



# 25<sub>th</sub>

### JAPAN PRIME REALTY INVESTMENT CORPORATION

Presentation Material for the 25th Fiscal Period Ended June 2014

August 20, 2014



(Asset Manager)

Tokyo Realty Investment Management, Inc.

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- 3. Unless otherwise noted, the figures indicated in the body texts of this material are rounded down to the nearest specified unit for monetary amounts space areas, and rounded off to the nearest specified unit for percentages, numbers of years and average values. Accordingly, the sum totals of monetary amounts or percentages of respective items may not match the sum totals of actual figures.

### Explanations and definitions of terms used in this material

#### 1. Acquisition price

The sales price indicated in the purchase agreement for the relevant property executed with the seller (rounded down to the nearest hundred million yen), exclusive of expenses related to acquisition, consumption tax and other expenses)

#### 2. Occupancy rate (concluded contracts)

Total leased space / total leasable space

When simply stated as occupancy rate, it represents the occupancy rate based on concluded contracts.

### 3. Occupancy rate (generated rents)

Total leased space excluding leased space subject to rent-free periods / total leasable space

#### 4. Average occupancy rate

Average figure of the occupancy rates at the end of each month of the fiscal period (period average of occupancy rates at end of months)

#### 5. Average unit rent

Monthly rent per tsubo of occupied spaces including common charges

#### 6. NOI yield

(Rent revenue - real estate - expenses related to rent business + depreciation) / acquisition price

#### 7. NOI yield after depreciation

(Rent revenue - real estate - expenses related to rent business) / acquisition price

The rent revenue - real estate, expenses related to rent business and depreciation in the formula above are calculated and annualized by dividing their respective actual values by the number of operating days for the relevant fiscal period and then multiplying them by 365 days. In addition, the "assumed NOI yield upon acquisition" and the "assumed NOI yield after depreciation upon acquisition" are calculated based on assumed income and expenditures for the 12 months that take into account such factors as tenant replacements and rental fluctuations occurring in the ten years after the acquisition of the property.

#### 8. Ratio of long-term, fixed interest rate debts

Long-term interest-bearing debts with fixed interest / interest-bearing debts

#### Average maturity

Average maturity is a weighted average of the remaining period to maturity of interest-bearing debts, calculated in accordance with the balance of respective interest-bearing debts.

#### 10. Average interest-bearing debt costs

(Interest expenses + borrowing-related expenses + interest expenses for investment corporation bonds + investment corporation bond issuance costs) / balance of interest-bearing debt through the fiscal period

#### 11. LTV (based on unitholders' capital)

Interest-bearing debts / (interest-bearing debts + unitholders' capital)

### 12. LTV (based on gains or losses from valuation at end of period)

Interest-bearing debts / (total assets at end of period + gains or losses from real estate valuation)

#### 13. NAV per unit

(Unitholders' capital + reserve for reduction entry, etc. + unrealized gains or losses) / number of units outstanding

### 14. FFO per unit

(Net income (excluding gains or losses on sale of real estate and extraordinary income or loss) + depreciation) / number of units outstanding

#### 15. Ratio of unrealized gains or losses

(Appraisal value - book value) / book value

#### Cap rate

Capitalization rate by the direct capitalization method is indicated. Direct capitalization method is one of the methods to calculate the value estimated by income approach (a method to estimate the value of the target property by calculating the sum total of present value of the net operating income which the target property is expected to generate in the future), and capitalizes the net operating income of a certain period by using the capitalization rate.



# 1. Characteristics of JPR

# Large Scale REIT Focused on Office Properties in Tokyo

JPR exerts benefits of its portfolio management through focused investment in office properties in Tokyo as well as diversified investment in urban retail properties and office properties in regional cities, and aims to enhance the investment value of unitholders by realizing a stable growth of cash distributions and an increase in net asset value (NAV)

# Large- scale portfolio with office and retail properties

n Portfolio size 404.7 billion

**62** properties

n Target Tokyo office ratio by area and assets

Tokyo **83**%

Other Cities 17%

Office 76%

Retail 24%

n High diversification of tenants Ratio of tenants occupying at least 1% each

**74**% (Office only )

### Sound financial operations

n Credit Rating AA- (R&I)

n LTV 47.3%

(based on gains or losses from valuation at end of period)

Rule to control the ratio at 50%

n Ratio of long-term, fixed interest rate debts

**97.2**%

Decentralized and diversified sources of financing

Financial institutions from which : 30 banks
JPR borrowed funds

Number of issuance of investment : 19

corporation bonds:

### Various sponsors

 Sponsors comprising professionals of real estate, construction and finance











n Acquisitions from sponsors' pipelines

**304.7** billion

( 69% of accumulated value of investments to date )

### Investment Unit Information

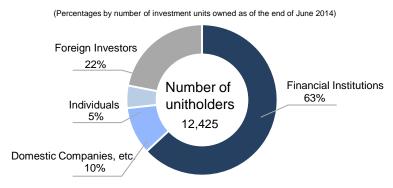
Securities code	8955	Total number of investment units outstanding	825,000 units
Stock price	370,000 yen	Market capitalization	305.2 billion yen
Distribution per unit	6,150 yen/unit	Distribution yield	3.4%
NAV per unit	220,672 yen	NAV multiple	1.7 times

(Note 1) Figures for the investment unit price and market capitalization are based on the price as of June 25, 2014 (trading day immediately before ex-dividend date).

(Note 2) Figures for the DPU and NAV per unit are based on the operating results for the 25th Period ended June 2014.

(Note 3) Figures for the distribution yield and NAV multiple are calculated on the basis of the above assumptions.

### Status of Unitholders





# 2. Operating Results and Forecasts of Financial Results

# Financial Highlights for the 25th Fiscal Period Ended June 2014

Distribution per unit (DPU) came to JPY6,150 (up JPY144, or 2.4%, period-on-period)

DPU for the 26th fiscal period is expected to increase modestly due to recovery in internal growth and reduction of finance costs

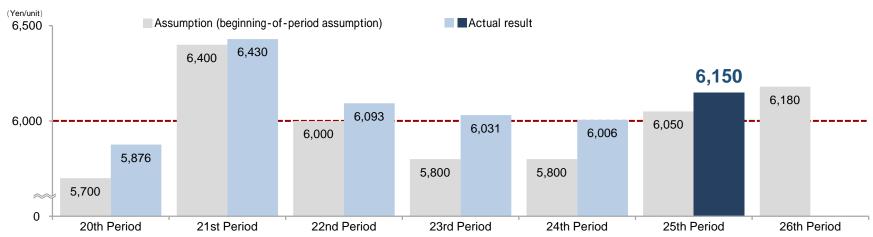
	Previous period (Dec. 31, 2013) (24th period)	Current period (Jun. 30, 2014) (25th period)	Change	Next period (Forecasts) (Dec. 31, 2014) (26th period)	Change	Management Status for the 25th Fiscal Period
Operating revenue	13,591mn	13,734mn	1.0%	13,879mn	1.0%	Internal Growth
NOI	8,925mn	8,968mn	0.5%	8,908mn	-0.7%	Move-ins 2.6% and move-outs1.2% (based on leased space)
Net income	4,954mn	5,072mn	2.4%	5,098mn	0.5%	Leasing of new tenants totaled approx. 11,600m <sup>2</sup> , surpassed beginning-of-period assumption
Distribution per unit	6,006 yen	6,150 yen	2.4%	6,180 yen	0.5%	<ul> <li>Occupancy rate stood at 97.8% (up 1.3 %p period-on-period, up 1.2 %p from forecast)</li> </ul>
Total number of units outstanding	825,000 units	825,000 units	- %	825,000 units	- %	<ul> <li>Implemented leasing with a focus on rent levels, and promoted contract renewal with upward revision of rents</li> </ul>
Properties owned at end	62 properties	62 properties	- %	62 properties	- %	External Growth
of period  Total acquisition price	404,720mn	404,720mn	- %	405,520mn	0.2%	Investigated investments primarily in office properties in central Tokyo and retail properties in the Tokyo metropolitan
Appraisal value	376,995mn	379,917mn	0.8%	-	-	<ul> <li>area, but no acquisition was closed and completed during the 25th fiscal period</li> <li>Acquired additional ownership of Shibadaimon Center</li> </ul>
NOI yield (before depreciation)	4.4%	4.5%	0.1%p	4.4%	-0.1%p	Building in July 2014     Investigated vigorously selective investments through
NOI yield (after depreciation)	3.5%	3.6%	0.1%p	3.5%	-0.1%p	negotiated transactions by utilizing the sponsors' pipelines and proprietary networks
Period-end occupancy rate	96.5%	97.8%	1.3%p	96.8%	-1.0%p	Financial Operations and Others
Average unit rent per tsubo	14.1 thousand yen	14.1 thousand yen	0.2%	14.1 thousand yen	-0.1%	<ul> <li>Conducted refinance of JPY16.5 billion, resulting in remaining maturity of 8.6 years and average interest rate of 1.07%</li> </ul>
Average interest rate of interest-bearing debts	1.53%	1.44%	-0.09%p	1.27%	-0.17%p	Promoted reduction and shift to long-term fixed interest rate debts
LTV (based on gains or losses from valuation)	48.0%	47.3%	-0.7%p	-	-	<ul> <li>Unrealized gains or losses improved due to increased appraisal values</li> <li>Ratio of unrealized gains or losses was -2.6% at end of the</li> </ul>
NAV per unit	215,648 yen	220,672 yen	2.3%	-	-	25th period (up 1.0%p period-on-period)

(Note) Figures for total number of units outstanding, properties as owned at end of period, total acquisition price, appraisal value, period-end occupancy rate, average unit rent per tsubo, LTV and NAV per unit are as of the end of each fiscal period.

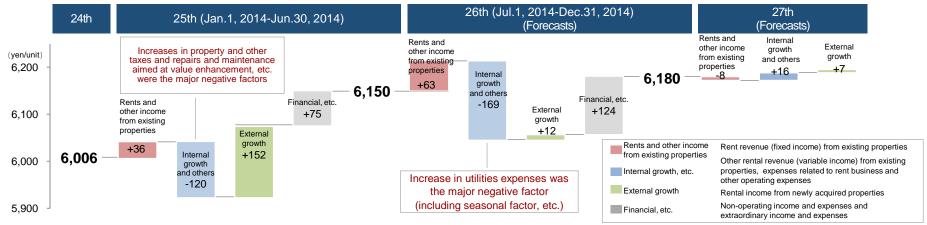
# **Change in Distribution per Unit**

DPU kept at the JPY6,000 level since the 21st Period ended June 2012, with cash distributions gradually shifting to an upward trend primarily based on internal growth

## Change in Distribution per Unit



### Factors of Period-on-Period Changes in DPU



2. Operating Results and Forecasts of Financial Results

# Statement of Income and Retained Earnings for the 25th **Fiscal Period Ended June 2014**

External growth (properties acquired in 25th and 24th periods)

Breakdown of increase/decrease in income (JPY mn)

			(JPY mn)
	24th Period (Jul.1, 2013-Dec.31, 2013)	25th Period (Jan.1, 2014-Jun.30, 2014)	Changes
	Amount	Amount	Amount
Rental revenue	12,694	12,931	237
Other rental revenue	897	802	-95
Rental revenue - real estate (a)	13,591	13,734	142
Operating revenue	13,591	13,734	142
Property and other taxes	1,879	1,990	111
Other expense related business	2,786	2,774	-12
Outsourcing expense	516	524	7
Utilities expense	969	860	-108
Casualty insurance	27	27	0
Repairs and maintenance	330	444	114
Property management fee	217	227	9
Management association accounts	556	562	6
Others	169	128	-41
Depreciation	1,869	1,834	-34
Expenses related rent business (b)	6,534	6,599	64
Asset management fees	473	478	5
Other operating expenses	215	230	15
Operating expenses	7,223	7,308	85
Operating income	6,368	6,425	57
Profits(a-b)	7,056	7,134	77
Net operating income (NOI)	8,925	8,968	43
Non-operating income	16	47	31
Interest expenses	1,325	1,259	-66
Other non-operating expenses	159	140	-19
Non-operating expenses	1,485	1,399	-85
Ordinary income	4,899	5,073	173
Extraordinary income	54	-	-54
Income before income taxes	4,954	5,073	118
Net income	4,954	5,072	118
Unappropriated retained earnings	4,976	5,094	118
Fotal number of units outstanding at end of period	825,000 units	825,000 units	- units
Distributions per units (DPU)	6,006 yen	6,150 yen	144 yen

Increase in NOI of properties acquired in 24th period	146			period contributed for approx. 5
Increase in depreciation related to the above properties		20		months longer than in 24th period due to full-period
				operations
Internal growth (continuously owned properties)		68	-83 yen	L
Decrease in NOI		103		r
(Revenues) Increase in rent revenue	30-			Rents and other income from
Decrease in incidental income (seasonal factor, etc)		128		existing properties increased
Increase in income equivalent to expenses for restoration to original condition	11			i
Increase in others	9			
(Expenses) Decrease in utilities expenses (seasonal factor, etc)	123			
Increase in property and other taxes		92		Increase in repairs and
Increase repairs and maintenance		106		maintenance was due to
Decrease in brokerage fee	25			implementation of work ahead of
Decrease in advertisement expenses	13			schedule aimed at inviting
Decrease in others	8			tenants and enhancing value
Decrease in depreciation	55			
Increase in asset management fees and administration service fees		20		
				The item is recorded only in
Financial costs and other non-operating income and expenses	116		+141 yen	fiscal periods ending June each
(Income) Increase in settlement of management association accounts	31-			year
(Expenses) Decrease in interest expenses (including corporate bonds)	66			Reduction as a result of
Decrease in other non-operating expenses	19			refinancing
Extraordinary income		54	-66 yen	Lack of subsidies granted to
Decrease in subsidy income		54		properties under the Energy-
				Efficient Renovation Promotion Program

Conversion to DPU

+152 yen

Properties acquired in 24th

period contributed for approx. 5

Increase Decrease

# Comparison with Forecasts of Financial Results for the 25th Fiscal Period Ended June 2014

					(JPY mn)
				25th period (results) (Jan.1, 2014-Jun.30, 2014)	Changes
			Amount	Amount	Amount
		Rental revenue	12,879	12,931	52
		Other rental revenue	751	802	51
	Re	ental revenue - real estate (a)	13,630	13,734	104
O	oer	ating revenue	13,630	13,734	104
		Property and other taxes	1,992	1,990	-1
		Other expense related business	2,732	2,774	41
		Outsourcing expense	530	524	-6
		Utilities expense	857	860	3
		Casualty insurance	27	27	0
		Repairs and maintenance	398	444	45
		Property management fee	224	227	3
		Management association accounts	562	562	0
		Others	131	128	-2
		Depreciation	1,837	1,834	-2
	E>	penses related rent business (b)	6,562	6,599	37
	As	sset management fees	474	478	4
	Ot	her operating expenses	244	230	-14
O	er	ating expenses	7,281	7,308	26
O	oer	ating income	6,348	6,425	77
Ρı	ofit	s(a-b)	7,067	7,134	66
Ne	et o	perating income (NOI)	8,904	8,968	63
N	n-c	operating income	49	47	-1
	Int	erest expenses	1,263	1,259	-4
	Ot	her non-operating expenses	141	140	-1
No	n-c	operating expenses	1,405	1,399	-5
O	din	ary income	4,992	5,073	81
Ind	con	ne before income taxes	4,992	5,073	81
Ne	et ir	ncome	4,991	5,072	81
1 1	nan	propriated retained earnings	5.012	5.004	01

Net income	4,991	5,072	81
Unappropriated retained earnings	5,013	5,094	81
Total number of units outstanding at end of period	825,000 units	825,000 units	- units
Distributions per units (DPU)		6,150 yen	100 ven

Breakdown of increase/decrease in income (JPY mn)			Conversion	
	Increase	Decrease	to DPU	
			ı	1
External growth (properties acquired in 25th and 24th periods)	3		+4 yen	
Increase in NOI of properties acquired in 24th period	3			
Increase in depreciation related to the above properties		0		
				1
nternal growth (continuously owned properties)	73		+89 yen	
Increase in NOI	60			Increase in the occupancy rate
(Revenues) Increase in rent revenue	52		l	was the main causes
Increase in cancellation penalty, etc.	19			was the main sausse
Increase in income equivalent to expenses for restoration to original condition	23			
Increase in others	8			Increase in repairs and
(Expenses) Increase repairs and maintenance		45-		Increase in repairs and maintenance was due to
Decrease in others	2			implementation of work ahead of
Decrease in depreciation	3			schedule aimed at inviting
Decrease in asset management fees and administration service fees	10			tenants and enhancing value
				L
Financial costs and other non-operating income and expenses	3		+4 yen	
(Income) Decrease in settlement of management association accounts		1		
(Expenses) Decrease in interest expenses (corporate bonds)	4			
Decrease in other non-operating expenses	1			

### Assumption for the 25th Fiscal Period Forecast (Jan 1, 2014-Jun 30, 2014)

- Investment properties owned: Total 62 properties (25th period (Jun. 2014))
- Average occupancy rate: 96.6% (confirmed contracts)
- Number of units: 825,000units
- LTV (based on unitholders' capital) : 49.9% (25th period (Jun. 2014))

# Forecasts of Financial Results for the 26th Fiscal Period Ending December 2014

_					(JPY mn)
			25th Period	26th Period (forecast)	Changes
			(Jan.1, 2014-Jun.30, 2014)	(Jul.1, 2014-Dec.31, 2014)	Changes
			Amount	Amount	Amount
		Rental revenue	12,931	13,003	71
		Other rental revenue	802	876	73
	Re	ental revenue - real estate (a)	13,734	13,879	145
Op	bera	ating revenue	13,734	13,879	145
		Property and other taxes	1,990	1,985	-5
		Other expense related business	2,774	2,986	211
		Outsourcing expense	524	545	21
		Utilities expense	860	1,057	196
		Casualty insurance	27	27	0
		Repairs and maintenance	444	441	-2
		Property management fee	227	228	1
		Management association accounts	562	556	-5
		Others	128	127	0
		Depreciation	1,834	1,846	12
	Ex	penses related rent business (b)	6,599	6,818	218
	As	set management fees	478	480	2
	Ot	her operating expenses	230	231	1
Op	oera	ating expenses	7,308	7,530	222
Op	oera	ating income	6,425	6,348	-76
Pr	ofit	s(a-b)	7,134	7,061	-73
Ne	et o	perating income (NOI)	8,968	8,908	-60
No	on-c	pperating income	47	6	-41
	Inte	erest expenses	1,259	1,147	-111
	Ot	her non-operating expenses	140	107	-32
No	n-c	pperating expenses	1,399	1,255	-144
Oı	din	ary income	5,073	5,099	25
Inc	com	ne before income taxes	5,073	5,099	25
Ne	et ir	ncome	5,072	5,098	25
Ur	nap	propriated retained earnings	5,094	5,120	25

Total number of units outstanding at end of period	825,000 units	825,000 units	- units
Distributions per units (DPU)	6,150 yen	6,180 yen	30 yen

Breakdown of increase/decrease in income (JPY r	mn)		Conversion	
	Increase	Decrease	to DPU	
5			40	
External growth (properties acquired in 26th and 25th periods)	9		+12 yen	Contribution for approximately 5
Increase in NOI of properties acquired in 25th period	13			months
Increase in depreciation related to the above properties		3		
Internal growth (continuously owned properties)		86	-105 yen	
Decrease in NOI		74		
(Revenues) Increase in rent revenue		 		Mainly due to the occupancy
Increase in incidental income (seasonal factors, etc.)	126			rate increasing in the 25th period
Decrease in cancellation penalty, etc.		15		[
Decrease in income equivalent to expenses for restoration to original condition		24		Increase due to higher unit price
Decrease in others		14		of electricity charges on top of seasonal fluctuation factors
(Expenses) Increase in utilities expenses (seasonal factor, etc.)		194		Scasona nacidation lactors
Decrease repairs and maintenance	3			Plans to implement work for
Increase in others		7		value enhancement, etc., at a
Increase in depreciation		9		level almost the same as in the
Increase in asset management fees and administration service fees		3		25th period, ahead of schedule
Financial costs and other non-operating income and expenses	102		+124 yen	L
(Income) Decrease in settlement of management association accounts		41		
(Expenses) Decrease in interest expenses (corporate bonds)	111	<u> </u>		Reduction as a result of refinancing
Decrease in other non-operating expenses	32			Tomanong

### Assumption for the 26th Fiscal Period Forecast (July 1, 2014-December 31, 2014)

- Investment properties owned: Total 62 properties (including Shibadaimon Center Building (additional ownership) acquired in July 2014)
- Average occupancy rate: 96.8% (confirmed contracts)
- Number of units: 825,000units
- LTV (based on unitholders' capital): 49.9% (26th Period)

# 2. Operating Results and Forecasts of Financial Results

(Reference)

# Forecasts of Rent Revenue – Real Estate and Expenses Related to Rent Business for the 27th Fiscal Period Ending June 2015

		26th Period (forecast) (Jul.1, 2014-Dec.31, 2014)	27th Period (forecast) (Jan.1, 2015-Jun.30, 2015)	Changes		
		Amount	Amount	Amount		
	Rental revenue	13,003	13,007	4		
	Other rental revenue	876	754	-121		
Ope	rating revenue (a)	13,879	13,761	13761		
	Property and other taxes	1,985	2,058	73		
	Other expense related business	2,986	2,773	-212		
	Outsourcing expense	545	536	-9		
	Utilities expense	1,057	917	-139		
	Casualty insurance	27	27	0		
	Repairs and maintenance	441	329	-112		
	Property management fee	228	224	-3		
	Management association accounts	556	590	33		
	Others	127	147	19		
	Depreciation	1,846	1,856	9		
Ехре	enses related rent business (b)	6,818	6,689	-128		
Profits ( a-b )		7,061	7,072	10		
Net	operating income (NOI)	8,908	8,928	20		
Сар	ital expenditure	1,032	1,100	68		
Net	cash flow (NCF)	7,875	7,828	-47		

Breakdown of increase/decrease in income (JPY n	Conversion	l		
	Increase	Decrease	to DPU	l
				7
xternal growth (properties acquired in 27th and 26th periods)	6		+7 yen	
Increase in NOI of properties acquired in 26th period	6			
Increase in depreciation related to the above properties		0		_
				-
ternal growth (continuously owned properties)	4		+5 yen	
Inrcrease in NOI	14			
(Revenues) Decrease in rent revenue		6		Decrease due to the lower occupancy rate
Decrease in incidental income (seasonal factors, etc.)		117		
Decrease in others		4		
(Expenses) Increase in property and other taxes		71		
Decrease in utilities expenses (seasonal factor, etc.)	140			Decrease as a result of
Decrease repairs and maintenance	113			assuming repairs and maintenance at a level in normal
Increase in settlement management association accounts		33	L	operations
Increase in others		5		
Increase in depreciation		9		

### Assumption for the 27th Fiscal Period Forecast (Jan.1, 2015-Jun. 30, 2015)

- Investment properties owned: Total 62 properties (including Shibadaimon Center Building (additional ownership) acquired in July 2014)
- Average occupancy rate: 97.1% (assuming some new contract, etc. in addition to the assumptions for the 26th fiscal period)

Surplus

Total net assets

Total liabilities and net assets

# Balance Sheet for the 25th Fiscal Period Ended June 2014

(JPY mn)

	24th Period (As of Dec. 31, 2013)		25th Peri (As of Jun. 2		Char	nge
	Amount	%	Amount	%	Amount	%
Current assets	22,139	5.3%	23,562	5.7%	1,422	6.4%
Cash and deposits	9,781	2.4%	11,557	2.8%	1,776	18.2%
Cash and deposits in trust	11,856	2.9%	11,517	2.8%	-339	-2.9%
Other current assets	501	0.1%	486	0.1%	-14	-2.9%
Noncurrent assets	391,656	94.6%	390,354	94.3%	-1,302	-0.3%
Tangible assets	386,429	93.3%	385,205	93.0%	-1,223	-0.3%
Intangible assets	4,798	1.2%	4,797	1.2%	-0	-0.0%
Investments and other assets	429	0.1%	350	0.1%	-78	-18.2%
Lease and guarantee deposits	49	0.0%	53	0.0%	4	9.0%
Others	379	0.1%	296	0.1%	-82	-21.8%
Deferred assets	178	0.0%	188	0.0%	9	5.4%
Investment corporation bond issuance costs	178	0.0%	188	0.0%	9	5.4%
Total assets	413,974	100.0%	414,104	100.0%	130	0.0%
Current liabilities	35,460	8.6%	37,900	9.2%	2,440	6.9%
Short-term loans payable	2,000	0.5%	2,000	0.5%	-	-
Current portion of long-term loan payable	12,235	3.0%	6,332	1.5%	-5,903	-48.2%
Current portion of investment corporation bonds	16,000	3.9%	24,000	5.8%	8,000	50.0%
Other current liabilities	5,225	1.3%	5,568	1.3%	343	6.6%
Noncurrent liabilities	181,419	43.8%	178,991	43.2%	-2,428	-1.3%
Long-term loans payable	121,024	29.2%	126,358	30.5%	5,334	4.4%
Investment corporation bonds	40,500	9.8%	32,500	7.8%	-8,000	-19.8%
Tenant leasehold and security deposits	19,895	4.8%	20,133	4.9%	237	1.2%
Total liabilities	216,879	52.4%	216,891	52.4%	12	0.0%
Unitholders' capital	192,044	46.4%	192,044	46.4%	-	-

5,050

197,095

413,974

1.2%

47.6%

100.0%

5,168

197,213

414,104

1.2%

47.6%

100.0%

118

118

130

2.3%

0.0%

Cash	and	deposits status	

(JPY mn)

	End of 24th Period	End of 25th Period	Change
Cash and deposits	21,637	23,075	+1,437
Tenant leasehold and security deposits	10,395	10,633	+237

(Note) Amount equivalent to leasehold deposits released from tenants (9,500 million yen at end of 24th period and 9,500 million yen at end of 25th period) are excluded.

<ul><li>Noncurrent assets</li></ul>	(JPYmn)
Property acquisition	-
Capital expenditure	+681
Depreciation	-1,834
Other	-150
Total	-1,302

### Interest-bearing debt status

(JPY mn)

	New procurement	Repayment/redemption	Change
Short-term loans payable	-	-	-
Long-term loans payable	11,500	12,069	-569
Investment corporation bonds	5,000	5,000	_

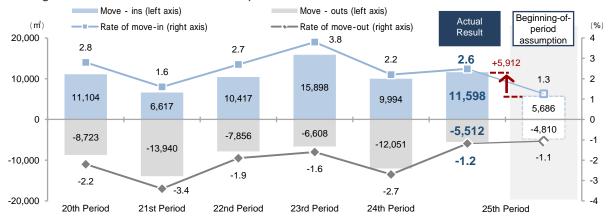


# 3. Management Status and Strategies

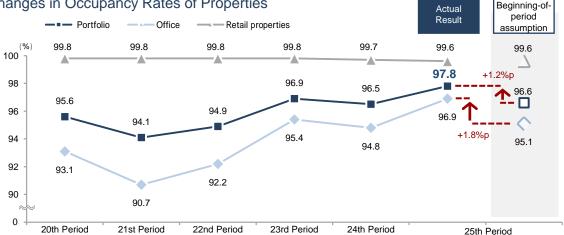
# Change in Move-in and Move-out Spaces and Occupancy Rate

Occupancy rate at the end of the 25th period rose to 97.8% (up 1.3%p from the end of the 24th period, and up 1.2%p from beginning-ofperiod assumption)

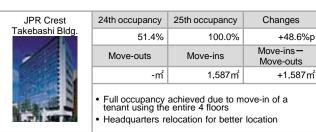
### Changes in Move-In and Move-Out Spaces



### Changes in Occupancy Rates of Properties



## Major State of Leasing



JPR Hakata Bldg.	24th occupancy	25th occupancy	Changes
100	97.7%	85.3%	-12.4%p
	Move-outs	Move-ins	Move-ins-Move- outs
	-1,972m²	1,152m²	-820m²
	<ul> <li>Conducted new</li> </ul>	temporarily dropp a large tenant leases to 6 tenant	ed to 67% due to

Olinas Tower	24th occupancy	25th occupancy	Changes
	94.2%	95.6%	+1.4%p
	Move-outs	Move-ins	Move-ins-Move- outs
	-1,758m²	2,102m²	+344m²
a roma	consolidation	curred due to majo own building for of ing tenant without elocation for expar	

### Other topics regarding leasing status

improvement of grade

- 42 properties in total operated at full occupancy at end of the 25th Period (up 8 properties period-on-period)
   Many tenants relocated for better locations and higher building grade, with higher rent levels
   Expansion of floors in the same building account for 32% of new
- contracts (based on number of cases), conducted by a wide range of

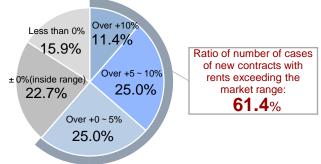
(Note) The occupancy rate and move-in and move-out spaces of Olinas Tower are forecast figures for the 26th Period ending December 2014 based on contracts confirmed as of the announcement of the 25th Period financial results, and may be subject to change.

# **New Contract Unit Rent and Average Unit Rent**

Average unit rent of office properties increased slightly due to promotion of leasing with a focus on rents and reduction of tenants moving out

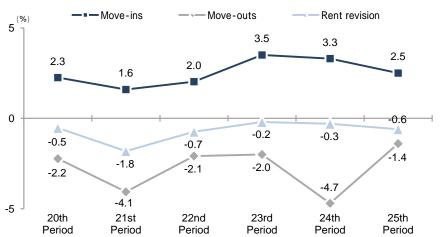
### State of New Contract Unit Rent

(Ratio of number of cases by rate of difference between contracted rents and market rents for new contracts in the 25th Period ended June 2014)



(Note) Market rents refer to the range from the highest to the lowest of the contract rents in the market of the properties owned by JPR (for standard floors), evaluated by CBRE K.K. at each appraisal date. The number of concluded contracts have been calculated based on the rates of diversion from the highest for "+0" through "Over +10%" and from the lowest for "Less than 0%." The "±0%" indicates that the rents are within the range from the highest to the lowest.

### Changes in Move-ins, Move-outs and Revision of Monthly Rents



Rate of change in monthly rent = total changes in monthly rents due to change factors for each fiscal period / total monthly rents at end of each preceding fiscal period (both including common charges)

The change factors are move-ins, move-outs and rent revisions. Rent revisions include stage rents, etc.

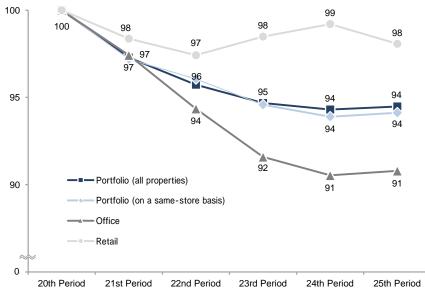
Rate of change in space = total changes in space due to change factors (move-ins and move-outs) for each fiscal period / total leased space at end of each preceding fiscal period

## Changes in Average Unit Rent

(Average unit rent (including common service fee): thousand yen/tsubo)

	20th Period	21st Period	22nd Period	23rd Period	24th Period	25th Period
Portfolio (all properties)	14.9	14.5	14.3	14.1	14.1	14.1
Portfolio (on a same-store basis)	14.8	14.4	14.2	14.0	13.9	13.9
Office	18.2	17.7	17.1	16.6	16.4	16.5
Retail	9.9	9.7	9.7	9.8	9.8	9.7

(Indexed with end of 20th fiscal period set at 100)



e) The graph above shows the average unit rent at end of each fiscal period in a relative figure with the end of the 20th period set at 100. Properties on a same store basis represent those owned continuously from the 20th period through the 25th period.

# **Outlook of Occupancy Rate and Rent Revenue**

For the 26th period ending December 2014, although the occupancy rate will decrease, rent revenue from existing properties is anticipated to increase period-on-period

## Leasing Plan and Outlook of Occupancy Rate

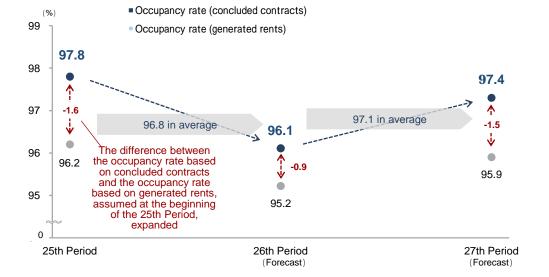
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26th Period (Dec. 2014)

- The occupancy rate is assumed based on contracts confirmed as of the end of the 25th Period (including new contracts already concluded and notification of cancellation received)
- The period-end occupancy rate is assumed to drop to 96.1%, impacted by cancellations for MS Shibaura Bldg. and Kanematsu Bldg., etc.
- Rent revenue from existing properties for the 26th Period is anticipated to grow period-on-period as a result of an increase in the occupancy rate achieved in the 25th Period ended June 2014
- Will work to further increase revenue by leasing new tenants who are still investigating, etc.

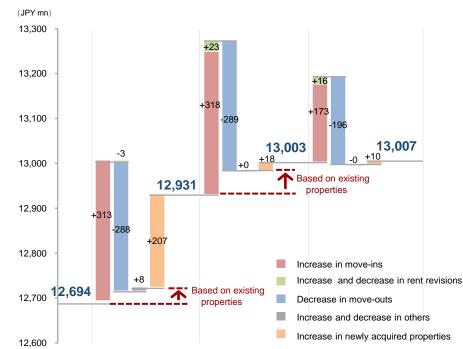
### 27th Period (Jun. 2015)

- Partially assumes new move-ins and move-outs, in addition the assumptions for the 26th Period ending December 2014
- For properties at which contracts will be cancelled in the 26th Period, certain down time is anticipated due to the leasing policy that focuses on rents
- An increase in rents to be counted for the forecast financial results will be limited, as freerent periods will be given to new tenants with an intention to account as revenue
- Will promote leasing with priority placed on upside gains by making comprehensive proposals, including value enhancement works that have been programmed ahead of schedule in the 26th Period



# Changes in Factors of Changes in Rent Revenue from Previous Fiscal Periods





(Note 1) Rent revenue includs land rent, parking lot revenues, advertisement charges and vending machine installation charges as well as rents and common charges.

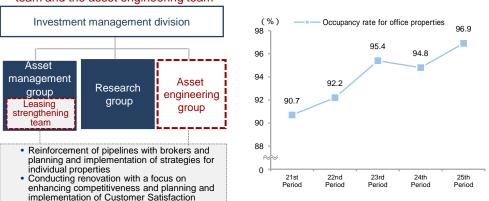
(Note 2) Existing properties refer to properties that have been in operation throughout each fiscal period since the 24th period ended December 2013.

# **Reinforcement of Leasing**

Reinforce leasing activities by taking advantage of the synergetic effect of the leasing management system unique to asset manager and its measures to improve customer satisfaction

## Leasing Management System by Asset Manager

Organization to promote leasing activities centering on the leasing strengthening team and the asset engineering team

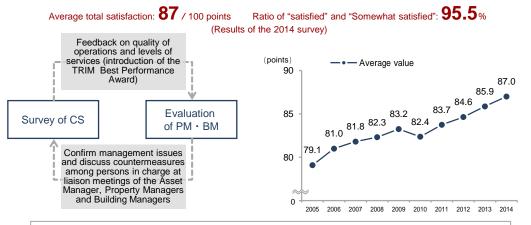


# Initiatives to Improve Customer Satisfaction (CS)

Survey period: May - June, 2014, Surveyed buildings: 41 buildings with 429 tenants

for "unsatisfactory" for each question of each category

prevention and safety (security measures), emergency responses and environmental preservation



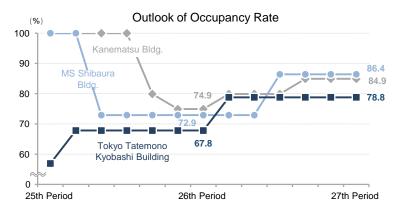
Questionnaire items cover the 7 categories including management and administration, responses to tenants, crime

Replies are pre-set in four stages at 4 for "satisfactory," 3 for "somewhat satisfactory," 2 for "somewhat unsatisfactory" and 1

### Main Leasing Initiatives

Tokyo Tatemono Kyobashi Building	Occupancy	25th Period	26th Period	27th Period
Tryobashi Bahanig	rate	56.9%	67.8%	78.8%
	•With supe	eriority of location and su uests, a wide range of in	kternal fittings and equip carcity value for use as ndustries newly moved i dificantly higher than the	stores that serve

MS Shibaura Bldg.	Occupancy	25th Period	26th Period	27th Period		
	rate	100.0%	72.9%	86.4%		
	A tenant cancelled contract at end of July 2014 to relocate for office consolidation With the property's scarcity value of size that can secure a large space of 1,200 tsubos, targeted leasing is being promoted in an effort to cultivate needs of relocation for office consolidation Renewal work conducted for common spaces in 2013 and for airconditioning systems in 2014					
Kanematsu Bldg.	Occupancy	25th Period	26th Period	27th Period		
	rate	100.0%	74.9%	84.9%		
	Multiple tenants will cancel contracts in September 2014 and afterward, due to closure of business bases, etc. The market rent shows an upward trend due to active tenant demand and sense of shortage of blue-chip properties As the property features high visibility and superiority in size, efforts will be made to invite tenants with a focus on rent levels					



# Firmly Maintain the Stance of Vigorously Selective Investment

Investigated investments primarily in office properties in central Tokyo and retail properties in the Tokyo metropolitan area, but no acquisition was closed and completed during the 25th fiscal period

Worked on negotiated transactions by utilizing diversified pipelines, firmly keeping the stance of vigorously selective investment based on fair value

## **Acquired Target**

Tokyo office properties having anticipated growth potential

Urban retail properties that can secure after-depreciation yield

Office properties in regional cities that can maintain stable earnings

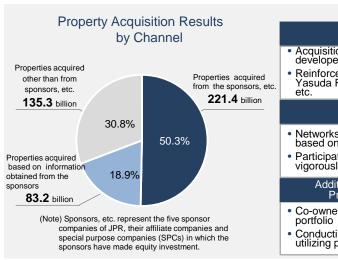
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### Secure the yield level through a combination of geographical areas and asset types

Continue proactive investigations on properties having anticipated growth potential even if their yields fall short of the portfolio NOI yield

Regardless of which pipelines, select investment targets based on the judgment of growth potential and profitability that should contribute to the growth of JPR

### Implement acquisition strategy by taking advantage of diversified pipelines



### Sponsor Pipeline

- Acquisition of large-scale properties developed and owned by Tokyo Tatemono
- Reinforced collection of information from Yasuda Real Estate and Taisei Corporation, etc.

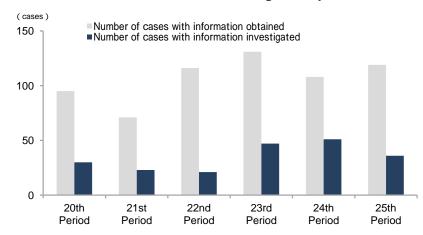
### Original Network

- Networks with operating companies, etc. based on track records
- Participation even in bid projects after vigorously selecting and investigating them

# Additional Acquisition of Co-owned Properties, etc. Preferentially

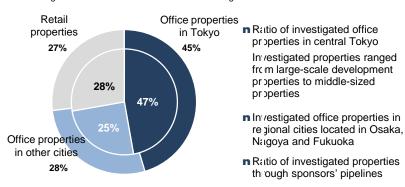
- Co-ownership properties occupy 56% of the portfolio
- Conducting negotiated transactions through utilizing preferential negotiation rights

# Change in Number of Cases with Property Information Obtained and Investigated by TRIM



### Breakdown of 25th Period (Jun.2014)

Outer ring: Number of cases with information obtained Inner ring: Number of cases with information investigated



(Note) The figures represent the ratios to the total number of cases.

: **25**%

· 28<sub>%</sub>

# Acquired Additional Ownership of Blue-chip Property in Central Tokyo: Shibadaimon Center Building











### Acquisition Highlights

- Realized a negotiated transaction by taking advantage of the support from the Yasuda Real Estate Group, one of the sponsors
- Acquired with NOI yield of 4.7%, which surpasses the portfolio average
- Realized external growth by taking advantage of the preferential negotiation rights

### Property Characteristics

- The property exerts superiority in the area where there are many small- and medium-sized office buildings
- Offers good access to such wide-area traffic networks as Haneda Airport and Shinagawa Station on the JR lines
- Operates at full occupancy (as of the end of the 25th Period), with some contracts renewed with upward revision of rents for spaces already owned by JPR

### Status of Exclusively Owned Spaces

10F	Owned by other right holders			
9F	Owned	by other right ho	lders	
8F	Alre	ady owned by JP	R	
7F	Alre	ady owned by JP	R	
6F	Already owned by JPR			
5F	Already owned by JPR			
4F	Subject space of the additional ownership			
3F	Owned	Owned by other right holders		
2F	Subject space of the additional ownership Already owned by JPR			
1F	Owned by other right holders Already owned by JPR			
B1F	Owned by oth	ner right holders	Already owned by JPR	

Equity interest in the subject space ;

**12.6**%

( JPR's total equity interest rising to 65.4% after the acquisition )

Acquisition price
800 million yen

Appraisal value

NOI yield

[Assumed on acquisition]

4.7%

period is assumed to be 96% (for office sections).

Assumed NOI yield upon acquisition:

NOI yield after depreciation

[Assumed on acquisition]

4.1%

3-minute walk from Daimon Station on the Toei Subway Asakusa Line and Oedo Line, 4-minute walk from Onarimon Station on the Toei Subway Mita Line and 9-minute walk from Hamamatsucho Station on the JR Yamanote Line and Keihin Tohoku Line



Location

1-703-3 Shibadaimon, Minato-ku, Tokyo and other

Completion

July 1993

Total floor space

11,419.93 m

Sectional Ownership
(Additional ownership of 12.6% equity interest)

Seller

Individual

Acquisition date

July 30, 2014

Calculated based on the assumed income and expenditures for the 12 months that take into account such factors as tenant replacements and rental fluctuations occurring in the ten years after the acquisition of the property; the average occupancy rate for the

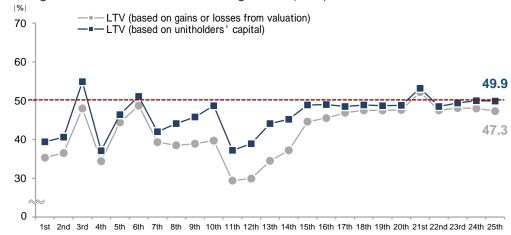
# **Conservative Financial Operations Continued**

Conducted financial operations with ratio of interest-bearing debt (LTV) set at the target range of up to 50% as a rule Keep of high ratio of long-term, fixed interest rate debts (97% range)

### Main Data

Main Data			
	End of 24th Period Dec. 2013	End of 25th Period Jun. 2014	Change
LTV (based on unitholders' capital)	50.0%	49.9%	-0.1%p
LTV (based on gains or losses from valuation)	48.0%	47.3%	-0.7%p
Ratio of long-term, fixed interest rate debts	97.2%	97.2%	- %p
Average maturity of interest- bearing debts	3.5 years	3.7 years	+0.2 years
Average interest rate of interest-bearing debts	1.53%	1.44%	-0.09%p

### Changes in Ratio of Interest-Bearing Debts (LTV)



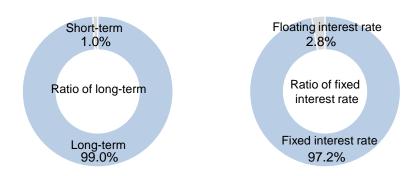
### **Credit Rating Status**

(as of June 30, 2014)

Credit Rating Agency	Corporate Credit Rating (Outlook)
R&I (Rating and Investment Information, Inc.)	AA- (Stable)
S&P (Standard & Poor's Ratings Japan K.K.)	Long-term: A (Stable) Short-term: A-1

### Ratio of Long-Term, Fixed Interest Rate Debts

(as of June 30, 2014)



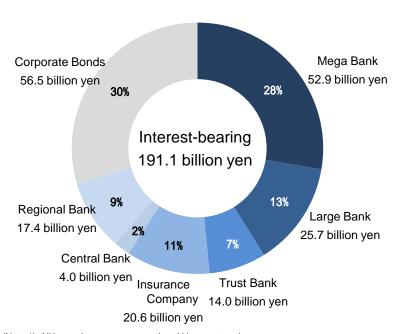
# **Diversification of Lenders and Utilization of Investment Corporation Bonds**

Established a lender formation with 30 financial institutions, making it the basic policy to do business with them in negotiated deals Issued investment corporation bonds in a dynamic and flexible manner since listing, aiming to diversify lenders and reduce financing costs

# Status of Borrowings

Lender	Balance as of Jun. 30, 2014 (JPY mn)
Mizuho Bank, Ltd.	22,000
The Bank of Tokyo-Mitsubishi UFJ, Ltd.	18,000
Sumitomo Mitsui Banking Corporation	12,900
Aozora Bank, Ltd.	7,900
Shinsei Bank, Limited	7,000
Mizuho Trust & Banking Co., Ltd.	7,000
Mitsubishi UFJ Trust and Banking Corporation	7,000
Development Bank of Japan Inc.	5,820
The Bank of Fukuoka, Ltd.	5,000
Sompo Japan Insurance Inc.	4,000
Meiji Yasuda Life Insurance Company	3,670
ORIX Bank Corporation	3,000
Shinkin Central Bank	3,000
The Shinkumi Federation Bank	3,000
Taiyo Life Insurance Company	3,000
The Chugoku Bank, Ltd.	3,000
The Nishi-Nippon City Bank, Ltd.	3,000
Sumitomo Life Insurance Company	2,000
Zenkyoren (The National Mutual Insurance	2,000
Federation of Agricultural Cooperatives)	2,000
Daido Life Insurance Company	2,000
The Hachijuni Bank, Ltd. (Note 2)	2,000
Resona Bank, Limited	2,000
The Iyo Bank, Ltd.	1,000
Tokyo Marine & Michido Fire Insurance Co., Ltd.	1,000
The Nourinchukin Bank (Note 3)	1,000
Tokyo Tomin Bank Limited (Note 4)	1,000
The Bank of Yokohama, Ltd. (Note 4)	1,000
The Minato Bank, Ltd. (Note 4)	800
The Yamaguchi Bank, Ltd. (Note 4)	500
The Chiba Kogyo Bank, Ltd. (Note 4)	100
Total borrowings	134,690

# Lenders of Interest-bearing Debts



(Note 1) All borrowings are unsecured and Unguaranteed.

(Note 2) Of the JPY 2,000 million in loan balance, JPY 1,000 million was borrowed in short-term loans.

(Note 3) Borrowed in short-term loans

(Note 4) These are borrowings made through originating a syndicated loan.

(Note 5) All borrowings are long-term, fixed interest rate debt except for those in (Note 2) through (Note 4).

### Status of Corporate Bonds

Balance as of Jun. 30, 2014 (JPY mn)
5,000
4,500
6,000
6,000
7,000
7,000
2,000
5,000
2,000
5,000
2,000
5,000
56,500

### Status of Commitment Line Contract

Lender	Balance as of Jun. 30, 2014 (JPY mn)
Mizuho Bank, Ltd.	4,000
The Bank of Tokyo-Mitsubishi	4,000
Sumitomo Mitsui Banking Corporation	4,000
Aozora Bank, Ltd.	4,000
Mizuho Trust & Banking Co.,	4,000
Mitsubishi UFJ Trust and Banking Corporation	4,000
Resona Bank, Limited	4,000
Total commitment line	28,000

# Interest-Bearing Debt Costs Reduced and Shift to Long-Term, Fixed Interest Rate Debts Promoted

Conducted refinance, including issuance of corporate bonds to be redeemed in 12 years, resulting in the remaining maturity of 8.9 years and interest rate of 1.04% on average

### Borrowings Made in the 25th Period and after



Diversification of Repayment Dates of Interest-Bearing Debts

# Changes in Average Maturity and Average Costs of Interest-Bearing Debts

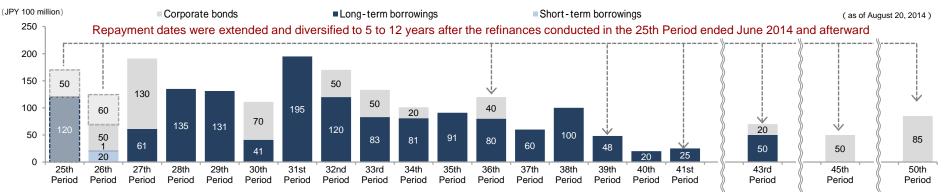


(Interest expenses + borrowing-related expenses + interest expenses for investment corporation bonds + investment corporation bond issuance costs) / balance of interest-bearing debt through the fiscal period

(Reference) Planned repayment and redemption amount of interest-bearing debt in the 26th Period and afterward and average costs (excluding short-term borrowings)

	26th Period	27th Period	28th Period	29th Period	30th Period
Repayment amount	5.1 billion	19.1 billion	13.5 billion	13.1 billion	11.1 billion
Average interest- bearing debt costs	2.00%	1.65%	0.97%	1.34%	1.10%

(Note) The figures for the 26th Period excludes the 9th Series of Corporate Bonds that were redeemed on July 23, 2014.



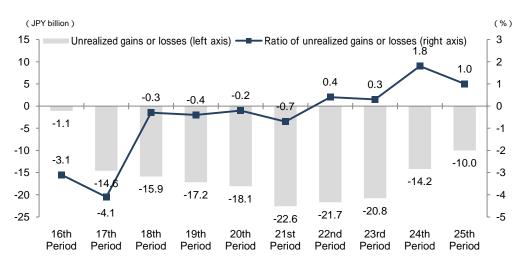
# **Appraisal Values**

Increase in appraisal values in line with a decrease in cap rates

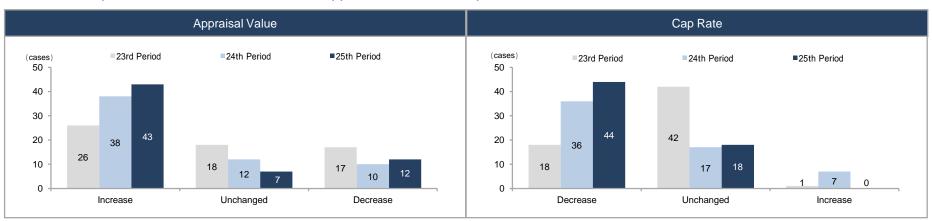
## Period-end Appraisals

	End of 24th Period Dec. 31, 2013	End of 25th Period Jun. 30, 2014	Change
No. of properties	62	62	-
Appraisal value	JPY376.9 billion	JPY379.9 billion	+JPY2.9 billion
Book value	JPY391.2 billion	JPY390.0 billion	-JPY1.2 billion
Unrealized gains or losses	-JPY14.2 billion	-JPY10.0 billion	+JPY4.1billion
Ratio of unrealized gains or losses	-3.6%	-2.6%	+1.0%p

### Changes in Unrealized Gains or Losses



## Number of Properties with Increase/Decrease in Appraisal Value and Cap Rate



# **Growth of Cash Distributions in Stages**

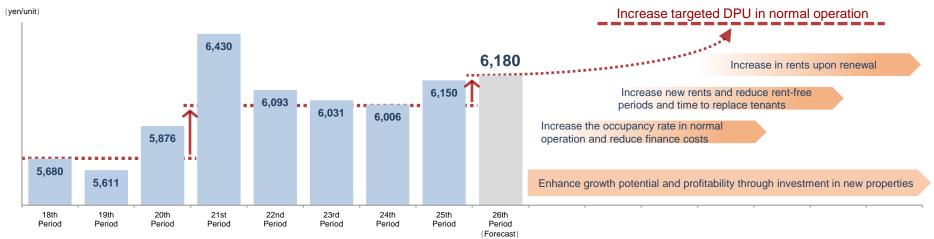
# Regain and maintain the targeted DPU of JPY6,000 in normal operation

( Complement the decreased revenue from existing properties by earnings from external growth)

# Increase distributions in stages from DPU of JPY6,000

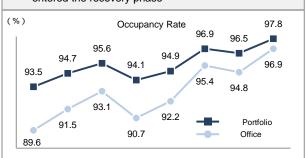
(Enhance profitability by internal growth, on top of external growth)

### Distribution per Unit



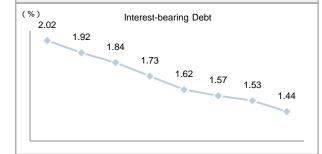
### Internal Growth

- Maintain the occupancy rate based on concluded contracts of 97% and increase the occupancy rate based on generated rents
- n Increase the average rent levels in the market that has entered the recovery phase



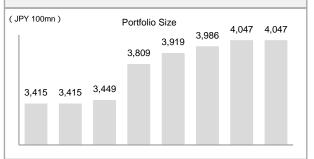
### Financial Operation

- Make continuous efforts to reduce interest costs
- Promote shift to long-term fixed interest rate debts in preparation for a rise in interest rates over the medium term



### **External Growth**

- Continue focused investment in Tokyo office properties
- Realize acquisition of office properties in central Tokyo that allow expectations for growth

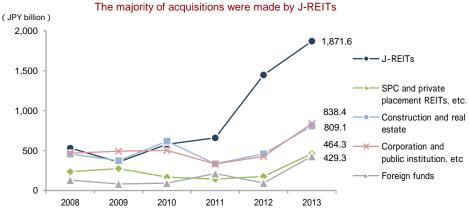




## Trend of For-sale Real Estate Market

While transactions by foreign funds and private placement REITs showed an increasing trend, the market was driven by property acquisitions by J-REITs

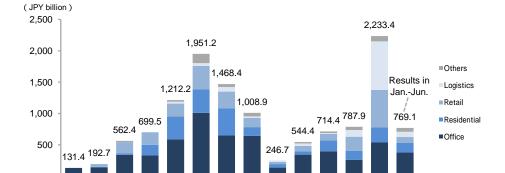
# Change in Acquisition Results by Business Sector



( Note ) Prepared by TRIM based on survey on actual real estate transaction by Urban Research Institute Corporation

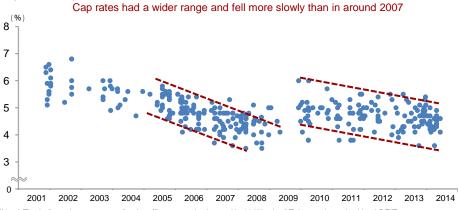
Acquisition of office and residential properties increased in the first half of 2014

## Change in Acquisition results by J-REITs



 $2001 \quad 2002 \quad 2003 \quad 2004 \quad 2005 \quad 2006 \quad 2007 \quad 2008 \quad 2009 \quad 2010 \quad 2011 \quad 2012 \quad 2013 \quad 2014$  (Note) Prepared by TRIM based on the data publicized by The Association for Real Estate Securitization (ARES)

# Changes in Acquisition Cap Rates of Office Properties in Tokyo (J-REITs)



(Note) The indicated cap rates are for the office properties located in 23 Wards of Tokyo and acquired by J-REITs, and have been prepared by TRIM based on the press releases by respective J-REITs.

# Changes in Number of Properties in which Equity Interests were Acquired and their Composition Ratio (J-REITs)

The number increased significantly in 2013, and has totaled 10 in two months since entering 2014.

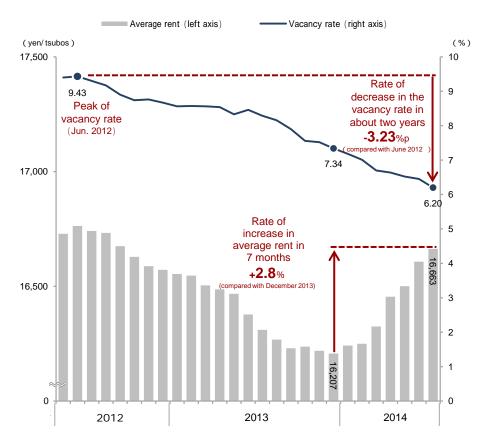


( Note) Prepared by TRIM based on survey on actual real estate transaction by Urban Research Institute Corporation

# **Trend of Office Property Leasing Market**

Now that the vacancy rate in the five central wards of Tokyo decreased to around 7%, the average rent took an upward turn

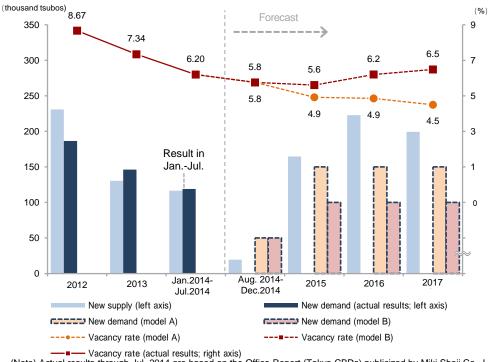
## Changes in Vacancy Rate and Average Rent



(Note) Prepared by TRIM on the Office Report (Tokyo CBDs) publicized by Miki Shoji Co., Ltd.

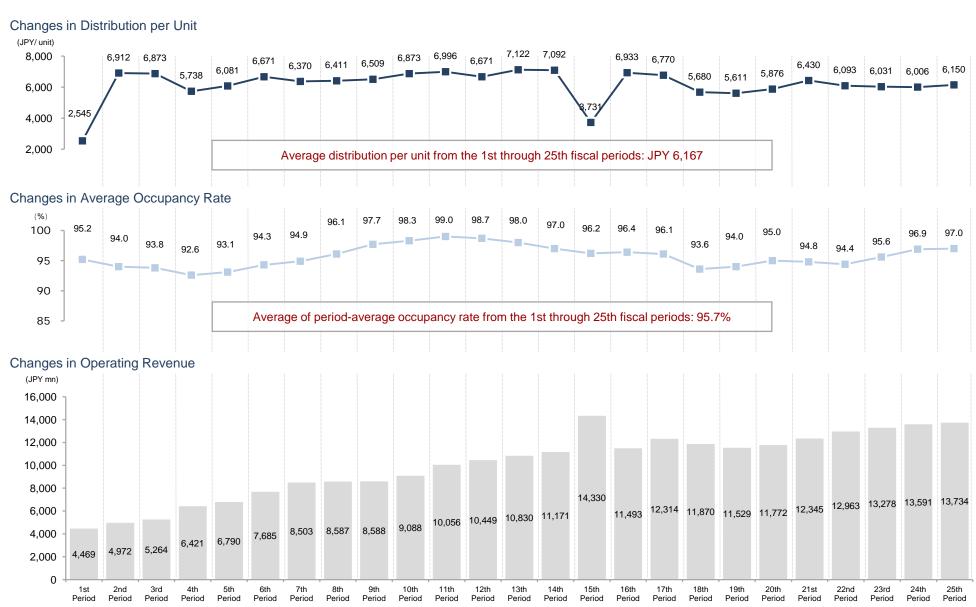
# Forecast for Changes in Supply and Demand Trend and Vacancy Rate

- New demand remains at a high level, surpassing 100,000 tsubos in by July 2014
- Looking ahead, if new demand is created at mostly the same level as in the past three years, the vacancy rate is likely to decrease even in the face of large supply in 2016 and afterward (model A)
- Even if new demand is limited to a certain extent, the vacancy rate is expected to remain at a level between upper 5% and mid-6% (model B)



(Note) Actual results through Jul. 2014 are based on the Office Report (Tokyo CBDs) publicized by Miki Shoji Co., Ltd., and new supply as well as new demand (model A and model B) and vacancy rate (model A and model B) in Aug. 2014 and thereafter have been prepared based on surveys and simulations conducted by TRIM.

# **Track Record of JPR**



# **Steady External Growth Achieved since Listing**

### Portfolio Management Standards

Target investment ratio by area Tokyo 80 ~ 90%
Other Cities 20 ~ 10%

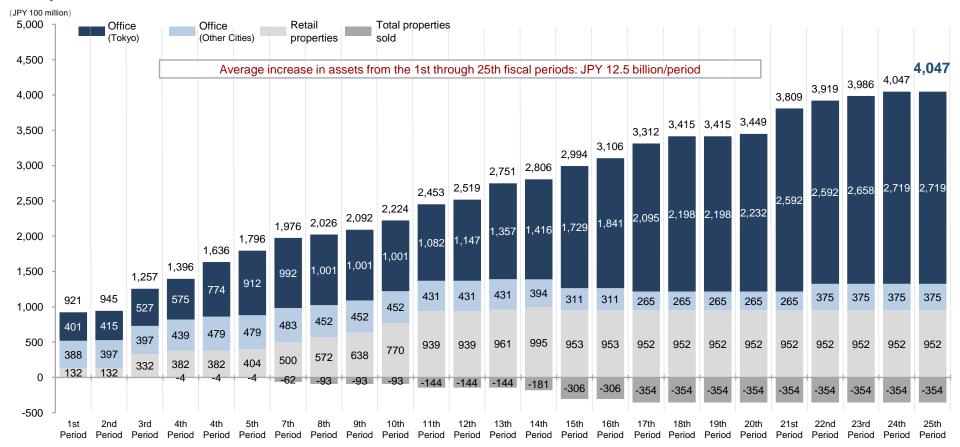
Target investment ratio by asset class

Office 70 ~ 90%
Retail 30 ~ 10%

(Note) Upon listing, JPR's portfolio management standard set the target investment ratios at approximately 60% for Tokyo and 40% for regional cities by region and at 80% for office properties and 20% for retail properties by asset class.

This standard was replaced by the present standard, which focuses on office properties in Tokyo, in the 16th Period ended December 2009.

### History of Growth of Portfolio Size



## Overview of Portfolio

Makes the best of management advantages of a compound portfolio, achieves high management returns

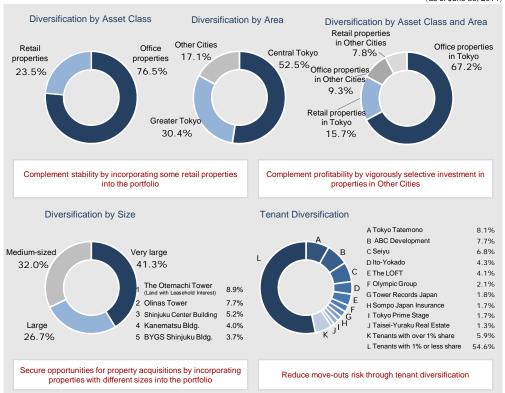
### Overview of Portfolio

No. of properties	Leasable space	No. of tenants	Occupancy rate	NOI yield	After-depreciation yield
62 properties	470,000m²	628 tenants	97.8%	4.5%	3.6%

### **Enhanced Stability through Diversification**

(as of June 30, 2014)

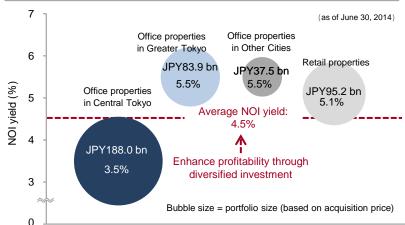
(ac of June 20, 2014



#### (Note) All figures are as of the end of the 25th fiscal period, and the investment ratios represent the ratios based on the acquisition price (while tenant diversification is based on leased space).

### Portfolio that Enhances Growth Potential and Profitability

While enhancing growth potential through investment in office properties in Tokyo, enhance profitability through diversified investment in office properties in Other Cities and retail properties

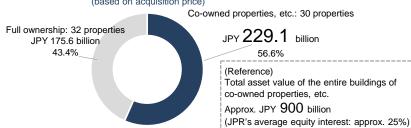


### Growth Potential through Preferential Negotiation Rights

JPR owns preferential negotiation rights for most of the co-owned properties, etc. that occupy approx. 57% of the portfolio

### Ratio of co-owned properties, etc.

(based on acquisition price)



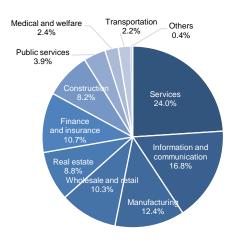
(Note) The total asset value of the entire buildings represents the sum total of the values (converted to acquisition prices) of the entire buildings of respective co-owned properties, etc. owned by JPR, estimated after its equity interests and preferential negotiation rights, etc. in each of them.

# **Status of Tenant Diversification (25th Period)**

### Tenant Ratio by Industry

(Office Properties Only, Based on Leased Floor Space)

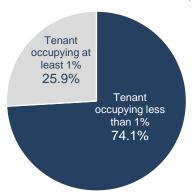
(as of June 30, 2014)



### Ratio of Tenants Occupying at Least 1% Each

(Office Properties Only, Based on Leased Floor Space)

(as of June 30, 2014)



(Note) "Tenant Ratio by Industry"indicates the ratios of total leased spaces by relevant category to the total leased spaces of respective properties comprising the portfolio. "Ratio of Tenants Occupying at Least 1% Each" indicates the ratios of total leased spaces by tenants occupying at least 1% and less than 1% each, respectively, to the total leased spaces of office properties. Furthermore, with regards to tenants conducting sublease, the ratio is calculated based on the floor spaces subleased to their sublessees.

### 20 Largest Tenants (Based on Leased Floor Space)

Sponsor and sponsor group

Tenants of retail properties

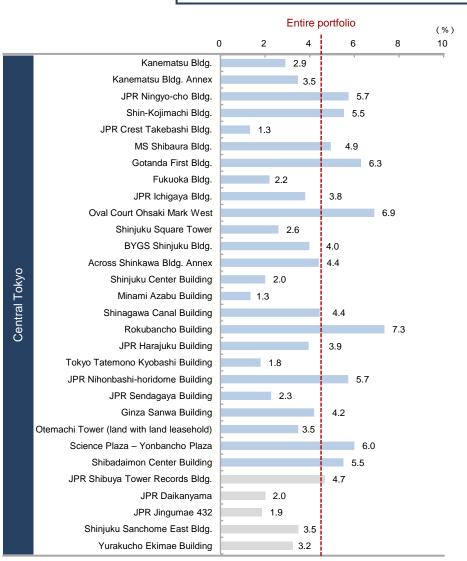
	Openior and openior group	Toridino di Totali proporti	00	
Rank	Tenant Name	Name of Occupying Property	Leased Space at End of 25th Period (m²)	Ratio to Total Leased Space at End of Period
1	Tokyo Tatemono Co., Ltd.	Shinjuku Square Tower Shinjuku Center Building Olinas Tower Kawasaki Dice Bldg. Tokyo Tatemono Honmachi Bldg.	37,166.37	8.1
2	ABC Development Corporation	Housing Design Center Kobe	35,444.13	7.7
3	Seiyu GK	Tanashi ASTA	31,121.71	6.8
4	Ito-Yokado Co., Ltd.	JPR Musashikosugi Bldg.	19,740.95	4.3
5	The LOFT Co., Ltd.	JPR Umeda Loft Bldg.	18,586.97	4.1
6	Olympic Group Corporation	Musashiurawa Shopping Square	9,558.51	2.1
7	Tower Records Japan Inc.	JPR Shibuya Tower Records Bldg.	8,076.85	1.8
8	Sompo Japan Insurance Inc.	Kawaguchi Center Bldg. Yume-ooka Office Tower Sompo Japan Sendai Bldg. Sompo Japan Wakayama Bldg.	7,941.96	1.7
9	YK Tokyo Prime Stage	Otemachi Tower (land with land leasehold)	7,875.50	1.7
10	Taisei-Yuraku Real Estate Co., Ltd.	Rise Arena Bldg.	6,023.39	1.3
11	The Maruetsu, Inc.	Cupo-la Main Bldg.	5,963.00	1.3
12	BENETTON JAPAN CO., LTD.	Benetton Shinsaibashi Bldg.	5,303.98	1.2
13	Nitori Holdings Co., Ltd.	Musashiurawa Shopping Square	5,285.40	1.2
14	Level-5 Inc.	Shinagawa Canal Building Yakuin Business Garden	5,146.03	1.1
15	Hitachi Systems, Ltd.	JPR Nagoya Fushimi Bldg.	4,904.64	1.1
16	ATM Japan, Ltd.	Olinas Tower	4,255.56	0.9
17	CMIC HOLDINGS Co., Ltd.	Gotanda First Bldg.	4,236.65	0.9
18	Canon Imaging Systems Inc.	Niigata Ekinan Center Bldg.	4,078.97	0.9
19	Kajima Corporation	Omiya Prime East	4,005.05	0.9
20	Mitsubishi Electric Information Systems Corporation	MS Shibaura Bldg.	3,922.74	0.9
20	Deloitte Touche Tohmatsu LLC	MS Shibaura Bldg.	3,922.74	0.9
		-	-	

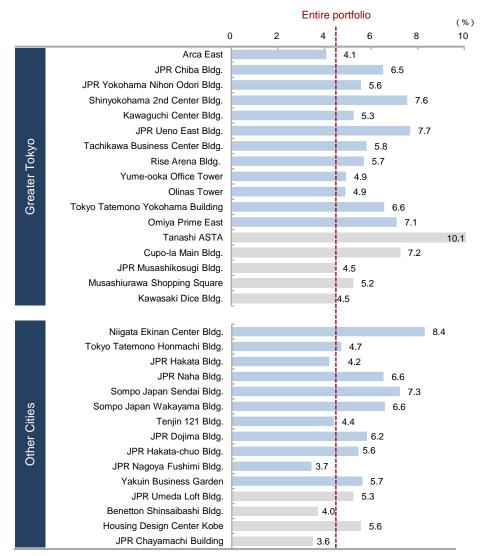
Tenants at higher ranks are either JPR's sponsors, etc. or tenants of retail properties

The largest tenant in terms of occupying space except for the sponsors, etc. and retail tenants

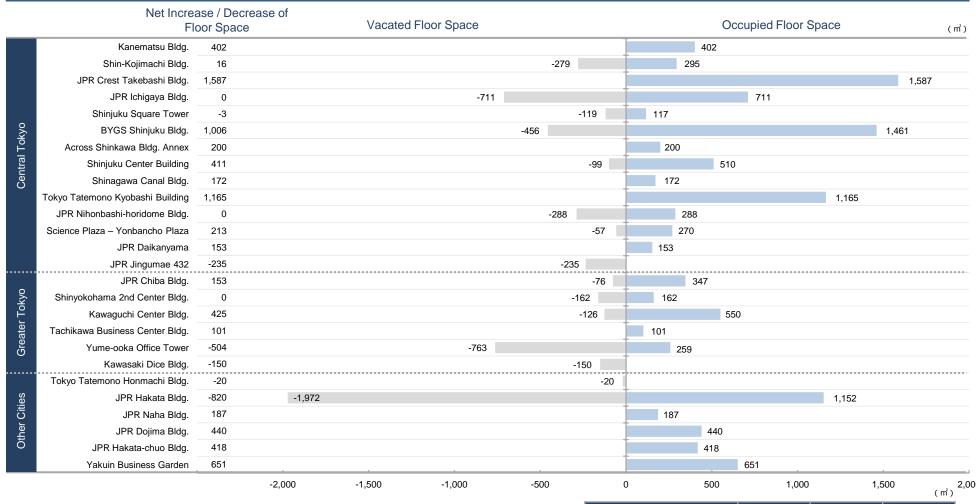
# **NOI Yield by Property (25th Period)**

Entire portfolio NOI: 4.5% Office building NOI: 4.3% Retail property NOI: 5.1%





# **Contracting Status of Tenants by Property (25th Period)**



(Note) The above graphs exclude properties at which there were no changes in tenants during the 25th fiscal period, but include changes in tenants from the amendment of lease contracts, etc.

	Occupied Floor Space	Vacated Floor Space	Net Increase / Decrease of Floor Space
Office (Central Tokyo)	7,178	2,009	5,169
Office (Greater Tokyo)	1,419	1,126	293
Office (Other Cities)	2,849	1,992	857
Retail	153	386	-233
Total	11,598	5,512	6,086

# **Appraisal Value by Property (25th Period)**

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	Annuinitina	End of 24th	Period	Book Value at	End of 25th	Period	Chan	ge
Property name	Acquisition Price	Appraisal Value	Yield	End of 25th Period	Appraisal Value	Yield	Appraisal Value	Yield
Kanematsu Bldg.	16,276	11,700	4.2	14,724	11,700	4.2	-	-
Kanematsu Bldg. Annex	2,874	2,280	4.6	2,434	2,300	4.6	20	-
JPR Ningyo-cho Bldg.	2,100	2,260	4.9	1,961	2,290	4.8	30	-0.1
Shin-Kojimachi Bldg.	2,420	3,000	4.6	2,388	2,920	4.5	-80	-0.1
JPR Crest Takebashi Bldg.	4,000	2,840	4.5	3,372	2,730	4.5	-110	-
MS Shibaura Bldg.	11,200	11,000	4.9	10,955	10,800	4.9	-200	-
Gotanda First Bldg.	2,920	2,700	4.8	2,665	2,750	4.7	50	-0.1
Fukuoka Bldg.	2,920	2,790	4.5	2,975	2,790	4.4	-	-0.1
JPR Ichigaya Bldg.	5,100	4,640	4.5	5,255	4,650	4.4	10	-0.1
Oval Court Ohsaki Mark West	3,500	4,460	4.6	3,025	4,460	4.6	-	-
Shinjuku Square Tower	10,180	7,646	4.3	8,902	7,486	4.3	-160	-
BYGS Shinjuku Bldg.	15,121	13,600	4.4	15,641	13,600	4.4	-	-
Across Shinkawa Bldg. Annex	710	809	5.4	610	801	5.3	-8	-0.1
Shinjuku Center Building	21,000	12,800	4.2	22,130	12,900	4.1	100	-0.1
Minami Azabu Building	3,760	2,330	5.2	3,905	2,420	5.0	90	-0.2
Shinagawa Canal Building	1,870	1,780	4.8	1,791	1,750	4.7	-30	-0.1
Rokubancho Building	2,800	3,180	7.1	2,880	3,200	7.0	20	-0.1
JPR Harajuku Building	8,400	6,980	4.5	8,752	7,060	4.4	80	-0.1
Tokyo Tatemono Kyobashi Building	5,250	4,950	4.8	5,349	5,130	4.6	180	-0.2
JPR Nihonbashi-horidome Building	5,100	5,920	4.9	4,999	6,020	4.8	100	-0.1
JPR Sendagaya Building	15,050	11,100	4.3	15,136	11,100	4.3	-	-
Ginza Sanwa Building	3,400	3,350	3.9	3,638	3,360	3.9	10	-
Otemachi Tower (land with land leasehold)	36,000	37,900	3.5	38,388	38,700	3.4	800	-0.1
Science Plaza – Yonbancho Plaza	2,660	2,780	4.6	2,694	2,850	4.6	70	-
Shibadaimon Center Building	3,420	3,730	4.6	3,435	3,820	4.5	90	-0.1
JPR Shibuya Tower Records Bldg.	12,000	12,600	4.2	11,601	12,900	4.1	300	-0.1
JPR Daikanyama	2,160	1,460	4.2	2,191	1,520	4.1	60	-0.1
JPR Jingumae 432	4,275	3,320	3.9	4,331	3,410	3.8	90	-0.1
Shinjuku Sanchome East Bldg.	2,740	2,500	4.2	2,695	2,560	4.1	60	-0.1
Yurakucho Ekimae Building	3,400	2,730	4.0	3,358	2,800	3.9	70	-0.1
Central Tokyo	212,606	189,135	-	212,193	190,777	-	1,642	-
Arca East	5,880	6,040	4.6	4,485	6,180	4.5	140	-0.1
JPR Chiba Bldg.	2,350	1,670	6.0	2,352	1,680	6.0	10	-
JPR Yokohama Nihon Odori Bldg.	2,927	2,380	5.6	2,607	2,380	5.6	-	-
Yokohama No. 2 Center Bldg.	1,490	1,700	6.1	1,475	1,620	6.0	-80	-0.1

	Acquisition	End of 24th Period		Book Value at	End of 25th	Period	Change	
Property name	Price	Appraisal Value	Yield	End of 25th Period	Appraisal Value	Yield	Appraisal Value	Yield
Kawaguchi Center Bldg.	8,100	7,400	5.9	7,126	7,310	5.9	-90	-
JPR Ueno East Bldg.	3,250	4,430	4.9	3,062	4,250	4.8	-180	-0.1
Tachikawa Business Center Bldg.	3,188	2,910	5.4	2,952	2,970	5.3	60	-0.1
Rise Arena Bldg.	5,831	6,450	4.9	5,476	6,560	4.8	110	-0.1
Yume-ooka Office Tower	6,510	5,410	5.5	5,678	5,500	5.4	90	-0.1
Olinas Tower	31,300	33,400	4.5	29,083	33,700	4.4	300	-0.1
Tokyo Tatemono Yokohama Building	7,000	6,970	5.5	6,927	7,050	5.4	80	-0.1
Omiya Prime East	6,090	6,370	5.6	6,187	6,480	5.5	110	-0.1
Tanashi ASTA	10,200	12,500	5.7	7,624	12,600	5.6	100	-0.1
Cupo-la Main Bldg.	2,100	2,540	5.8	1,836	2,580	5.7	40	-0.1
JPR Musashikosugi Bldg.	7,260	5,260	5.3	7,176	5,310	5.3	50	-
Musashiurawa Shopping Square	4,335	4,090	5.4	3,955	4,030	5.4	-60	-
Kawasaki Dice Bldg.	15,080	14,800	4.6	14,157	15,000	4.4	200	-0.2
Greater Tokyo	122,891	124,320	-	112,167	125,200	-	880	-
Niigata Ekinan Center Bldg.	2,140	2,230	6.6	1,744	2,270	6.5	40	-0.1
Tokyo Tatemono Honmachi Bldg.	4,150	3,230	5.7	4,135	3,240	5.6	10	-0.1
JPR Hakata Bldg.	2,900	2,640	5.9	3,105	2,650	5.7	10	-0.2
JPR Naha Bldg.	1,560	1,350	6.6	1,391	1,350	6.6	-	-
Sompo Japan Sendai Bldg.	3,150	3,280	6.3	2,281	3,330	6.2	50	-0.1
Sompo Japan Wakayama Bldg.	1,670	1,580	7.2	1,361	1,600	7.2	20	-
Tenjin 121 Bldg.	2,810	2,080	5.6	2,221	2,110	5.5	30	-0.1
JPR Dojima Bldg.	2,140	2,020	5.5	2,184	2,110	5.4	90	-0.1
JPR Hakata-chuo Bldg.	1,920	1,630	5.7	1,855	1,620	5.6	-10	-0.1
JPR Nagoya Fushimi Bldg.	4,137	2,830	6.1	4,084	2,850	6.1	20	-
Yakuin Business Garden	10,996	11,400	5.3	11,137	11,600	5.2	200	-0.1
JPR Umeda Loft Bldg.	13,000	13,800	4.8	12,482	13,400	4.7	-400	-0.1
Benetton Shinsaibashi Bldg.	5,430	4,360	4.8	5,171	4,450	4.7	90	-0.1
Housing Design Center Kobe	7,220	6,470	6.3	6,502	6,530	6.2	60	-0.1
JPR Chayamachi Building	6,000	4,640	5.0	5,982	4,830	4.8	190	-0.2
Other Cities	69,223	63,540	-	65,639	63,940	-	400	-
Total	404,720	376,995	-	390,001	379,917	-	2,922	-

Difference between Appraisal Value and Book Value at the end of 25th fiscal period -10,084

(Note) The yield is the capitalization rate based on the Direct Capitalization Method.

# **Status of Unitholders (25th Period)**

## Number of Units by Investor Type

	End of 24th Period Dec. 31, 2013		End of 25th Jun. 30,		Increase/decrease		
	No. of units	Share (%)	No. of units	Share (%)	No. of units	Share (%)	
Individuals	42,326	5.1	39,736	4.8	-2,590	-0.3	
Financial institutions	488,650	59.2	489,726	59.4	1,076	0.2	
Major banks with national networks	571	0.1	282	0.0	-289	-0.1	
Regional banks	79,387	9.6	85,799	10.4	6,412	0.8	
Trust banks	343,973	41.7	336,036	40.7	-7,937	-1.0	
Life insurance companies	45,549	5.5	47,322	5.7	1,773	0.2	
Nonlife insurance companies	3,448	0.4	3,689	0.4	241	0.0	
Credit unions (Shinkin banks)	9,856	1.2	10,709	1.3	853	0.1	
Others	5,866	0.7	5,889	0.7	23	0.0	
Other domestic companies	82,717	10	83,927	10.2	1,210	0.2	
Foreign investors	189,869	23.0	180,767	21.9	-9,102	-1.1	
Securities companies	21,438	2.6	30,844	3.7	9,406	1.1	
Total	825,000	100	825,000	100	-	-	

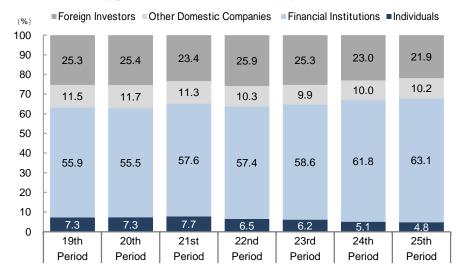
### Top 10 Principle Unitholders

Top 10 Principle Unitholders		End of 24th Period Dec. 31, 2013		Period 2014
	No. of units	Share (%)	No. of units	Share (%)
Japan Trustee Services Bank, Ltd. (Trust Account)	193,340	23.4	191,995	23.3
The Master Trust Bank of Japan, Ltd. (Trust Account)	51,876	6.3	51,936	6.3
Trust & Custody Services Bank, Ltd. (Securities Investment Trust Account)	51,822	6.3	51,056	6.2
The Nomura Trust and Banking Co., Ltd. (Investment Trust Account)	41,571	5.0	37,558	4.6
Tokyo Tatemono Co., Ltd.	29,300	3.6	29,300	3.6
Kawasaki Gakuen	25,000	3.0	25,000	3.0
Meiji Yasuda Life Insurance Company	24,000	2.9	24,000	2.9
State Street Bank West Client Treaty	11,419	1.4	12,411	1.5
Nomura Bank (Luxembourg) S. A.	13,920	1.7	10,850	1.3
MetLife Insurance K. K.	8,995	1.1	8,995	1.1
Total	451,243	54.7	443,101	53.7

### Number of Unitholders by Investor Type

	End of 24th Period Dec. 31, 2013		End of 25th Jun. 30,		Increase/decrease		
	No. of units	Share (%)	No. of units	Share (%)	No. of units	Share (%)	
Individuals	12,213	94.8	11,748	94.6	-465	-0.2	
Financial institutions	122	0.9	124	1.0	2	0.1	
Major banks with national networks	1	0.0	1	0.0			
Regional banks	46	0.4	47	0.4	1	0.0	
Trust banks	12	0.1	12	0.1			
Life insurance companies	8	0.1	9	0.1	1	0.0	
Nonlife insurance companies	4	0.0	5	0.0	1	0.0	
Credit unions (Shinkin banks)	34	0.3	32	0.3	-2	0.0	
Others	17	0.1	18	0.1	1	0.0	
Other domestic companies	209	1.6	207	1.7	-2	0.1	
Foreign investors	311	2.4	328	2.6	17	0.2	
Securities companies	22	0.2	18	0.1	-4	-0.1	
Total	12,877	100	12,425	100	-452	0.1	

### Unitholder Ratio (by Number of Investment Units)



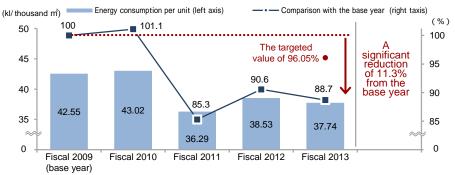
# **Initiatives on Environmental Friendliness**

JPR has proactively conducted environmental-friendly management operations, including effective reduction of energy costs and enhancement of greening in consideration of the urban environment, and has received certain recognition from external organizations.

## Reduction of Energy Cost

Achieved a reduction rate much superior to the targeted value, based on the five-year reduction plan

Promotion of power saving measures at each building, involving tenants, and renovations for enhanced energy efficiency proved effective



(Note) The targeted value of 96.05% represents the reduction rate in five years over the base year after reducing by 1% year-onyear in each of the five years. This sets the average change in energy consumption per unit over five fiscal years at 99.0%. In contrast, JPR has achieved the average change in energy consumption per unit over five fiscal years of 97.0%.

## **Greening Endeavor**



### Acquisition of DBJ Green Building Certification

Obtained the DBJ Green Building Certification, a system by Development Bank of Japan Inc. (DBJ) to certify real estate properties evincing high environmental and social awareness, for multiple properties



### Continuous Participation in GRESB Survey

Participated in the GRESB Survey, which evaluates and analyzes environmental considerations and sustainability since 2011 and has obtained a certain appreciation for its endeavors.

Established a consistent system among all business partners involved in building operations, from the Asset Manager to property managers and building maintenance companies, under a clear environmental policy.



#### **GRESB Survey**

GRESB, which stands for Global Real Estate Sustainability Benchmark, is a benchmark system for analyzing and evaluating sustainability in terms of environmental friendliness and social nature. It is based on surveys conducted by a private sector group established primarily by major pension funds in Europe.

# **Overview of Asset Manager**

### Governance System

### Highly independent list of Directors

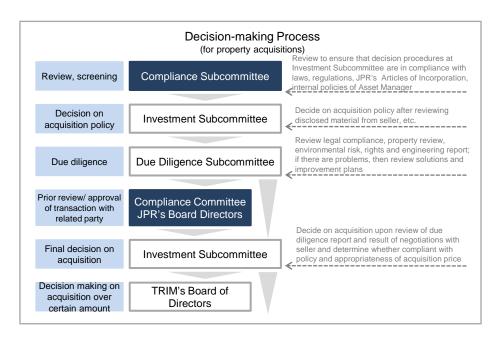
Not only the supervising officers but also the executive officer of JPR (investment corporation) does not concurrently serve as directors of the Asset Manager(TRIM), so that the independence of JPR has been strengthened.

### Various shareholding structure and strengthened independence

- •The diversified shareholding structure of the sponsors comprising five companies contributes to securing the independence of TRIM.
- •TRIM President and CEO has assumed office after having his employment transferred to TRIM, instead of being seconded from the sponsor company he belonged to.
- •The Compliance Office general manager in charge of internal control is not a person seconded from any of the sponsors.

### **Decision Making Based on Stringent Processes**

Material transactions to be conducted with the sponsors, etc. are screened and verified in terms of their validity and rationality by the Compliance Committee, in which an outside attorney participates as a special member. The Committee employs unanimous vote, not majority vote, for approvals in principle.



### Remuneration System of Asset Manager

The Asset Manager receives an asset management fee which consists of a fixed fee and incentive fees.

Fixed fee	JPY 12.5 million per month

Incentive Fee 1	2% of JPR's total revenue ( at least 80 billionn yen: 1.5% )
Incentive Fee 2	3% of JPR's income before income taxes
Incentive Fee 3	0.25% of the acquisition price upon new acquisition

### Results of Remuneration

(JPY:mn)

	16th	17th	18th	19th	20th	21st	22nd	23rd	24th	25th
Total fee	444	511	448	416	430	533	493	485	488	479
Fixed fee	75	75	75	75	75	75	75	75	75	75
Incentive fee	369	436	373	341	355	458	418	410	413	404
( Incentive fee/ Total fee )	83%	85%	83%	82%	83%	86%	85%	85%	85%	84%
Total fee/ Net income	10.3%	10.3%	11.1%	10.4%	10.2%	11.6%	9.8%	9.8%	9.9%	9.4%

### **Asset Manager**

Name	Tokyo Realty Investment Management, Inc.					
Capitalization	¥ 350 million					
Business description	Asset management for investment of	Asset management for investment corporation				
	Name	Number of units	Share			
	Tokyo Tatemono Co., Ltd.	2,800	40%			
	Taisei Corporation	1,400	20%			
Shareholder	Yasuda Real Estate C., Ltd.	1,400	20%			
	Sompo Japan Insurance Inc.	700	10%			
	Meiji Yasuda Life Insurance Company	700	10%			
	Total	7,000	100%			

# **Fund Summary**

		24th Period Dec. 2013	25th Period Jun. 2014
1	Operating revenue	13,591 mn yen	13,734 mn yen
2	Rent revenue – real estate	13,591 mn yen	13,734 mn yen
3	Expenses related to rent business	6,534 mn yen	6,599 mn yen
4	Profits	7,056 mn yen	7,134 mn yen
5	Depreciation	1,869 mn yen	1,834 mn yen
6	Net income	4,954 mn yen	5,072 mn yen
7	Total assets	413,974 mn yen	414,104 mn yen
8	Short-term loans payable	2,000 mn yen	2,000 mn yen
9	Long-term loans payable	133,259 mn yen	132,690 mn yen
10	Investment corporation bonds	56,500 mn yen	56,500 mn yen
11	Capital expenditure	845 mn yen	681 mn yen
12	Net assets	197,095 mn yen	197,213 mn yen
13	Unitholders' capital	192,044 mn yen	192,044 mn yen
14	NOI	8,925 mn yen	8,968 mn yen
15	NOI yield (based on acquisition price)	4.4%	4.5%
16	NOI yield (based on book value)	4.5%	4.6%
17	NOI yield (based on appraisal value)	4.7%	4.8%
18	Implied cap rate	3.9%	3.6%
19	FFO (annualized)	13,534 mn yen	13,928 mn yen
20	AFFO	5,977 mn yen	6,225 mn yen
21	EBITDA	8,237 mn yen	8,259 mn yen
22	DSCR	6.1 times	6.5 times
23	LTV (based on total assets)	46.3%	46.2%
24	LTV (based on gains or losses from valuation)	48.0%	47.3%
25	LTV (based on unitholders' capital)	50.0%	49.9%
26	Ratio of long-term interest-bearing debts	97.2%	97.2%
27	Average interest rate of interest-bearing debts	1.53%	1.44%
28	Average maturity of interest-bearing debts	3.5 years	3.7 years

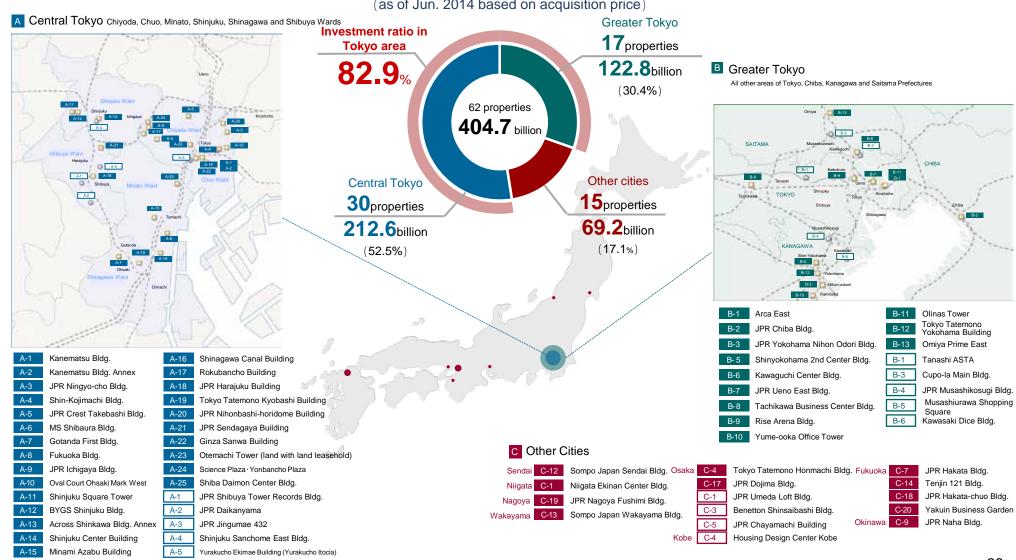
	24th Period Dec. 2013	25th Period Jun. 2014
29 Number of units outstanding	825,000 units	825,000 units
30 Total cash distributions	4,954 mn yen	5,073 mn yen
31 Distribution per unit (fiscal period)	6,006 yen	6,150 yen
32 Distribution per unit (annualized)	11,914 yen	12,401 yen
33 Net assets per unit	238,903 yen	239,046 yen
34 FFO per unit (annualized)	16,405 yen	16,883 yen
35 AFFO payout ratio	82.9%	81.5%
36 Investment unit price (immediately before the ex-rights date)	326,500 yen	370,000 yen
37 PER	27.41 times	29.84 times
38 FFO multiple	19.90 times	21.92 times
39 PBR	1.37 times	1.55 times
40 Distribution yield (%)	3.6%	3.4%
41 NAV	177,909 mn yen	182,054 mn yen
42 NAV per unit	215,648 yen	220,672 yen
43 NAV multiple	1.5 times	1.7 times
44 Appraisal value	376,995 mn yen	379,917 mn yen
45 Book value	391,225 mn yen	390,001 mn yen
46 Unrealized gains or losses	-14,230 mn yen	-10,084 mn yen
47 PML value	3.5%	3.5%
48 Acquisition price	404,720 mn yen	404,720 mn yen
Next fiscal period (forecast)		
49 Operating revenue	13,630 mn yen	13,879 mn yen
50 Net income	4,991 mn yen	5,098 mn yen
51 Distribution per unit (fiscal period)	6,050 yen	6,180 yen
52 Distribution per unit (annualized)	12,200 yen	12,259 yen



# **Portfolio Map**

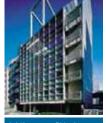
# **Property Diversification**

(as of Jun. 2014 based on acquisition price)



# Portfolio List (Central Tokyo)

























































# **Portfolio List (Greater Tokyo and Other Cities)**







B-2 JPR Chiba Bldg.





B-5 Shinyokohama 2nd Center



B-6 Kawaguchi Center Bldg.



B-7 JPR Ueno East Bldg.





B-9 Rise Arena Bldg.



B-10 Yume-ooka Office Tower







B-13 Omiya Prime East



B-1 Tanashi ASTA



B-3 Cupo-la Main Bldg.



B-4 JPR Musashikosugi Bldg











C-7 JPR Hakata Bldg.



C-7 JPR Hakata Bldg.





C-13 Sompo Japan Wakayama Bldg.



C-14 Tenjin 121 Bldg.





C-18 JPR Hakata-chuo Bldg.



C-20 Yakuin Business Garden







