	205, 543
Real estate	36, 706	2, 223	280	38, 649
Buildings and structures	14, 396	1, 497	280	15, 612
Land	22, 309	726	// // // // // // // // // // // // //	23, 036
Entrusted real estate	163, 315	4, 858	1, 279	166, 894
Buildings and structures	63, 704	803	1, 279	63, 228
Land	99, 611	4, 054		103, 665
Total intangible assets	6	0	0	5
Other intangible assets	6	0	0	5
(Total fixed assets)	200, 028	7, 081	1, 561	205, 549
		9th Period-End	8th Period-End	Change
Total investments and other assets		1,568	1, 569	0
Deposits	/	10	10	(
Investment securities		1,558	1,558	YXXX

Borrowings and Corporate bonds	9th Period-End	8th Period-End	Change
Interest-bearing debt	97,466	90,966	6,500
Interest-bearing debt to total Borrowings + Corporate assets ratio Total assets	bonds 42.1%	40.3%	1.8
Long-term interest-bearing debt ratio (Note) Long-term interest-bearing debt Interest-bearing debt	62.6%	75.3%	-12.7
Interest-bearing debt ratio  Interest-bearing debt ratio  Interest-bearing debt Unitholders' capita	+ 45.8%	44.1%	1.7



### **Projected Trends of Occupancy Rates**



#### (Reference) Total leasable area: 315,156.84m<sup>2</sup> (end of the 9th fiscal period)

- (1) Assumptions for the calculation of the occupancy in the 10th fiscal period and after
  - A. July 2006: Occupancy rate of all 44 properties
  - B: August 2006-: Occupancy rate of all 45 properties including the Chayamachi Grande Building to be acquired in August 2006
  - C. January 2007-: Occupancy of all 43 properties excluding Tsurumi fuga 1 and JPR Takamatsu Building, which are to be sold in January 2007
- (2) The occupancy rate for the 10th fiscal period includes all of the scheduled contract cancellations as of August 10, 2006 and only actually contracted new tenants are included.
- (3) The occupancy rate for the 11th fiscal period includes some new tenants in addition to what is indicated in above (2).



### **Forecast for the 10th Fiscal Period**

$\overline{}$			Rental revenues
			Other rental revenues
		Rea	I Estate rental revenues (1)
		_	n on sale of real estate
		Dev	idends income
			Operating revenues
			Property and other taxes
			Other rental expenses
			Outsourcing expenses
			Utilities expenses
			Casualty insurance
			Repairs and maintenance
			Property management fees
			Management association accounts
			other
		D	Depreciation
			l estate rental expenses ②
			s on sale of real estate
			et management fees
			n. service/custodian fees
			ctors' remuneration
Ι			odian fees
Γ_		Oth	er operating expenses
Ι			Operating expenses
			Operating profits
Ι			Profits (1)-2)
			Net operating income (NOI)
			revenues
Non-	oper	ating	expenses
			Recurring profits
			Income before income taxes
			Net income
			Retained earnings at the end of period

	Forecasts for t	the 10th Fiscal Peri	od	
	July 1, 200	06 - Dec. 31, 2006		
44 Properties as of he end of 9th fiscal period	Kawasaki Dice TMK Preferred Securities	Chayamachi Grande Building	Total	%
8,255	_	85	8,340	93.5%
538	_	6	544	6.1%
8,794	_	91	8,885	99.7%
_	_	_	_	_
_	31	_	31	0.3%
8,794	31	91	8,916	100.0%
743	_	_	743	8.3%
1,798	_	12	1,811	20.3%
459	_	3	462	5.2%
564	_	5	570	6.4%
32	_	0	33	0.4%
156	_	1	157	1.8%
167	_	2	169	1.9%
367	_	_	367	4.1%
51	_	_	51	0.6%
1,544	_	15	1,560	17.5%
4,086	_	28	4,114	46.1%
			_	_
			356	4.0%
			74	0.8%
			5	0.1%
			52	0.6%
			103	1.2%
			4,706	52.8%
			4,209	47.2%
4,707	_	62	4,770	53.5%
6,252	_	78	6,330	71.0%
			0	0.0%
			737	8.3%
			3,472	38.9%
			3,472	38.9%
			3,471	38.9%
			3,471	38.9%

Change from the 9th Fiscal Period Results		
Amount	%	
267	3.3%	
64	13.5%	
332	3.9%	
_	_	
-4	-13.4%	
327	3.8%	
-2	-0.3%	
104	6.1%	
6	1.4%	
97	20.6%	
0	-0.7%	
-8	-5.1%	
2	1.6%	
12	3.4%	
-5	-9.1%	
0	-0.0%	
101	2.5%	
_		
5	1.5%	
5	7.9%	
_		
1	3.8%	
27	36.8%	
142	3.1%	
185	4.6%	
230	5.1%	
230	3.8%	
-66	-99.3%	
96	15.1%	
21	0.6%	
21	0.6%	
21	0.6%	
21	0.6%	
4	1	
	2007	

(¥mn, unless otherwise indicated)

#### [10th Fiscal Period: Assumptions for Forecast]

Category	Premise
Operating period	10th fiscal period: July 1, 2006 - December 31, 2006 (184 days)
Portfolio	This is based on 45 properties and 1 issue of preferred securities. The 45 properties consist of the 44 ow ned as of June 30, 2006 and the Chayamachi Grande Building that is to be acquired on August 30, 2006. A monthly average occupancy of 97.9% is expected.  The actual performance may change depending on the acquisition of new properties and sale of existing properties.
Number of outstanding units	The number of outstanding units is 530,000 units as of December 31, 2005.
Ratio of	Interest bearing debt ratio was 45.8% as of June 2006.
interest bearing debt	The ratio is expected to be 47.3% after the acquisition of Chayamachi Grande Building.
	The following formula was used to calculate the ratio of interest bearing debt in this table.  Ratio of interest bearing debt: Interest bearing debt/(Interest bearing debt + Unitholders' equity) x 100
Operating expenses	Property tax, city planning tax and other acquisition related costs applicable to the acquisition of Cupo La Main Building, JPR Jingumae 432 and Chayamachi Grande Building were capitalized for the 10th fiscal period.
	The above taxes will be recorded as expenses for the owner as of January 1, 2007.
Distribution per unit	Forecasts assume the distribution of an amount of net income available for distribution, divided by total units outstanding and limited to the amount of unappropriated profits. Amounts less than ¥1 are discarded. Forecasts also assume that there will be no distribution in excess of profit, in accordance with corporate policy.

JPR forecasts a distribution per unit of ¥6,550 based on 530,000 outstanding units.

Note: Figures were rounded off to a million yen

Distribution per unit (¥)

The forecast for the 10th fiscal period is based on assumptions indicated above but there is a possibility that the actual operating revenues, recurring profits, net income and distribution per unit may change due to the acquisition of new properties, the sale of existing properties, etc. This forecast is in no way a guarantee of the distributions.



Rental revenues Other rental revenues Real estate rental revenues (1) Property and other taxes Other rental expenses Outsourcing expenses Utilities expenses Casualty insurance Repairs and maintenance Property manamgenet fees

> Other Depreciation

Real estate rental expenses (2)

Profits (1)-(2) Net operating income (NOI) Capital expenditures Net cash flow (NCF) before depreciation Note: Figures were rounded off to a million ven

#### [Reference] Projected Real Estate Rental Income for the 11th Fiscal Period

ntal revenues		Ī
er rental revenues		
tate rental revenues ①		
perty and other taxes		
er rental expenses		
Outsourcing expenses		
Utilities expenses		
Casualty insurance		
Repairs and maintenance		
Property manamgenet fees		
Management association accounts		
Other		L
preciation		L
tate rental expenses ②		
Profits (1)-(2)		
Net operating income (NOI)		
Capital expenditures	n	

Forecasts for the 11th Fiscal Period  Jan. 1, 2006 - June 30, 2006					
42 Properties *1	Kawasaki Dice TMK Preferred Securities <sup>'2</sup>	Chayamachi Grande Building	Rise Arena Building (provisional name)	Total	%
8,066	_	131	102	8,300	94.4%
478	_	9	_	488	5.6%
8,545	_	140	102	8,788	100.0%
738	_	8	_	746	8.5%
1,731	_	19	19	1,771	20.2%
443	_	5	15	463	5.3%
509	_	8	_	517	5.9%
29	_	1	0	31	0.4%
190	_	1	1	193	2.2%
165	-	3	1	171	1.9%
355	_	_	_	355	4.0%
38			_	38	0.4%
1,502	_	19	30	1,552	17.7%
3,973	_	47	50	4,070	46.3%
4,572	_	93	52	4,718	53.7%
6,074	_	112	82	6,270	71.4%
440	_	_	_	440	5.0%
5,634	_	112	82	5,829	66.3%

(¥mn, unless otherwise indicated)

Change from the 10th
Fiscal Period Forecasts

Fiscal Period Forecasts					
Amount	%				
-40	-0.5%				
-56	-10.4%				
-96	-1.1%				
3	0.5%				
-40	-2.2%				
~ W. B. B. B.	0.2%				
-52	-9.2%				
-2	-6.1%				
36	23.1%				
1	1.0%				
-12	-3.3%				
-12	-25.1%				
(X) -7	-0.5%				
-44	-1.1%				
-52	-1.1%				
-60	-0.9%				
-22	-4.9%				
-37	-0.6%				

<sup>\*1:</sup> Tsurumi Fuga 1 and JPR Takamatsu Building are excluded from the 44 properties that were owned as of the end of the ninth fiscal period.

#### [11th Fiscal Period: Assumptions for Real Estate Rental Income Projections]

Category	Assumptions
Operating Period	11th fiscal period: January 1, 2007 – June 30, 2007 (181 days)
Assets Ow ned	The figures are based on the 44 existing properties and 1 issue of preferred equity securities owned as of June 30, 2006 plus the Chayamachi Grande Building scheduled for acquisition on August 30, 2006 and the Rise Arena Building (tentative name) scheduled for acquisition in March 2007, minus Tsurumi Fuga 1 and JPR Takamatsu Building scheduled for sale on January 11, 2007. In addition, the average occupancy rate for the period is forcasted to be 98.3%.

The projections for real estate rental income in the 11th fiscal period were calculated based on the "11th Fiscal Period: Assumptions for Real Estate Rental Income Projections." There is a possibility that the actual real estate rental revenues, real estate rental expenses, real estate rental profit and loss, net operating income (NOI) and net cash flow (NCF) before depreciation will vary due to the acquisition of new properties, the sale of existing properties, etc.

<sup>\*2</sup> The Kawasaki Dice TMK preferred securities are investment securities and thus not included in real estate rental income.



### **Operating Highlights**

#### Selective Investments

#### **Investment Results**

- Portfolio size of ¥209.2 billion as of the end of June 2006 (based on acquisition price)
- Prioritize prime locations and future potential for selective investments from a long-term perspective
- Acquisition of superior new development-type properties through collaboration with sponsors

#### **Establishment of Core Portfolio**

- Strategic replacement of properties for a strong, quality core portfolio
- Completion of the initial value-up strategy
- Well designed portfolio with a core of six major cities where stability and growth is anticipated

#### Sustainable Growth of Cash Flow

#### Stabilization of Cash Flow

- Tenant concentration: Downslide in share of the largest tenant (further reduction via sale of Tsurumi fuga 1)
- Reduce top five properties concentration by acquisition price

#### **Cash Flow Growth**

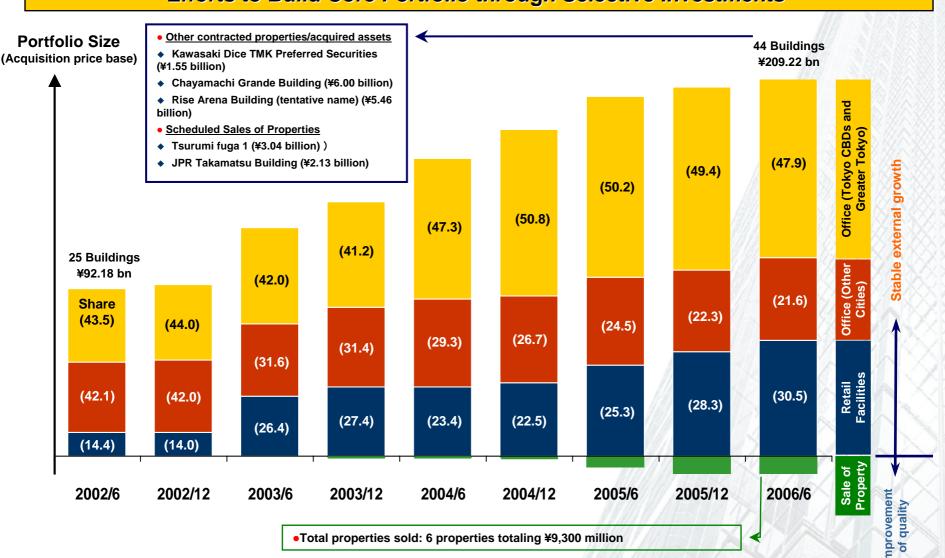
- Growth in rental revenue of office building: Increase in new rental unit rates, renewal rent rates and occupancy rates
- Undertaking of growth-type retail properties
- Sound Financial Strategy Focused on Long-Term Stability





### **History of Portfolio Expansion**

### **Efforts to Build Core Portfolio through Selective Investments**





### **Acquisition of Properties in the 9th Fiscal Period**

#### JPR Jingumae 432



#### Property description

Type: Retail

Acquisition price: ¥4,460 million Acquisition date: March 24, 2006

Ownership: Fee simple

Occupancy rate: 100%

Annual NOI yield: 3.5% (9th period actual)

Location: Tokyo CBDs (Shibuya-ku,

Tokyo)

#### Highlights

- An excellent location along Meiji Dori that is only a six-minute walk from JR Harajuku Station and a three-minute walk from Tokyo Metro Meiji Jingumae Station
- Potential growth through the opening of a new subway line and various redevelopment projects in the neighboring areas
- The property's tenants are comprised of several retail and restaurant tenants. Increase of rents can also be expected due to growth of area's potential

#### **Cupo-la Main Building**



#### Property description

Type: Retail

Acquisition price: ¥2,100 million Acquisition date: March 31, 2006

(Land) Co-ownership; Ownership:

(Building) Unit ownership

Occupancy rate: 100%

Annual NOI yield: 6.5% (9th period actual)

Location: Greater Tokyo (Kawaguchi

City, Saitama Prefecture)

#### Highlights

- Acquired from one of our sponsors, Taisei Corporation, and is the first developmenttype property JPR was involved in
- The property is one minute from JR **Kawaquchi Station**
- Directly connected to the station via a pedestrian deck
- A 20-year lease with Japanese recognized retailer, Maruetsu, to secure steady revenues over the long term



### **Scheduled Acquisitions in 10th Fiscal Period and After**

#### Planned Acquisition During the 10th Fiscal Period

#### **Chayamachi Grande Building**



#### Property description

Type: Retail

Acquisition price: ¥6,000 million

Acquisition date: August 30, 2006

Fee simple Ownership:

Occupancy rate: 100% Forecast NOI yield: 3.7%

Location: Other Cities (Osaka City,

**Osaka Prefecture)** 

#### Highlights

- An excellent location only a 5 minutes walk from JR Osaka Station and a 1 minute walk from Hankyu Umeda Station
- Future growth is expected in this area due to redevelopment projects in the surrounding areas including the North **Umeda Freight Yard**
- A fixed-term lease with Zara Japan, a tenant. The fourth floor and above are short-term leases enabling both stability and improved profitability

### Planned Acquisition During the 11th Fiscal Period

#### **Rise Arena Building**



#### Property description

Type: Office

Acquisition price: ¥5,467 million (planned)

\*In the event profitability improves as a result of efforts by the seller to attract tenants, the acquisition price is subject to revision based on a predetermined formula.

Acquisition date: March 2007 (planned)

Ownership: (Land) Co-ownership

(Building) Unit ownership

Forecast NOI yield: 5.2%

Greater Tokyo (Toshima-ku, Location:

Tokyo)

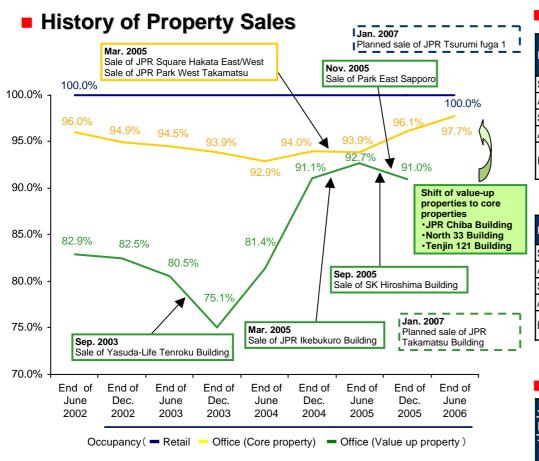
#### **Highlights**

- Acquired from Taisei Corporation
- Rare large office building with about 530 tsubos (about 1752m²) per floor and the latest facilities
- Directly connected to the Higashi-Ikebukuro Station on the Tokyo Metro Yurakucho Line
- Appropriate risk management through eliminating construction and lease-up risks by securing certain terms and conditions



### **Establishment of Core Portfolio (1)**

### Strategic Property Replacement for the High-Quality Core Portfolio



#### Sold and Planned Sale Properties

			28100	
Property name	Yasuda-Life Tenroku Building	JPR Square Hakata East/West	JPR Park West Takamatsu	JPR Ikebukuro Building
Sale date	Sep. 2003	Mar. 2005	Mar. 2005	Mar. 2005
Acquisition price	¥410 mn	¥2,870 mn	¥870 mn	¥2,040 mn
Sale price	¥600 mn	¥2,920 mn	¥840 mn	¥3,340 mn
Age (years)	12.2	21.1/18.4	23.6	24.4
Reason	To realize value up	Selection of properties in the region	Selection of properties in the region	To realize value up

Property name	SK Hiroshima Building			JPR Takamatsu Building	
Sale date	Sep. 2005	Nov. 2005	Jan. 2007	Jan. 2007	
Acquisition price	¥940 mn	¥2,150 mn	¥3,040 mn	¥2,130 mn	
Sale price	¥1,040 mn	¥2,400 mn	¥4,270 mn	¥1,530 mn	
Age (years)	15.8	20.1	21.3	24.4	
Reason	To realize value up	To realize value up	To improve portfolio quality	To reconstruct area strategy	

#### Shift to Core Properties

JPR Chiba Building North 33 Building Tenjin 121 Building

- Mostly maintain over 90% occupancy in the past four years
- Stable NOI yield
- Located in the area where recovery is expected

- Sale of 2 properties in January 2007 (scheduled)
- Transfer of 3 value-up properties to core properties



Completion of initial value-up strategy Portfolio building based on long-term investment

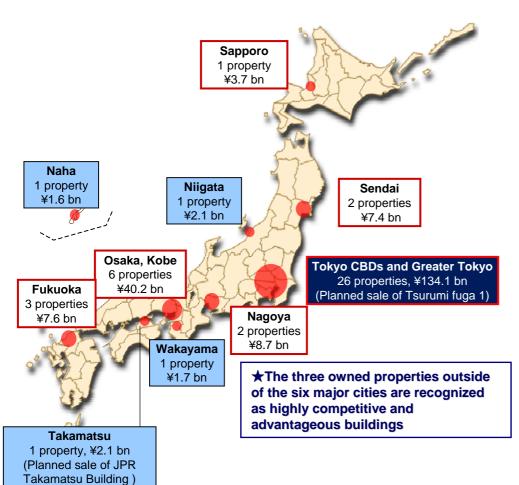
**Keep Taking Every Opportunity for "Value-Up" Investment** 

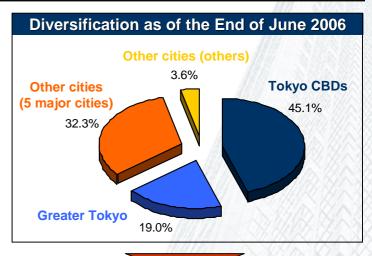


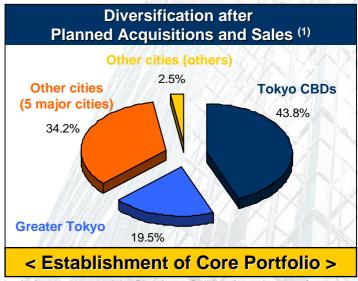
### **Establishment of Core Portfolio (2)**

JPR's Portfolio is Spread through Six Major Cities where Stability and Growth is Foreseen

■ Portfolio Diversification (as of the end of June 2006)







Note: Based on the portfolio as of the end of June 2006 with the Chayamachi Grande Building scheduled for acquisition in August 2006 and the Rise Arena Building (tentative name) scheduled for acquisition in March 2007 added, and the Tsurumi fuga 1 and JPR Takamatsu Building scheduled for sale in January 2007 excluded. Further, the preferred securities in the Kawasaki Dice TMK are not considered in the above.

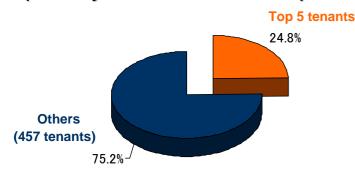




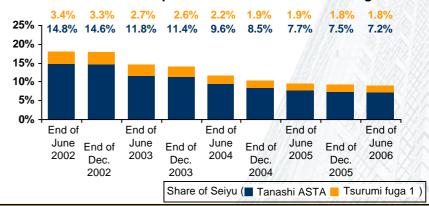
### **Stability of Cash Flow**

Tenant Diversification: Elimination of Excess Concentration on Major Tenants through Portfolio Expansion and Strategic Replacement of Properties

Portfolio Diversification (monthly rental revenue<sup>(1)</sup> basis)



- Share of Top Tenants on a Monthly Rental Revenue Basis
  - Share of Seiyu, the largest tenant, has decreased to 9.0%
  - Diversification will proceed after sale of Tsurumi fuga 1

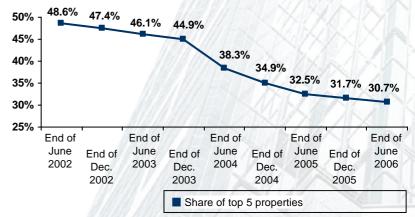


**Property Diversification: Reduction of Revenue Impact of** Largest Properties through Diversification via Portfolio Expansion

Portfolio Diversification (acquisition price basis)



Share of Top 5 Properties on an Acquisition Price Basis



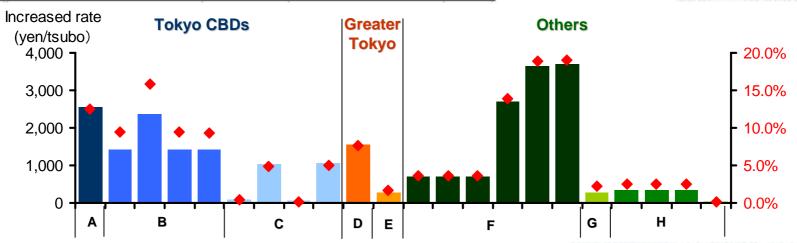


### Growth Potential of Cash Flow: Rising Rental Unit Prices in New Leases

#### **Nationwide Upward Trend of Increasing Rent**

- Increase in rents are most evident in central and greater Tokyo and key buildings in local cities
  - The increase in rent rates<sup>(1)</sup> is as great as ¥3,680/tsubo and the rate of increase is as great as 19%<sup>(1)</sup>
- JPR will continue to strive for increased rents by raising rent rates proactively when replacing tenants

#### Cases of Newly Contracted Rents that Exceed Average Rents of Properties<sup>(1)</sup> (performance of 9th fiscal period and plans for 10th fiscal period)



A: JPR Crest Takebashi Building

B: Shinjuku Square Tower

C: BYGS Shinjuku Building

D: Arca East

E: Kawaguchi Center Building

F: Meiji Yasuda Life Osaka Umeda Building

G: North 33 Building

H: Sompo Japan Sendai Building

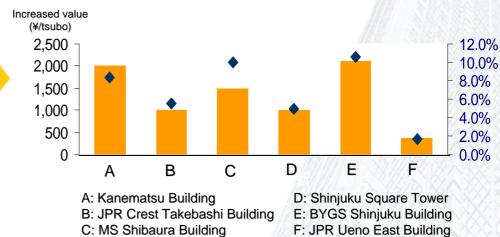
Increased ratio of new rent



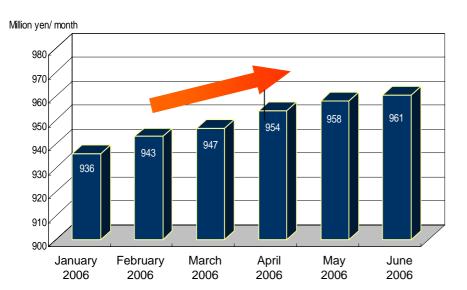
### **Growth Potential of Cash Flow: History of Rental Revenues**

- Continuing rent rates are rising in the Tokyo metropolitan area Increase amount: Up to ¥2,100/tsubo Increase rate: Up to about 11%
- Greater focus on raising continuing rents in 10th fiscal period
- Trend is expected to spread to other major cities

■ Maximum Increase and Rate of Rent Rates including Common Expenses upon Renewal of Continuing Rents (contract basis)



History of Rental Revenues including Common Expenses for Overall Office Properties (based on 34 properties owned as of end of 8th fiscal period)



 Trend of increase in rental revenue including common expenses for overall office portfolio in 9th fiscal period Increase amount: ¥32 million

Increase rate: 3.4%

(compared to December 2005)

Rise in occupancy and rent rates contributing to rise in revenue

Rent increase ratio



### Growth Potential of Cash Flow: Growth-Type Retail Properties

#### **Increase Rents when Replacing Tenants in Growth-Type Retail Properties Located in Highly Popular Districts**

#### **Investment in Growth-Type Retail Properties**

- Proactive investment in multi-tenanted retail properties where greater cash flow can be generated in the future
- Selective investment in properties in good locations where competitive advantages can be secured over the long term
- Proactive rent rate hikes can be aimed for during future replacement of tenants



#### **Investment in Stable-Type Retail Properties**

- Secure stable rental revenue through longterm, fixed rent contracts
- Limit investments to properties located in front of key stations or in other very popular districts
- Make investment decisions that consider the potential of the concerned area including the existence or non-existence of development plans in surrounding areas

#### JPR's Growth-Type Retail Properties











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	JPR Daikanyama	JPR Jingumae 423	Benetton Shinsaibashi Bldg.	Chayamachi Grande Bldg. (to be acquired on August 30, 2006)	Kawasaki Dice Building (Kawasaki Dice TMK preferred capital contribution certificates)
Tenants	4	5	1 (7 subtenants)	8	20
Rent Contract Lengths	2, 3 and 6 years	2 years	30 years	2 and 10 years	5, 6, 8, 10 and 20 years
Remarks	Located in front of Tokyu Daikanyama Station: Changed from renting to a single tenant to a multi-tenant property with the changing of tenants	Located along Meiji Dori in Harajuku: The value is expected to rise with the opening of the Subway No. 13 Line	Located along Midosuji Avenue in Osaka: Planning to raise rents at the time of each 3- year renewal	Located in front of Hankyu Umeda Station. Progress in the redevelopment of Chayamachi town may further increase the value of the property	Located in front of Tokyu Kawasaki Station: Variable rents linked to sales are used with some tenants



### Implementation of JPR Brand Strategy: JPR Brand Implementation Cycle

Formulation of Facility Space with High Amenities through Steady Execution of JPR Brand Implementation Cycle

Establish annual cycle for investigation, theme extraction, improvement study and improvement measure implementation

#### **Liaison Meeting**

Every December, a liaison meeting between local management staff (AM, BM and work representatives) is held for each property and the discussions of the Brand Study Workshop are fed back to the local management staff, and measures for improving the management issues, etc. are studied

Improvement of management themes

#### **Brand concept**

We supply amenity space based on "3S" concept, namely "Service, Safety and Saving Energy."



Improve the property's added value through periodical improvement of management issues

#### JPR Brand **Evaluation/Tenant Satisfaction Survey**

**Every August, JPR conducts** the JPR Brand Evaluation (AM and PM) to check the penetration of the JPR brand strategy at each property and the Tenant Satisfaction Survey to grasp tenant needs

#### **Brand Study Workshop**

**Every October, JPR holds the Brand Study Workshop (AM and CM)** which considers themes for firmly establishing the brand by analyzing the JPR Brand Evaluation and Tenant Satisfaction Survey and the opinions of local management staff

AM: Asset manager

CM: Construction manager

PM: Property manager

BM: Building maintenance operator



### Implementation of JPR Brand Strategy: Improving Customer Satisfaction



JPR Brand Manuals are prepared to implement the JPR brand strategy and quickly spread the JPR brand. Acquisition of knowledge concerning and adherence to these are promoted among the management companies and staff of each property.

#### **JPR Brand Manual**

- 01 Brand Strategy Game Plan
- 03 Parking Lot Safety Standards
- 05 Building Management Standardization
- 07 Cleaning Crew Manual

- **02 Entrance Activities**
- 04 Staff Manner Manual
- 06 Disaster Prevention Manual
- 08 Evaluation Manual

**Service** 

Implementation of Entrance Activities, etc.

 Fun activities in which tenants participate

> **Tanabata Festival** (Held at 25 properties in **July 2006)**



Summer

>Wishes written and hung by building users were submitted to the Orihime Shrine (Tochigi Prefecture) in the hope that they would come true



#### Safety

#### Verification of Parking Lot Safety, etc.

- The safety of parking lots was verified based on the **Integrated JPR Brand Parking Lot Safety Standards** 
  - Safety standards by category and points for checking implementation of measures unique to JPR were established

Secure awareness of current conditions and apply to safety standards





Further reduction of risk through human communication



Lower risk by installing, reviewing and updating equipment

#### **Save Energy**

Implementation of Energy Management,

- Continued promotion of energy conservation and environmental friendliness
- >Upgrade lighting stabilizers to inverter types
- >Upgrade air conditioning equipment to highly efficient equipment
- > Reinforce temperature maintenance of cooling medium piping
- >Use of water conserving equipment
- >Promotion of greening

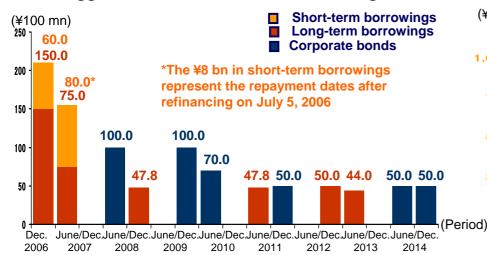




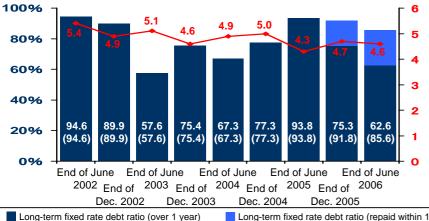
### **Sound Financial Strategy**

### JPR will Continue to Emphasize Sound Financial Strategies and Aim for a Well Balanced Debt Structure

#### Staggered Maturities of Interest-Bearing Debt



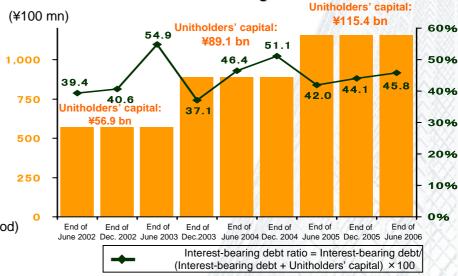
#### Long-Term Fixed Rate Interest-Bearing Debt



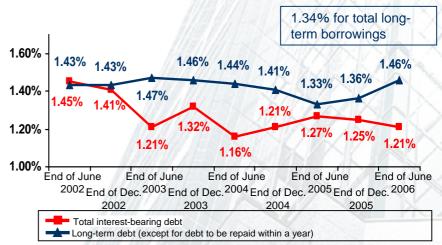
(Total long-term fixed rate debt)

Long-term fixed rate debt ratio (repaid within 1 year) Average maturity (excluding short term)

#### Historical Interest-Bearing Debt Ratio



#### Weighted Average Cost of Debt







### **Real Estate Market Overview (Leasing Market)**

#### **Office Buildings**

- Growth in office demand as a result of steady recovery in corporate performance
- A national decline in vacancy rates is evident, particularly in large metropolitan areas

#### **Lease Markets of Large Cities**

- Tokyo: The vacancy rate in the 23 wards of Tokyo is 3.1% and it has dropped to 2.7% in the central five wards. The supply-demand balance is tight. New rents and renewed rents from existing tenants are both in an upward trend.
- Osaka: The vacancy rate has dropped to 6.8% with new offices opening and office floor space expanding. The vacancy rate is expected to drop further and the supply-demand balance is expected to improve rapidly.
- Nagoya: As with Osaka, the increased demand has absorbed a huge new supply of buildings and the vacancy has dropped to 6.8%. Popularity is concentrated in front of Nagoya Station.
- Sapporo: Despite the increase in new floor space with the completion of major new buildings, the central area remains relatively strong.
- Sendai: Vacancy rate remains flat despite greater needs among tenants for larger floor space. However, improvement is expected as the concentration of the Tohoku region on Sendai continues.
- Fukuoka: Despite increases in demand, it is not as strong as in the other major cities and the vacancy rate remains flat.
- Local cities outside of these continue to have weak demand with no recovery apparent. The vacancy rate in Takamatsu rose from 16.6% last December to 17.0%. (Data: CB Richard Ellis K.K.)

#### **Retail Properties**

- People have started to spend more money, driven by the improved economic conditions.
- Consumption trends are also diversified. Expensive brand name products, luxury cars, overseas vacations, the restaurant industry, etc. have seen improvement.
- In the retail industry, there is a distinct polarization between well performing players and those that are unprofitable, and uneven results among regions is also becoming apparent

#### **Trends by Location**

- Urban station front locations: In cities like Sapporo, Nagoya and Kyoto, the most popular commercial areas have shifted from traditional locations to station front areas due to redevelopment.
- Fashion streets: The popularity of urban roadside stores has resurrected itself with a re-assessment of time consumption in urban areas with their own naturally generated identity.
- Urban markets: The urban potential of commerce is growing even more with the return of the population to urban centers.



### **Real Estate Market Overview (Acquisition Market)**

#### A Continued Severe Acquisition Environment from Price Increases due to Heightened Demand

- With the conclusion of a deflationary economy, the demand for corporations and financial institutions to sell their properties has come to a close (although there was information of corporations continuing to sell properties at the behest of financial institutions through March, such information has decreased since April)
- Although there has been a change in the management style of private funds (sale of properties to REITs they launched and the policy of owning large properties for the medium to long-term), they still tend to be an increasing major seller of real estate
- The drop in cap rates has spread to local cities and medium and small buildings, and the disparity in cap rates compared to blue chip properties has shrunk
- Decrease in information on investment grade properties being sold (particularly true for office buildings -> the share of information on retail properties has increased relatively)
- There has been a gradual increase in information on development-type and development inclusive properties

#### Property Acquisition Information Obtained by JPR

	5th fiscal	6th fiscal	7th fiscal	8th fiscal	9th fisc	al period	
	Period	period	period	period	Obtained	Considered	
Office	119	89	97	74	52	11	
Retail	14	21	22	12	22	13	
Total	133	110	119	86	74	24	
Development Properties	10	8	8	5	13	4	



### **Acquisition Strategy**

#### ■ Selective Investment Focused on Location and Future Potential

- Focused on long-term fund management, selectively acquiring competitive properties with interest rate hike risk tolerance
- Aim to build a balanced portfolio in the future by executing selective investment that focuses on portfolio quality and profitability

Properties in which rent hikes can be expected in the short and medium-term	<ul> <li>Office buildings in Tokyo CBDs (medium-size or greater office buildings with a certain level of facilities)</li> <li>Class A buildings in Greater Tokyo and major regional cities like Osaka and Fukuoka</li> </ul>
Properties in which rent hikes can be expected in the medium to long-term	<ul> <li>Multi-tenant retail properties located in very popular districts</li> <li>Retail properties in areas where future value growth can be expected as a result of development in surrounding areas</li> </ul>
Properties that can secure a certain level of yield	➤ Securing of blue-chip properties through collaboration with sponsors

#### Avoiding Excessive Competition

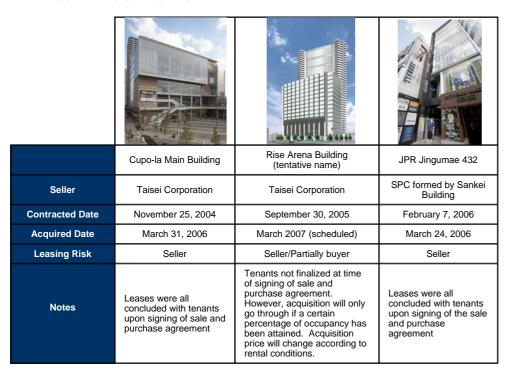
• JPR will further reinforce its collaboration with sponsors and acquire properties through its unique pipeline

	JPR will effectively utilize the comprehensive strength it possesses through collaborations with sponsors to create opportunities to acquire properties through a more multi-faceted approach.		
Collaboration with sponsors	Specifically, JPR will acquire properties being sold by sponsors, participate in development-type properties being launched by sponsors and/or acquire such properties as it completes.		
Additional acquisition in unit ownership and joint ownership buildings	JPR will work with property managers to achieve the quick additional acquisition of sectional and joint ownership buildings it has interests in by continually approaching other owners for the purchase of their interests.		
	JPR will also work to incorporate sectional and joint ownership buildings, in which there is the possibility of acquiring additional interests in the future, into the portfolio.		



### **Acquisition Strategy for Development Projects**

#### Past Investments



#### Future Strategy

- As in the past, reinforce our collaboration strategies with our sponsors (Tokyo Tatemono, Taisei Corporation and Yasuda Real Estate) concerning development properties such as major properties, multi-use developments, urban redevelopment projects and the rebuilding of existing properties where the comprehensive strength of a developer is needed.
- Work to secure properties with excellent locations, size, etc. as soon as possible through commitments at the land acquisition stage, leasing risk allowances, equity investments within a limited total investment, etc.
- Also take active steps to acquire development properties of non-sponsor major developers after studying the property details and carefully making the investment decision.

#### Development Project Consideration Pipeline\*

Region	2007	2008	2009	2010 or after	
Tokyo CBDs	1	2	0	0	
Greater Tokyo	1	1	0	0	
Other cities	1	0	2	0	
Asset Class	2007	2008	2009	2010 or after	
Office Building	2	3	2	0	
Retail Facility	1	0	0	0	

**Assumed Amount** 8 properties About ¥100 billion

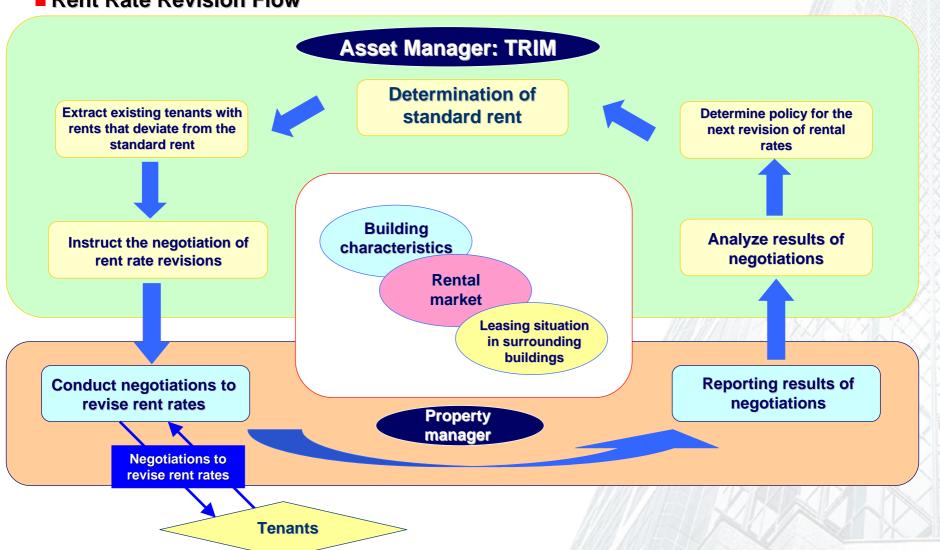
<sup>\*</sup>The above development-type properties do not include properties for which the acquisition contract has already been concluded.



### Future Management Strategy: Steps for Increasing Rental Revenue

Continuation of Rent Rate Revision Negotiations through an Accurate Grasping of the Rental Market and Collaboration with the Property Manager

Rent Rate Revision Flow





### **Enhancing Due Diligence for Acquisitions**

#### **Due Diligence Subcommittee Set Up for** Risk Management to Reinforce Internal Control System

**Draft** 

**Investment Management Division** 

Review

Compliance Subcommittee\*1

**Determine** acquisition policy

**Investment Subcommittee** 

Due diligence **Due Diligence Subcommittee** 

Transactions with interested parties, advance verification/approval

**Compliance Committee/Board of** Officers of Investment Corporation

#### Finalization of acquisition

**Determination of** acquisition of properties valued at a certain level or greater

> **Conclusion of** contract

**Investment Subcommittee** 

Board of Directors\*2

**Acquisition** 

The Due Diligence Subcommittee was newly established within the verification system when acquiring properties as a body for verifying the content of due diligence

Reviews whether or not the decision procedure of the Investment Subcommittee doesn't violate any laws, ordinances, rules, bylaws of the investment corporation, internal rules, etc.

Determines the acquisition policy for the property based on the materials disclosed by the seller and other content

The new Subcommittee verifies the content, importance and such of legal compliance, site related studies, environmental risks, interests and other items indicated by ER that the **Investment Subcommittee had conducted prior to** acquisition and also verifies the appropriateness of solutions and improvements regarding problems

After obtaining the results of due diligence and negotiations with the seller, it judges the compliance with investment standards and the appropriateness of the acquisition price and makes the decision on the acquisition

<sup>\*1:</sup> The Compliance Subcommittee holds a session whenever there is a session of the Investment Subcommittee or Due Diligence Subcommittee.

<sup>\*2:</sup> The Board of Directors of the asset manager must discuss any acquisitions (sales) of individual assets valued at a certain level or greater and exercise caution in their management.





### **Cash Distributions for the 9th Fiscal Period**

#### Cash Distribution for the 9th Fiscal Period

(¥)

NO.		9th Period (Jan. 1, 2006 - June 30, 2006)	8th Period (July 1, 2005 - Dec. 31, 2005)
1.	Retained Earnings at End of Period	3,449,967,136	3,398,137,679
2.	Total Cash Distribution	3,449,770,000	3,397,830,000
	(DPU)	(6,509)	(6,411)
3.	Retained Earnings Carried Forward	197,136	307,679
4.	Total Units Outstanding (Units)	530,000	530,000

#### Comparison of Actual and Forecasted Results for the 9th Fiscal Period

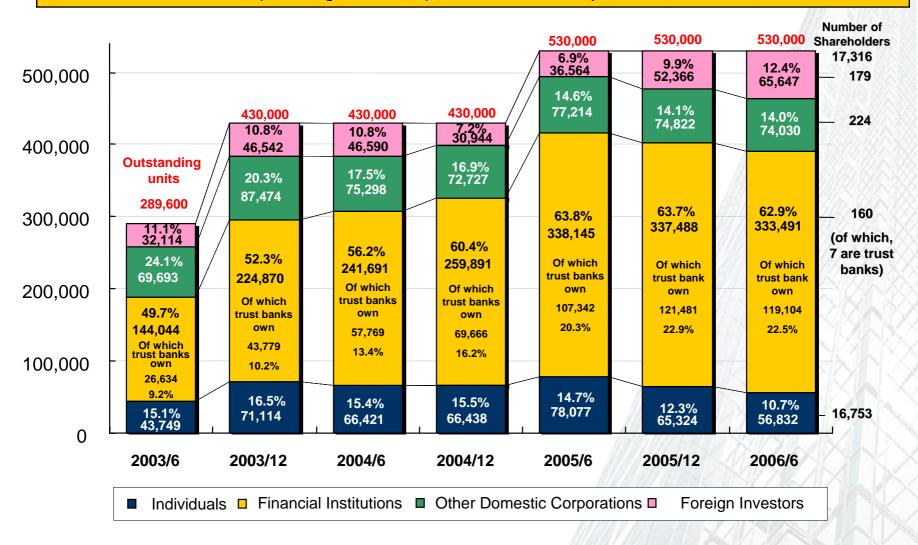
(¥mn, unless otherwise stated)

	Operating Revenues	Recurring profits	Net income	DPU (yen)
Actual Results (1)	8,588	3,450	3,449	6,509
Forecast (2)	8,516	3,287	3,286	6,200
Difference between Actual and Forecasted (3)=(1)-(2)	72	163	163	309
Difference between Actual and Forecasted (4)=(3)/(2)	0.8%	5.0%	5.0%	5.0%
(Reference) Revised Forecast as of June 23, 2006	8,581	3,393	3,392	6,400



### **Breakdown of Unitholders (Units by Owner)**

Conspicuous Increase in Ownership by Foreign Corporations Amidst Decrease in Ownership by Financial Institutions (including trust banks), Other Domestic Corporations, Individuals, etc.



Note: The composition ratio is rounded to one decimal place.

# **Top Ten Unitholders**

9th Fiscal Period			8th Fiscal Pe	riod	
Name	Units	% (1)	Name	Units	% (1)
Japan Trustee Services Bank, Ltd.	42,221	7.97%	Japan Trustee Services Bank, Ltd.	47,240	8.91%
NikkoCiti Trust and Banking Corporation	35,340	6.67%	Tokyo Tatemono Co., Ltd.	29,300	5.53%
Tokyo Tatemono Co., Ltd.	29,300	5.53%	NikkoCiti Trust and Banking Corporation	25,496	4.81%
Kawasaki Gakuen	25,000	4.72%	Kawasaki Gakuen	25,000	4.72%
Meiji Yasuda Life Insurance Company	24,000	4.53%	Meiji Yasuda Life Insurance Company	24,000	4.53%
Trust & Custody Services Bank, Ltd.	19,919	3.76%	The Master Trust Bank of Japan, Ltd.	22,631	4.27%
The Master Trust Bank of Japan, Ltd.	18,476	3.49%	Trust & Custody Services Bank, Ltd.	20,315	3.83%
AIG Star Life Insurance Co., Ltd.	13,190	2.49%	AIG Star Life Insurance Co., Ltd.	13,190	2.49%
The Senshu Bank, Ltd.	10,568	1.99%	The Hiroshima Bank, Ltd.	10,837	2.04%
The Hiroshima Bank, Ltd.	9,355	1.77%	The Senshu Bank, Ltd.	8,936	1.69%
Total	227,369	42.90%	Total	226,945	42.82%

<sup>(1)</sup> The ratio of owned units of total outstanding units is rounded to the second decimal place.



**Fiscal** 

Period

DPU

(¥)

June 2002

2,545

Dec. 2002

6,912

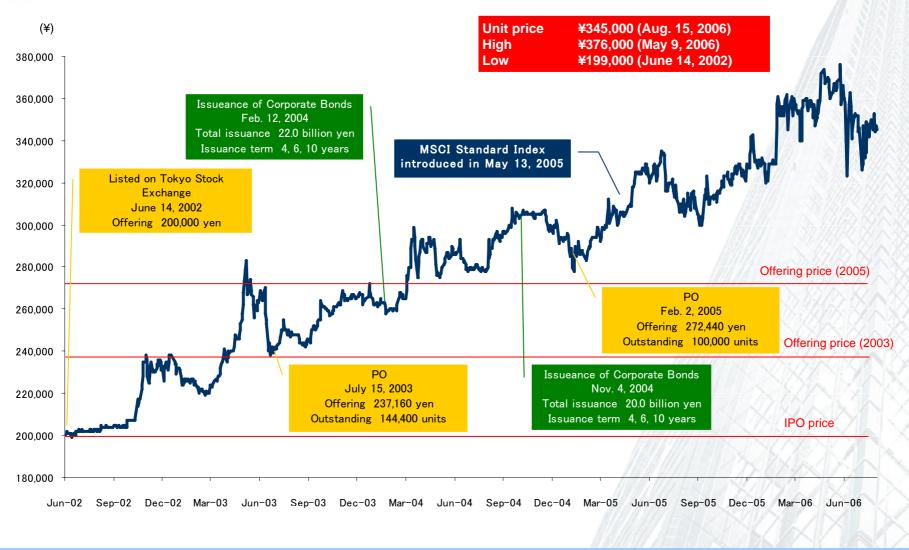
June 2003

6,873

Dec. 2003

5,738

### Milestones since IPO and Historical Unit Price (June 14, 2002 - Aug. 15, 2006)



June 2004

6,081

Dec. 2004

6,671

June 2005

6,370

Dec. 2005

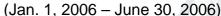
6,411

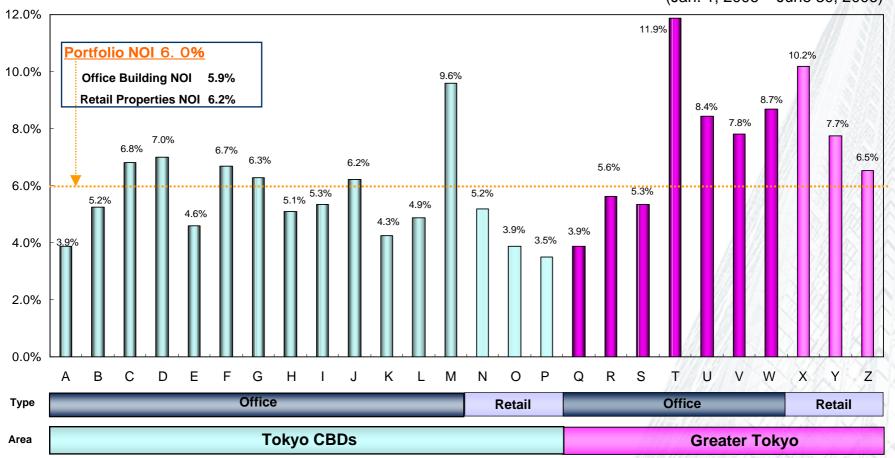
June 2006

6,509



### NOI Yield by Property for the 9th Fiscal Period (Tokyo CBDs and Greater Tokyo)





A: Kanematsu Building

B: Kanematsu Building Amex

C: JPR Ningyo-cho Building

D: Shin-Kojimachi Building

F: MS Shibaura Building

G: Gotanda First Building

H: Fukuoka Building

I: JPR Ichigaya Building

J: Oval Court Ohsaki Mark West

K: Shinjuku Square Tower

E: JPR Crest Takebashi Building L: BYGS Shinjuku Building

M: Across Shinkawa Building Annex

N: JPR Shibuya Tower Records Building

O: JPR Daikanyama

P: JPR Jingumae 432

Q: Arca East

R: JPR Chiba Building

S: JPR Yokohama Nihon Odori Building Z: Cupo-la Main Building

T: Shinyokohama 2nd Center Building

U: Kawaguchi Center Building

V: JPR Ueno East Building

W: Tachikawa Business Center Building

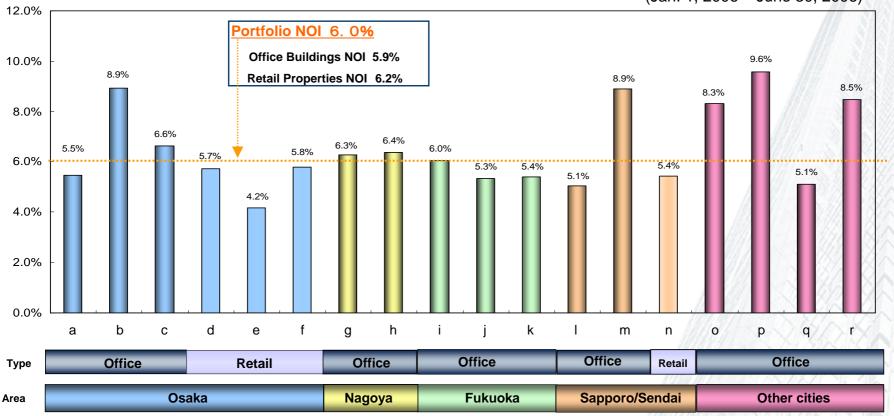
X: Tanashi ASTA

Y: Tsurumi fuga 1



### **NOI Yield by Property for the 9th Fiscal Period (Other cities)**





- a: Meiji Yasuda Life Osaka Umeda Building
- b: Tokyo Tatemono Honmachi Building
- c: Dojima F Building
- d: JPR Umeda Loft Building
- e: Benetton Shinsaibashi Building
- f: Housing Design Center Kobe

- g: JPR Nagoya Sakae Building
- h: UFJ Central Leasing Head Office Building
- i: JPR Hakata Building
- i: Tenjin 121 Building
- k: Semba Fukuoka Building
- I: NORTH 33 Building

- m: Sompo Japan Sendai Building
- n: Strasse Ichibancho
- o: Niigata Ekinan Center Building
- p: Sompo Japan Wakayama Building
- q: JPR Takamatsu Building
- r: JPR Naha Building



## Appraisals as of the End of the 9th Fiscal Period

No.	Property name	Appraisal	Direct Capitalization Method	DCF	
		(thousands yen)	Cap rate	Discount rate	Terminal cap
1	Kanematsu Bldg.	14,300,000	4.50%	4.20%	4.60%
2	Kanematsu Bldg. Annex	2,880,000	5.00%	4.80%	5.20%
3	JPR Ningy o-cho Bldg.	2,240,000	5.40%	5.20%	5.60%
4	Shin-Kojimachi Bldg.	2,710,000	5.20%	4.90%	5.40%
5	JPR Crest Takebashi Bldg.	3,510,000	4.90%	4.80%	5.10%
6	MS Shibaura Bldg.	14,000,000	5.00%	5.00%	5.25%
7	Gotanda First Bldg.	3,160,000	4.90%	4.90%	5.15%
8	Fukuoka Building	2,950,000	4.70%	4.40%	4.70%
9	JPR Ichigaya Bldg.	5,330,000	4.70%	4.60%	4.90%
10	Oval Court Ohsaki Mark West	4,160,000	4.60%	4.50%	4.80%
11	Shinjuku Square Tower	9,580,000	4.60%	4.50%	4.70%
12	BYGS Shinjuku Bldg.	12,100,000	4.80%	4.80%	5.10%
13	Across Shinkawa Bldg. Annex	793,000	6.80%	6.10%	7.00%
14	JPR Shibuya Tower Records Bldg.	15,200,000	4.00%	4.00%	4.10%
15	JPR Daikany ama	1,730,000	4.60%	4.50%	4.90%
16	JPR Jingumae 432	4,560,000	3.30%	3.10%	3.50%
17	Arca East	6,530,000	4.90%	4.60%	5.10%
18	JPR Chiba Bldg.	2,060,000	5.80%	5.70%	6.00%
19	JPR Yokohama Nihon Odori Bldg.	2,620,000	5.80%	5.70%	6.00%
20	Shiny okohama 2nd Center Bldg.	1,340,000	6.00%	5.80%	6.30%
21	Kawaguchi Center Bldg.	9,760,000	5.80%	5.60%	6.10%
22	JPR Ueno East Bldg.	4,210,000	5.70%	5.50%	5.90%
23	Tachikawa Business Center Building	1,150,000	6.00%	6.00%	6.25%
24	Tanashi ASTA	13,200,000	5.60%	5.50%	5.80%
25	Tsurumi fuga 1	3,720,000	5.90%	5.80%	6.10%
26	Cupo-la Main Bldg.	2,420,000	5.80%	5.40%	6.20%

				AL STATES	
No.	Property Name	Appraisal	Direct Capitalization Method	DCF	
		(thousands yen)	Cap rate	Discount rate	Terminal cap
27	Niigata Ekinan Center Bldg.	2,140,000	6.90%	6.90%	7.20%
28	Meiji Yasuda-Life Osaka Umeda Bldg.	9,780,000	5.20%	4.80%	5.30%
29	Toky o Tatemono Honmachi Bldg.	4,230,000	6.90%	6.60%	7.20%
30	JPR Takamatsu Bldg.	1,400,000	6.25%	6.25%	6.50%
31	JPR Hakata Bldg.	2,840,000	6.00%	6.00%	6.30%
32	JPR Naha Bldg.	1,440,000	7.00%	7.20%	7.50%
33	NORTH 33 Bldg.	2,910,000	5.70%	5.60%	5.90%
34	Sompo Japan Sendai Bldg.	3,700,000	6.80%	6.30%	7.00%
35	Sompo Japan Wakayama Bldg.	1,800,000	7.70%	7.20%	8.00%
36	Tenjin 121 Bldg.	2,660,000	5.70%	5.20%	5.90%
37	JPR Nagoya Sakae Bldg.	5,550,000	5.10%	5.00%	5.30%
38	Dojima F Bldg.	2,420,000	5.90%	5.70%	6.20%
39	Semba Fukuoka Bldg.	2,060,000	5.70%	5.50%	6.00%
40	UFJ Central Leasing Head Office Bldg.	4,400,000	5.50%	5.50%	5.75%
41	JPR Umeda Loft Bldg.	13,980,000	5.15%	5.05%	5.25%
42	Strasse Ichibancho	3,960,000	5.70%	5.50%	6.00%
43	Benetton Shinsaibashi Bldg.	5,680,000	4.00%	4.00%	4.10%
44	Housing Design Center Kobe	7,610,000	5.25%	5.25%	5.50%
	Total (44 properties)	224,773,000	MY-M	XX TK.	
Lis	t of Appraisers	1155 111 143	110/81/	XXXX	MAN XX
Japan Real Estate Institute		Property No.	3.4.17.22.28.29.34.35.36.38.39		
Tanizaw a Sogo Appraisal		Property No.	27.31.32	MOX	AX
Nippon Tochi-Tatemono		Property No.	1.2.15.20.2	1.2.15.20.21.42	
CB Richard Ellis		Property No.	6.7.14.23.30.40.43.44		
Sanyu System Appraisal		Property No.	12.13.26	1 16/	
Daiw a Real Estate Appraisal		Property No.	5.8.9.10.18.19.24.25.33.37		
Nihon LCR		Property No.	11.41	11/1/2	
A Square		Property No.	16	DXIV III	AZ

<sup>\*</sup>The direct capitalization method is the method for determining the capitalized value using the direct capitalization method that discounts the net profit of a set period using the cap rate.

<sup>\*</sup>The discounted cash flow method is the method for determining the capitalized value using the direct capitalization method in which the net profit and recovery price that occur in each of several consecutive periods are discounted by the present value in line with their corresponding period and totaled.

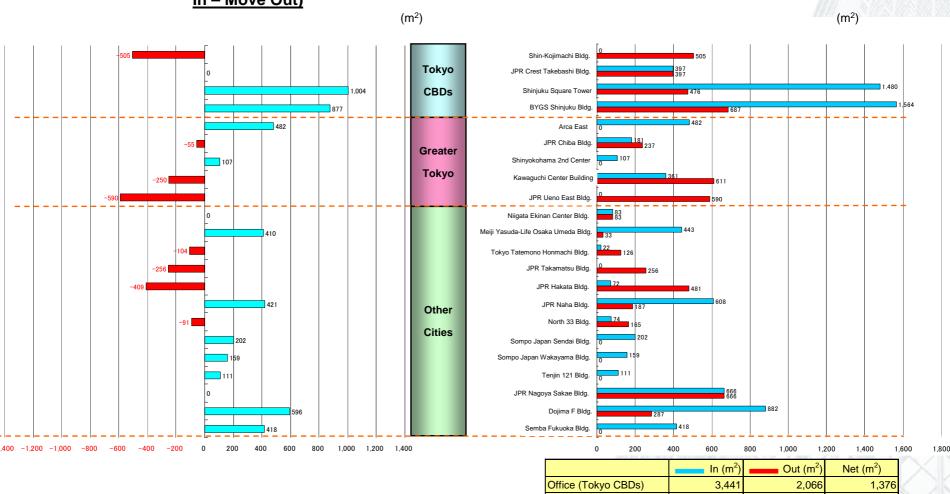


### Tenant Contracting Status by Property for the 9th Fiscal Period

(Jan. 1, 2006 – June 30, 2006)

#### **Net Increase by Property (Move** In - Move Out)

#### Move In/Out by Property



Office (Greater Tokyo)

Office (Other Cities)

Total

Note: The graphs exclude the properties which had no action, and include the moving in/out by amendment of lease contracts.

1,437

2,284

5,787

-30

1,456

2,526

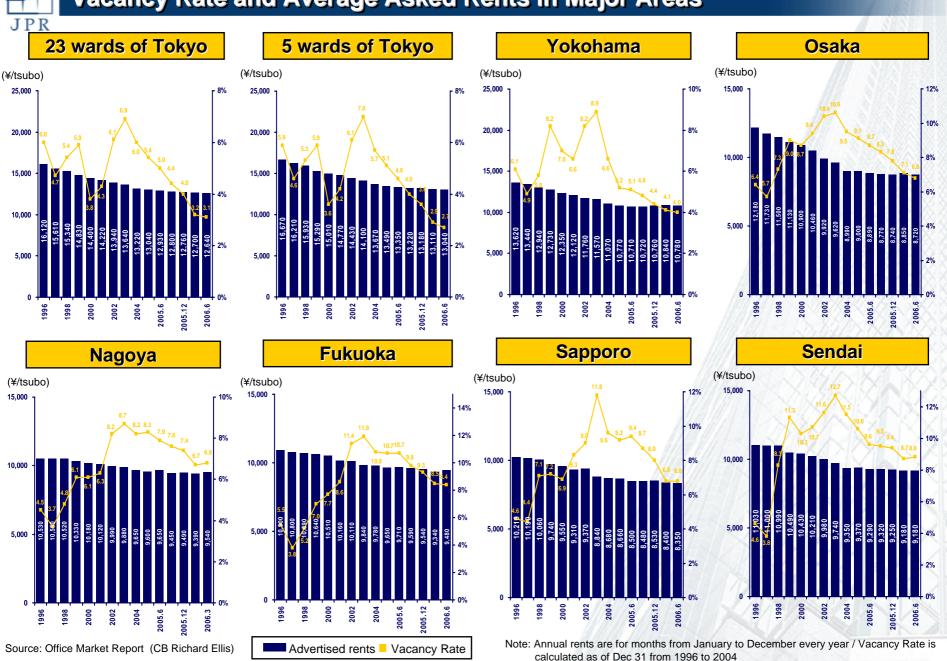
1,131

3,740

8,313



### Vacancy Rate and Average Asked Rents in Major Areas



Japan Prime Realty Investment Corporation 44



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